New York State Minority and Women-Owned Business Enterprise (MWBE) Program
Approved Utilization Plans/Waivers

Agency Name:	Development Authority of the North Country
Date:	4/1/2022-3/31/24

Agency Contact:	
Name:	Jennifer Staples
Title:	Chief Financial Officer
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(1) Description of Contract Scope Includes:
- Construction
- Non Construction
- Commodities
- Services
- Services and Commodities

(2) Description of Approved Waiver Includes:
- Lack of MWBE firms available
- MWBE firms were non responsive to solicitations
- Insufficient subcontracting opportunities
- Specialized work/knowledge/equipment required
- Location impacted availability
- MWBE firms responded to solicitation but declined to bid
- Change in budget and/or project phasing limited the scope for subcontracting
- Change in timeline affected MWBE utilization and availability
- MWBE bid(s) were too high compared to non-MWBE
- No MWBE waiver requested
- Other

(3) Description of Denied Waiver Includes:
- Sub contracting opportunities available
- MWBE vendor availability
- Lack of good faith effort (GFE)
- Inadequate documentation

Contract Number	Prime Contractor Name	Contract term dates	Contract Amount	(1) Description of Contract Scope	MWBE Certified Subcontractor Name	(1) Description of Subcontract scope	Waiver Requested	(2) Description of Approved Waiver	(3) Description of Denied Waiver	
20-012022	PERRAS ENVIRONMENTAL CONTROL, INC.	4/22/22 - 10/15/22	$ 161,654.00	Construction	R.C.A.C., Inc	Construction	No	No MWBE waiver requested		LFG Wellfield Construction
20-012022	PERRAS ENVIRONMENTAL CONTROL, INC.	4/22/22 - 10/15/22	$ 161,654.00	Construction	Alpine Seeding, LLC	Services	No	No MWBE waiver requested		LFG Wellfield Construction
42-041122	EDR	5/6/22-5/5/23	$ 29,244.00	Services	EDR	Services	No	No MWBE waiver requested		BPS1 Antenna Project
20-050322	Continental Construction	7/6/22-12/31/23	$ 608,978.00	Construction	Gato Flooring	Commodities	No	No MWBE waiver requested		MMF Renovation & Roof Replacement
20-050322	Continental Construction	7/6/22-12/31/23	$ 608,978.00	Construction	Northern Glass	Commodities	No	No MWBE waiver requested		MMF Renovation & Roof Replacement
20-050322	Continental Construction	7/6/22-12/31/23	$ 608,978.00	Construction	PTL Contracting	Construction	No	No MWBE waiver requested		MMF Renovation & Roof Replacement
42-012822	EDR	5/10/22-5/10/24	$ 597,400.00	Services	EDR	Services	No	No MWBE waiver requested		AWL Pipeline Replacement: Phase I
20-040422	CONTINENTAL CONSTRUCTION. LLC	7/1/2022-9/21/2023	$ 330,257.00	Construction			Yes	MWBE firms were non responsive to solicitations		MAIN PUMP STATION UPGRADES
20-040422	EMPIRE NORTHEAST INC.	7/1/2022-9/21/2023	$ 93,105.00	Construction			Yes	MWBE firms were non responsive to solicitations		MAIN PUMP STATION UPGRADES - MECHANICAL CONSTRUCTION 1B
20-040422	EMPIRE NORTHEAST INC.	7/1/2022-9/21/2023	$ 55,000.00	Construction			Yes	MWBE firms were non responsive to solicitations		MAIN PUMP STATION UPGRADES - ELECTRICAL CONSTRUCTION 1C
20-052322	ATLANTIC TESTING LABORATORIES		$ 94,365.00	Services	ATLANTIC TESTING LABORATORIES	Services	No	No MWBE waiver requested		WELL ABANDONMENT PROJECT
20-080422	RESILIENT SUPPORT SERVICES	10/13/22 - 3/31/23	$ 88,782.00	Commodities	Awarded to SDVOB		Yes	Other		PORTABLE LITTER FENCE
42-072522	KAHRS CONSTRUCTION LLC	9/29/22-8/31/23	$ 67,000.00	Construction			Yes	MWBE firms were non responsive to solicitations		BPS2 ANTENNA
41-090222	WHITTON CONSTRUCTION, LLC	10/7/22-12/31/23	$ 329,700.00	Construction	Watson Electric	Construction	Yes	Insufficient subcontracting opportunities		WPS BUILDING MODIFICATIONS
41-090222	WHITTON CONSTRUCTION, LLC	10/7/22-12/31/23	$ 329,700.00	Construction	TK Flooring	Construction	Yes	Insufficient subcontracting opportunities		WPS BUILDING MODIFICATIONS
41-090222	WHITTON CONSTRUCTION, LLC	10/7/22-12/31/23	$ 329,700.00	Construction	HerLine Technologies	Construction	Yes	Insufficient subcontracting opportunities		WPS BUILDING MODIFICATIONS
42-111522	MARCELLUS CONSTRUCTION COMPANY, IN	12/21/22-6/30/24	$ 11,161,101.00	Construction	Allsource Fire Supply	Non Construction	Yes	Insufficient subcontracting opportunities		AWL PIPELINE PLACEMENT- PHASE 1
42-111522	MARCELLUS CONSTRUCTION COMPANY, IN	12/21/22-6/30/24	$ 11,161,101.00	Construction	JL Excavation LLC	Construction	Yes	Insufficient subcontracting opportunities		AWL PIPELINE PLACEMENT- PHASE 1
20-032723	FARNEY TREE & EXCAVATION LLC	6/15/23-12/31/23	$ 209,148.00	Construction	Zehr's Flowers and Landscaping	Non Construction	Yes	Insufficient subcontracting opportunities		SITE DEVELOPMENT PROJECT
41-032923	JOHN R. DUDLEY CONSTRUCTION, INC.	6/12/23-3/31/2024	$ 183,700.00	Services			Yes	Insufficient subcontracting opportunities		WPS PUMP REHAB PROJECT
41-052523	NATIONAL WATER MAIN CLEANING CO	7/25/23-6/30/24	$ 6,890,500.00	Construction	Lindon Group	Non Construction	Yes	Specialized work/knowledge/equipment required		ASL PIPELINE REHABILITATION
41-061523	FARNEY TREE & EXCAVATION LLC	7/25/23-12/31/23	$ 106,126.09	Services			Yes	MWBE firms were non responsive to solicitations		ASL EASEMENT MAINTENANCE (REISSUE)
20-060923	MARCY EXCAVATION SERVICES, LLC	10/10/23-06/30/24	$ 827,482.00	Construction	R.C.A.C., Inc	Construction	No	No MWBE waiver requested		PHASE 1 LFG WELL INSTALLATION
20-062023	ENI MECHANICAL, INC.	10/17/23-3/31/24	$ 228,990.00	Construction	QP Enterprises	Non Construction	Yes	Insufficient subcontracting opportunities		MMF MAINTENANCE SHOP UPGRADES
10-080223	EFPR Group	04/01/24-03/31/28	$ 275,500.00	Services	Valles Vendiola LLP	Services	no	No MWBE waiver requested		Accounting Services
10-080223	EFPR Group	04/01/24-03/31/28	$ 275,500.00	Services	Kristine M Beach CPA, PLLC	Services	No	No MWBE waiver requested		Accounting Services