

**New York State Minority and Women-Owned Business Enterprise (MWBE) Program  
Approved Utilization Plans: Fiscal Year 2018/2019 and 2019/2020**

**Agency Name:** Development Authority of the North Country

**Date:** 6/30/2019

**Agency Contact:**  
**Name:** Jan Oatman  
**Title:** Procurement Coordinator  
**Email Address:** joatman@danc.org

**(1) Description of Contract Scope Includes:**  
 Construction  
 Non Construction  
 Commodities  
 Services

**(2) Description of Approved Waiver Includes:**  
 Lack of MWBE firms available  
 MWBE firms were non responsive to solicitations  
 Insufficient subcontracting opportunities  
 Specialized work/knowledge/equipment required  
 Location impacted availability  
 MWBE firms responded to solicitation but declined to bid  
 Change in budget and/or project phasing limited the scope for subcontracting  
 Change in timeline affected MWBE utilization and availability  
 MWBE bid(s) were too high compared to non-MWBE  
 No MWBE waiver requested  
 Other

Contract Number	Prime Contractor Name	Contract term dates	Contract Amount	(1) Description of Contract Scope	MWBE Certified Subcontractor Name	(1) Description of Subcontract scope	(2) Description of Approved Waiver
20-032018	Barton & Loguidice, DPC	4/1/18-3/31/19	\$550,000.00	Services	Aubertine & Currier, PLLC	Services	No MWBE waiver requested
20-032018	Barton & Loguidice, DPC	4/1/18-3/31/19	\$550,000.00	Services	Prudent Engineering	Services	No MWBE waiver requested
20-060518	The Wesson Group, LLC	9/10/18-10/1/19	\$6,855,000.00	Construction	JBS Dirt, Inc	Construction	No MWBE waiver requested
20-060518	The Wesson Group, LLC	9/10/18-10/1/19	\$6,855,000.00	Construction	JC Smith, Inc	Commodities	No MWBE waiver requested
20-032118	Barton & Loguidice, DPC	4/1/18-3/31/19	\$33,324.00	Services	Envirospec Engineering, PLLC	Services	No MWBE waiver requested
20-032118	Barton & Loguidice, DPC	4/1/18-3/31/19	\$33,324.00	Services	Richert Environmental Assoc, LLC	Services	No MWBE waiver requested
20-050418	Marcy Excavation Services, LLC	7/2/18-10/31/19	\$852,115.00	Construction	Riccelli Trucking	Construction	No MWBE waiver requested
20-050418	Marcy Excavation Services, LLC	7/2/18-10/31/19	\$852,115.00	Construction	TJ Clement Construction Co	Construction	No MWBE waiver requested
20-081618	Barton & Loguidice, DPC	4/1/18-9/30/18	\$81,461.00	Services	Aubertine & Currier, PLLC	Services	No MWBE waiver requested
30-011518	Eagle Associates of Cazenovia, LLC	4/27/18-11/15/18	\$286,722.00	Construction	Lysander Construction, LLC	Construction	No MWBE waiver requested
30-011518	Eagle Associates of Cazenovia, LLC	4/27/18-11/15/18	\$286,722.00	Construction	Earth Road, Inc	Construction	No MWBE waiver requested
30-011518	Eagle Associates of Cazenovia, LLC	4/27/18-11/15/18	\$286,722.00	Construction	JC Smith, Inc	Commodities	No MWBE waiver requested
30-011518	Eagle Associates of Cazenovia, LLC	4/27/18-11/15/18	\$286,722.00	Construction	Interstate Reinforcement, Inc	Construction	No MWBE waiver requested
20-042318	RG King General Construction, Inc	4/1/18-3/31/19	\$163,620.00	Commodities	TJ Clement Construction Co	Services	No MWBE waiver requested
20-012618	Marcy Excavation Services, LLC	5/1/18-8/31/18	\$1,475,000.00	Construction	Aztech Technologies, Inc	Construction	No MWBE waiver requested
20-092418	Barton & Loguidice, DPC	12/1/18-3/31/18	\$34,000.00	Services	Aubertine & Currier, PLLC	Services	No MWBE waiver requested
11-091918	Black Dog Design, LLC	12/1/18-3/31/18	\$20,485.00	Services	Advokate, LLC	Services	No MWBE waiver requested
30-010319	Henkles & McCoy	4/22/19-3/31/20	\$22,913.30	Construction	Tony Baird Electronics	Commodities	No MWBE waiver requested
30-010419	Syracuse Utilities	4/22/19-3/31/20	\$47,750.00	Construction	Tony Baird Electronics	Commodities	No MWBE waiver requested
30-010519	Syracuse Utilities	4/22/19-3/31/20	\$48,544.00	Construction	Tony Baird Electronics	Commodities	No MWBE waiver requested
42-031919	Barton & Loguidice, DPC	4/1/19-3/31/20	\$24,980.00	Services	Jade Stone Engineering	Services	No MWBE waiver requested
20-030619	Barton & Loguidice, DPC	4/1/19-3/31/20	\$31,194.00	Services	Envirospec Engineering, PLLC	Services	No MWBE waiver requested
20-040819	RG King General Construction, Inc	4/1/19-3/31/20	\$200,000.00	Commodities	TJ Clement Construction Co	Services	No MWBE waiver requested