

Development Authority of the North Country
Dulles State Office Building
317 Washington St., Suite 414
Watertown, NY 13601

This document represents the Development Authority of the North Country’s Budget and Financial Plan for the Fiscal Year Ending March 31, 2022 pursuant to New York Codes, Rules & Regulations, Part 203, Chapter V, Title 2.

§ 203.4 (d) and 203.5 Budget and Financial Plan Documents

(d) All approved budgets and financial plans shall be made available for public inspection, whenever practicable, not less than 7 days before the commencement of the next fiscal year, and shall be submitted to the State Comptroller within 7 days of approval by the board, in an electronic format prescribed by the State Comptroller.

See Appendix I – FYE 2022 Budget Resolutions (these documents are also posted on our website). The attached resolutions were approved by the Authority’s full Board on February 25, 2021.

§ 203.4 (e) Budget and Financial Plan Documents

(e) For purposes of making budgets and financial plans available for public inspection under subdivisions (c) and (d) of this section, the public authority shall make the budgets and financial plans available for a period of not less than 45 days in not less than five convenient public places throughout the area of jurisdiction of the authority and notify the State Comptroller of such locations. The public authority shall also post the budgets and financial plans on its website, if any.

The Development Authority of the North Country has posted this document to its website and has made this document available at the following locations:

Dulles State Office Building 317 Washington St. Watertown, NY 13601	Solid Waste Management Facility 23400 NY 177 Rodman, NY 13682	Warneck Pump Station 23557 Rte. 37 Watertown, NY 13601
Village of Carthage 120 S. Mechanic St. Carthage, NY 13619	Village of Clayton 425 Mary St. Clayton, NY 13624	

§ 203.5 Budget and Financial Plan Format.

This document represents the Budget and Financial Plan for FYE March 31, 2022 per OSC requirements.

§ 203.6 Budget and Financial Plan presentation.

Each budget or financial plan shall be accompanied by:

§ 203.6 (a) an explanation of the public authority's relationship with the unit or units of government, if any, on whose behalf or for whose benefit the authority was established.

The Development Authority of the North Country was established June 26, 1985 under Section 8, Title 29, of Public Authority Law by the New York State Legislature. It was established to institute a comprehensive, coordinated program of economic development activities in the three county area comprised of the counties of Jefferson, Lewis and St. Lawrence which surround the United States Army Base at Fort Drum in order to provide the region with the capability to effectively plan and develop the infrastructure needs of the region.

Today the Development Authority operates a materials management facility, water and wastewater facilities, and an open access telecommunications network. The Authority also provides engineering and environmental assistance for internal Authority projects and municipal customers and administers several business and housing loan programs, serving as a regional administrator for New York State programs.

§ 203.6 (b) a description of the budget process, including the dates of key budget decisions.

At least 5 months prior to the close of the current fiscal year, the Authority's Chief Financial Officer creates next fiscal year's budget calendar. This calendar incorporates management budget milestone dates and pre-established Board meeting dates for the initial preliminary budget review, tentative budget review, and final budget review and approval.

See Appendix II – FYE 2022 Budget Calendar

The budget calendar is distributed at the November Manager's meeting. In mid-November, Division Budget Packets are issued to the managers. These packets contain the Budget Objectives and Goals Narrative, Wages & Fringe Budget Assumptions, and Revenue and Expense Data – 5 Year Actual Comparison. Current year to date general ledger transactions for expenses and a Budget Preparation Template are forwarded to managers. Each manager is then responsible for creating their budgets using historical data and reasonable projections. Reasonable projections are based on the interpretation of known facts and variables specific to each manager's field of expertise. In January, each manager meets with the Executive Budget Committee to discuss their budgets (O&M and Capital), critical issues and priorities. The Executive Budget Committee includes the Executive Director, Chief Financial Officer, Chief Operations Officer, and Comptroller.

See Appendix III – FYE 2022 Budget Packet

See Appendix IV – FYE 2022 Wage and Fringe Benefit Budget Assumptions

See Appendix V – FYE 2022 Critical Issues

On February 5, 2021, a Budget Work Session was held with the Finance Committee and was open to all Board members. The staff provided the Board with a presentation by each division of the Authority of the proposed Operating budget, Capital budget and critical issues. The Authority’s Finance Committee reviewed and recommended such Budget to the full Board. On February 25, 2021, the Board of Directors adopted the FYE 2022 Budget as recommended by the Finance Committee.

§ 203.6 (c) a description of the principal budget assumptions, including sources of revenue, staffing, and future collective bargaining costs, and programmatic goals.

Principal budget assumptions – See Appendix IV – FYE 2022 Wage and Fringe Benefit Budget Assumptions

Sources of revenue –

Regional Development revenue includes customer billings based on loan and/or administrative services agreements, grant income as specified, loan interest and investment interest income.

Materials Management Facility revenue includes customer billings based on tipping fees, grants as specified, landfill gas to energy revenue based on projected energy conversions and marketplace activity, interest income, and investment interest.

Telecommunications revenue includes customer billings for connection to the Open Access Telecommunications Network, interest income, and investment income.

Water Quality/Engineering revenue includes customer billings based on consumption, usage, and services rendered, interest income, and investment income.

Staffing – See Appendix VII – FYE 2022 Employee Roster

Future collective bargaining costs – not applicable – non-union workforce

Programmatic goals – See Appendix VI – FYE 2022 Budget Elements

§ 203.6 (d) a self-assessment of budgetary risks.

Self-assessment - See Appendix V – FYE 2022 Critical Issues

§ 203.6 (e) a revised forecast of the current year’s budget.

See Appendix I – FY2022 Budget Resolutions (Amended Budgets for FY20-21 follow the resolutions)

§ 203.6 (f) a reconciliation that identifies all changes in estimates from the projections in the previously approved budget or plan.

See Appendix VIII – FY20-21 Budget Revisions

§ 203.6 (g) a statement of the last completed fiscal year’s actual financial performance in categories consistent with the proposed budget or financial plan.

See Appendix IX – Change in Net Position FYE 2020 - Final

§ 203.6 (h) a projection of the number of employees, including sources of funding, the numbers of full-time and full-time equivalents, and functional classifications.

Staffing is budgeted for by managers at the division level. The sources of funding to maintain staff is inherent to their revenue budgets and/or operational necessity. Revenue budgets include customer billings, loan interest, etc. Operational necessity would encompass the administration and engineering functions needed to support all operations of the Authority. These functions are allocated out to all revenue-bearing divisions.

See Appendix VII – FY21-22 Employee Roster

§ 203.6 (i) a statement of each revenue-enhancement and cost-reduction initiative that represents a component of any gap-closing program and the annual impact on revenues, expenses, and staffing.

Not Applicable - No gap-closing programs

§ 203.6 (j) a statement of the source and amount of any material non-recurring resource that is planned for use in any given fiscal year.

Specific grants

NYS Grants

Administration \$4,000 – Dept. of Labor Training

Regional Development \$750,000 – ESD Grants for Tourism, Redevelopment Fund and Value-Added AG

Regional Development \$132,511 – Fort Drum Community Planning (Senator Ritchie)

Regional Development \$81,070 – NYS Grown and Certified, Ag & Markets Grant

Materials Management Facility \$39,110 – Household Hazardous Waste

Materials Management Facility \$42,205 – Municipal Waste

Federal Grants

Regional Development \$114,211 – Office of Economic Adjustment Grant

Telecommunications \$200,000 – Northern Border Regional Commission (NBRC) Grant

Water Quality \$900,000 – Army Water Line Evaluation Grant

National Grid

Regional Development \$40,000 – Drum Country Business

§ 203.6 (k) a statement of any transactions that shift material resources from one year to another and the amount of any reserves.

See Appendix X – FYE 21-22 Master Capital Plan

§ 203.6 (l) a statement of borrowed debt projected to be outstanding at the end of each fiscal year covered by the budget or financial plan; the planned use or purpose of debt issuances; scheduled debt service payments for both issued and proposed debt; the principal amount of proposed debt and assumed interest rate(s); debt service for each issuance as a percentage of total pledged revenues, listed by type and category of pledged revenues; cumulative debt service as a percentage of available revenues; and amount of debt that can be issued until legal limits are met.

See Appendix XI – Debt Narrative Estimated to 3.31.2021

Pledged Revenues – not applicable

Debt Service as a percentage of Available Revenues; Principal & Interest \$1,337,817/\$5,799,412=23%
(Excluded internal loans)

Statutory authorization of the amount of debt that can be issued is unlimited.

See Appendix XII – P&L Page From Audit FYE 3.31.2020

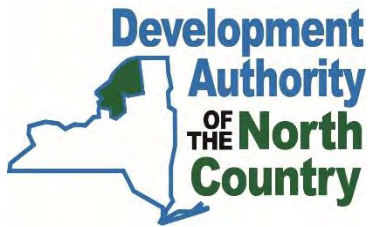
§ 203.6 (m) a statement of the annual projected capital cost broken down by category and sources of funding, and for each capital project, estimates of the annual commitment, total project cost, expected date of completion and the annual cost for operating those capital projects or capital categories that, when placed into service, are expected to have a material impact on the operating budget.

Capital Project Summary – See Appendix X – FYE 21-22 Master Capital Plan

Estimated annual O&M resulting from completed Capital Projects have been included within the Board authorized budgets.

See Appendix I – FYE 21-22 Budget Resolutions

APPENDIX I



Board Resolution No. 2021-02-39
February 25, 2021

**APPROVING FISCAL YEAR 2021-2022 ADMINISTRATIVE BUDGET,
CAPITAL PROJECTS, ADMINISTRATIVE ALLOCATIONS
AND AUDIT COMMITTEE BUDGET**

Whereas, the Development Authority of the North Country has caused to be prepared and has reviewed the Fiscal Year 2021-2022 Administrative Budget detailed by the attached Appendix A, and

Whereas, upon recommendation by staff, it is determined that certain capital projects are necessary as set forth on the capital projects schedule as Appendix B, and

Whereas, it is necessary for the Development Authority of the North Country to restrict certain funds, as detailed by the attached Appendix C, and to, upon request, receive legislative initiatives to administer, and

Whereas, the Development Authority of the North Country allocates gross administrative charges to operating companies as detailed by the attached Appendix D, and

Whereas, the Audit Committee retains Certified Public Accountants to perform audits of the financial statements and internal controls and requires a budget for such services as follows:

Financial Audit	\$38,200
Miscellaneous Accounting Services	<u>\$ 5,000</u>
	\$43,200

Now, upon recommendation of the Finance & Budget Committee, therefore be it

RESOLVED, by the Development Authority of the North Country that:

- 1. The Fiscal Year 2021-2022 Administrative Budget and line items contained therein, as proposed and set forth in Appendix A, is hereby approved and adopted.**
- 2. The Administrative capital projects for the Fiscal Year 2021-2022, as set forth in Appendix B, are hereby approved and the Executive Director is hereby authorized and directed to undertake and pay for such projects, including contracting, therefore, on such terms and conditions as he shall determine. Further, capital funds that were previously approved but not fully expended are carried forward for use in Fiscal Year 2021-2022.**

- 3. The Schedule of Restricted / Board Designated Reserves, as proposed and set forth in Appendix C, is hereby approved and adopted. Further, to enhance the Authority's ability to manage such reserves, the Authority to create and manage reserves is hereby delegated to the Executive Director who shall report such actions to the Finance Committee on a timely basis.**
- 4. The Fiscal Year 2021-2022 Administrative Allocations as proposed and set forth in Appendix D are hereby approved and adopted.**
- 5. The Audit Committee Budget, as proposed and set forth, is hereby approved and adopted.**
- 6. The Executive Director is authorized to receive legislative initiatives on behalf of the Authority and to execute grant agreements and related documents with grant recipients as appropriate.**

**Administration
BUDGET FYE 2022
APPENDIX A**

<u>Account Description</u>		<u>FYE 3/31/2020 Actual</u>	<u>FYE 3/31/2021 Amended Budget</u>	<u>Actual 11/30/2020</u>	<u>FYE 3/31/2022 Budget</u>
Grant Revenue					
4183	NY State Grants	\$8,916.25	\$10,000.00	\$5,851.25	\$4,000.00
	Total Grant Revenue	8,916.25	10,000.00	5,851.25	4,000.00
Other Income					
4164	Miscellaneous	192,300.65	212,700.00	143,581.80	211,300.00
	Total Other Income	192,300.65	212,700.00	143,581.80	211,300.00
4201	Gain on Sale of Assets	34,266.40	28,000.00	0.00	21,000.00
Interest Income					
4102	Investment Interest Income	302,999.95	314,600.00	79,502.75	98,400.00
420...	Mark to Market Adjustment	87,766.80	0.00	(2,081.42)	0.00
	Total Interest Income	390,766.75	314,600.00	77,421.33	98,400.00
	Total Income	626,250.05	565,300.00	226,854.38	334,700.00
Salaries					
500...	Administrative Wages	1,133,338.47	1,234,732.00	771,304.52	1,212,691.00
500...	Engineering Wages	0.00	0.00	1,235.12	0.00
500...	WQ Wages	813.31	0.00	0.00	0.00
500...	Overtime Wages	876.63	1,000.00	0.00	1,000.00
	Total Salaries	1,135,028.41	1,235,732.00	772,539.64	1,213,691.00
Fringe Benefits					
503...	FICA Expense	75,927.52	94,457.00	58,032.10	82,432.00
503...	Pension Expense	162,517.64	171,365.00	101,978.77	145,280.00
503...	Health Insurance	123,701.58	135,879.00	71,755.48	135,154.00
504...	Retiree Health Insurance	59,297.81	80,330.00	44,676.67	85,343.00
503...	Workers Comp	3,379.30	2,194.00	1,377.53	2,032.00
503...	Disability Insurance	891.78	1,045.00	696.80	2,797.00
5036	Unemployment	0.00	10,000.00	6,592.94	10,000.00
504...	Post Retire Overhead	(30,397.60)	81,751.00	51,966.30	81,254.00
5051	Benefit Admin. Fees	9,585.55	11,020.00	3,251.34	13,730.00
5054	Employee Physicals & Screening	1,141.25	1,575.00	926.25	1,787.00
	Total Fringe Benefits	406,044.83	589,616.00	341,254.18	559,809.00
Operations & Maintenance					
5134	Maintenance Contracts	2,132.57	3,355.00	604.61	2,720.00
5403	Safety Equipment & Supplies	3,650.49	14,000.00	12,006.34	14,046.00
	Total O & M	5,783.06	17,355.00	12,610.95	16,766.00
Office & Administrative					
5053	Misc Employee Costs	4,934.93	5,370.00	1,677.47	5,215.00
5102	Office Rent	74,216.84	107,900.00	67,588.36	121,936.00
5104	Office Supplies	8,311.19	10,000.00	7,052.58	10,000.00
5110	Postage & Shipping	5,211.02	6,000.00	4,128.41	6,000.00
5112	Telephone	3,656.44	4,020.00	1,996.49	5,310.00
5114	Cellular Services	4,328.14	5,800.00	3,207.58	5,500.00
5118	Other Communications	8,003.76	9,480.00	5,857.29	9,600.00
5120	Dues & Subscriptions	4,844.48	5,000.00	941.00	4,415.00
5122	Public Info & Advertising	3,677.34	9,500.00	8,777.48	4,590.00
5123	Promotional Materials	2,327.01	2,500.00	0.00	2,500.00
5130	Office Equipment	6,079.67	6,295.38	3,171.16	10,000.00
5170	Other Office Expenses	1,075.10	1,600.00	761.20	1,600.00
5173	Credit Card Processing Fees	623.59	600.00	357.40	600.00
5202	Employee Mileage Reimbursement	4,821.13	1,500.00	486.45	5,000.00
5204	Empl. Meals & Incidental	1,697.23	2,700.00	0.00	2,700.00

**Administration
BUDGET FYE 2022
APPENDIX A**

<u>Account Description</u>	<u>FYE 3/31/2020 Actual</u>	<u>FYE 3/31/2021 Amended Budget</u>	<u>Actual 11/30/2020</u>	<u>FYE 3/31/2022 Budget</u>
5206 Empl. Lodging	3,102.00	445.72	0.00	5,400.00
5270 Travel & Meeting Expense	2,664.83	3,550.00	2,270.10	3,550.00
5370 Training & Development	13,870.30	9,980.00	2,211.45	14,100.00
5402 Employee Uniforms	981.09	1,425.00	0.00	1,425.00
5404 Safety Training	0.00	5,000.00	0.00	10,000.00
5508 Cleaning Services	3,880.00	10,000.00	5,970.00	13,900.00
6102 Board Member Travel & Expenses	650.84	1,750.00	621.00	1,750.00
6104 Sponsorships	8,982.00	7,500.00	1,000.00	9,000.00
Total Office & Admin	167,938.93	217,916.10	118,075.42	254,091.00
Professional Fees				
5924 Legal	23,857.20	59,190.00	48,568.75	35,000.00
5926 Investment Banking Fees	7,334.96	9,800.00	4,843.47	6,900.00
592... Accounting Fees	38,900.00	42,500.00	29,500.00	43,200.00
5970 Consulting	10,161.50	3,500.00	0.00	45,600.00
Total Professional Fees	80,253.66	114,990.00	82,912.22	130,700.00
Automobile				
5601 Auto/Light Truck Rep. & Maint.	651.26	1,000.00	159.92	640.00
5602 Auto/Light Truck Fuel	198.85	1,750.00	0.00	1,250.00
Total Automobile	850.11	2,750.00	159.92	1,890.00
Computer				
5124 Computer Equipment	25,637.00	50,468.40	16,091.51	29,320.00
5126 Computer Maintenance	12,273.00	8,500.00	3,966.44	8,500.00
5128 Programming & Software	103,221.79	148,893.89	74,318.94	168,258.00
5129 ECMS Expense	18,655.92	28,305.61	22,305.61	29,000.00
6108 Web Page Design & Maintenance	2,359.88	2,752.00	0.00	5,252.00
Total Computer	162,147.59	238,919.90	116,682.50	240,330.00
6114 Insurance	17,614.61	18,700.00	12,466.64	19,200.00
619... Admin Allocation	(1,985,649.29)	(2,168,149.00)	(1,418,599.17)	(2,332,132.00)
7032 Depreciation	248,337.72	277,600.00	169,286.80	279,900.00
6901 Contingency	0.00	0.00	0.00	25,000.00
Total Expenses	238,349.63	545,430.00	207,389.10	409,245.00
Change in Net Position	387,900.42	19,870.00	19,465.28	(74,545.00)

**Administration
BUDGET FYE 2022
APPENDIX A**

<u>Account Description</u>	<u>FYE 3/31/2020 Actual</u>	<u>FYE 3/31/2021 Amended Budget</u>	<u>Actual 11/30/2020</u>	<u>FYE 3/31/2022 Budget</u>
STATEMENT OF CASH FLOW FROM OPERATIONS				
(This presentation of Cash Flow does not take into account changes in accruals)				
				(74,545.00)
				279,900.00
- 25...				(50,000.00)
				RESERVE/CAPITAL REQUIREMENTS
- 1440				ADMIN CAPITAL PROJECTS
				TOTAL RESERVE/CAPITAL REQUIRED
				CASH FLOW
				(25,445.00)

**APPENDIX B
ADMINISTRATIVE CAPITAL PROJECTS**

Project Number	Project Description	Fund	Budget FYE 2022	Budget FYE 2023	Budget FYE 2024	Budget FYE 2025	Budget FYE 2026
	Fleet Vehicles	O	\$ 130,800	\$ 207,600	\$ 159,500	\$ 187,000	\$ 255,400
	Voice Upgrade	O	\$ 50,000	\$ -	\$ -	\$ -	\$ -
	Server Replacement	O	\$ -	\$ 6,200	\$ 40,000	\$ 16,000	\$ 12,000
TOTAL ADMINISTRATIVE			\$ 180,800	\$ 213,800	\$ 199,500	\$ 203,000	\$ 267,400

APPENDIX C
Development Authority of the North Country
Restricted/ Board Designated Reserves
Fiscal Year Ending March 31, 2021

The Development Authority of the North Country recognizes the following restricted reserves as detailed below,

Restricted Fund Balance:	Balance 3/31/2020	Estimated Balance 3/31/2021
Community Rental Housing Program	\$ 14,250,786	\$ 13,287,385
Community Development Loan Fund	\$ 8,182,062	\$ 8,592,523
Housing Loan Revolving Fund	\$ 22,583,026	\$ 22,748,492
Army Water & Sewer	\$ 1,800,000	\$ 1,800,000
Regional Waterline	\$ 512,052	\$ 512,052
Wetlands Mitigation Reserve	\$ 1,292,626	\$ 1,308,034
SWMF Replacement Reserve	\$ 5,642,140	\$ 5,425,795
SWMF Liner Reserve	\$ 7,000,000	\$ 7,000,000
Telecom Repair & Replacement Reserve	\$ 6,718,693	\$ 6,782,327
	\$ 67,981,385	\$ 67,456,608

Further, it is necessary for the Development Authority of the North Country to designate a portion of its fund balance for the purposes detailed below,

Board Designated Reserves:	Balance 3/31/2020	Estimated Balance 3/31/2021
Administrative / Supplemental Insurance	\$ 4,000,000	\$ 4,000,000
Infrastructure Development	\$ 223,107	\$ 223,107
Solid Waste Capital Reserve	\$ 12,212,738	\$ 8,707,446
Tip Fee Stabilization Reserve	\$ 4,362,020	\$ 4,437,314
Landfill Gas Reserve	\$ 1,628,366	\$ 1,656,214
Economic Development Loan Fund	\$ 5,581,377	\$ 5,533,621
Affordable Housing Program	\$ 3,000,000	\$ 3,000,000
	\$ 31,007,608	\$ 27,557,702

APPENDIX D
Administrative Allocations
Budget - FYE March 31, 2022

	Budgeted FYE 3/31/21	Budgeted FYE 3/31/22	Increase or Decrease
Administrative Costs:			
Salaries & Fringes	\$ 1,739,434	\$ 1,685,797	\$ (53,637)
Administrative Overhead	\$ 685,226	\$ 750,494	\$ 65,268
Total Administrative Costs	\$ 2,424,660	\$ 2,436,291	\$ 11,631

	Budgeted FYE 3/31/21	Budgeted FYE 3/31/22	Increase or Decrease
Administrative Allocation:			
Army Sewer	\$ 289,618	\$ 281,576	\$ (8,042)
Army Water	\$ 152,867	\$ 165,070	\$ 12,203
Regional Water	\$ 17,717	\$ 17,426	\$ (291)
Water Quality Contracts	\$ 36,558	\$ 36,745	\$ 187
Engineering	\$ 55,463	\$ 55,784	\$ 321
Materials Mgt	\$ 840,523	\$ 993,394	\$ 152,871
Telecommunications	\$ 616,227	\$ 617,820	\$ 1,593
Regional Development Contracts	\$ 50,697	\$ 30,190	\$ (20,507)
Affordable Housing Program	\$ 61,484	\$ 88,350	\$ 26,866
Community Development Loan Fund	\$ -	\$ 4,151	\$ 4,151
Authority Economic Development Fund	\$ 56,009	\$ 56,837	\$ 828
Community Rental Housing Program	\$ 8,997	\$ 8,947	\$ (50)
Internal Subsidy	\$ 238,500	\$ 80,000	\$ (158,500)
Total	\$ 2,424,660	\$ 2,436,291	\$ 11,631



**Board Resolution No. 2021-02-40
February 25, 2021**

APPROVING FISCAL YEAR 2021-2022 ENGINEERING DIVISION OPERATING BUDGET, CAPITAL PROJECTS AND RESERVE DESIGNATION

Whereas, the Development Authority of the North Country has caused to be prepared and has reviewed the proposed Fiscal Year 2021-2022 Engineering Budget, attached to this Resolution as Appendix A, and

Whereas, upon recommendation by staff, it is determined that certain capital projects are necessary as set forth on the capital projects schedule as Appendix B.

Now, upon recommendation of the Finance & Budget Committee, therefore be it

RESOLVED, by the Development Authority of the North Country that:

- 1. The Fiscal Year 2021-2022 Engineering Budget and line items contained therein, as proposed and set forth in Appendices A, are hereby approved and adopted.**
- 2. The Engineering capital projects for the Fiscal Year 2021-2022, as set forth in Appendix B, are hereby approved and the Executive Director is hereby authorized and directed to undertake and pay for such projects, including contracting, therefore, on such terms and conditions as he shall determine. Further, capital funds that were previously approved but not fully expended are carried forward for use in Fiscal Year 2021-2022.**
- 3. To enhance the Authority's ability to respond promptly to customer requirements, the authority to negotiate contracts is hereby delegated to the Executive Director who will report such actions to the Board of Directors in a timely manner.**

**Engineering
BUDGET FYE 2022
APPENDIX A**

<u>Account Description</u>		<u>FYE 3/31/2020 Actual</u>	<u>FYE 3/31/2021 Amended Budget</u>	<u>Actual 11/30/2020</u>	<u>FYE 3/31/2022 Budget</u>
Customer Billings					
4001	Customer Billings	\$1,444,830.58	\$1,266,025.00	\$751,493.41	\$1,203,271.00
	Total Customer Billings	1,444,830.58	1,266,025.00	751,493.41	1,203,271.00
Grant Revenue					
4181	Federal Grant Income	8,995.00	0.00	0.00	0.00
	Total Grant Revenue	8,995.00	0.00	0.00	0.00
	Total Income	1,453,825.58	1,266,025.00	751,493.41	1,203,271.00
Salaries					
500...	Engineering Wages	740,351.62	700,886.00	422,849.97	704,088.00
500...	MMF Wages	0.00	0.00	88.92	0.00
500...	WQ Wages	2,190.58	0.00	173.36	0.00
500...	Overtime Wages	2,063.24	375.00	296.56	0.00
	Total Salaries	744,605.44	701,261.00	423,408.81	704,088.00
Fringe Benefits					
503...	FICA Expense	53,537.60	53,647.00	31,217.22	45,832.00
503...	Pension Expense	93,339.39	82,542.00	51,654.96	87,744.00
503...	Health Insurance	114,710.73	93,189.00	64,650.25	104,971.00
503...	Workers Comp	32,395.92	29,179.00	19,142.17	27,545.00
503...	Disability Insurance	373.37	445.00	296.64	1,617.00
504...	Post Retire Overhead	56,861.79	51,226.00	32,240.52	46,975.00
5054	Employee Physicals & Screening	364.00	500.00	0.00	500.00
	Total Fringe Benefits	351,582.80	310,728.00	199,201.76	315,184.00
Operations & Maintenance					
5403	Safety Equipment & Supplies	1,289.78	1,000.00	206.91	1,000.00
5904	SCADA	16,903.01	22,200.00	10,071.85	19,550.00
8090	Purchases for Resale	90,857.60	66,000.00	30,256.70	38,500.00
	Total O & M	109,050.39	89,200.00	40,535.46	59,050.00
Office & Administrative					
5053	Misc Employee Costs	219.25	1,000.00	963.20	800.00
5102	Office Rent	10,761.00	10,761.00	7,174.00	5,389.00
5104	Office Supplies	1,547.38	2,800.00	239.36	2,500.00
5112	Telephone	3,656.26	4,020.00	2,223.64	1,960.00
5114	Cellular Services	5,690.07	6,700.00	3,094.56	6,800.00
5120	Dues & Subscriptions	618.00	1,000.00	470.00	600.00
5122	Public Info & Advertising	0.00	2,180.00	880.00	500.00
5130	Office Equipment	2,796.39	5,000.00	445.00	4,000.00
5202	Employee Mileage Reimbursement	16,518.33	12,820.00	2,827.29	10,000.00
5204	Empl. Meals & Incidental	453.30	2,500.00	0.00	2,500.00
5206	Empl. Lodging	1,715.00	6,500.00	572.00	5,000.00
5312	Continuing Education	0.00	5,000.00	0.00	12,800.00
5370	Training & Development	7,994.00	7,580.00	(66.00)	8,000.00
5402	Employee Uniforms	753.00	1,300.00	139.90	1,200.00
	Total Office & Admin	52,721.98	69,161.00	18,962.95	62,049.00
Professional Fees					
5924	Legal	29,426.88	500.00	0.00	500.00
	Total Professional Fees	29,426.88	500.00	0.00	500.00
Automobile					
5601	Auto/Light Truck Rep. & Maint.	479.76	2,777.00	1,884.00	2,500.00
5602	Auto/Light Truck Fuel	3,265.01	6,000.00	1,445.78	5,000.00

**Engineering
BUDGET FYE 2022
APPENDIX A**

<u>Account Description</u>	<u>FYE 3/31/2020 Actual</u>	<u>FYE 3/31/2021 Amended Budget</u>	<u>Actual 11/30/2020</u>	<u>FYE 3/31/2022 Budget</u>
5603 Auto/Light Truck Rental/Lease	8,600.04	8,400.00	5,600.00	6,700.00
5605 Vehicle Ins	1,195.88	3,200.00	2,133.36	2,200.00
Total Automobile	13,540.69	20,377.00	11,063.14	16,400.00
Computer				
5124 Computer Equipment	5,020.61	6,500.00	4,823.28	6,000.00
5128 Programming & Software	11.10	1,300.00	613.80	1,200.00
5906 GIS	34,220.54	29,006.00	24,887.72	29,200.00
Total Computer	39,252.25	36,806.00	30,324.80	36,400.00
6114 Insurance	24,687.51	26,600.00	17,733.36	26,300.00
619... Admin Allocation	53,703.05	55,463.00	36,316.18	55,784.00
619... Engineering Allocation	(67,192.98)	(82,956.00)	(56,964.42)	(79,552.00)
6208 NYS Administrative Assessment	6,535.00	6,957.00	0.00	7,173.00
890... Water Quality Allocation	1,184.00	0.00	0.00	0.00
7032 Depreciation	34,865.10	27,800.00	20,585.58	12,700.00
Total Expenses	1,393,962.11	1,261,897.00	741,167.62	1,216,076.00
Change in Net Position	59,863.47	4,128.00	10,325.79	(12,805.00)

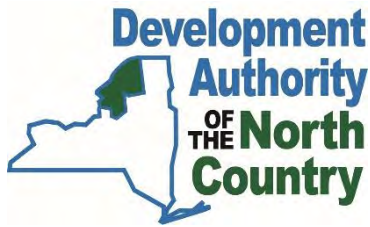
**Engineering
BUDGET FYE 2022
APPENDIX A**

<u>Account Description</u>	<u>FYE 3/31/2020 Actual</u>	<u>FYE 3/31/2021 Amended Budget</u>	<u>Actual 11/30/2020</u>	<u>FYE 3/31/2022 Budget</u>
STATEMENT OF CASH FLOW FROM OPERATIONS				
(This presentation of Cash Flow does not take into account changes in accruals)				
CHANGE IN NET ASSETS				(12,805.00)
PLUS DEPRECIATION & AMORTIZATION				12,700.00
CASH FLOW				<u>(105.00)</u>

**APPENDIX B
ENGINEERING**

ENGINEERING

Project Number	Project Description	Fund	Budget FYE 2022	Budget FYE 2023	Budget FYE 2024	Budget FYE 2025	Budget FYE 2026
	GIS Equipment	O	\$ -	\$ 30,000		\$ -	\$ -
	GIS ESRI Software & Internet Mapping Application Upgrade	O	\$ -	\$ -	\$ 50,000	\$ -	\$ -
TOTAL ENGINEERING			\$ -	\$ 30,000	\$ 50,000	\$ -	\$ -



**Board Resolution No. 2021-02-41
February 25, 2021**

**APPROVING FISCAL YEAR 2021-2022 MATERIALS MANAGEMENT
DIVISION OPERATING BUDGET, CAPITAL PROJECTS,
RESERVE REQUIREMENTS, AND TIPPING FEES**

Whereas, the Development Authority of the North Country has caused to be prepared and has reviewed the proposed Fiscal Year 2021-2022 Materials Management Budget based on anticipated waste volumes, said proposed Budget being attached to this resolution as Appendix A, and

Whereas, upon recommendation by staff and consulting engineers, it is determined that certain capital projects are necessary, as set forth on the capital projects' schedule attached as Appendix B, and

Whereas, it is necessary to establish reserve requirements, tipping fees and related understandings for Fiscal Year 2021-2022 in support of said Budget.

Now, upon recommendation of the Finance & Budget Committee, therefore be it

RESOLVED, by the Development Authority of the North Country that:

- 1. The Fiscal Year 2021-2022 Materials Management Budget and line items contained therein, as proposed and set forth in Appendix A, are hereby approved and adopted.**
- 2. The Materials Management capital projects for the Fiscal Year 2021-2022, as set forth in Appendix B, are hereby approved, with the stated cost thereof to be charged against indicated reserves, and the Executive Director is hereby authorized and directed to undertake and pay for such projects, including contracting therefore on such terms and conditions as he shall determine. Further, capital funds that were previously approved but not fully expended are carried forward for use in Fiscal Year 2021-2022.**
- 3. Based upon receipt at the Facility of anticipated waste volumes, the tipping fee for the Fiscal Year 2021-2022 shall be \$46.00 per ton for municipal solid waste, construction and demolition waste, and ash; \$36.00 per ton for non-beneficial use sludge, industrial waste and sewage sludge; \$18.00 per ton for non-hazardous petroleum contaminated soil; \$17.50 per ton for beneficial use sludge; \$200 per ton for friable asbestos (one ton minimum); \$80.00 per ton for friable asbestos-contaminated construction debris or other waste that requires special handling protocol during disposal. The Authority shall offer a \$2.00 per ton discount on municipal solid waste (MSW) and construction and demolition waste (C&D) to haulers entering into a contract with the Authority.**

4. The Community Improvement Program shall be extended for Fiscal Year 2021-2022 at \$31.50 per ton for up to 15,000 tons of demolition waste. The Residential Cleanup Program shall be extended for Fiscal Year 2021-2022 at \$36.00 per ton for up to 2,500 tons. Reserve requirements for such year (included in the tipping fees) shall be, per ton:

Replacement	\$1.00
Closure	\$2.75

Pursuant to the Host Community Agreement with the Town of Rodman, estimated host community benefit fees and gas to energy revenue sharing, totaling \$763,172 will be paid for the Fiscal Year 2021-2022.

5. To enhance the Authority's ability to respond promptly to changing conditions in the competitive solid waste disposal market, the authority to establish tipping fees, special condition fees, manage reserves, establish host community agreements and negotiate hauler contracts is hereby delegated to the Executive Director who shall report such actions to the Facilities Committee in a timely manner.

**Materials Management
BUDGET FYE 2022
APPENDIX A**

Account Description	FYE 3/31/2020 Actual	FYE 3/31/2021 Amended Budget	Actual 11/30/2020	FYE 3/31/2022 Budget
Customer Billings				
4001 Customer Billings	\$7,219,027.58	\$7,613,000.00	\$5,140,756.10	\$8,153,431.00
4006 Replacement Reserve Tip Income	511,134.88	678,960.00	439,283.22	216,245.00
4008 Closure Reserve Tip Income	454,342.10	452,640.00	292,855.48	594,674.00
4012 Capital Reserve Tip Income	454,342.10	282,900.00	183,034.68	0.00
4013 Landfill Gas Tip Income	454,342.10	0.00	0.00	0.00
Total Customer Billings	9,093,188.76	9,027,500.00	6,055,929.48	8,964,350.00
Waste Diversion Revenue				
4050 RTS Revenue	0.00	715,500.00	0.00	476,000.00
4060 Recycling Revenue - Tires	0.00	140,000.00	88,998.00	140,000.00
4061 Recycling Revenue - Mattresses	0.00	113,897.00	74,744.00	110,000.00
Total Waste Diversion Revenue	0.00	969,397.00	163,742.00	726,000.00
Grant Revenue				
4183 NY State Grants	0.00	333,312.00	248,245.15	81,319.00
Total Grant Revenue	0.00	333,312.00	248,245.15	81,319.00
Other Income				
4164 Miscellaneous	50,143.61	25,000.00	11,615.53	25,000.00
4166 LFGTE Revenue	657,210.81	438,009.00	346,714.36	462,054.00
Total Other Income	707,354.42	463,009.00	358,329.89	487,054.00
4201 Gain on Sale of Assets	47,025.00	45,000.00	0.00	45,000.00
Interest Income				
410... Trustee Interest	375,959.79	134,138.00	48,728.73	128,585.00
4108 Reserve Interest	131,211.11	111,110.00	46,369.27	75,379.00
4116 Replace Reserve Interest Income	123,604.30	102,931.00	76,054.81	90,981.00
4118 Closure Reserve Interest Income	186,047.91	200,275.00	82,982.37	85,205.00
4119 Post Close Interest Income	163,850.95	151,084.00	52,224.98	64,278.00
4120 Wetlands Mitigation Interest Income	39,965.97	22,096.00	13,928.78	18,071.00
420... Mark to Market Adjustment	472,652.33	0.00	(4,806.52)	0.00
Total Interest Income	1,493,292.36	721,634.00	315,482.42	462,499.00
Total Income	11,340,860.54	11,559,852.00	7,141,728.94	10,766,222.00
Salaries				
500... Engineering Wages	45,616.86	114,958.00	79,379.34	124,791.00
500... Technology Wages	0.00	0.00	656.64	0.00
500... MMF Wages	1,338,259.50	1,517,731.00	886,830.22	1,461,066.00
500... Overtime Wages	20,081.22	36,769.00	10,367.08	37,362.00
5005 On-Call Stipend	7,650.00	7,800.00	5,400.00	7,800.00
Total Salaries	1,411,607.58	1,677,258.00	982,633.28	1,631,019.00
Fringe Benefits				
503... FICA Expense	98,631.15	128,270.00	71,679.60	104,733.00
503... Pension Expense	195,455.15	239,399.00	142,769.73	252,435.00
503... Health Insurance	238,013.50	294,049.00	159,360.93	268,579.00
503... Workers Comp	100,036.23	103,620.00	59,785.11	93,022.00
503... Disability Insurance	1,079.30	1,079.00	719.36	5,193.00
504... Post Retire Overhead	137,716.12	157,596.00	94,978.74	145,342.00
5054 Employee Physicals & Screening	8,202.10	8,000.00	1,072.40	8,000.00
Total Fringe Benefits	779,133.55	932,013.00	530,365.87	877,304.00
Operations & Maintenance				
5062 Third Party Temporary - O&M	34,898.43	50,976.00	0.00	35,000.00
5403 Safety Equipment & Supplies	10,679.78	14,000.00	4,724.02	14,000.00
5702 Large Parts	84,352.14	100,000.00	62,845.79	120,000.00

**Materials Management
BUDGET FYE 2022
APPENDIX A**

	FYE 3/31/2020 Actual	FYE 3/31/2021 Amended Budget	Actual 11/30/2020	FYE 3/31/2022 Budget	
5703	Small Equipment	13,198.90	30,000.00	2,235.00	30,000.00
5704	O&M Supplies	13,927.00	20,000.00	5,317.81	20,000.00
5708	Fuels	214,111.53	335,000.00	83,370.79	250,000.00
5710	Lubricants	9,044.37	20,000.00	4,713.90	20,000.00
5712	Purchased Maintenance & Repair	89,927.55	65,000.00	46,315.76	80,000.00
5716	Equipment Rental	6,329.10	15,000.00	0.00	15,000.00
5718	Tires	33,519.22	30,000.00	5,492.62	20,000.00
5770	Other Tool, Equip & O&M	2,499.61	2,500.00	2,060.94	5,000.00
5815	Chemicals	16,969.55	10,000.00	3,223.20	5,000.00
5818	Leachate System Expense	0.00	15,000.00	686.88	15,000.00
5820	LFG Maintenance	65,440.49	75,000.00	7,782.18	75,000.00
5870	Natural Habitat Enhancements	0.00	0.00	0.00	50,000.00
5932	Monitoring & Testing	114,077.01	115,600.00	50,506.65	151,060.00
6008	Contract Hauling	12,065.00	20,000.00	15,200.00	30,000.00
	Total O & M	721,039.68	918,076.00	294,475.54	935,060.00
	Recycling Transfer Station				
500...	Material Reprocessing Wages	66,144.00	134,551.00	83,494.67	235,603.00
500...	Overtime Wages	464.58	0.00	1,425.63	6,419.00
503...	FICA Expense	4,767.10	10,293.00	6,770.41	16,273.00
503...	Pension Expense	5,709.87	12,917.00	8,942.54	32,531.00
503...	Health Insurance	12,978.28	25,155.00	9,338.50	29,297.00
503...	Workers Comp	7,507.88	12,311.00	7,781.39	18,663.00
503...	Disability Insurance	0.00	74.00	0.00	893.00
504...	Post Retire Overhead	8,987.00	16,560.00	11,020.50	25,944.00
6300	RTS -Safety Equipment & Supplies	1,853.43	2,500.00	1,709.58	2,500.00
6305	RTS - Large Parts	3,522.38	7,500.00	3,007.21	7,500.00
6310	RTS - Small Equipment	6,130.99	4,005.00	3,898.96	4,000.00
6315	RTS - O&M Supplies	10,502.05	14,000.00	3,323.40	10,000.00
6320	RTS - Fuels	2,287.67	10,000.00	3,082.85	10,000.00
6325	RTS - Purchased Maintenance & Repair	4,936.81	7,500.00	5,735.40	7,500.00
6329	RTS - Disposal Costs	0.00	715,500.00	0.00	476,000.00
6330	RTS - Contract Hauling	0.00	230,000.00	63,905.00	133,000.00
6335	RTS - Office Supplies	128.62	1,000.00	10.81	1,000.00
6340	RTS - Cellular Services	0.00	1,020.00	0.00	1,050.00
6345	RTS - Other Communications	374.91	2,400.00	1,204.82	2,400.00
6350	RTS - Office Equipment Maintenance	0.00	500.00	0.00	500.00
6355	RTS - Employee Mileage Reimbursement	0.00	150.00	0.00	50.00
6360	RTS - Employee Uniforms	368.24	950.00	658.15	1,000.00
6365	RTS - Gas & Electric	3,120.48	5,000.00	2,659.41	6,000.00
6370	RTS - Propane	4,425.57	4,000.00	1,110.98	4,000.00
6375	RTS - Building Supplies	1,387.35	1,000.00	199.99	1,000.00
6380	RTS - Site Supplies	706.59	1,000.00	0.00	1,000.00
6385	RTS - Building Maintenance & Repair	1,688.07	3,000.00	1,665.87	3,000.00
6390	RTS - Site Maintenance & Repair	3,020.59	3,350.00	0.00	4,000.00
6395	RTS - Auto/Light Truck Rep. & Maint.	450.00	2,000.00	0.00	2,000.00
6400	RTS - Auto/Light Truck Fuel	0.00	1,500.00	127.92	500.00
6410	RTS - Programming & Software	0.00	5,000.00	0.00	1,155.00
	Total Recycling Transfer Station	151,462.46	1,234,736.00	221,073.99	1,044,778.00
	Waste Diversion				
5125	Promotional Materials - RRR	50,463.18	75,000.00	2,976.95	75,000.00
6009	Household Hazardous Waste	66,479.75	75,000.00	58,466.60	75,000.00
6011	Recycling Incentive	64,894.10	116,000.00	30,965.70	70,000.00
6012	Recycling Incentive-County Capital	337,679.93	555,000.00	64,745.00	238,814.00
6013	CRT Recycling	104,398.17	90,000.00	46,177.96	0.00
6017	Book Debinding	5,369.63	5,000.00	3,046.16	3,000.00
6018	Mattress Recycling - All Counties	171,825.00	370,000.00	230,990.50	350,000.00
6020	Waste Audit	34,000.00	0.00	0.00	0.00

**Materials Management
BUDGET FYE 2022
APPENDIX A**

	FYE 3/31/2020 Actual	FYE 3/31/2021 Amended Budget	Actual 11/30/2020	FYE 3/31/2022 Budget	
6021	Regional Tire Recycling	53,393.76	140,000.00	86,657.76	140,000.00
	Total Waste Diversion	888,503.52	1,426,000.00	524,026.63	951,814.00
6002	Sewage Treatment	335,294.80	354,200.00	152,471.47	603,000.00
601...	Closure & Post Closure Care	851,891.25	803,999.00	408,767.36	744,157.00
6006	Host Community Benefits	772,063.15	780,261.00	506,639.97	763,172.00
	Office & Administrative				
5053	Misc Employee Costs	751.99	1,000.00	0.00	1,000.00
5104	Office Supplies	1,367.02	5,000.00	2,623.68	5,000.00
5112	Telephone	7,537.05	8,000.00	5,031.08	8,500.00
5114	Cellular Services	6,932.37	10,000.00	3,524.52	6,750.00
5120	Dues & Subscriptions	1,981.99	3,000.00	52.50	3,000.00
5122	Public Info & Advertising	1,333.72	2,500.00	1,035.75	2,500.00
5123	Promotional Materials	5,187.79	8,000.00	3,090.00	8,000.00
5130	Office Equipment	210.67	1,000.00	1,000.77	1,000.00
5132	Office Equip Maintenance	529.20	1,200.00	0.00	1,200.00
5202	Employee Mileage Reimbursement	1,011.26	5,000.00	122.48	2,500.00
5204	Empl. Meals & Incidental	35.47	1,800.00	0.00	1,800.00
5206	Empl. Lodging	1,894.00	4,800.00	0.00	4,800.00
5270	Travel & Meeting Expense	0.00	750.00	0.00	750.00
5312	Continuing Education	0.00	3,000.00	0.00	3,500.00
5370	Training & Development	2,090.41	8,000.00	0.00	8,000.00
5402	Employee Uniforms	13,806.50	20,100.00	7,542.11	15,000.00
5508	Cleaning Services	9,540.00	12,000.00	7,260.00	12,000.00
6210	Trustee Fees	3,500.00	7,500.00	7,000.00	7,500.00
	Total Office & Admin	57,709.44	102,650.00	38,282.89	92,800.00
	Utilities				
5802	Gas & Electric	34,773.66	40,000.00	21,959.17	40,000.00
5803	Propane	16,366.84	25,000.00	3,898.75	25,000.00
	Total Utilities	51,140.50	65,000.00	25,857.92	65,000.00
	Materials & Supplies				
5806	Building Supplies	3,531.01	7,000.00	2,273.94	7,000.00
5810	Site Supplies	13,356.26	40,000.00	4,799.17	40,000.00
5824	Sand, Gravel & Stone	195,500.03	200,000.00	139,456.08	220,000.00
5826	Seed & Mulch	27,262.90	35,000.00	21,111.00	35,000.00
	Total Materials & Supplies	239,650.20	282,000.00	167,640.19	302,000.00
	Professional Fees				
5924	Legal	2,550.00	5,500.00	3,500.00	5,500.00
5926	Investment Banking Fees	14,974.87	17,353.00	12,711.00	21,300.00
5970	Consulting	180.00	3,500.00	2,245.00	15,000.00
	Total Professional Fees	17,704.87	26,353.00	18,456.00	41,800.00
	Repairs & Maintenance				
5804	Building Maintenance & Repair	22,771.36	20,000.00	5,478.49	20,000.00
	Total Repairs & Maintenance	22,771.36	20,000.00	5,478.49	20,000.00
	Automobile				
5603	Auto/Light Truck Rental/Lease	23,399.96	17,200.00	11,466.64	14,400.00
	Total Automobile	23,399.96	17,200.00	11,466.64	14,400.00
	Computer				
5124	Computer Equipment	8,116.28	9,900.00	7,958.27	18,700.00
5128	Programming & Software	5,039.84	6,155.00	5,239.06	7,500.00
	Total Computer	13,156.12	16,055.00	13,197.33	26,200.00

**Materials Management
BUDGET FYE 2022
APPENDIX A**

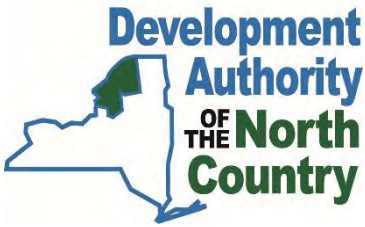
<u>Account Description</u>	<u>FYE 3/31/2020 Actual</u>	<u>FYE 3/31/2021 Amended Budget</u>	<u>Actual 11/30/2020</u>	<u>FYE 3/31/2022 Budget</u>
6114 Insurance	171,307.63	169,600.00	113,066.64	170,700.00
619... Admin Allocation	784,408.75	840,523.00	549,990.92	993,394.00
619... Engineering Allocation	19,175.02	31,076.00	21,153.04	30,524.00
6208 NYS Administrative Assessment	50,941.00	52,101.00	0.00	51,147.00
890... Water Quality Allocation	23.03	0.00	0.00	0.00
7032 Depreciation	3,914,217.22	3,560,700.00	2,011,943.63	3,537,500.00
6202 Interest Expense	453,588.02	658,144.00	400,586.00	658,144.00
7170 Bond Issuance Costs	128,847.57	0.00	0.00	0.00
6901 Contingency	0.00	30,000.00	0.00	30,000.00
Total Expenses	11,859,036.68	13,997,945.00	6,997,573.80	13,583,913.00
Change in Net Position	<u>(518,176.14)</u>	<u>(2,438,093.00)</u>	<u>144,155.14</u>	<u>(2,817,691.00)</u>

**Materials Management
BUDGET FYE 2022
APPENDIX A**

<u>Account Description</u>	<u>FYE 3/31/2020 Actual</u>	<u>FYE 3/31/2021 Amended Budget</u>	<u>Actual 11/30/2020</u>	<u>FYE 3/31/2022 Budget</u>
STATEMENT OF CASH FLOW FROM OPERATIONS				
(This presentation of Cash Flow does not take into account changes in accruals)				
				(2,817,691.00)
				3,537,500.00
6016				744,157.00
- 25...				(520,000.00)
				(307,226.00)
- 40...				(679,879.00)
- 40...				(64,278.00)
- 40...				110,229.00
3151				(941,154.00)
				2,812.00

**APPENDIX B
MATERIALS MANAGEMENT FACILITY CAPITAL PROJECTS**

Project Number	Project Description	Fund	Budget FYE 2022	Budget FYE 2023	Budget FYE 2024	Budget FYE 2025	Budget FYE 2026
	O&M Building Door Replacement	R	\$ 40,000				
	O&M Building Roof Assessment & Replacement	R	\$ 180,000				
	Main Flare Siting and Sizing	R	\$ 7,500	\$ 350,000			
	LFG Wellfield Expansion Project	LGR	\$ 300,000			\$ 200,000	
	Equipment: Sewer Jet/Vacuum Truck	R	\$ 460,000				
	Waste Heat Recovery Report/Study	R	\$ 30,000				
	RTS Material Recovery Facility or Move	TBD					
	Equipment: Waste Dozer	R		\$ 550,000	\$ 600,000		
	O&M Building Parking Lot Paving	R		\$ 200,000			
	Equipment: Hydraulic Excavator	R		\$ 400,000		\$ 475,000	
	Equipment: Leachate Tank Trailer	R		\$ 90,000	\$ 95,000	\$ 100,000	\$ 105,000
	Equipment: Articulated Hauler	R			\$ 550,000		\$ 625,000
	Closure V Phase 1 & 2	C			\$ 500,000	\$ 5,000,000	
	Design and Construction for Cell 14	LR			\$ 500,000	\$ 7,500,000	
	Equipment: Landfill Compactor	R			\$ 650,000		
	On-site Leachate Treatment - Planning & Development	R			\$ 750,000		
	Equipment: Leachate Truck Tractor	R				\$ 170,000	\$ 180,000
	Closure VI (Phase 1: Design & Bidding, Phase 2: Construction)	C					\$ 600,000
TOTAL MMF			\$ 1,017,500	\$ 1,590,000	\$ 3,645,000	\$ 13,445,000	\$ 1,510,000



Board Resolution No. 2021-02-42
February 25, 2021

**APPROVING FISCAL YEAR 2021-2022
REGIONAL DEVELOPMENT BUDGET**

Whereas, the Development Authority of the North Country has caused to be prepared and has reviewed Fiscal Year 2021-2022 Regional Development Budget, detailed by the attached Appendix A.

Now, upon recommendation of the Finance & Budget Committee, therefore be it

RESOLVED, that the Development Authority of the North Country that:

- 1. The Fiscal Year 2021-2022 Regional Development Budget and line items contained therein, as proposed and set forth in Appendix A, are hereby approved and adopted.**
- 2. To enhance the Authority's ability to respond promptly to customer requirements, the authority to negotiate contracts is hereby delegated to the Executive Director who will report such actions to the Board of Directors in a timely manner.**

**Regional Development
BUDGET FYE 2022
APPENDIX A**

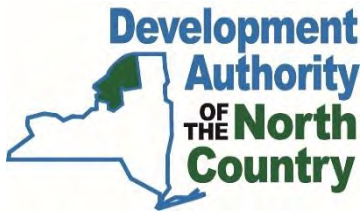
<u>Account Description</u>		<u>FYE 3/31/2020 Actual</u>	<u>FYE 3/31/2021 Amended Budget</u>	<u>Actual 11/30/2020</u>	<u>FYE 3/31/2022 Budget</u>
Customer Billings					
4001	Customer Billings	\$145,500.47	\$162,510.00	\$91,021.53	\$134,876.00
	Total Customer Billings	145,500.47	162,510.00	91,021.53	134,876.00
Grant Revenue					
4181	Federal Grant Income	214,514.58	90,000.00	9,578.94	114,211.00
4183	NY State Grants	2,164,333.97	1,239,000.00	493,001.15	963,581.00
4184	Other Grants	0.00	40,000.00	0.00	40,000.00
	Total Grant Revenue	2,378,848.55	1,369,000.00	502,580.09	1,117,792.00
4104	Loan Interest Income	635,971.21	612,000.00	271,487.21	488,000.00
Other Income					
4162	Processing Fees	39,950.00	25,000.00	9,500.00	10,000.00
4164	Miscellaneous	7,717.42	17,000.00	7,196.73	10,300.00
4185	Grant Recapture	16,350.00	0.00	0.00	0.00
4190	Recovery of Bad Debts	0.00	0.00	13,763.38	0.00
	Total Other Income	64,017.42	42,000.00	30,460.11	20,300.00
Interest Income					
4102	Investment Interest Income	291,044.17	240,080.00	106,880.51	114,243.00
420...	Mark to Market Adjustment	18,806.22	0.00	(14,625.23)	0.00
	Total Interest Income	309,850.39	240,080.00	92,255.28	114,243.00
	Total Income	3,534,188.04	2,425,590.00	987,804.22	1,875,211.00
Salaries					
500...	Administrative Wages	16,052.90	12,669.00	8,565.04	17,585.00
500...	Engineering Wages	24,258.44	25,094.00	5,752.69	22,453.00
500...	Regional Development Wages	312,180.79	332,753.00	195,761.98	347,175.00
500...	Overtime Wages	17.82	0.00	0.00	0.00
	Total Salaries	352,509.95	370,516.00	210,079.71	387,213.00
Fringe Benefits					
503...	FICA Expense	23,768.34	28,344.00	14,933.55	25,246.00
503...	Pension Expense	54,750.16	54,377.00	33,458.05	63,855.00
503...	Health Insurance	56,095.72	52,972.00	32,668.82	57,204.00
503...	Workers Comp	728.97	765.00	389.80	739.00
503...	Disability Insurance	302.17	321.00	258.64	1,255.00
504...	Post Retire Overhead	25,226.85	25,116.00	14,297.31	25,667.00
	Total Fringe Benefits	160,872.21	161,895.00	96,006.17	173,966.00
Operations & Maintenance					
6110	Marketing	5,000.00	5,000.00	0.00	5,000.00
8090	Purchases for Resale	500.00	7,000.00	2,420.00	7,000.00
	Total O & M	5,500.00	12,000.00	2,420.00	12,000.00
6006	Host Community Benefits	88,942.88	103,766.00	103,765.74	133,411.00
Office & Administrative					
5114	Cellular Services	0.00	0.00	680.00	800.00
5120	Dues & Subscriptions	125.00	625.00	500.00	625.00
5122	Public Info & Advertising	230.12	2,000.00	190.00	1,750.00
5172	Filing Fees	580.00	1,100.00	600.00	600.00
5202	Employee Mileage Reimbursement	443.00	1,750.00	395.06	2,000.00
5204	Empl. Meals & Incidental	350.02	1,625.00	0.00	1,625.00
5206	Empl. Lodging	2,280.06	3,300.00	0.00	3,300.00
5270	Travel & Meeting Expense	611.74	1,800.00	300.00	2,300.00
5370	Training & Development	1,749.00	1,800.00	0.00	5,300.00

**Regional Development
BUDGET FYE 2022
APPENDIX A**

<u>Account Description</u>		<u>FYE 3/31/2020 Actual</u>	<u>FYE 3/31/2021 Amended Budget</u>	<u>Actual 11/30/2020</u>	<u>FYE 3/31/2022 Budget</u>
5570	Other General Expense	1,293.90	2,200.00	806.25	2,250.00
	Total Office & Admin	7,662.84	16,200.00	3,471.31	20,550.00
	Professional Fees				
5924	Legal	6,480.95	11,400.00	3,160.50	11,000.00
5926	Investment Banking Fees	7,795.79	8,320.00	5,608.80	8,206.00
5970	Consulting	117,020.40	149,850.00	15,984.41	159,500.00
	Total Professional Fees	131,297.14	169,570.00	24,753.71	178,706.00
	Computer				
6108	Web Page Design & Maintenance	0.00	750.00	0.00	750.00
	Total Computer	0.00	750.00	0.00	750.00
6122	Bad Debt Expense	499,921.46	0.00	(3,051.85)	0.00
6120	Grants	731,174.64	1,517,500.00	1,089,796.57	284,570.00
619...	Admin Allocation	152,342.64	159,176.00	103,983.27	164,317.00
619...	Engineering Allocation	5,306.24	4,260.00	1,529.92	3,763.00
6202	Interest Expense	2,277.79	3,500.00	0.00	0.00
	Total Expenses	2,137,807.79	2,519,133.00	1,632,754.55	1,359,246.00
	Change in Net Position	1,396,380.25	(93,543.00)	(644,950.33)	515,965.00

**Regional Development
BUDGET FYE 2022
APPENDIX A**

<u>Account Description</u>	<u>FYE 3/31/2020 Actual</u>	<u>FYE 3/31/2021 Amended Budget</u>	<u>Actual 11/30/2020</u>	<u>FYE 3/31/2022 Budget</u>
STATEMENT OF CASH FLOW FROM OPERATIONS				
(This presentation of Cash Flow does not take into account changes in accruals)				
				515,965.00
CHANGE IN NET ASSETS				
- 25... LESS PRINCIPAL PAYMENTS				0.00
CASH FLOW				<u>515,965.00</u>



**Board Resolution No. 2021-02-43
February 25, 2021**

**APPROVING FISCAL YEAR 2021-2022 TELECOMMUNICATIONS DIVISION
OPERATING BUDGET, CAPITAL PROJECTS,
RESERVE DESIGNATIONS, AND TARIFF**

Whereas, the Development Authority of the North Country has caused to be prepared and has reviewed the proposed Fiscal Year 2021-2022 Telecommunications Division Budget based on anticipated circuit demand, said proposed Budget being attached to this resolution as Appendix A, and

Whereas, upon recommendation by staff, it is determined that certain capital projects are necessary as set forth on the capital projects schedule attached as Appendix B, and

Whereas, it is necessary to ratify tariff pricing and establish reserve requirements for the Fiscal Year 2021-2022 in support of said Budget.

Now, upon recommendation of the Finance & Budget Committee, therefore be it

RESOLVED, by the Development Authority of the North Country that:

- 1. The Fiscal Year 2021-2022 Telecommunications Division Budget and the line items contained therein, as proposed and set forth in Appendix A, are hereby approved and adopted.**
- 2. The Telecommunications Division capital projects for the Fiscal Year 2021-2022, as set forth in Appendix B, are hereby approved, and the Executive Director is hereby authorized and directed to undertake and pay for such projects, including contracting therefore on such terms and conditions as he shall determine. Further, capital funds that were previously approved but not fully expended are carried forward for use in Fiscal Year 2021-2022.**
- 3. Based upon anticipated circuit volume, a tariff was filed with and accepted by the Public Services Commission (May 1, 2004) and will remain in effect for Fiscal Year 2021-2022.**
- 4. Reserves previously authorized have been created and capitalized as of December 31, 2020 in the following amounts:**

Operating	\$ 973,793
Repair and Upgrade	\$5,808,534

For Fiscal Year 2021-2022, reserves will be maintained on an on-going basis as follows:

Operating	16.7% of Revenue
Repair & Upgrade	18% of Equipment Replacement Cost
	20% of OSP Replacement Cost

- 5. To enhance the Authority's ability to respond promptly to changing conditions in the competitive telecommunications market, the authority to create and manage reserves, establish agreements and negotiate contracts is hereby delegated to the Executive Director who shall report such actions to the Board of Directors on a timely basis.**

**Telecommunications
BUDGET FYE 2022
APPENDIX A**

Account Description		FYE 3/31/2020 Actual	FYE 3/31/2021 Amended Budget	Actual 11/30/2020	FYE 3/31/2022 Budget
Customer Billings					
4001	Customer Billings	\$5,903,569.24	\$5,720,074.00	\$3,911,245.23	\$5,664,117.00
4004	Dark Fiber Billings	541,561.92	440,016.00	319,880.67	591,569.00
	Total Customer Billings	6,445,131.16	6,160,090.00	4,231,125.90	6,255,686.00
Grant Revenue					
4181	Federal Grant Income	0.00	0.00	0.00	200,000.00
	Total Grant Revenue	0.00	0.00	0.00	200,000.00
Other Income					
4164	Miscellaneous	58,051.63	47,050.00	13,450.76	47,050.00
	Total Other Income	58,051.63	47,050.00	13,450.76	47,050.00
Interest Income					
4102	Investment Interest Income	38,672.95	38,890.00	16,058.57	9,773.00
4108	Reserve Interest	232,789.01	211,633.00	67,259.08	84,786.00
420...	Mark to Market Adjustment	119,234.09	0.00	(11,591.25)	0.00
	Total Interest Income	390,696.05	250,523.00	71,726.40	94,559.00
	Total Income	6,893,878.84	6,457,663.00	4,316,303.06	6,597,295.00
Salaries					
500...	Engineering Wages	26,749.74	28,419.00	21,464.78	28,644.00
500...	Technology Wages	1,151,172.70	1,206,515.00	805,887.50	1,269,135.00
500...	Overtime Wages	2,376.15	2,500.00	1,002.38	2,500.00
	Total Salaries	1,180,298.59	1,237,434.00	828,354.66	1,300,279.00
Fringe Benefits					
503...	FICA Expense	86,810.21	94,474.00	63,511.77	92,438.00
503...	Pension Expense	160,747.56	179,435.00	114,135.53	172,232.00
503...	Health Insurance	90,959.35	85,255.00	60,231.98	92,741.00
503...	Workers Comp	2,272.74	2,328.00	1,540.33	2,437.00
503...	Disability Insurance	396.43	400.00	266.64	2,204.00
504...	Post Retire Overhead	72,420.33	69,055.00	50,499.81	69,552.00
5054	Employee Physicals & Screening	271.25	500.00	0.00	500.00
	Total Fringe Benefits	413,877.87	431,447.00	290,186.06	432,104.00
Operations & Maintenance					
5062	Third Party Temporary - O&M	0.00	500.00	0.00	1,000.00
5133	Equipment Maintenance Contracts	308,874.87	325,144.00	227,424.31	340,194.00
5134	Maintenance Contracts	125,677.67	167,705.00	69,897.28	155,800.00
5135	Underground Locating	44,162.73	67,000.00	29,837.16	70,000.00
5403	Safety Equipment & Supplies	310.27	900.00	0.00	900.00
5704	O&M Supplies	4,612.32	4,500.00	1,603.52	4,500.00
5712	Purchased Maintenance & Repair	20,159.64	53,500.00	24,636.26	55,000.00
5720	Offnet Circuit Lease	566,865.33	630,812.00	390,001.53	677,772.00
5770	Other Tool, Equip & O&M	8,208.20	6,000.00	5,213.89	6,000.00
5830	Collo Expense	151,986.62	183,348.00	112,417.68	171,720.00
5834	Permitting	269.00	9,400.00	119.00	6,000.00
5835	NYS DOT Fee	0.00	5,500.00	0.00	10,000.00
5836	Pole Attachment Fees	261,486.12	319,979.00	174,452.79	310,643.00
5838	Conduit Lease	16,069.78	24,696.00	10,632.42	22,195.00
	Total O & M	1,508,682.55	1,798,984.00	1,046,235.84	1,831,724.00
Office & Administrative					
5053	Misc Employee Costs	1,458.36	2,400.00	938.91	2,400.00
5102	Office Rent	46,725.20	44,279.00	35,258.99	44,279.00
5104	Office Supplies	2,199.31	2,200.00	1,036.53	2,200.00

**Telecommunications
BUDGET FYE 2022
APPENDIX A**

	FYE 3/31/2020 Actual	FYE 3/31/2021 Amended Budget	Actual 11/30/2020	FYE 3/31/2022 Budget	
5110	Postage & Shipping	234.38	1,000.00	238.21	1,000.00
5112	Telephone	11,602.42	12,420.00	7,632.03	11,500.00
5114	Cellular Services	5,793.42	5,600.00	3,011.86	5,600.00
5118	Other Communications	1,373.40	1,600.00	955.60	1,600.00
5120	Dues & Subscriptions	0.00	500.00	60.00	500.00
5122	Public Info & Advertising	0.00	2,000.00	0.00	2,000.00
5123	Promotional Materials	250.00	1,000.00	14.24	5,000.00
5130	Office Equipment	3,317.33	1,000.00	999.13	3,000.00
5170	Other Office Expenses	3,925.32	6,000.00	5,450.04	6,000.00
5172	Filing Fees	2,476.93	16,600.00	1,524.14	24,000.00
5202	Employee Mileage Reimbursement	1,107.06	1,962.00	128.80	2,016.00
5204	Empl. Meals & Incidental	5,309.98	4,500.00	601.62	8,500.00
5206	Empl. Lodging	10,358.34	5,000.00	1,771.64	15,000.00
5270	Travel & Meeting Expense	327.48	500.00	0.00	500.00
5370	Training & Development	7,978.86	800.00	0.00	9,300.00
5402	Employee Uniforms	912.00	1,225.00	0.00	1,225.00
5570	Other General Expense	0.00	1,000.00	599.10	1,000.00
	Total Office & Admin	105,349.79	111,586.00	60,220.84	146,620.00
	Utilities				
5802	Gas & Electric	3,411.23	5,000.00	2,299.67	5,000.00
	Total Utilities	3,411.23	5,000.00	2,299.67	5,000.00
	Professional Fees				
5924	Legal	19,215.00	109,000.00	86,634.75	45,000.00
5926	Investment Banking Fees	5,050.73	5,791.00	3,528.33	5,734.00
5970	Consulting	6,400.00	113,000.00	48,545.00	25,000.00
	Total Professional Fees	30,665.73	227,791.00	138,708.08	75,734.00
	Automobile				
5601	Auto/Light Truck Rep. & Maint.	12,328.02	12,000.00	3,599.56	12,000.00
5602	Auto/Light Truck Fuel	21,716.88	17,000.00	5,906.76	22,000.00
5603	Auto/Light Truck Rental/Lease	43,300.06	59,700.00	39,800.00	58,000.00
5605	Vehicle Ins	10,544.55	12,900.00	8,600.00	12,100.00
	Total Automobile	87,889.51	101,600.00	57,906.32	104,100.00
	Computer				
5124	Computer Equipment	4,611.95	11,100.00	9,773.32	9,500.00
5128	Programming & Software	11,546.71	17,505.00	14,036.93	18,750.00
	Total Computer	16,158.66	28,605.00	23,810.25	28,250.00
6122	Bad Debt Expense	130,302.40	0.00	34,288.63	0.00
6114	Insurance	122,004.98	122,900.00	81,933.36	130,200.00
619...	Admin Allocation	572,416.46	616,227.00	403,165.88	617,820.00
619...	Engineering Allocation	13,644.31	11,662.00	9,334.38	11,730.00
6208	NYS Administrative Assessment	33,942.00	34,715.00	0.00	34,901.00
7032	Depreciation	3,474,403.72	3,647,400.00	2,383,212.21	3,732,600.00
6901	Contingency	0.00	580.00	0.00	25,000.00
	Total Expenses	7,693,047.80	8,375,931.00	5,359,656.18	8,476,062.00
	Change in Net Position	(799,168.96)	(1,918,268.00)	(1,043,353.12)	(1,878,767.00)

**Telecommunications
BUDGET FYE 2022
APPENDIX A**

<u>Account Description</u>	<u>FYE 3/31/2020 Actual</u>	<u>FYE 3/31/2021 Amended Budget</u>	<u>Actual 11/30/2020</u>	<u>FYE 3/31/2022 Budget</u>
STATEMENT OF CASH FLOW FROM OPERATIONS				
(This presentation of Cash Flow does not take into account changes in accruals)				
CHANGE IN NET ASSETS				(1,878,767.00)
PLUS DEPRECIATION & AMORTIZATION				3,732,600.00
RESERVE/CAPITAL REQUIREMENTS				
- 3143 TELECO REPAIR/UPGRADE RESERVE				0.00
- 14?? TELECOM CAPITAL PROJECTS				<u>(1,520,000.00)</u>
TOTAL RESERVE/CAPITAL REQUIRED				<u>(1,520,000.00)</u>
CASH FLOW				<u><u>333,833.00</u></u>

**APPENDIX B
TELECOMMUNICATIONS CAPITAL PROJECTS**

Project Number	Project Description	Fund	Budget FYE 2022	Budget FYE 2023	Budget FYE 2024	Budget FYE 2025	Budget FYE 2026
	DWDM Upgrade (Dense Wave Division Multiplexing)	R	\$ 120,000	\$ 100,000	\$ -	\$ 200,000	\$ 100,000
	Customer Network Construction	R	\$ 550,000	\$ 600,000	\$ 650,000	\$ 700,000	\$ 700,000
	Ethernet Enhancements	R	\$ 100,000	\$ 350,000	\$ 300,000	\$ 250,000	\$ 250,000
	Wireless Tower Service	R	\$ 350,000	\$ 200,000	\$ 200,000	\$ 200,000	\$ 200,000
	Emergency Restoration	R	\$ 150,000	\$ 157,500	\$ 165,375	\$ 173,644	\$ 182,326
	Central Office Enhancements	R	\$ 120,000	\$ 125,000	\$ 125,000	\$ 125,000	\$ 125,000
	DOT Road Projects	R	\$ 50,000	\$ 80,000	\$ 80,000	\$ 75,000	\$ 75,000
	Fiber Augments	R	\$ 80,000	\$ 85,000	\$ 100,000	\$ 100,000	\$ 100,000

TOTAL TELECOMMUNICATIONS			\$ 1,520,000	\$ 1,697,500	\$ 1,620,375	\$ 1,823,644	\$ 1,732,326
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Fund Description

R Replacement Reserve



**Board Resolution No. 2021-02-44
February 25, 2021**

**APPROVING FISCAL YEAR 2021-2022 WATER QUALITY MANAGEMENT
DIVISION OPERATING BUDGET, CAPITAL PROJECTS
AND USER CHARGES**

Whereas, the Development Authority of the North Country has caused to be prepared and has reviewed the proposed Fiscal Year 2021-2022 Water Quality Management Budgets, attached to this Resolution as Appendices A(1) – A(4), and

Whereas, upon recommendation by staff and consulting engineers, it is determined that certain capital projects are necessary to be undertaken for the continued efficient operation of the Facilities, as set forth on the Capital Projects Schedule attached to this Resolution as Appendix B, and

Whereas, it is necessary to establish outside user charges for use of Water Quality Management for the Fiscal Year 2021-2022 as proposed in the User Charges Schedule set forth in Appendix C, and

Whereas, it is necessary to maintain required reserves for the Army Waterline and Sewerline, and Regional Waterline projects.

Now, upon recommendation of the Finance & Budget Committee, therefore be it

RESOLVED, by the Development Authority of the North Country that:

- 1. The Fiscal Year 2021-2022 Water Quality Management Budgets and line items contained therein, as proposed and set forth in Appendices A(1)-A(4), are hereby approved and adopted.**
- 2. The Water Quality Management’s capital projects for the Fiscal Year 2021-2022, as proposed and set forth in Appendix B are hereby approved. The Executive Director is hereby authorized and directed to undertake and pay for such projects, including contracting therefore on such terms and conditions as he shall determine. Further, capital funds that were previously approved but not fully expended are carried forward for use in Fiscal Year 2021-2022.**
- 3. The user charges for Water Quality Management for Fiscal Year 2021-2022, as proposed and set forth in Appendix C, are hereby approved and adopted.**
- 4. The Executive Director is authorized and directed to manage reserves for the Army Waterline and Sewerline, and Regional Waterline projects consistent with contractual requirements. To enhance the Authority’s ability to respond promptly to customer requirements, the authority to negotiate contracts is hereby delegated to the Executive Director who will report such actions to the Board of Directors in a timely manner.**

**Army Sewer
BUDGET FYE 2022
APPENDIX A-1**

<u>Account Description</u>		<u>FYE 3/31/2020 Actual</u>	<u>FYE 3/31/2021 Amended Budget</u>	<u>Actual 11/30/2020</u>	<u>FYE 3/31/2022 Budget</u>
Customer Billings					
4001	Customer Billings	\$2,174,515.06	\$2,365,363.00	\$1,434,698.63	\$2,779,184.00
	Total Customer Billings	2,174,515.06	2,365,363.00	1,434,698.63	2,779,184.00
Other Income					
4164	Miscellaneous	12,501.00	12,501.00	8,334.00	7,129.00
	Total Other Income	12,501.00	12,501.00	8,334.00	7,129.00
Interest Income					
4108	Reserve Interest	37,899.40	38,400.00	15,391.02	27,800.00
420...	Mark to Market Adjustment	32,527.58	0.00	8,775.96	0.00
	Total Interest Income	70,426.98	38,400.00	24,166.98	27,800.00
	Total Income	2,257,443.04	2,416,264.00	1,467,199.61	2,814,113.00
Salaries					
500...	Engineering Wages	17,899.39	37,764.00	32,140.21	39,529.00
500...	WQ Wages	299,589.94	343,288.00	192,230.16	369,119.00
500...	Overtime Wages	27,395.49	25,618.00	18,797.24	26,392.00
5005	On-Call Stipend	3,060.00	3,840.00	2,160.00	3,840.00
	Total Salaries	347,944.82	410,510.00	245,327.61	438,880.00
Fringe Benefits					
503...	FICA Expense	24,608.34	31,403.00	18,356.76	28,846.00
503...	Pension Expense	46,929.24	54,524.00	32,750.09	65,048.00
503...	Health Insurance	55,983.63	58,334.00	36,175.71	63,471.00
503...	Workers Comp	27,596.80	26,785.00	17,794.35	25,264.00
503...	Disability Insurance	194.06	204.00	136.00	1,249.00
504...	Post Retire Overhead	32,000.94	35,577.00	22,505.85	36,292.00
5054	Employee Physicals & Screening	1,993.75	3,000.00	585.00	2,750.00
	Total Fringe Benefits	189,306.76	209,827.00	128,303.76	222,920.00
Operations & Maintenance					
5062	Third Party Temporary - O&M	0.00	7,500.00	0.00	0.00
5403	Safety Equipment & Supplies	13,139.19	15,000.00	3,183.01	7,500.00
5706	Shop Tools	11,403.46	12,000.00	3,366.92	10,000.00
5815	Chemicals	44,420.68	75,000.00	37,427.82	60,000.00
5902	Lab Fees	0.00	500.00	0.00	0.00
	Total O & M	68,963.33	110,000.00	43,977.75	77,500.00
6002	Sewage Treatment	937,678.09	1,016,076.00	542,181.98	1,234,029.00
6004	Water Purchases	2,872.00	3,200.00	2,154.00	3,200.00
Office & Administrative					
5053	Misc Employee Costs	0.00	100.00	59.39	100.00
5104	Office Supplies	5,068.84	5,500.00	2,847.02	5,500.00
5110	Postage & Shipping	340.00	1,500.00	190.40	1,000.00
5112	Telephone	9,011.73	10,000.00	5,047.53	10,000.00
5114	Cellular Services	12,107.98	14,600.00	6,627.98	13,900.00
5120	Dues & Subscriptions	1,332.20	2,000.00	781.00	1,500.00
5122	Public Info & Advertising	1,087.54	1,500.00	584.25	1,500.00
5130	Office Equipment	0.00	1,000.00	259.99	1,000.00
5202	Employee Mileage Reimbursement	0.00	1,000.00	0.00	500.00
5204	Empl. Meals & Incidental	655.25	3,000.00	0.00	2,500.00
5206	Empl. Lodging	2,513.60	5,000.00	0.00	5,000.00
5370	Training & Development	5,074.77	10,000.00	2,260.40	8,000.00
5402	Employee Uniforms	6,456.60	9,000.00	1,264.82	7,500.00
5508	Cleaning Services	11,055.00	12,000.00	8,760.00	12,000.00
	Total Office & Admin	54,703.51	76,200.00	28,682.78	70,000.00

**Army Sewer
BUDGET FYE 2022
APPENDIX A-1**

Account Description	FYE 3/31/2020 Actual	FYE 3/31/2021 Amended Budget	Actual 11/30/2020	FYE 3/31/2022 Budget
Utilities				
5802 Gas & Electric	49,999.00	59,750.00	20,736.76	54,980.00
Total Utilities	49,999.00	59,750.00	20,736.76	54,980.00
Professional Fees				
5924 Legal	0.00	3,000.00	1,487.50	3,000.00
5926 Investment Banking Fees	1,063.72	1,179.00	818.32	1,197.00
Total Professional Fees	1,063.72	4,179.00	2,305.82	4,197.00
Repairs & Maintenance				
5804 Building Maintenance & Repair	18,527.12	15,000.00	6,270.66	15,000.00
5808 Site Maint & Repair	22,418.64	25,000.00	11,640.16	25,000.00
5812 Pipeline Maintenance	35,939.75	45,000.00	31,163.19	45,000.00
Total Repairs & Maintenance	76,885.51	85,000.00	49,074.01	85,000.00
Automobile				
5601 Auto/Light Truck Rep. & Maint.	9,948.19	19,000.00	7,530.52	19,000.00
5602 Auto/Light Truck Fuel	44,393.19	58,020.00	22,663.65	50,000.00
5603 Auto/Light Truck Rental/Lease	116,999.86	127,400.00	84,933.36	132,200.00
5605 Vehicle Ins	19,607.48	35,300.00	23,533.36	27,900.00
Total Automobile	190,948.72	239,720.00	138,660.89	229,100.00
Computer				
5124 Computer Equipment	11,720.46	6,000.00	5,873.71	12,500.00
5128 Programming & Software	29,455.00	7,602.00	5,101.93	7,602.00
Total Computer	41,175.46	13,602.00	10,975.64	20,102.00
6114 Insurance	31,874.62	34,700.00	23,133.36	34,100.00
619... Admin Allocation	232,206.12	289,618.00	189,524.84	281,576.00
619... Engineering Allocation	7,768.75	10,720.00	8,558.38	10,490.00
6208 NYS Administrative Assessment	13,434.00	13,740.00	0.00	13,401.00
890... Water Quality Allocation	(173,854.32)	(210,579.00)	(116,621.52)	(205,362.00)
7032 Depreciation	270,790.21	275,200.00	200,301.51	303,500.00
Total Expenses	2,343,760.30	2,641,463.00	1,517,277.57	2,877,613.00
Change in Net Position	(86,317.26)	(225,199.00)	(50,077.96)	(63,500.00)

**Army Sewer
BUDGET FYE 2022
APPENDIX A-1**

<u>Account Description</u>	<u>FYE 3/31/2020 Actual</u>	<u>FYE 3/31/2021 Amended Budget</u>	<u>Actual 11/30/2020</u>	<u>FYE 3/31/2022 Budget</u>
STATEMENT OF CASH FLOW FROM OPERATIONS				
(This presentation of Cash Flow does not take into account changes in accruals)				
CHANGE IN NET ASSETS				(63,500.00)
PLUS DEPRECIATION & AMORTIZATION				303,500.00
RESERVE/CAPITAL REQUIREMENTS				
- 14?? ASL CAPITAL PROJECTS				<u>(240,000.00)</u>
TOTAL RESERVE/CAPITAL REQUIRED				(240,000.00)
CASH FLOW				<u><u>0.00</u></u>

**Army Water Line
BUDGET FYE 2022
APPENDIX A-2**

<u>Account Description</u>		<u>FYE 3/31/2020 Actual</u>	<u>FYE 3/31/2021 Amended Budget</u>	<u>Actual 11/30/2020</u>	<u>FYE 3/31/2022 Budget</u>
Customer Billings					
4001	Customer Billings	\$1,759,065.56	\$2,022,314.00	\$1,397,316.17	\$2,015,330.00
	Total Customer Billings	1,759,065.56	2,022,314.00	1,397,316.17	2,015,330.00
Grant Revenue					
4181	Federal Grant Income	0.00	0.00	0.00	900,000.00
	Total Grant Revenue	0.00	0.00	0.00	900,000.00
Interest Income					
4108	Reserve Interest	20,672.44	20,900.00	8,395.10	15,100.00
420...	Mark to Market Adjustment	17,742.32	0.00	4,786.89	0.00
	Total Interest Income	38,414.76	20,900.00	13,181.99	15,100.00
	Total Income	1,797,480.32	2,043,214.00	1,410,498.16	2,930,430.00
Salaries					
500...	Engineering Wages	17,525.04	36,898.00	31,547.81	38,266.00
500...	MMF Wages	0.00	0.00	154.73	0.00
500...	WQ Wages	255,312.06	295,190.00	182,071.66	330,353.00
500...	Overtime Wages	8,446.01	11,282.00	5,700.49	11,632.00
5005	On-Call Stipend	3,060.00	3,840.00	2,160.00	3,840.00
	Total Salaries	284,343.11	347,210.00	221,634.69	384,091.00
Fringe Benefits					
503...	FICA Expense	20,065.38	26,562.00	16,525.73	25,254.00
503...	Pension Expense	38,228.33	46,070.00	30,501.48	56,937.00
503...	Health Insurance	44,455.44	49,390.00	35,764.55	55,640.00
503...	Workers Comp	12,605.42	22,316.00	9,540.61	21,763.00
503...	Disability Insurance	159.90	174.00	116.00	1,088.00
504...	Post Retire Overhead	25,086.72	30,029.00	19,689.27	31,630.00
5054	Employee Physicals & Screening	1,892.50	2,500.00	332.50	2,250.00
	Total Fringe Benefits	142,493.69	177,041.00	112,470.14	194,562.00
Operations & Maintenance					
5706	Shop Tools	0.00	2,100.00	0.00	5,000.00
5902	Lab Fees	3,598.00	5,000.00	3,210.00	5,000.00
	Total O & M	3,598.00	7,100.00	3,210.00	10,000.00
6004	Water Purchases	486,929.77	686,300.00	343,904.03	664,255.00
Office & Administrative					
5122	Public Info & Advertising	0.00	1,000.00	0.00	981.00
5202	Employee Mileage Reimbursement	0.00	100.00	0.00	100.00
	Total Office & Admin	0.00	1,100.00	0.00	1,081.00
Utilities					
5802	Gas & Electric	14,131.25	19,550.00	7,031.66	21,250.00
	Total Utilities	14,131.25	19,550.00	7,031.66	21,250.00
Professional Fees					
5924	Legal	0.00	1,500.00	0.00	1,500.00
5926	Investment Banking Fees	572.78	757.00	440.63	766.00
	Total Professional Fees	572.78	2,257.00	440.63	2,266.00
Repairs & Maintenance					
5804	Building Maintenance & Repair	2,037.54	4,000.00	3,230.40	4,000.00
5808	Site Maint & Repair	3,355.00	11,600.00	10,641.00	7,000.00
5812	Pipeline Maintenance	15,632.91	20,000.00	18,716.16	20,000.00
	Total Repairs & Maintenance	21,025.45	35,600.00	32,587.56	31,000.00

**Army Water Line
BUDGET FYE 2022
APPENDIX A-2**

<u>Account Description</u>	<u>FYE 3/31/2020 Actual</u>	<u>FYE 3/31/2021 Amended Budget</u>	<u>Actual 11/30/2020</u>	<u>FYE 3/31/2022 Budget</u>
Computer				
5128 Programming & Software	19,980.00	0.00	0.00	0.00
Total Computer	19,980.00	0.00	0.00	0.00
6114 Insurance	25,236.34	27,500.00	18,333.36	29,200.00
619... Admin Allocation	135,879.88	152,867.00	100,011.24	165,070.00
619... Engineering Allocation	7,479.08	10,197.00	8,260.18	9,964.00
6208 NYS Administrative Assessment	10,609.00	10,851.00	0.00	11,458.00
890... Water Quality Allocation	62,727.10	94,469.00	48,024.11	85,061.00
7032 Depreciation	157,623.60	266,100.00	206,879.17	354,600.00
Total Expenses	1,372,629.05	1,838,142.00	1,102,786.77	1,963,858.00
Change in Net Position	424,851.27	205,072.00	307,711.39	966,572.00

**Army Water Line
BUDGET FYE 2022
APPENDIX A-2**

<u>Account Description</u>	<u>FYE 3/31/2020 Actual</u>	<u>FYE 3/31/2021 Amended Budget</u>	<u>Actual 11/30/2020</u>	<u>FYE 3/31/2022 Budget</u>
STATEMENT OF CASH FLOW FROM OPERATIONS				
(This presentation of Cash Flow does not take into account changes in accruals)				
				966,572.00
				354,600.00
- 25...				(371,172.00)
				RESERVE/CAPITAL REQUIREMENTS
- 14??				<u>(950,000.00)</u>
				TOTAL RESERVE/CAPITAL REQUIRED
				<u>(950,000.00)</u>
				CASH FLOW
				<u><u>0.00</u></u>

**Regional Water Line
BUDGET FYE 2022
APPENDIX A-3**

<u>Account Description</u>		<u>FYE 3/31/2020 Actual</u>	<u>FYE 3/31/2021 Amended Budget</u>	<u>Actual 11/30/2020</u>	<u>FYE 3/31/2022 Budget</u>
Customer Billings					
4001	Customer Billings	\$88,223.52	\$76,441.00	\$57,082.05	\$85,065.00
4005	Capital Billings	277,287.52	274,264.00	182,842.60	278,587.00
	Total Customer Billings	365,511.04	350,705.00	239,924.65	363,652.00
Interest Income					
4102	Investment Interest Income	8,773.53	8,600.00	5,747.19	2,000.00
	Total Interest Income	8,773.53	8,600.00	5,747.19	2,000.00
	Total Income	374,284.57	359,305.00	245,671.84	365,652.00
Salaries					
500...	Engineering Wages	4,054.81	8,690.00	4,946.42	8,892.00
500...	WQ Wages	19,575.50	21,018.00	12,977.37	21,625.00
500...	Overtime Wages	1,046.21	1,583.00	605.04	1,626.00
5005	On-Call Stipend	1,530.00	1,920.00	1,080.00	1,920.00
	Total Salaries	26,206.52	33,211.00	19,608.83	34,063.00
Fringe Benefits					
503...	FICA Expense	1,876.87	2,541.00	1,427.91	2,214.00
503...	Pension Expense	3,545.28	4,370.00	2,722.98	5,078.00
503...	Health Insurance	5,149.08	4,552.00	2,861.82	5,122.00
503...	Workers Comp	1,168.33	1,776.00	962.02	1,667.00
503...	Disability Insurance	15.75	17.00	11.36	98.00
504...	Post Retire Overhead	2,378.79	2,819.00	1,833.75	2,828.00
	Total Fringe Benefits	14,134.10	16,075.00	9,819.84	17,007.00
Operations & Maintenance					
5706	Shop Tools	0.00	500.00	0.00	500.00
5815	Chemicals	1,109.70	2,000.00	1,068.00	2,000.00
5902	Lab Fees	3,273.00	3,600.00	1,755.00	3,600.00
6010	Cape Vincent Reserve	700.00	700.00	700.00	700.00
	Total O & M	5,082.70	6,800.00	3,523.00	6,800.00
6004	Water Purchases	79,091.00	76,441.00	58,548.15	85,065.00
Office & Administrative					
5122	Public Info & Advertising	0.00	250.00	0.00	250.00
5202	Employee Mileage Reimbursement	0.00	100.00	0.00	0.00
	Total Office & Admin	0.00	350.00	0.00	250.00
Utilities					
5802	Gas & Electric	18,716.06	25,000.00	13,126.35	22,995.00
	Total Utilities	18,716.06	25,000.00	13,126.35	22,995.00
Professional Fees					
5924	Legal	0.00	500.00	0.00	500.00
	Total Professional Fees	0.00	500.00	0.00	500.00
Repairs & Maintenance					
5804	Building Maintenance & Repair	8,889.15	9,000.00	2,206.35	9,000.00
5808	Site Maint & Repair	2,642.79	3,500.00	1,605.52	3,500.00
5812	Pipeline Maintenance	18,399.51	20,000.00	7,886.22	20,000.00
	Total Repairs & Maintenance	29,931.45	32,500.00	11,698.09	32,500.00
6114	Insurance	4,938.84	5,400.00	3,600.00	5,000.00
619...	Admin Allocation	17,193.15	17,717.00	11,632.51	17,426.00
619...	Engineering Allocation	3,597.60	2,747.00	1,409.47	2,531.00

**Regional Water Line
BUDGET FYE 2022
APPENDIX A-3**

<u>Account Description</u>	<u>FYE 3/31/2020 Actual</u>	<u>FYE 3/31/2021 Amended Budget</u>	<u>Actual 11/30/2020</u>	<u>FYE 3/31/2022 Budget</u>
6208 NYS Administrative Assessment	2,102.00	2,149.00	0.00	1,987.00
890... Water Quality Allocation	5,503.59	7,517.00	4,045.39	6,665.00
7032 Depreciation	141,719.51	142,400.00	90,541.64	143,600.00
7002 Amortization	24,366.75	24,400.00	16,244.52	24,400.00
6202 Interest Expense	61,902.02	59,403.00	9,262.59	56,806.00
Total Expenses	434,485.29	452,610.00	253,060.38	457,595.00
Change in Net Position	<u>(60,200.72)</u>	<u>(93,305.00)</u>	<u>(7,388.54)</u>	<u>(91,943.00)</u>

**Regional Water Line
BUDGET FYE 2022
APPENDIX A-3**

<u>Account Description</u>	<u>FYE 3/31/2020 Actual</u>	<u>FYE 3/31/2021 Amended Budget</u>	<u>Actual 11/30/2020</u>	<u>FYE 3/31/2022 Budget</u>
STATEMENT OF CASH FLOW FROM OPERATIONS				
(This presentation of Cash Flow does not take into account changes in accruals)				
CHANGE IN NET ASSETS				(91,943.00)
PLUS DEPRECIATION & AMORTIZATION				168,000.00
- 25... LESS PRINCIPAL PAYMENTS				(76,057.00)
RESERVE/CAPITAL REQUIREMENTS				
3151 RWL CAPITAL RESERVE				130,000.00
- 14?? RWL CAPITAL PROJECTS				(130,000.00)
TOTAL RESERVE/CAPITAL REQUIRED				0.00
CASH FLOW				0.00

**Water Sewer Contracts
BUDGET FYE 2022
APPENDIX A-4**

<u>Account Description</u>		<u>FYE 3/31/2020 Actual</u>	<u>FYE 3/31/2021 Amended Budget</u>	<u>Actual 11/30/2020</u>	<u>FYE 3/31/2022 Budget</u>
Customer Billings					
4001	Customer Billings	\$782,810.17	\$879,320.00	\$591,619.11	\$896,185.00
	Total Customer Billings	782,810.17	879,320.00	591,619.11	896,185.00
Total Income		782,810.17	879,320.00	591,619.11	896,185.00
Salaries					
500...	Engineering Wages	10,043.81	19,025.00	14,534.32	18,377.00
500...	WQ Wages	307,525.99	310,157.00	212,784.17	319,463.00
500...	Overtime Wages	76,811.96	84,785.00	58,028.48	86,662.00
5005	On-Call Stipend	7,650.00	8,400.00	5,400.00	8,400.00
	Total Salaries	402,031.76	422,367.00	290,746.97	432,902.00
Fringe Benefits					
503...	FICA Expense	28,729.49	32,265.00	21,425.50	28,265.00
503...	Pension Expense	54,924.19	54,266.00	39,819.48	64,231.00
503...	Health Insurance	54,196.30	63,330.00	35,712.05	62,833.00
503...	Workers Comp	27,194.54	29,726.00	19,596.24	27,084.00
503...	Disability Insurance	184.83	209.00	122.64	1,277.00
504...	Post Retire Overhead	34,535.25	38,663.00	24,450.75	37,110.00
	Total Fringe Benefits	199,764.60	218,459.00	141,126.66	220,800.00
Operations & Maintenance					
5704	O&M Supplies	0.00	500.00	0.00	500.00
5770	Other Tool, Equip & O&M	0.00	500.00	0.00	500.00
8090	Purchases for Resale	27,474.16	50,000.00	31,098.07	50,000.00
	Total O & M	27,474.16	51,000.00	31,098.07	51,000.00
Office & Administrative					
5053	Misc Employee Costs	10.75	0.00	0.00	0.00
5202	Employee Mileage Reimbursement	0.00	500.00	0.00	500.00
5270	Travel & Meeting Expense	73.00	300.00	0.00	300.00
	Total Office & Admin	83.75	800.00	0.00	800.00
6114	Insurance	16,102.09	17,300.00	11,533.36	18,300.00
619...	Admin Allocation	37,499.24	36,558.00	23,974.33	36,745.00
619...	Engineering Allocation	10,221.98	12,294.00	6,719.05	10,551.00
6208	NYS Administrative Assessment	4,437.00	4,537.00	0.00	4,982.00
890...	Water Quality Allocation	104,416.60	108,593.00	64,552.02	113,636.00
	Total Expenses	802,031.18	871,908.00	569,750.46	889,716.00
	Change in Net Position	(19,221.01)	7,412.00	21,868.65	6,469.00

**Water Sewer Contracts
BUDGET FYE 2022
APPENDIX A-4**

<u>Account Description</u>	<u>FYE 3/31/2020 Actual</u>	<u>FYE 3/31/2021 Amended Budget</u>	<u>Actual 11/30/2020</u>	<u>FYE 3/31/2022 Budget</u>
STATEMENT OF CASH FLOW FROM OPERATIONS				
(This presentation of Cash Flow does not take into account changes in accruals)				
CHANGE IN NET ASSETS				6,469.00
CASH FLOW				<u>6,469.00</u>

**APPENDIX B
WATER QUALITY MANAGEMENT CAPITAL PROJECTS**

ARMY SEWER LINE

Project Number	Project Description	Fund	Budget FYE 2022	Budget FYE 2023	Budget FYE 2024	Budget FYE 2025	Budget FYE 2026
	WPS HVAC Evaluation/Design & Improv.	REV	\$ 190,000	\$ -	\$ -	\$ -	\$ -
	WPS WWTP Prelim Eng Report	REV	\$ 50,000	\$ -	\$ -	\$ -	\$ -
	WPS Gen. Maint. For Upgrade & Rehab.	TBD	\$ -	\$ -	\$ -	\$ 2,000,000	\$ -
	WPS ASL Contract 6 Expansion	TBD	\$ -	\$ -	\$ -	\$ -	\$ 7,850,000
TOTAL ARMY SEWER LINE			\$ 240,000	\$ -	\$ -	\$ 2,000,000	\$ 7,850,000

ARMY WATER LINE

Project Number	Project Description	Fund	Budget FYE 2022	Budget FYE 2023	Budget FYE 2024	Budget FYE 2025	Budget FYE 2026
	AWL Alternative Water Source	REV	\$ 50,000	\$ -	\$ -	\$ -	\$ -
	AWL BPS1/2 SCADA Upgrade	REV	\$ -	\$ -	\$ 40,000	\$ -	\$ -
TOTAL ARMY WATER LINE			\$ 50,000	\$ -	\$ 40,000	\$ -	\$ -

REGIONAL WATER LINE

Project Number	Project Description	Fund	Budget FYE 2022	Budget FYE 2023	Budget FYE 2024	Budget FYE 2025	Budget FYE 2026
43111	RWL Mainline Valve Bolt Replacement- Carryover \$5,000	CR*	\$ 5,000	\$ -	\$ -	\$ -	\$ -
43109	RWL TOCV Pump Station Generator Replacement- Carryover \$25,000	CR*	\$ 25,000				
	RWL Connection to Village of Dexter	CR	\$ 100,000				
	RWL Water Tower	TBD	\$ -	\$ -	\$ -	\$ -	\$ 2,500,000
	RWL Limerick Booster Pump Station Genset Replacement	TBD	\$ -	\$ -	\$ -	\$ -	\$ 200,000
TOTAL REGIONAL WATER LINE			\$ 130,000	\$ -	\$ -	\$ -	\$ 2,700,000

Fund Description(s)

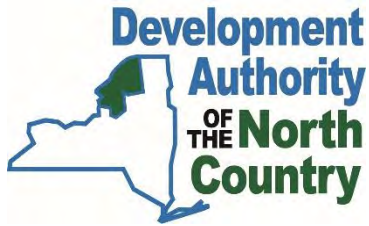
- REV Revenue
- O Operating Investments
- CR Capital Reserve
- TBD To Be Determined

APPENDIX C
Development Authority of the North Country
Army Sewer Line/Army Water Line/Regional Water Line
2021-2022 User Charges Schedule

	2020-2021	2021-2022	Change
<u>Army Sewer</u>	4.41	5.14	0.73
<u>Army Water</u>	6.63	6.58	-0.05
<u>Sewer Connection Rates:</u>			
Town of LeRay - Sanford Corners	3.14	3.31	0.17
Town of Pamela SD9	3.18	3.35	0.17
Town of LeRay - North Entry	3.14	3.31	0.17
Town of Leray SD 4	3.55	3.72	0.17
Town of Pamela SD3	3.25	3.31	0.06
Route 3 Sewer	3.39	3.34	-0.05
Route 12	3.16	3.33	0.17
<u>Water Connection Rates:</u>			
Pamelia District #2, LeRay District #1	2.92	2.91	-0.01
Pamelia District #1	2.98	2.97	-0.01
Pamelia District #4 & #5	3.04	3.04	0.00
LeRay District #2	3.25	3.25	0.00
Champion	3.68	3.73	0.05

Regional Water Line (COST COMPARISON FY21 / FY22)

Municipality	FY 2021	FY2021	FY 2022	FY2022
	Quarterly Fixed Cost	Variable Cost / KGAL	Quarterly Fixed Cost	Variable Cost / KGAL
T/Cape Vincent (WD 2,3)	\$ 1,490.57	\$ 1.63	\$ 1,514.06	\$ 1.70
Lyme (incl Bus Garage)	\$ 12,669.80	\$ 1.63	\$ 12,869.49	\$ 1.70
Chaumont	\$ 11,924.52	\$ 1.63	\$ 12,112.47	\$ 1.70
Dexter	\$ 9,688.67	\$ 1.63	\$ 9,841.38	\$ 1.70
T/Brownville (incl GBHS)	\$ 12,669.80	\$ 1.63	\$ 12,869.49	\$ 1.70
V/Brownville	\$ 20,122.63	\$ 1.63	\$ 20,439.79	\$ 1.70



Board Resolution No. 2021-02-45
February 25, 2021

APPROVING FISCAL YEAR 2021-2022
NORTH COUNTRY ECONOMIC DEVELOPMENT FUND BUDGET

Whereas, the Development Authority of the North Country has caused to be prepared and has reviewed Fiscal Year 2021-2022 North Country Economic Development Fund Budget, detailed by the attached Appendix A.

Whereas, **Resolution No. 2014-08-12** authorizes the execution of Program Agreement to establish the North Country Economic Development Fund with \$10 million that the New York Power Authority (NYPA) received from Alcoa, and

Whereas, pursuant to **Resolution No. 2014-08-14**, the Authority Board authorized the creation of a new Authority Division in order to budget and account for North Country Economic Development Funds accordingly, and

Whereas, the North Country Economic Development Fund Board ratified the budget at its meeting on February 8, 2021, and

RESOLVED, that the Development Authority of the North Country approves and adopts the Fiscal Year 2021-2022 North Country Economic Development Fund Budget and line items contained therein, as proposed and set forth in Appendix A.

**North Country EDF
BUDGET FYE 2022
APPENDIX A**

<u>Account Description</u>		<u>FYE 3/31/2020 Actual</u>	<u>FYE 3/31/2021 Amended Budget</u>	<u>Actual 11/30/2020</u>	<u>FYE 3/31/2022 Budget</u>
4104	Loan Interest Income	\$0.00	\$85,000.00	\$44,899.93	\$76,000.00
	Other Income				
4164	Miscellaneous	0.00	500.00	0.00	250.00
	Total Other Income	0.00	500.00	0.00	250.00
	Interest Income				
4102	Investment Interest Income	0.00	142,200.00	62,365.80	83,800.00
420...	Mark to Market Adjustment	0.00	0.00	(990.66)	0.00
	Total Interest Income	0.00	142,200.00	61,375.14	83,800.00
	Total Income	0.00	227,700.00	106,275.07	160,050.00
	Professional Fees				
5924	Legal	0.00	2,000.00	0.00	2,000.00
5926	Investment Banking Fees	0.00	4,057.00	2,542.32	4,113.00
5970	Consulting	0.00	8,000.00	8,000.00	8,000.00
	Total Professional Fees	0.00	14,057.00	10,542.32	14,113.00
	Total Expenses	0.00	14,057.00	10,542.32	14,113.00
	Change in Net Position	0.00	213,643.00	95,732.75	145,937.00

**North Country EDF
BUDGET FYE 2022
APPENDIX A**

<u>Account Description</u>	<u>FYE 3/31/2020 Actual</u>	<u>FYE 3/31/2021 Amended Budget</u>	<u>Actual 11/30/2020</u>	<u>FYE 3/31/2022 Budget</u>
STATEMENT OF CASH FLOW FROM OPERATIONS				
(This presentation of Cash Flow does not take into account changes in accruals)				
CHANGE IN NET ASSETS				145,937.00
CASH FLOW				<u>145,937.00</u>

APPENDIX II

FY 2021 – 2022 BUDGET CALENDAR



DATE	Activity
11-05-2020	Budget Calendar Distribution and Review - Managers Meeting
11-05-2020	Division Budget Packets Issued (Standardized Information)
12-XX-2020	Board Review of Preliminary Budget & Financial Plan as required by PAAA – CFO
12-18-2020	IT Budget Submitted to CFO / Managers
12-21-2020	Critical Issues Identified – Managers (Submit to Executive Director)
12-21-2020	Administrative Allocation Distributed to Managers
12-21-2020	Preliminary Budget & Financial Plan Available as required by PAAA – CFO to Post
12-30-2020	<u>Capital Plan Estimates Submitted to CFO – 10 year</u> - Managers shall create a Project Initiation Form for all Projects. - Capital Plans and PIFs will be located in the following folder: G:\BUDGETS\FYE 2022\FYE 2022 Capital Projects
1-05-2020	Initial Budgets Submitted to CFO
1-08-2021	Budget Information Submitted by CFO to Executive Director
1-12-2021	<u>Initial Budgets Reviewed – Executive Budget Committee</u> - Administration 8:00 - IT 9:30 - Engineering 11:00
1-13-2021	<u>Initial Budgets Reviewed – Executive Budget Committee</u> - Telecom 8:00 - MMF 10:00
1-14-2021	<u>Initial Budgets Reviewed – Executive Budget Committee</u> - Water Quality 8:00 - Reg. Dev. 10:00
1-28-2021	<u>Budget Work Session – Authority Board</u> -Division Presentations (High Level Power Point) -P&L -Capital Plan Overview -Reserves Narrative -Debt Service Narrative -Critical Issues
TBD	<u>Regional Water Line Board Review</u>
TBD	<u>Budget Review with US Army</u>
2-25-2021	Budget and Finance Committee Review & Recommendation of Final Budget – Open to Entire Board
3-25-2021	Final Budget Adopted by Board

APPENDIX III



Budget Memorandum FYE 2022

TO: Patti Pastella, Materials Management
Michelle Capone, Regional Development
Laurie Marr, Public Affairs & Communications
Dawn Caccavo, Finance
Dave Wolf, Technology
Carrie Tuttle, COO/Engineering
Brian Nutting, Water Quality

FROM: Carl Farone, Executive Director
Jennifer Staples, Chief Financial Officer

DATE: November 5, 2020

SUBJECT: FYE 2022 Budget Packet

Introduction:

Budget time is here again which means it's time to evaluate each of our facilities to determine future capital requirements and to take a hard look at business operations to ensure that we are serving our customers in the best possible manner and at a competitive price. The COVID Pandemic has caused hardship to the local municipalities that we serve and in many cases, the way we conduct business. ZOOM is now the board room and our vehicles are many of our staff's office location. The Authority has been fortunate in that our operations continue to provide sufficient revenue to cover operating expenditures and to fund capital and operating reserves. As we prepare for a new fiscal year it is time to reflect upon current year's achievements and challenges and to document the resources required in the upcoming fiscal year to meet Authority defined objectives. While Fiscal Year 2022 can be viewed as a fresh start, it is certain to bring forth new challenges for each of us. It is important that we consider and identify these challenges and build our budgets to reflect our internal operating needs but to also consider the ultimate impact on our customers. As a customer revenue-based organization, our sensitivity to customer pricing is more critical than ever before as the nation and our customers continue to be stressed financially due to the COVID Pandemic.

As we have in the past, each of us is tasked with evaluating the capital and operating requirements of our Divisions to ensure that we are serving our customers in the best possible manner and at a competitive price. Fiscal Year 2022 is poised to have challenges but with adequate preparation and foresight these challenges can be mitigated. It is the expectation that FY 2022 Capital and Operating Budgets will be submitted to the CFO on December 30th and January 5th, respectively. The CFO will compile all budgets and deliver to the Executive Director on January 8th.

Budget Team: will be comprised of Carl Farone, Jennifer Staples, Carrie Tuttle and Dawn Caccavo.

Objectives:

The primary objective of the budget process is to develop a financial plan which will enable the Authority to produce sufficient revenue to cover operating, administrative, debt service and capital costs while adequately funding reserves. The ability of the Development Authority to remain self-funding and to provide positive operating results is dependent upon continued responsible and prudent fiscal management. In all budget areas, long term planning is a primary concern.

Capital purchases are an integral component of the total budget. Asset additions or replacements of less than \$10,000 should be included in individual expense line items. Items over \$10,000 should be separately identified in Capital Budgets. Smaller capital purchases, unless otherwise approved, will be purchased through operating revenues. The budget will include a 10 Year Capital Plan to reflect planned capital expenditures; this is consistent with the State's New York Works Capital Planning Process. Consequently, specific attention should be applied to major projects which could involve significant State Funding or participation for years 6 through 10. While estimating capital expenditures for years two through ten is acceptable, **current year capital costs should be backed by supporting documentation**. Each Division Manager is responsible for the oversight of all capital projects within their respective Division. This will include the development of a capital schedule for the fiscal year. It will also incorporate specific designations of internal or external engineering, project management and/or inspection requirements.

For FY 2022, increased emphasis should be placed on developing capital budgets that accurately reflect the actual cost to complete each project. If costs cannot be accurately estimated, the project should be phased with Engineering in Year 1 and Construction in subsequent years. To that end, Consulting Engineers and staff will be held accountable for cost overruns. As always, capital projects are expected to be completed within the schedule identified in the capital plan. Lastly, Management and staff should look to extend the useful life of assets to defer replacement and capital expenditures.

As always, Division Managers have the responsibility for preparation of total budgets and managing such budgets throughout the year. Finance staff will provide managers with support in creating and managing these budgets.

Critical Issues:

Annually, each division is asked to review the prior year's budget to determine progress relative to previously identified critical issues, and then to project the critical issues anticipated for the upcoming fiscal year. Your identification of critical issues is an essential element to our budget planning process and they are due to the Executive Director on or before December 21, 2020.

FYE 2022 Priorities:

1. Incorporate priorities as identified in the Strategic Planning work session.
2. Implementation of cost reduction measures to provide for rate stabilization to ratepayers.
3. Further development of Authority-wide asset management plans. In FYE 2018, 2019 and 2020, Asset Management Plans were developed for Water Quality, MMF and Telecommunications, respectively. The FYE 2022 Budget will include the annual update to each Asset Management Plan. Such update in 2022 will be completed by Division Management with assistance from Engineering staff as requested.
4. Increase Capital Budget due diligence to include more accurate estimation of costs. In cases where costs cannot be appropriately estimated, include engineering in year 1 and construction in subsequent years.

Attached find the following documents which you will need to begin preparing your budgets:

1. Budget Objectives and Goals Narrative
2. Budget Calendar
3. Wages & Fringe Budget Assumptions
4. Revenue and Expense Data – 10 Year Actual Comparison

A Budget Preparation and Capital Plan Template has been developed for each of you. The budget preparation file can be found in your Division Budget Folder. The capital plan template (PIF) can be found under the FYE 2022 Capital Projects, under the PIF's folder. Please feel free to contact me at any time if you should have any questions.

BUDGET OBJECTIVES AND GOALS NARRATIVE (FYE 2022)

ADMINISTRATIVE BUDGET

The Administrative budget will continue to identify direct facility expenses from those which are general overhead charges. Direct facility expenses will be charged to the appropriate facility whenever possible, and not passed through the general administration budget.

Administrative expenses will be charged to the operating facilities as follows:

- Personnel costs (salary and fringe benefits) / General Administrative Office Expenses: Administrative Wages & General Admin Office Expenses are charged to the Administrative Division (CO 10) and distributed to the Operating Divisions via an administrative allocation. The Administrative Allocation will distribute such costs based on each Divisions proportionate share of total Authority expenditures.

INFORMATION TECHNOLOGY BUDGET

The IT Network Administrator will update the centralized plan for the purchase of computer equipment & software and will update the 5 year capital plan for the replacement of computer based technology (Servers, etc). The Information Technology Department will not have a specific Information Technology Division Budget but will create and manage a centralized budget for all Authority IT purchases (equipment & software) which will be purchased at the Division level. Costs of operating the Information Technology Department will be identified and incorporated into the operating divisions of the Authority. Indirect IT expenditures that benefit the Authority as a whole will be charged to the Administrative Division and allocated via the Administrative Allocation. Direct IT costs that benefit a single Authority Division will be charged to the Authority Division obtaining the benefit from the purchase.

Information Technology staff will meet with each Division Manager to ensure that IT Objectives are identified and costs are appropriately budgeted within the operating divisions.

Information Technology staff will update the ECMS Strategic Plan to include ongoing implementation and maintenance.

The costs associated with Nexgen, Bamboo HR, ECMS, Microsoft SL will be included in the Administrative Budget.

ENGINEERING BUDGET

The Director of Engineering will develop an Engineering Division Budget which will identify all revenue and expenses of the Engineering Division. Engineering Staff manages numerous revenue based contracts which should be monitored to ensure profitability or at a minimum, cost reimbursement.

Engineering Labor will be directly charged to the facility in which time is worked. The Director of Engineering will meet with each Division Manager to discuss Engineering staff time allocation to ensure that each of the Division Managers understand the level of Engineering support afforded within the budget. Upon completion of such meetings, a formalized time allocation with deliverables will be documented and included in the budget.

The general expenses associated with running the Engineering Division will be charged directly to the Engineering Division. An allocation will distribute these costs to the operating divisions of the Authority based on a standard hourly overhead rate which is allocated based on actual engineering labor hours charged to each facility.

Authority SCADA and GIS expenses will be charged directly to the Engineering Division. These costs will be allocated to the operating divisions based on utilization of such systems. Engineering staff shall document the methodology utilized in determining GIS and SCADA cost allocations in the FY 2022 Engineering Budget Memo.

REGIONAL DEVELOPMENT

The budget for Regional Development includes 6 distinct budgets which are consolidated for Board reporting and budget approval. Consistent with the 2021 Budget, RD staff wages will be reflected as “RD Wages” in associated budgets. The 6 budgets are as follows:

1. **Community Rental Housing Program (CRHP):** The CRHP was created to establish a revolving loan fund to create affordable housing as a result of the expansion of Fort Drum. The CRHP budget should anticipate receipt of grant funds (if applicable), interest income on loans receivable as well as corresponding expenditures. All loans shall be reviewed for collectability on an ongoing basis.
2. **Community Development (CD):** The Community Development budget includes the following loan funds; 1) the Community Development Loan Fund, 2) the Tourism Fund, 3) the Digital Film Fund, 4) the North Country Revolving Loan Fund, 5) and the North Country Value Added Agriculture Program. The Community Development budget should anticipate the receipt and disbursement of grant funding and will include interest income on loans receivable, interest income on deposits, as well as corresponding expenditures. All loans shall be reviewed for collectability on an ongoing basis.
3. **Affordable Housing Program (ARHP):** The ARHP will be managed conservatively with requests for funding shared with other organizations when possible. The ARHP budget should include interest income on loans receivable, interest income on deposits as well as corresponding expenditures. All loans shall be reviewed for collectability on an ongoing basis.
4. **Regional Development Contracts:** Regional Development Staff manage multiple administrative contracts; many of which are on a time and material basis and others that are on a lump sum basis (e.g. NCA). Staff shall continue to monitor each project to ensure profitability or at a minimum, cost reimbursement. The budget for Regional Development Contracts will include revenue from contracts as well as associated expenditures. Other sources of further administrative reimbursement will be emphasized to the extent possible to maximize revenue potential.
5. **North Country EDF:** Regional Development staff will create a budget for the North Country EDF with full participation of the New York Power Authority.
6. **DANC EDF:** Regional Development staff will create a budget for the Economic Development Fund. The budget for this fund should anticipate the receipt and disbursement of grant funding and will include interest income on loans receivable, interest income on deposits, as well as corresponding expenditures. All loans shall be reviewed for collectability on an ongoing basis.

MATERIALS MANAGEMENT

1. Materials Management Facility - Rodman

Management will review historical data in projecting waste volumes and associated expenses. Staff will document projected waste volumes as part of the FY 2022 Budget and will provide an explanation of variances over historical trends. A strong emphasis will be placed on environmental compliance and sound fiscal policy. Reserve assumptions will be prepared and reviewed with the Budget Team to ensure third party compliance and facility long term viability.

The FY 2022 Budget will fully define and document the timeline and cost of operating the Landfill Expansion to include reserve utilization. Special emphasis should be attributed to updating the 5 year capital plan which will serve as the foundation for future capital expenditures at the facility.

The Debt Coverage Ratio of the Material Management Facility must be 1.15 to comply with bond requirements.

2. Recycling Transfer Station – Harrisville

Management will create a Business Plan for the Recycling Transfer Station (RTS) which will document facility operations to include projected tonnages, MRF locations for disposition of recyclables, projected rate structure, internal subsidy requirements, etc. The Business Plan will identify the most cost effective method of operating such facility. The FY 2022 Budget and Capital Plan for the RTS will utilize the strategic direction as identified in the Business Plan.

TELECOMMUNICATIONS

The Telecommunications' budget will reflect the operation and maintenance costs associated with the ongoing network expansion. Staff shall thoroughly review revenue projections and will document projected revenues for FY 2022. Staff will review operating expenditures and will document any additional resources required to manage facility operations and increasing plant expansion. If it is deemed that additional support is required, an analysis of outsourcing versus hiring should be completed.

The Telecommunications Division shall include capital resources to extend last mile services to strategic areas as identified by the broadband survey.

A thorough analysis of reserve requirements which will include all capital projects should be included with the budget plan.

WATER QUALITY

1. **Army Sewer Line (ASL):** Budgets and rates for the ASL should remain relatively stable. Capital projects should be thoroughly reviewed and consideration should be given to necessity and rate impact. Capital Projects identified should be completed within fiscal year budgeted.
2. **Army Water Line (AWL):** Budgets and rates for the AWL should remain relatively stable. Capital projects should be thoroughly reviewed and consideration should be given to necessity and rate impact. Capital projects identified should be completed within the fiscal year budgeted.
3. **Regional Water Line (RWL):** Budgets and rates for the RWL should be managed to ensure that the rate impact remains relatively stable. Capital projects should be thoroughly reviewed and consideration should be given to necessity and rate impact. Capital projects identified should be completed within the fiscal year budgeted.
4. **Water Quality Contracts (WQC):** Water Quality staff manages numerous contracts; many of which are on a time and material basis and others that are on a lump sum basis. Staff shall monitor each project to ensure profitability and will utilize current project data when renegotiating contracts to ensure proper margins are met. The budget for Water Quality Contracts will include revenue from contracts as well as associated expenditures.

Specific allocation of general operating costs of the Water and Waste Water Facilities is both time-consuming and costly. Therefore, a standard allocation rate for these costs will be determined and applied to projects on a consistent and rational basis. The Division Manager will be responsible for establishment of these rates.

FY 2021 – 2022 BUDGET CALENDAR



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2-25-2021	Budget and Finance Committee Review & Recommendation of Final Budget – Open to Entire Board
3-25-2021	Final Budget Adopted by Board

ADMINISTRATION
2021-2022 Wage & Fringe Benefit Budget Assumptions

Wages - Pool Percentage

4.00% Subject to approval.

	Position ID	WC Code	
Health Stipend			\$ 4,000
Chelsea LaLone	10-008	8810	\$ 4,000
Katie Maitland	10-004	8810	\$ 4,000
Leslie Deysenroth	10-011	8810	\$ 4,000
Regina Lagtuta	10-009	8810	\$ 4,000
Tracey Yarina	10-006	8810	\$ 4,000
Total			\$ 20,000

Family Health Insurance (net of employee offset)

VACANCY IT TECHNICIAN			\$ 16,564
Angela Marra	10-015	8810	\$ 16,564
Carl Farone	10-003	8810	\$ 16,564
Carrie Tuttle	10-001	8810	\$ 16,564
Keely Barney	10-016	8810	\$ 16,564
Stephen Bohmer	10-010	8810	\$ 16,564
Total (code 5)			\$ 99,384

Individual Health Insurance (net of employee offset)

			\$ 6,798
Dawn Caccavo	10-005	8810	\$ 6,798
Laurie Marr	10-002	8810	\$ 6,798
Nicholas Moulton	10-014	8810	\$ 6,798
Vicky DeFranco	10-007	8810	\$ 6,798
Total (code 1)			\$ 27,192

Individual/Spouse (net of employee offset)

			\$ 13,077
Jennifer Staples	10-012	8810	\$ 13,077
Total (code 2)			\$ 13,077

Individual/Children (net of employee offset) (code 3&4)

\$ 11,869

Position Count: 16

FICA

7.65% of Payroll

Workers' Compensation

8810 0.17 clerical/office

Disability

Males \$ 24.68 per year per employee
 Females \$ 80.04 per year per employee

Pension Tier 1

25.20% of Payroll

Pension Tier 2

23.00% of Payroll

Pension Tier 3 & 4 (See Tier 3 & 4 Employee Listing)

18.20% of Payroll

Pension Tier 5 (See Tier 5 Employee Listing)

15.20% of Payroll

Pension Tier 6 (See Tier 6 Employee Listing)

10.70% of Payroll

NYS Voluntary Defined Contribution

8.00% of Payroll

Post Retirement

\$ 3.00 per hour

**REGIONAL DEVELOPMENT
2021-2022 Wage & Fringe Benefit Budget Assumptions**

Wages - Pool Percentage

4.00% Subject to approval.

Position ID WC Code

Health Stipend **\$ 4,000**

Total **\$ -**

Family Health Insurance (net of employee offset) **\$ 16,564**

 E. Hartley BonisteelSchweitzer 11-004 8810 \$ 16,564

 Matthew Siver 11-003 8810 \$ 16,564

Total (code 5) **\$ 33,128**

Individual Health Insurance (net of employee offset) **\$ 6,798**

 Michelle Capone 11-001 8810 \$ 6,798

Total (code 1) **\$ 6,798**

Individual/Spouse (net of employee offset) **\$ 13,077**

 Matthew Taylor 11-002 8810 \$ 13,077

Total (code 2) **\$ 13,077**

Individual/Children (net of employee offset) (code 3&4) **\$ 11,869**

No Health Coverage - PT Status/Intern

Vacancy - Housing Code Inspector 11-005 8810

 Matt Owen 11-006 8810

Position Count: 6

FICA 7.65% of Payroll

Workers' Compensation **8810** 0.17 clerical/office

Disability

 Males \$ 24.68 per year per employee

 Females \$ 80.04 per year per employee

Pension Tier 3 & 4 (See Tier 3&4 Employee Listing) 18.20% of Payroll

Pension Tier 5 (See Tier 5 Employee Listing) 15.20% of Payroll

Pension Tier 6 (See Tier 6 Employee Listing) 10.70% of Payroll

NYS Voluntary Defined Contribution 8.00% of Payroll

Post Retirement \$ 3.00 per hour

MMF
2021-2022 Wage & Fringe Benefit Budget Assumptions

Wages - Pool Percentage

4.00% Subject to approval.

	Position ID	WC Code	
Health Stipend			\$ 4,000
Cody Walters	20-031	6217	\$ 4,000
Denise Kacuba	20-025	6217	\$ 4,000
Flint Filson	20-023	6217	\$ 4,000
Mark Tyo	20-022	6217	\$ 4,000
Total			\$ 16,000

Family Health Insurance (net of employee offset)			\$ 16,564
Vacancy - Maint Tech Assistant	20-018	6217	\$ 16,564
Terri Belden	20-004	8810	\$ 16,564
Brian Wohnsiedler	20-002	8810	\$ 16,564
Kimberly Simmons	20-027	6217	\$ 16,564
Kyle Miller	20-006	8810	\$ 16,564
Michael Blackwell	20-015	6217	\$ 16,564
Stuart Tamblin	20-009	6217	\$ 16,564
Total (code 5)			\$ 115,948

Individual Health Insurance (net of employee offset)			\$ 6,798
Benjamin Millard	20-017	6217	\$ 6,798
Brianne Bush	20-005	8810	\$ 6,798
Christopher O'Connor	20-012	6217	\$ 6,798
David Best	20-030	6217	\$ 6,798
Howard Widrick	20-020	6217	\$ 6,798
Jason Akins	20-021	6217	\$ 6,798
Joshua Doyle	20-013	6217	\$ 6,798
Leonard Tibbetts	20-024	6217	\$ 6,798
Mark Kline	20-014	6217	\$ 6,798
Monty Phinney	20-007	6217	\$ 6,798
Noah Herne	20-029	6217	\$ 6,798
Patricia Pastella	20-001	8810	\$ 6,798
Total (code 1)			\$ 81,576

Individual/Spouse (net of employee offset)			\$ 13,077
Brian LaRock	20-016	6217	\$ 13,077
Henry Waite	20-019	6217	\$ 13,077
Peter Cheresnoski	20-028	6217	\$ 13,077
Scott Worden	20-011	6217	\$ 13,077
Valerie Deon	20-003	8810	\$ 13,077
Total (code 2)			\$ 65,385

Individual/Children (net of employee offset)			\$ 11,869
Christopher Sullivan	20-010	6217	\$ 11,869
Total (code 3&4)			\$ 11,869

No Health Coverage - PT Status/Intern
VACANCY - RECYCLING COMPLIANCE OFFICER 20-008 8810

Position Count: 30

FICA 7.65% of Payroll

Workers' Compensation 8810 17.00% clerical/office
 6217 8.90% excavation & grading

Disability
 Males \$ 24.68 per year per employee
 Females \$ 80.04 per year per employee

Pension Tier 3 & 4 (See Tier 3 & 4 Employee Listing) 18.20% of Payroll
Pension Tier 5 (See Tier 5 Employee Listing) 15.20% of Payroll
Pension Tier 6 (See Tier 6 Employee Listing) 10.70% of Payroll
NYS Voluntary Defined Contribution 8.00% of Payroll

Post Retirement \$ 3.00 PER HOUR

TELECOMMUNICATIONS
2021-2022 Wage & Fringe Benefit Budget Assumptions

Wages - Pool Percentage

4.00% Subject to approval.

	Position ID	WC Code	
Health Stipend			\$ 4,000
Daniel Shue	30-016	8810	\$ 4,000
Mark Borte	30-002	8810	\$ 4,000
Mary Chereshnoski	30-008	8810	\$ 4,000
Timothy Buckley	30-007	8810	\$ 4,000
Total			\$ 16,000

Family Health Insurance (net of employee offset)			\$ 16,564
Anthony Cerrone	30-006	8810	\$ 16,564
David Wolf	30-001	8810	\$ 16,564
Total (code 5)			\$ 33,128

Individual Health Insurance (net of employee offset)			\$ 6,798
John LaFontaine	30-015	8810	\$ 6,798
Nicklaus Thomas	30-012	8810	\$ 6,798
Total (code 1)			\$ 13,596

Individual/Spouse (net of employee offset)			\$ 13,077
Robert Durantini	30-005	8810	\$ 13,077
Tim Field	30-004	8810	\$ 13,077
Total (code 2)			\$ 26,154

Individual/Children (net of employee offset)			\$ 11,869
Stephen Smithers	30-003	8810	\$ 11,869
Total (code 3&4)			\$ 11,869

No Health Coverage - PT Status/Intern			
Thomas Roman	30-017	8810	
Thomas Duffany	30-009	8810	

Position Count: 13

FICA 7.65% of Payroll

Workers' Compensation 8810 0.17 clerical/office

Disability

Males	\$ 24.68	per year per employee
Females	\$ 80.04	per year per employee

Pension Tier 3 & 4 (See Tier 3 & 4 Employee Listing) 18.20% of Payroll

Pension Tier 5 (See Tier 5 Employee Listing) 15.20% of Payroll

Pension Tier 6 (See Tier 6 Employee Listing) 10.70% of Payroll

NYS Voluntary Defined Contribution 8.00% of Payroll

Post Retirement \$ 3.00 Per hour

**WATER QUALITY
2021-2022 Wage & Fringe Benefit Budget Assumptions**

Wages - Pool Percentage

4.00% Subject to approval.

Position ID	WC Code	
		\$ 4,000
Kevin Perkins	41-012 7520	\$ 4,000
Melissa Durant	41-003 8810	\$ 4,000
Michael Taber	41-004 7520	\$ 4,000
Norman W. Jones	41-009 7520	\$ 4,000
Steven Marshall	41-010 7520	\$ 4,000
Total		\$ 20,000

Family Health Insurance (net of employee offset)

		\$ 16,564
Anthony Clary	41-007 7520	\$ 16,564
Brian Nutting	41-001 8810	\$ 16,564
Larry Pete	41-011 7520	\$ 16,564
William Jesmore II	41-017 8810	\$ 16,564
Total (code 5)		\$ 66,256

Individual Health Insurance (net of employee offset)

		\$ 6,798
Brian Mantle	41-008 7520	\$ 6,798
Scott McConnell	41-005 7520	\$ 6,798
Total (code 1)		\$ 6,798

Individual/Spouse (net of employee offset)

		\$ 13,077
Andrew Bishop	41-006 7520	\$ 13,077
Daniel Jackson	41-016 7520	\$ 13,077
Total (code 2)		\$ 26,154

Individual/Children (net of employee offset)

		\$ 11,869
Alan Fleming (4)	41-013 7520	\$ 11,869
Jerame Roux (3)	41-014 7520	\$ 11,869
Kenneth Kizzer (3)	41-015 7520	\$ 11,869
Neil O'Dell (4)	41-002 7520	\$ 11,869
Stephen Dulmage (4)	41-018 7520	\$ 11,869
Total		\$ 59,345

No Health Coverage - PT Status/Intern

7520

Position Count: 18

FICA

7.65% of Payroll

Workers' Compensation

8810 0.17 clerical/office
7520 **8.32%** water works operation & drivers

Disability

Males \$ 24.68 per year per employee
Females \$ 80.04 per year per employee

Pension Tier 3 & 4 (See Tier 3 & 4 Employee Listing)

18.20% of Payroll

Pension Tier 5 (See Tier 5 Employee Listing)

15.20% of Payroll

Pension Tier 6 (See Tier 6 Employee Listing)

10.70% of Payroll

NYS Voluntary Defined Contribution

8.00% of Payroll

Post Retirement

\$ 3.00 PER HOUR

ENGINEERING
2021-2022 Wage & Fringe Benefit Budget Assumptions

Wages - Pool Percentage

4.00% Subject to approval.

	Position ID	WC Code	
Health Stipend			\$ 4,000
Robert Stevenson	60-002	7520	\$ 4,000
Starr Carter	60-009	8601	\$ 4,000
Warren Salo	60-010	8601	\$ 4,000
Total			\$ 12,000

Family Health Insurance (net of employee offset)

\$ 16,564

VACANCY - DIR OF ENGINEERING & ENVIRONMENTAL	60-001	8601	\$ 16,564
Christian Fout	60-013	7520	\$ 16,564
Daniel Merrill	60-003	8803	\$ 16,564
David Rohe	60-014	7520	\$ 16,564
Kari Tremper	60-011	8601	\$ 16,564
Total (code 5)			\$ 82,820

Individual Health Insurance (net of employee offset)

\$ 6,798

Total (code 1) \$ -

Individual/Spouse (net of employee offset)

\$ 13,077

Matthew Sutliff	60-016	8803	\$ 13,077
Megan Ervay	60-008	7520	\$ 13,077
Thomas Haynes	60-007	8601	\$ 13,077
Total (code 2)			\$ 39,231

Individual/Children (net of employee offset)

\$ 11,869

Total \$ -

Position Count: 11

FICA

7.65% of Payroll

Workers' Compensation

8810	0.17	clerical/office
8803	0.06%	clerical svc contractors - traveling
8601	0.55%	engineer or architect - consulting
7520	8.32%	water works operation & drivers

Disability

Males	\$ 24.68	per year per employee
Females	\$ 80.04	per year per employee

Pension Tier 3 & 4 (See Tier 3 & 4 Employee Listing)

18.20% of Payroll

Pension Tier 5 (See Tier 5 Employee Listing)

15.20% of Payroll

Pension Tier 6 (See Tier 6 Employee Listing)

10.70% of Payroll

NYS Voluntary Defined Contribution

8.00% of Payroll

Post Retirement

\$ 3.00 PER HOUR

RETIREMENT TIERS (Sorted Alpha w/in Division)
2021-2022 Wage & Fringe Benefit Budget Assumptions

Division	Last Name	First Name	Position ID
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The following Authority Employees are in Tier 1 :

The following Authority Employees are in Tier 3 :

30	FIELD	TIMOTHY	30-004
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The following Authority Employees are in Tier 4 :

10	BOHMER	STEPHEN	10-013
10	FARONE JR	CARL	10-001
10	TUTTLE	CARRIE	10-016
11	BONISTEEL SCHWEITZER	E. HARTLEY	11-004
11	CAPONE	MICHELLE	11-001
11	OWEN	MATT	11-006
11	TAYLOR	MATTHEW	11-002
20	BUSH	BRIANNE	20-005
20	AKINS	JASON	20-021
20	BLACKWELL	MICHAEL	20-015
20	CHERESHNOSKI	PETER	20-028
20	DEON	VALERIE	20-003
20	LAROCK	BRIAN	20-016
20	MILLARD	BENJAMIN	20-017
20	PASTELLA	PATRICIA	20-001
20	TAMBLIN	STUART	20-009
20	TIBBETTS	LEONARD	20-024
20	TYO	MARK	20-023
20	WAITE	HENRY	20-019
20	WIDRICK	HOWARD	20-020
20	WOHNSIEDLER	BRIAN	20-002
20	WORDEN	SCOTT	20-011
30	BORTE	MARK	30-002
30	BUCKLEY	TIMOTHY	30-007
30	CHERESHNOSKI	MARY	30-008
30	DURANTINI JR	ROBERT	30-005
30	SMITHERS	STEPHEN	30-003
30	WOLF	DAVID	30-001
41	DULMAGE	STEPHEN	41-018
41	FLEMING	ALAN	41-013
41	JESMORE	WILLIAM	41-017
41	JONES	NORMAN	41-009

41 MANTLE	BRIAN	41-008
41 MARSHALL	STEVEN	41-010
41 MCCONNELL	SCOTT	41-005
41 NUTTING	BRIAN	41-001
41 O'DELL	NEIL	41-002
60 MERRILL	DANIEL	60-003
60 STEVENSON	ROBERT	60-002

The following Authority Employees are in Tier 5:

10 MOULTON	NICHOLAS	10-014
11 SIVER	MATTHEW	11-003
20 BELDEN	TERRI	20-004
20 SULLIVAN	CHRISTOPHER	20-010
30 THOMAS	NICKLAUS	30-012
41 ROUX	JERAME	41-014
60 CARTER	STARR	60-009
60 SALO	WARREN	60-010

The following Authority Employees are in Tier 6:

10 BARNEY	KEELY	10-010
10 CACCAVO	DAWN	10-005
10 DEFRANCO	VICKY	10-007
10 DEYSENROTH	LESLIE	10-011
10 LALONE	CHELSEA	10-008
10 MAITLAND	KATIE	10-004
10 MARR	LAURIE	10-002
10 MARRA	ANGELA	10-003
10 STAPLES	JENNIFER	10-012
20 BEST	DAVID	20-030
20 DOYLE	JOSHUA	20-012
20 FILSON	FLINT	20-023
20 HERNE	NOAH	20-029
20 KACUBA	DENISE	20-025
20 KLINE	MARK	20-014
20 MILLER	KYLE	20-006
20 O'CONNOR	CHRISTOPHER	20-012
20 PHINNEY	MONTY	20-007
20 SIMMONS	KIMBERLY	20-027
20 WALTERS	CODY	20-031
30 CERRONE	ANTHONY	30-006
30 LAFONTAINE	JOHN	30-015
30 SHUE	DANIEL	30-016
41 BISHOP	ANDREW	41-006
41 CLARY	ANTHONY	41-007
41 DURANT	MELISSA	41-003

41 JACKSON	DANIEL	41-016
41 KIZZER	KENNETH	41-015
41 PERKINS	KEVIN	41-012
41 PETE	LARRY	41-011
41 TABER	MICHAEL	41-004
60 ERVAY	MEGAN	60-008
60 FOUT	CHRISTIAN	60-013
60 HAYNES	THOMAS	60-007
60 ROHE	DAVID	60-014
60 SUTLIFF	MATTHEW	60-016
60 TREMPER	KARI	60-011

The following Authority Employees are NYS VDC (Voluntary Defined Contributors)

10 RYBKA-LAGATUTTUTA	REGINA	10-009
10 YARINA	TRACEY	10-006

**Summary of All Units
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
Customer Billings												
4001	Customer Billings	\$16,896,250.59	\$18,057,144.75	\$18,489,658.32	\$19,830,045.03	\$19,632,769.08	\$19,601,892.63	\$19,249,622.73	\$18,037,726.32	\$18,309,497.42	\$19,517,542.18	\$20,105,047.00
4004	Dark Fiber Billings	64,410.00	64,410.00	64,410.00	64,410.00	59,325.83	64,410.00	64,410.00	64,410.00	128,896.68	541,561.92	440,016.00
4005	Capital Billings	264,624.00	293,641.92	326,925.36	328,602.32	308,397.56	307,727.72	307,498.76	307,037.44	278,566.88	277,287.52	274,264.00
4006	Replacement Reserve Tip I...	593,882.62	487,518.72	222,388.74	201,997.16	428,159.52	222,626.08	1,103,543.68	892,316.96	1,107,093.28	511,134.88	678,960.00
4008	Closure Reserve Tip Income	296,941.31	365,639.07	444,777.48	454,493.63	481,679.48	445,252.16	551,771.84	446,158.48	553,546.64	454,342.10	452,640.00
4010	Tip Fee Stabilization Tip In...	237,553.04	243,759.36	0.00	403,994.32	214,079.76	222,626.08	551,771.84	446,158.48	553,546.64	0.00	0.00
4011	Recycling Rebate Tip Income	356,329.58	243,759.36	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4012	Capital Reserve Tip Income	0.00	0.00	0.00	0.00	0.00	0.00	551,771.84	1,059,626.40	830,319.96	454,342.10	282,900.00
4013	Landfill Gas Tip Income	0.00	0.00	0.00	0.00	0.00	0.00	551,771.84	446,158.48	553,546.64	454,342.10	0.00
	Total Customer Billings	18,709,991.14	19,755,873.18	19,548,159.90	21,283,542.46	21,124,411.23	20,864,534.67	22,932,162.53	21,699,592.56	22,315,014.14	22,210,552.80	22,233,827.00
Waste Diversion Revenue												
4050	RTS Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	715,500.00
4060	Recycling Revenue - Tires	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	140,000.00
4061	Recycling Revenue - Matr...	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	113,897.00
	Total Waste Diversion Re...	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	969,397.00
Grant Revenue												
4181	Federal Grant Income	627,534.54	3,203,272.66	7,584,492.11	2,341,578.81	0.00	0.00	180,472.43	328,619.77	127,089.04	223,509.58	90,000.00
4183	NY State Grants	254,959.00	37,248.00	3,078,573.35	5,749,734.43	1,019,164.97	1,760,142.77	3,744,418.21	2,333,450.47	2,123,913.34	2,173,250.22	1,582,312.00
4184	Other Grants	0.00	1,000,000.00	0.00	0.00	400,000.00	0.00	0.00	0.00	438.24	0.00	40,000.00
	Total Grant Revenue	882,493.54	4,240,520.66	10,663,065.46	8,091,313.24	1,419,164.97	1,760,142.77	3,924,890.64	2,662,070.24	2,251,440.62	2,396,759.80	1,712,312.00
4104	Loan Interest Income	586,036.82	572,031.62	568,405.95	504,468.15	543,871.46	639,583.05	664,527.51	617,971.80	661,274.95	635,971.21	697,000.00
Other Income												
4162	Processing Fees	0.00	0.00	0.00	0.00	10,500.00	0.00	26,265.00	46,617.00	39,355.00	39,950.00	25,000.00
4164	Miscellaneous	83,786.93	129,140.85	174,278.92	160,999.86	135,429.33	245,796.83	343,664.47	276,992.00	285,050.25	320,714.31	314,751.00
4166	LFGTE Revenue	683,805.27	563,964.16	1,009,648.95	1,382,463.22	1,058,804.35	1,025,769.75	679,099.47	758,258.16	581,414.66	657,210.81	438,009.00
4167	Carbon Credit Revenue	715,855.00	434,670.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4185	Grant Recapture	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	16,350.00	0.00
4190	Recovery of Bad Debts	0.00	5,875.00	21.90	0.00	0.00	0.00	60,424.16	17,392.00	22,317.89	0.00	0.00
	Total Other Income	1,483,447.20	1,133,650.01	1,183,949.77	1,543,463.08	1,204,733.68	1,271,566.58	1,109,453.10	1,099,259.16	928,137.80	1,034,225.12	777,760.00
4201	Gain on Sale of Assets	7,539.00	0.00	0.00	0.00	33,088.21	99,086.00	82,150.98	29,200.00	115,331.18	81,291.40	73,000.00
Interest Income												
4102	Investment Interest Income	271,359.65	223,007.21	153,598.61	46,988.59	154,276.76	262,326.59	322,978.56	383,553.02	537,799.80	641,490.60	744,370.00
4106...	Trustee Interest	414,819.49	422,308.13	245,724.55	(107,135.66)	332,637.62	263,501.22	360,382.93	257,996.41	285,905.17	375,959.79	134,138.00
4108	Reserve Interest	171,118.57	195,950.33	131,123.15	11,476.98	166,112.89	224,510.15	275,727.57	295,849.89	351,727.65	422,571.96	382,043.00
4116	Replace Reserve Interest I...	104,711.38	46,589.64	53,848.43	3,467.31	52,872.58	81,064.52	55,166.00	82,315.65	115,189.10	123,604.30	102,931.00
4117	Liner Reserve Interest Inco...	256,227.79	198,618.99	67,347.42	(44,240.79)	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4118	Closure Reserve Interest In...	138,400.84	188,018.58	109,365.04	(102,791.81)	113,702.22	110,808.41	145,353.65	140,666.78	171,980.27	186,047.91	200,275.00
4119	Post Close Interest Income	164,340.34	136,151.39	79,195.37	(73,007.09)	139,753.77	123,603.20	149,663.97	139,638.84	156,633.68	163,850.95	151,084.00
4120	Wetlands Mitigation Interes...	0.00	0.00	0.00	0.00	3,083.66	16,979.52	23,609.66	32,406.29	37,890.62	39,965.97	22,096.00
4202...	Mark to Market Adjustment	0.00	0.00	0.00	0.00	720,739.65	87,513.72	(1,107,776.03)	(387,976.96)	620,041.55	748,729.34	0.00
	Total Interest Income	1,520,978.06	1,410,644.27	840,202.57	(265,242.47)	1,683,179.15	1,170,307.33	225,106.31	944,449.92	2,277,167.84	2,702,220.82	1,736,937.00
	Total Income	23,190,485.76	27,112,719.74	32,803,783.65	31,157,544.46	26,008,448.70	25,805,220.40	28,938,291.07	27,052,543.68	28,548,366.53	29,061,021.15	28,200,233.00

**Summary of All Units
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
Salaries												
5001-...	Administrative Wages	799,708.74	844,838.58	932,458.21	992,388.90	1,049,581.03	1,030,048.61	776,742.44	844,951.99	860,972.08	1,149,391.37	1,247,401.00
5001-...	Engineering Wages	305,394.60	418,545.61	496,993.08	673,621.51	670,993.95	714,124.68	794,575.80	855,906.34	998,879.39	886,499.71	971,734.00
5001-...	Technology Wages	675,497.53	735,861.38	732,860.36	769,165.74	779,157.19	788,199.86	970,960.66	1,080,201.60	1,285,828.15	1,151,172.70	1,206,515.00
5001-...	Regional Development Wa...	0.00	0.00	0.00	0.00	0.00	60,118.52	276,061.17	274,670.85	295,293.71	312,180.79	332,753.00
5001-...	MMF Wages	939,734.09	885,059.12	929,845.40	943,977.23	971,334.39	1,049,131.49	1,159,253.46	1,209,042.60	1,257,362.12	1,338,259.50	1,517,731.00
5001-...	WQ Wages	583,651.10	660,439.11	633,973.83	665,933.28	703,528.44	656,216.72	726,373.49	753,175.90	851,568.72	885,007.38	969,653.00
5002 -...	Overtime Wages	97,138.91	123,185.59	129,841.41	124,370.95	104,390.69	100,471.93	115,455.12	142,243.48	158,037.44	139,114.73	163,912.00
5005	On-Call Stipend	23,850.00	26,400.00	25,800.00	25,350.00	25,500.00	24,150.00	23,100.00	23,850.00	23,850.00	22,950.00	25,800.00
	Total Salaries	3,424,974.97	3,694,329.39	3,881,772.29	4,194,807.61	4,304,485.69	4,422,461.81	4,842,522.14	5,184,042.76	5,731,791.61	5,884,576.18	6,435,499.00
Fringe Benefits												
5031 -...	FICA Expense	247,397.75	266,147.59	283,895.32	302,299.96	313,305.94	329,693.02	342,516.51	371,005.03	405,946.35	413,954.90	491,963.00
5032 -...	Pension Expense	366,979.91	524,111.16	684,204.29	818,884.95	799,648.62	547,190.39	946,036.37	957,767.65	705,065.07	810,436.94	886,348.00
5033...	Health Insurance	511,671.04	527,198.09	361,736.26	451,974.68	480,929.51	480,139.97	434,354.51	470,669.88	662,869.98	783,265.33	836,950.00
5041...	Retiree Health Insurance	0.00	0.00	25,299.08	29,447.50	43,417.43	47,574.27	54,609.12	47,399.91	53,275.34	59,297.81	80,330.00
5034...	Workers Comp	48,482.89	73,793.91	92,631.11	100,143.53	122,702.07	141,394.96	135,107.98	150,956.86	166,989.56	207,378.25	218,689.00
5035 -...	Disability Insurance	1,479.04	1,850.94	1,912.68	2,084.73	2,211.51	2,398.85	3,216.11	3,238.14	3,562.63	3,597.59	3,894.00
5036	Unemployment	18,204.85	7,391.25	17,624.50	5,794.35	1,704.96	9,669.00	797.50	0.00	0.00	0.00	10,000.00
5042 -...	Post Retire Overhead	362,498.03	354,002.48	418,783.00	447,701.82	436,722.14	422,557.00	460,521.97	482,471.12	480,186.95	355,829.19	491,832.00
5051	Benefit Admin. Fees	4,469.00	5,442.25	6,742.87	7,691.47	7,238.99	7,393.08	7,886.36	8,378.68	9,603.12	9,585.55	11,020.00
5054	Employee Physicals & Scr...	6,889.75	9,489.25	12,258.00	9,269.50	8,065.00	11,194.92	9,201.49	9,552.00	13,206.45	13,864.85	16,075.00
	Total Fringe Benefits	1,568,072.26	1,769,426.92	1,905,087.11	2,175,292.49	2,215,946.17	1,999,205.46	2,394,247.92	2,501,439.27	2,500,705.45	2,657,210.41	3,047,101.00
Operations & Maintenance												
5062	Third Party Temporary - O&M	28,631.61	38,439.83	74,844.90	137,671.66	96,042.31	16,116.21	27,508.17	19,286.42	21,618.60	34,898.43	58,976.00
5133	Equipment Maintenance C...	121,457.17	100,255.51	87,134.39	146,566.49	163,336.63	164,228.55	212,019.74	228,567.53	224,922.32	308,874.87	354,144.00
5134	Maintenance Contracts	49,527.44	51,603.86	106,864.13	135,723.83	98,540.19	106,041.23	119,124.78	103,250.52	174,312.21	127,810.24	171,060.00
5135	Underground Locating	25,797.78	21,765.61	28,552.04	27,174.98	40,497.56	43,721.60	45,543.83	81,055.89	56,011.69	44,162.73	75,000.00
5403	Safety Equipment & Supplies	16,962.90	23,049.39	17,318.02	18,670.48	23,143.74	28,490.22	28,094.50	27,627.77	31,618.94	29,069.51	44,900.00
5702	Large Parts	54,516.11	90,409.16	83,475.21	88,560.69	112,323.71	88,818.86	86,474.99	93,366.55	84,147.36	84,352.14	100,000.00
5703	Small Equipment	0.00	0.00	0.00	0.00	0.00	0.00	29,619.81	29,673.56	21,332.71	13,198.90	30,000.00
5704	O&M Supplies	21,580.68	13,815.58	18,322.39	17,439.83	15,549.46	17,957.44	18,269.73	20,734.56	14,457.09	18,539.32	25,000.00
5706	Shop Tools	12,840.84	13,345.46	12,144.77	12,137.43	13,006.61	12,241.51	13,944.24	16,143.10	8,968.56	11,403.46	17,500.00
5708	Fuels	227,368.99	332,839.51	333,994.80	271,176.07	254,296.27	144,776.22	150,760.54	205,141.08	234,408.47	214,111.53	335,000.00
5710	Lubricants	12,633.17	13,949.90	18,402.39	14,310.33	12,567.90	13,801.24	17,407.97	15,138.23	11,209.22	9,044.37	20,000.00
5712	Purchased Maintenance &...	42,970.46	46,594.64	45,962.80	79,256.60	76,137.06	83,794.92	64,347.14	90,687.60	68,224.99	110,087.19	118,500.00
5716	Equipment Rental	87.75	1,000.55	6,781.25	4,016.83	1,910.97	11,432.82	495.00	5,469.48	8,778.00	6,329.10	15,000.00
5718	Tires	14,395.79	13,610.05	16,550.82	14,920.27	6,444.96	5,261.83	12,393.08	15,284.48	19,128.26	33,519.22	30,000.00
5720	Offnet Circuit Lease	145,132.73	153,695.00	176,420.43	195,014.40	244,034.79	326,326.10	374,863.48	384,515.98	486,374.44	566,865.33	610,812.00
5770	Other Tool, Equip & O&M	4,437.85	6,618.70	11,512.21	4,690.26	6,465.10	14,958.31	6,869.75	7,482.52	16,525.63	10,707.81	9,000.00
5815	Chemicals	22,914.74	25,803.35	36,058.25	44,842.09	34,864.84	48,969.67	54,307.51	38,703.87	29,406.55	62,499.93	87,000.00
5818	Leachate System Expense	12,211.05	7,537.98	11,513.29	0.00	0.00	0.00	0.00	0.00	0.00	0.00	15,000.00
5819	SCADA Expense - Non Co...	2,045.66	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5820	LFG Maintenance	32,604.83	34,099.74	27,521.57	45,300.74	38,564.44	42,508.17	47,634.34	50,752.63	73,306.64	65,440.49	75,000.00
5830	Collo Expense	62,587.00	76,541.04	77,365.38	83,943.49	130,583.97	113,132.96	139,756.43	137,358.40	150,070.10	151,986.62	183,348.00
5832	Emergency Restoration	0.00	0.00	25,306.44	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5834	Permitting	125.00	125.00	125.00	125.00	0.00	0.00	0.00	0.00	265.90	269.00	11,000.00

**Summary of All Units
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
5836	Pole Attachment Fees	103,062.30	103,541.87	142,594.14	179,938.74	204,204.29	168,414.89	229,651.30	224,000.27	204,544.82	261,486.12	319,979.00
5838	Conduit Lease	4,706.88	8,530.04	18,353.29	16,283.58	18,446.87	19,695.96	19,695.96	18,446.87	19,695.93	16,069.78	24,696.00
5902	Lab Fees	4,893.00	3,792.00	6,510.00	4,164.00	2,650.00	11,185.00	5,588.00	6,410.00	6,620.00	6,871.00	9,100.00
5904	SCADA	28,890.41	42,321.38	24,412.08	15,829.54	15,674.87	15,468.87	24,129.55	25,304.60	22,717.22	16,903.01	22,200.00
5930	Environmental	0.00	0.00	10,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5932	Monitoring & Testing	85,474.01	79,467.17	78,199.65	67,274.93	69,544.29	88,813.95	94,263.58	90,541.81	94,290.06	114,077.01	115,600.00
6008	Contract Hauling	0.00	36,390.34	0.00	20,676.25	9,800.00	960.00	23,037.50	21,565.00	26,528.75	12,065.00	20,000.00
6010	Cape Vincent Reserve	700.00	700.00	700.00	700.00	700.00	700.00	700.00	700.00	700.00	700.00	700.00
6106	Annual Report	24,897.75	1,200.00	3,075.00	0.00	6,925.46	0.00	0.00	0.00	0.00	0.00	0.00
6110	Marketing	0.00	20,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00
8090	Purchases for Resale	28,328.29	145,886.85	75,136.90	47,365.56	85,464.86	51,592.73	37,875.24	92,955.42	101,971.83	118,831.76	123,000.00
	Total O & M	1,191,782.19	1,506,929.51	1,580,151.54	1,698,774.07	1,786,721.15	1,644,409.26	1,889,376.16	2,055,164.14	2,217,156.29	2,455,173.87	3,026,515.00
	Recycling Transfer Station											
5001-...	Material Reprocessing Wa...	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	66,144.00	134,551.00
5002-...	Material Reprocessing OT	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	464.58	0.00
5031-...	FICA Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,767.10	10,293.00
5032-...	Pension Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,709.87	12,917.00
5033-...	Health Insurance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,978.28	25,155.00
5034-...	Workers Comp	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,507.88	12,311.00
5035-...	Disability Insurance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	74.00
5042-...	Post Retire Overhead	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,987.00	16,560.00
6300	RTS -Safety Equipment &...	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,853.43	2,500.00
6305	RTS - Large Parts	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,522.38	7,500.00
6310	RTS - Small Equipment	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,130.99	4,005.00
6315	RTS - O&M Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,502.05	14,000.00
6320	RTS - Fuels	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,287.67	10,000.00
6325	RTS - Purchased Maintena...	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,936.81	7,500.00
6329	RTS - Disposal Costs	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	715,500.00
6330	RTS - Contract Hauling	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	230,000.00
6335	RTS - Office Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	128.62	1,000.00
6340	RTS - Cellular Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,020.00
6345	RTS - Other Communications	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	374.91	2,400.00
6350	RTS - Office Equipment Ma...	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00
6355	RTS - Employee Mileage R...	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	150.00
6360	RTS - Employee Uniforms	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	368.24	950.00
6365	RTS - Gas & Electric	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,120.48	5,000.00
6370	RTS - Propane	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,425.57	4,000.00
6375	RTS - Building Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,387.35	1,000.00
6380	RTS - Site Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	706.59	1,000.00
6385	RTS - Building Maintenanc...	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,688.07	3,000.00
6390	RTS - Site Maintenance &...	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,020.59	3,350.00
6395	RTS - Auto/Light Truck Rep...	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	450.00	2,000.00
6400	RTS - Auto/Light Truck Fuel	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00
6410	RTS - Programming & Soft...	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00
	Total Recycling Transfer...	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	151,462.46	1,234,736.00
	Waste Diversion											
5125	Promotional Materials - RRR	48,518.84	61,347.20	82,258.39	70,734.66	79,246.01	50,951.05	57,558.24	55,024.60	25,396.88	50,463.18	75,000.00

**Summary of All Units
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
6009	Household Hazardous Waste	58,220.69	46,974.02	63,179.81	58,501.32	54,845.38	46,006.20	54,745.32	57,795.30	68,422.72	66,479.75	75,000.00
6011	Recycling Incentive	175,000.00	175,000.00	175,000.00	175,000.00	0.00	0.00	27,135.85	26,400.70	49,019.45	64,894.10	116,000.00
6012	Recycling Incentive-County...	0.00	0.00	0.00	0.00	0.00	0.00	0.00	310,533.85	0.00	337,679.93	555,000.00
6013	CRT Recycling	0.00	0.00	0.00	0.00	26,238.95	153,374.00	145,245.45	112,449.40	95,782.40	104,398.17	90,000.00
6017	Book Debinding	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,000.00	6,086.31	5,369.63	5,000.00
6018	Mattress Recycling - All Co...	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	42,494.00	171,825.00	370,000.00
6019	Fort Drum - Public Partners...	0.00	0.00	0.00	0.00	0.00	0.00	0.00	18,262.36	17,308.80	0.00	0.00
6020	Waste Audit	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	34,000.00	0.00
6021	Regional Tire Recycling	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	53,393.76	140,000.00
	Total Waste Diversion	281,739.53	283,321.22	320,438.20	304,235.98	160,330.34	250,331.25	284,684.86	586,466.21	304,510.56	888,503.52	1,426,000.00
6002	Sewage Treatment	822,575.90	759,796.97	955,748.35	1,011,592.09	1,087,855.43	1,351,529.67	1,392,832.79	1,639,180.90	1,196,193.97	1,272,972.89	1,370,276.00
6004	Water Purchases	707,608.21	706,986.22	909,477.48	902,468.06	783,597.50	763,455.39	1,078,561.30	539,082.26	600,528.97	568,892.77	765,941.00
6016...	Closure & Post Closure C...	599,682.49	689,809.04	633,337.89	605,991.00	699,099.54	744,728.94	846,789.46	640,861.62	1,037,920.58	851,891.25	803,999.00
6006	Host Community Benefits	707,381.98	738,590.86	702,302.88	642,350.97	695,645.89	712,175.92	905,058.61	756,682.64	987,945.04	861,006.03	884,027.00
6007	LFGTE Revenue Sharing	108,546.03	11,737.99	8,789.65	83,636.32	21,372.03	0.00	0.00	9,197.36	0.00	0.00	0.00
	Office & Administrative											
5053	Misc Employee Costs	4,673.89	5,074.87	7,374.55	5,893.88	5,346.36	5,258.52	7,003.96	8,921.49	12,092.73	7,375.28	9,870.00
5102	Office Rent	76,357.09	81,300.20	92,322.00	92,322.01	92,322.01	111,183.50	111,185.56	111,185.56	125,450.04	131,703.04	158,740.00
5104	Office Supplies	21,707.22	22,316.25	21,164.93	18,767.81	18,547.16	17,421.35	20,520.68	20,258.70	14,734.31	18,493.74	25,500.00
5110	Postage & Shipping	6,638.42	5,332.05	7,282.19	6,619.72	6,236.19	6,401.57	6,531.82	5,989.10	6,137.41	5,785.40	8,500.00
5112	Telephone	25,705.91	27,236.81	22,491.00	22,700.96	24,715.66	26,259.46	27,401.37	28,471.13	31,292.49	35,463.90	38,460.00
5114	Cellular Services	29,194.20	26,187.88	29,260.22	30,444.25	31,572.35	27,796.25	27,747.07	29,271.77	33,392.68	34,851.98	42,700.00
5118	Other Communications	20,408.90	16,560.92	13,658.31	11,590.82	12,668.74	11,603.77	8,635.82	8,568.49	9,342.79	9,377.16	11,080.00
5120	Dues & Subscriptions	8,198.98	8,798.08	8,001.49	6,938.93	5,732.62	7,672.45	8,248.15	9,154.25	9,078.40	8,901.67	12,125.00
5122	Public Info & Advertising	12,255.65	5,394.09	8,051.80	5,818.49	7,113.85	5,557.15	8,272.62	12,021.80	11,253.89	6,328.72	19,250.00
5123	Promotional Materials	33,780.74	5,417.19	6,045.01	16,084.10	11,620.21	19,834.11	1,903.10	11,224.13	10,314.05	7,764.80	11,500.00
5130	Office Equipment	5,704.14	7,201.18	4,230.74	17,919.60	4,975.54	14,459.60	17,121.82	25,569.48	4,556.18	12,404.06	13,500.00
5132	Office Equip Maintenance	525.00	620.00	639.78	971.25	751.17	1,085.68	540.00	540.00	0.00	529.20	1,200.00
5136	Break Room Supplies	1,413.90	1,561.80	1,710.81	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5170	Other Office Expenses	1,071.96	3,924.28	1,732.06	2,153.22	2,892.00	8,890.98	7,554.62	7,834.26	878.45	5,000.42	7,600.00
5172	Filing Fees	5,577.58	9,772.59	12,767.07	10,056.53	14,054.90	14,379.33	10,327.10	7,654.09	4,329.26	3,056.93	10,100.00
5173	Credit Card Processing Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	836.17	623.59	600.00
5202	Employee Mileage Reimbu...	22,554.66	17,588.54	24,128.74	26,077.20	21,110.70	21,883.29	26,479.28	26,488.06	27,576.65	23,900.78	30,412.00
5204	Empl. Meals & Incidental	7,341.04	12,959.46	31,346.77	26,169.54	17,231.94	19,634.73	10,803.96	10,463.40	12,330.58	8,501.25	16,125.00
5206	Empl. Lodging	10,279.51	19,952.49	42,577.83	29,649.40	23,761.60	26,045.33	22,325.43	28,777.81	36,664.26	21,863.00	29,300.00
5270	Travel & Meeting Expense	2,703.42	4,073.21	2,285.23	2,114.70	4,031.72	4,757.44	5,220.63	4,265.27	6,896.56	3,677.05	7,400.00
5312	Continuing Education	43,295.85	26,664.80	22,692.60	4,451.00	1,826.00	0.00	0.00	0.00	399.00	0.00	8,000.00
5370	Training & Development	32,283.99	27,842.11	21,610.09	27,081.95	31,571.86	34,383.47	26,823.00	26,314.86	33,127.01	38,757.34	41,660.00
5402	Employee Uniforms	17,769.28	18,217.45	21,768.40	19,027.79	21,344.32	27,868.69	24,445.71	19,365.00	17,855.54	22,909.19	33,050.00
5404	Safety Training	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00
5508	Cleaning Services	8,851.25	10,942.50	21,268.65	21,114.25	21,636.00	18,247.25	18,981.00	23,751.00	25,277.50	24,475.00	34,000.00
5570	Other General Expense	300.00	1,646.64	858.76	1,269.58	472.21	515.06	476.61	1,046.11	1,182.84	1,293.90	3,200.00
6102	Board Member Travel & Ex...	1,410.20	1,042.00	935.82	351.36	766.20	2,319.15	819.44	641.18	827.44	650.84	1,750.00
6104	Sponsorships	8,739.12	12,035.96	8,460.03	4,420.00	2,710.00	2,600.00	1,000.00	3,284.00	3,080.00	8,982.00	7,500.00
6210	Trustee Fees	17,227.50	26,310.00	14,359.00	11,942.00	9,773.60	10,801.60	9,926.60	9,026.60	6,766.20	3,500.00	7,500.00
	Total Office & Admin	425,969.40	405,973.35	449,023.88	421,950.34	394,784.91	446,859.73	410,295.35	440,087.54	445,672.43	446,170.24	595,622.00

**Summary of All Units
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
	Utilities											
5801	Waste Oil	3,680.30	619.06	631.80	399.40	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5802	Gas & Electric	192,456.62	173,362.44	166,354.87	211,704.04	168,471.26	118,232.85	126,024.29	137,473.12	140,572.73	121,031.20	151,000.00
5803	Propane	16,741.74	13,356.32	13,462.00	26,700.00	18,572.02	13,228.78	18,113.51	24,217.32	21,854.09	16,366.84	25,000.00
	Total Utilities	212,878.66	187,337.82	180,448.67	238,803.44	187,043.28	131,461.63	144,137.80	161,690.44	162,426.82	137,398.04	176,000.00
	Materials & Supplies											
5806	Building Supplies	6,022.09	2,266.35	1,458.74	2,452.34	3,836.63	5,611.74	5,251.80	4,898.99	3,297.70	3,531.01	7,000.00
5810	Site Supplies	26,172.18	19,906.24	20,872.90	32,767.65	14,740.30	21,600.63	19,869.79	31,580.89	34,694.60	13,356.26	40,000.00
5824	Sand, Gravel & Stone	119,465.86	120,000.00	118,660.43	126,291.86	134,812.27	149,950.89	149,096.67	174,466.26	199,892.60	195,500.03	200,000.00
5826	Seed & Mulch	9,394.80	5,021.25	7,208.00	6,734.00	19,183.70	29,288.41	21,957.43	26,094.04	22,840.00	27,262.90	35,000.00
	Total Materials & Supplies	161,054.93	147,193.84	148,200.07	168,245.85	172,572.90	206,451.67	196,175.69	237,040.18	260,724.90	239,650.20	282,000.00
	Professional Fees											
5924	Legal	31,506.50	43,243.20	18,765.85	33,624.06	57,298.07	38,641.00	36,188.70	42,106.85	62,289.46	81,530.03	162,400.00
5926	Investment Banking Fees	36,192.83	27,134.79	30,788.29	24,297.24	24,356.34	31,927.01	33,586.00	34,796.33	35,652.96	36,792.85	47,257.00
5928...	Accounting Fees	42,500.00	43,500.00	48,389.08	40,100.00	39,500.00	37,000.00	34,000.00	38,500.00	34,000.00	38,900.00	42,500.00
5934	Engineering	(87.00)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5970	Consulting	43,330.23	39,989.98	40,937.55	75,176.20	38,831.96	122,950.07	228,770.45	258,025.00	87,794.56	133,761.90	277,850.00
5971	Carbon Credit Expense	42,951.30	26,080.20	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Professional Fees	196,393.86	179,948.17	138,880.77	173,197.50	159,986.37	230,518.08	332,545.15	373,428.18	219,736.98	290,984.78	530,007.00
	Repairs & Maintenance											
5804	Building Maintenance & Re...	41,005.60	41,703.90	42,910.75	19,888.55	29,546.41	46,010.62	35,931.83	56,893.36	41,198.53	52,225.17	48,000.00
5808	Site Maint & Repair	13,942.45	20,655.13	20,491.76	30,036.90	31,579.71	27,929.77	37,068.72	33,247.59	12,668.24	28,416.43	35,500.00
5812	Pipeline Maintenance	29,607.00	47,938.79	31,919.18	42,818.52	57,857.28	72,443.94	74,576.17	72,280.50	42,603.45	69,972.17	85,000.00
	Total Repairs & Maintena...	84,555.05	110,297.82	95,321.69	92,743.97	118,983.40	146,384.33	147,576.72	162,421.45	96,470.22	150,613.77	168,500.00
	Automobile											
5601	Auto/Light Truck Rep. & M...	14,129.86	22,880.52	15,455.81	19,208.02	16,669.92	25,628.24	17,258.34	28,128.30	22,506.89	23,407.23	34,777.00
5602	Auto/Light Truck Fuel	52,987.38	74,834.26	94,538.96	91,720.46	78,859.55	52,235.18	51,033.67	60,602.84	72,997.11	69,573.93	82,770.00
5603	Auto/Light Truck Rental/Le...	59,538.85	66,621.45	75,089.02	82,289.37	88,382.38	95,391.04	112,826.82	145,864.47	166,931.71	192,299.92	212,700.00
5604	Parts & Supplies	0.00	0.00	0.00	0.00	0.00	244.00	0.00	0.00	0.00	0.00	0.00
5605	Vehicle Ins	22,023.20	12,464.22	15,088.61	14,366.36	22,715.34	17,813.58	20,777.52	20,749.31	25,238.04	31,347.91	51,400.00
	Total Automobile	148,679.29	176,800.45	200,172.40	207,584.21	206,627.19	191,312.04	201,896.35	255,344.92	287,673.75	316,628.99	381,647.00
	Computer											
5124	Computer Equipment	48,656.26	27,304.17	39,526.04	35,512.12	26,002.83	31,742.18	36,472.43	38,204.35	62,698.53	55,106.30	78,300.00
5126	Computer Maintenance	351.65	0.00	822.04	0.00	329.09	968.98	6,933.66	31,599.38	2,881.75	12,273.00	8,500.00
5128	Programming & Software	76,233.39	38,413.41	73,170.92	66,379.63	66,632.67	76,312.49	62,978.98	64,485.00	148,635.82	169,254.44	185,636.00
5129	ECMS Expense	0.00	0.00	0.00	19,683.98	20,000.00	19,166.00	17,501.39	16,585.00	18,112.55	18,655.92	28,225.00
6108	Web Page Design & Maint...	519.40	1,151.40	1,310.40	1,356.38	1,825.83	2,275.38	9,675.87	10,059.88	2,359.88	2,359.88	3,502.00
5906	GIS	45,203.51	30,687.16	30,377.99	89,371.22	24,828.75	34,379.11	38,914.18	40,065.42	42,045.51	34,220.54	29,006.00
	Total Computer	170,964.21	97,556.14	145,207.39	212,303.33	139,619.17	164,844.14	172,476.51	200,999.03	276,734.04	291,870.08	333,169.00
6122	Bad Debt Expense	0.00	0.00	4,858.01	0.00	250,000.00	0.00	0.00	245,149.93	12,112.35	630,223.86	0.00
6114	Insurance	190,566.78	200,537.93	223,953.41	245,065.89	278,915.05	343,603.29	341,240.68	358,209.00	383,826.53	413,766.62	422,700.00
6120	Grants	270,000.00	0.00	700.00	0.00	0.00	0.00	631,753.16	524,871.32	732,672.04	731,174.64	1,517,500.00
6208	NYS Administrative Asse...	236,421.00	112,440.00	121,810.00	122,000.00	122,000.00	122,000.00	122,000.00	122,000.00	122,000.00	122,000.00	125,050.00

**Summary of All Units
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
7032	Depreciation	5,293,288.88	5,254,270.20	5,575,156.56	8,234,158.57	9,361,196.49	9,741,457.15	10,121,531.28	10,990,417.61	9,062,315.33	8,241,957.08	8,197,200.00
7002	Amortization	29,564.52	29,564.34	201,859.14	(21,732.84)	(9,549.45)	(33,949.61)	24,366.72	24,366.72	24,366.72	24,366.75	24,400.00
7102	Refunding Loss Amortiza...	154,551.33	165,249.40	176,294.38	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4165	SWAP Gain/Loss	(22,738.54)	(12,781.59)	(129,378.37)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6202	Interest Expense	803,851.19	758,165.88	564,027.92	410,899.38	267,478.61	259,029.17	343,344.28	335,702.03	322,626.62	517,767.83	721,047.00
7170	Bond Issuance Costs	0.00	0.00	0.00	0.00	0.00	173,545.29	0.00	0.00	0.00	128,847.57	0.00
6901	Contingency	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	49,580.00
	Total Expenses	17,768,364.12	17,973,481.87	18,993,641.31	22,124,368.23	23,404,711.66	24,011,814.61	26,823,412.93	28,343,845.51	26,986,111.20	28,275,109.83	32,518,516.00
	Change in Net Position	5,422,121.64	9,139,237.87	13,810,142.34	9,033,176.23	2,603,737.04	1,793,405.79	2,114,878.14	(1,291,301.83)	1,562,255.33	785,911.32	(4,318,283.00)

**Administration
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
	Grant Revenue											
4183	NY State Grants	\$0.00	\$37,248.00	\$49,499.00	\$64,834.40	\$15,516.80	\$7,998.00	\$6,690.00	\$0.00	\$5,175.00	\$8,916.25	\$10,000.00
	Total Grant Revenue	0.00	37,248.00	49,499.00	64,834.40	15,516.80	7,998.00	6,690.00	0.00	5,175.00	8,916.25	10,000.00
	Other Income											
4164	Miscellaneous	38,584.35	57,753.40	75,089.02	82,312.04	89,490.01	111,356.23	112,829.61	145,898.80	169,865.86	192,300.65	212,700.00
	Total Other Income	38,584.35	57,753.40	75,089.02	82,312.04	89,490.01	111,356.23	112,829.61	145,898.80	169,865.86	192,300.65	212,700.00
4201	Gain on Sale of Assets	0.00	0.00	0.00	0.00	15,188.21	43,900.00	37,551.84	23,100.00	49,163.68	34,266.40	28,000.00
	Interest Income											
4102	Investment Interest Income	166,194.29	166,634.96	119,387.12	17,324.17	118,921.88	175,147.77	182,432.87	215,924.56	310,346.81	302,999.95	314,600.00
4202...	Mark to Market Adjustment	0.00	0.00	0.00	0.00	20,022.44	(15,580.30)	(114,133.01)	(76,561.41)	94,113.50	87,766.80	0.00
	Total Interest Income	166,194.29	166,634.96	119,387.12	17,324.17	138,944.32	159,567.47	68,299.86	139,363.15	404,460.31	390,766.75	314,600.00
	Total Income	204,778.64	261,636.36	243,975.14	164,470.61	259,139.34	322,821.70	225,371.31	308,361.95	628,664.85	626,250.05	565,300.00
	Salaries											
5001-...	Administrative Wages	32,823.76	55,036.85	72,004.71	50,684.00	36,808.83	33,250.83	47,132.28	49,912.79	850,999.68	1,133,338.47	1,234,732.00
5001-...	Engineering Wages	1,662.56	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5001-...	WQ Wages	0.00	0.00	0.00	0.00	0.00	0.00	69.28	0.00	0.00	813.31	0.00
5002 -...	Overtime Wages	0.00	0.00	0.00	190.50	0.00	617.25	93.29	149.00	541.76	876.63	1,000.00
	Total Salaries	34,486.32	55,036.85	72,004.71	50,874.50	36,808.83	33,868.08	47,294.85	50,061.79	851,541.44	1,135,028.41	1,235,732.00
	Fringe Benefits											
5031 -...	FICA Expense	2,909.21	3,948.30	5,094.04	3,562.37	2,564.52	2,509.48	3,221.97	3,399.65	58,503.82	75,927.52	94,457.00
5032 -...	Pension Expense	4,129.86	8,148.06	13,570.24	10,807.24	7,301.51	4,922.56	10,477.51	9,899.49	114,602.92	162,517.64	171,365.00
5033...	Health Insurance	36,272.12	37,128.22	1,374.22	2,302.99	1,266.86	1,534.71	650.00	600.00	71,594.40	123,701.58	135,879.00
5041...	Retiree Health Insurance	0.00	0.00	25,299.08	29,447.50	43,417.43	47,574.27	54,609.12	47,399.91	53,275.34	59,297.81	80,330.00
5034...	Workers Comp	44.30	85.30	20.99	289.11	231.20	542.71	138.97	122.23	1,789.73	3,379.30	2,194.00
5035 -...	Disability Insurance	26.03	13.22	15.24	11.28	5.04	8.04	8.13	8.49	708.82	891.78	1,045.00
5036	Unemployment	18,204.85	7,391.25	17,624.50	5,794.35	1,704.96	9,669.00	797.50	0.00	0.00	0.00	10,000.00
5042 -...	Post Retire Overhead	3,288.01	3,887.96	3,542.52	2,410.63	1,454.78	2,219.42	2,033.60	2,136.46	75,466.33	(30,397.60)	81,751.00
5051	Benefit Admin. Fees	4,469.00	5,442.25	6,742.87	7,691.47	7,238.99	7,393.08	7,886.36	8,378.68	9,603.12	9,585.55	11,020.00
5054	Employee Physicals & Scr...	110.00	947.75	338.00	330.00	434.00	823.00	554.00	304.25	22.00	1,141.25	1,575.00
	Total Fringe Benefits	69,453.38	66,992.31	73,621.70	62,646.94	65,619.29	77,196.27	80,377.16	72,249.16	385,566.48	406,044.83	589,616.00
	Operations & Maintenance											
5134	Maintenance Contracts	2,177.36	2,351.55	7,218.30	4,509.09	4,527.60	5,111.88	6,395.51	3,087.51	2,587.30	2,132.57	3,355.00
5403	Safety Equipment & Supplies	0.00	0.00	0.00	0.00	4,486.33	4,896.53	3,883.77	5,029.88	6,892.65	3,650.49	14,000.00
6106	Annual Report	24,897.75	1,200.00	3,075.00	0.00	6,925.46	0.00	0.00	0.00	0.00	0.00	0.00
	Total O & M	27,075.11	3,551.55	10,293.30	4,509.09	15,939.39	10,008.41	10,279.28	8,117.39	9,479.95	5,783.06	17,355.00
	Office & Administrative											
5053	Misc Employee Costs	2,265.51	2,858.41	5,021.86	3,924.76	2,451.62	4,018.77	4,942.86	5,495.00	9,371.47	4,934.93	5,370.00
5102	Office Rent	56,697.16	57,509.32	58,372.99	58,372.97	58,173.30	55,545.18	55,530.74	55,653.05	68,348.80	74,216.84	103,700.00
5104	Office Supplies	10,083.25	8,149.25	8,099.76	7,683.44	8,512.83	6,902.05	8,436.41	8,919.93	5,253.65	8,311.19	10,000.00
5110	Postage & Shipping	5,339.02	3,814.71	5,351.89	5,160.22	5,315.65	5,351.29	5,161.69	5,167.06	5,424.97	5,211.02	6,000.00
5112	Telephone	7,751.17	6,551.68	2,905.72	2,447.74	3,022.30	2,498.11	2,622.37	2,735.65	3,022.73	3,656.44	4,020.00

**Administration
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
5114	Cellular Services	1,154.09	1,440.00	1,440.00	2,520.00	2,659.98	2,510.00	1,411.61	1,826.81	2,320.00	4,328.14	5,800.00
5118	Other Communications	16,207.34	12,270.80	10,676.30	10,414.42	11,453.92	10,348.80	7,382.42	7,315.09	8,089.39	8,003.76	9,480.00
5120	Dues & Subscriptions	4,596.43	3,728.03	4,504.50	3,993.80	3,038.67	3,409.00	3,343.60	4,049.20	4,393.20	4,844.48	5,000.00
5122	Public Info & Advertising	1,585.30	847.46	1,371.12	1,312.47	1,875.00	1,149.75	1,054.59	493.74	1,708.67	3,677.34	9,500.00
5123	Promotional Materials	26,082.51	1,447.62	2,900.81	5,818.62	2,136.73	11,101.90	1,595.00	4,951.54	2,939.25	2,327.01	2,500.00
5130	Office Equipment	923.00	777.90	1,321.80	0.00	853.70	0.00	5,532.45	12,151.64	0.00	6,079.67	5,500.00
5136	Break Room Supplies	531.18	548.27	460.32	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5170	Other Office Expenses	1,071.96	1,234.99	1,260.57	701.28	710.66	3,875.76	6,082.00	3,531.69	420.00	1,075.10	1,600.00
5173	Credit Card Processing Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	836.17	623.59	600.00
5202	Employee Mileage Reimbu...	2,370.00	3,681.93	4,087.80	4,850.30	5,084.79	5,574.11	4,055.20	4,902.73	3,396.84	4,821.13	5,500.00
5204	Empl. Meals & Incidental	803.44	1,281.59	969.80	2,065.00	3,688.54	2,084.84	1,511.37	1,259.51	384.37	1,697.23	2,700.00
5206	Empl. Lodging	684.00	918.15	801.00	990.05	2,622.41	2,223.20	2,654.00	2,646.91	1,286.00	3,102.00	3,700.00
5270	Travel & Meeting Expense	772.92	1,970.34	1,560.18	392.05	1,945.35	2,332.47	2,492.45	2,508.72	1,689.34	2,664.83	3,550.00
5312	Continuing Education	2,860.22	1,632.80	1,462.50	1,127.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5370	Training & Development	4,635.70	3,332.95	5,803.95	12,237.35	16,329.41	16,372.81	9,704.00	7,201.00	10,704.81	13,870.30	9,980.00
5402	Employee Uniforms	0.00	0.00	0.00	0.00	0.00	576.00	678.00	822.00	168.00	981.09	1,425.00
5404	Safety Training	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00
5508	Cleaning Services	2,875.00	4,022.50	3,055.00	3,437.50	3,640.00	3,500.00	3,640.00	3,810.00	3,640.00	3,880.00	10,000.00
5570	Other General Expense	0.00	0.00	0.00	0.00	(20.52)	0.00	0.00	0.00	0.00	0.00	0.00
6102	Board Member Travel & Ex...	1,410.20	1,042.00	935.82	351.36	766.20	2,319.15	819.44	641.18	827.44	650.84	1,750.00
6104	Sponsorships	8,739.12	12,035.96	8,460.03	4,420.00	2,710.00	2,600.00	1,000.00	3,284.00	3,080.00	8,982.00	7,500.00
	Total Office & Admin	159,438.52	131,096.66	130,823.72	132,220.33	136,970.54	144,293.19	129,650.20	139,366.45	137,305.10	167,938.93	220,175.00
	Professional Fees											
5924	Legal	3,962.25	6,923.15	9,026.75	16,687.54	29,540.57	25,313.37	15,504.03	16,995.39	33,862.06	23,857.20	58,500.00
5926	Investment Banking Fees	5,730.59	4,168.14	5,032.33	5,498.94	5,527.27	6,680.78	7,068.59	7,116.89	7,636.85	7,334.96	9,800.00
5928...	Accounting Fees	42,500.00	43,500.00	48,389.08	40,100.00	39,500.00	37,000.00	34,000.00	38,500.00	34,000.00	38,900.00	42,500.00
5970	Consulting	1,400.00	1,500.00	0.00	42,518.75	12,250.00	4,184.19	10,750.00	10,281.00	0.00	10,161.50	3,500.00
	Total Professional Fees	53,592.84	56,091.29	62,448.16	104,805.23	86,817.84	73,178.34	67,322.62	72,893.28	75,498.91	80,253.66	114,300.00
	Automobile											
5601	Auto/Light Truck Rep. & M...	109.76	30.51	85.89	736.10	706.23	980.18	977.95	277.38	485.07	651.26	1,000.00
5602	Auto/Light Truck Fuel	885.35	1,220.31	1,206.38	857.03	430.33	671.38	341.09	286.74	215.66	198.85	1,750.00
5603	Auto/Light Truck Rental/Le...	163.94	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Automobile	1,159.05	1,250.82	1,292.27	1,593.13	1,136.56	1,651.56	1,319.04	564.12	700.73	850.11	2,750.00
	Computer											
5124	Computer Equipment	20,247.01	7,028.81	8,348.95	13,657.80	13,087.64	6,025.73	14,489.87	10,832.00	37,427.13	25,637.00	44,800.00
5126	Computer Maintenance	0.00	0.00	0.00	0.00	329.09	968.98	6,384.63	31,249.38	1,713.75	12,273.00	8,500.00
5128	Programming & Software	35,657.64	27,279.83	55,583.59	43,896.28	61,070.23	68,832.28	50,501.67	47,305.65	92,098.49	103,221.79	153,074.00
5129	ECMS Expense	0.00	0.00	0.00	19,683.98	20,000.00	19,166.00	17,501.39	16,585.00	18,112.55	18,655.92	28,225.00
6108	Web Page Design & Maint...	519.40	1,151.40	1,310.40	1,108.13	993.38	1,317.63	7,175.87	10,059.88	2,359.88	2,359.88	2,752.00
5906	GIS	0.00	0.00	0.00	66,068.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Computer	56,424.05	35,460.04	65,242.94	144,414.19	95,480.34	96,310.62	96,053.43	116,031.91	151,711.80	162,147.59	237,351.00
6114	Insurance	11,678.85	10,574.55	10,739.44	11,977.45	14,783.83	15,713.56	16,605.58	18,274.17	17,462.94	17,614.61	18,700.00
6190...	Admin Allocation	(306,019.04)	(293,839.58)	(317,836.55)	(361,871.52)	(367,504.74)	(403,869.65)	(316,250.55)	(416,091.92)	(1,675,740.19)	(1,985,649.29)	(2,168,149.00)
7032	Depreciation	48,138.39	68,956.60	90,714.13	126,221.16	157,438.18	162,336.50	183,982.11	216,299.05	224,925.68	248,337.72	277,600.00
	Total Expenses	155,427.47	135,171.09	199,343.82	277,390.50	243,490.06	210,686.88	316,633.72	277,765.40	178,452.84	238,349.63	545,430.00

**Administration
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
	Change in Net Position	<u>49,351.17</u>	<u>126,465.27</u>	<u>44,631.32</u>	<u>(112,919.89)</u>	<u>15,649.28</u>	<u>112,134.82</u>	<u>(91,262.41)</u>	<u>30,596.55</u>	<u>450,212.01</u>	<u>387,900.42</u>	<u>19,870.00</u>

**Materials Management
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
Customer Billings												
4001	Customer Billings	\$6,974,131.06	\$7,204,651.50	\$7,607,462.48	\$7,305,532.59	\$7,477,361.91	\$8,088,476.30	\$6,694,313.42	\$5,791,875.97	\$6,245,615.08	\$7,219,027.58	\$7,613,000.00
4006	Replacement Reserve Tip I...	593,882.62	487,518.72	222,388.74	201,997.16	428,159.52	222,626.08	1,103,543.68	892,316.96	1,107,093.28	511,134.88	678,960.00
4008	Closure Reserve Tip Income	296,941.31	365,639.07	444,777.48	454,493.63	481,679.48	445,252.16	551,771.84	446,158.48	553,546.64	454,342.10	452,640.00
4010	Tip Fee Stabilization Tip In...	237,553.04	243,759.36	0.00	403,994.32	214,079.76	222,626.08	551,771.84	446,158.48	553,546.64	0.00	0.00
4011	Recycling Rebate Tip Income	356,329.58	243,759.36	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4012	Capital Reserve Tip Income	0.00	0.00	0.00	0.00	0.00	0.00	551,771.84	1,059,626.40	830,319.96	454,342.10	282,900.00
4013	Landfill Gas Tip Income	0.00	0.00	0.00	0.00	0.00	0.00	551,771.84	446,158.48	553,546.64	454,342.10	0.00
	Total Customer Billings	8,458,837.61	8,545,328.01	8,274,628.70	8,366,017.70	8,601,280.67	8,978,980.62	10,004,944.46	9,082,294.77	9,843,668.24	9,093,188.76	9,027,500.00
Waste Diversion Revenue												
4050	RTS Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	715,500.00
4060	Recycling Revenue - Tires	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	140,000.00
4061	Recycling Revenue - Mattr...	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	113,897.00
	Total Waste Diversion Re...	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	969,397.00
Grant Revenue												
4183	NY State Grants	0.00	0.00	29,074.35	1,008,271.03	247,648.17	654,114.77	22,727.80	295,747.13	73,019.14	0.00	333,312.00
	Total Grant Revenue	0.00	0.00	29,074.35	1,008,271.03	247,648.17	654,114.77	22,727.80	295,747.13	73,019.14	0.00	333,312.00
Other Income												
4164	Miscellaneous	26,886.32	19,678.77	19,402.66	29,457.97	12,607.28	25,043.63	119,856.99	18,552.30	19,516.65	50,143.61	25,000.00
4166	LFGTE Revenue	683,805.27	563,964.16	1,009,648.95	1,382,463.22	1,058,804.35	1,025,769.75	679,099.47	758,258.16	581,414.66	657,210.81	438,009.00
4167	Carbon Credit Revenue	715,855.00	434,670.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Other Income	1,426,546.59	1,018,312.93	1,029,051.61	1,411,921.19	1,071,411.63	1,050,813.38	798,956.46	776,810.46	600,931.31	707,354.42	463,009.00
4201	Gain on Sale of Assets	0.00	0.00	0.00	0.00	17,900.00	54,926.00	44,461.14	6,100.00	41,710.00	47,025.00	45,000.00
Interest Income												
4102	Investment Interest Income	672.02	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4106...	Trustee Interest	414,819.49	422,308.13	245,724.55	(107,135.66)	332,637.62	263,501.22	360,382.93	257,996.41	285,843.85	375,959.79	134,138.00
4108	Reserve Interest	21,865.20	44,352.59	24,084.25	1,095.91	38,410.14	42,866.89	65,670.09	90,148.45	112,475.54	131,211.11	111,110.00
4116	Replace Reserve Interest I...	104,711.38	46,589.64	53,848.43	3,467.31	52,872.58	81,064.52	55,166.00	82,315.65	115,189.10	123,604.30	102,931.00
4117	Liner Reserve Interest Inco...	256,227.79	198,618.99	67,347.42	(44,240.79)	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4118	Closure Reserve Interest In...	138,400.84	188,018.58	109,365.04	(102,791.81)	113,702.22	110,808.41	145,353.65	140,666.78	171,980.27	186,047.91	200,275.00
4119	Post Close Interest Income	164,340.34	136,151.39	79,195.37	(73,007.09)	139,753.77	123,603.20	149,663.97	139,638.84	156,633.68	163,850.95	151,084.00
4120	Wetlands Mitigation Interes...	0.00	0.00	0.00	0.00	3,083.66	16,979.52	23,609.66	32,406.29	37,890.62	39,965.97	22,096.00
4202...	Mark to Market Adjustment	0.00	0.00	0.00	0.00	638,254.76	108,429.61	(718,901.59)	(225,216.60)	379,903.56	472,652.33	0.00
	Total Interest Income	1,101,037.06	1,036,039.32	579,565.06	(322,612.13)	1,318,714.75	747,253.37	80,944.71	517,955.82	1,259,916.62	1,493,292.36	721,634.00
	Total Income	10,986,421.26	10,599,680.26	9,912,319.72	10,463,597.79	11,256,955.22	11,486,088.14	10,952,034.57	10,678,908.18	11,819,245.31	11,340,860.54	11,559,852.00
Salaries												
5001-...	Administrative Wages	245,461.10	212,201.24	256,273.73	287,015.78	322,468.61	313,819.28	276,446.32	299,822.14	0.00	0.00	0.00
5001-...	Engineering Wages	98,136.50	143,008.19	133,880.58	169,739.26	168,167.88	150,888.59	114,534.43	91,539.52	111,614.53	45,616.86	114,958.00
5001-...	Technology Wages	0.00	0.00	2,734.25	1,670.48	0.00	6,744.38	24,707.46	31,558.30	31,077.15	0.00	0.00
5001-...	Regional Development Wa...	0.00	0.00	0.00	0.00	0.00	1,057.60	77.47	0.00	0.00	0.00	0.00
5001-...	MMF Wages	939,734.09	885,059.12	929,406.58	943,222.00	971,334.39	1,047,109.89	1,159,253.46	1,209,042.60	1,257,362.12	1,338,259.50	1,517,731.00
5002 -...	Overtime Wages	36,666.42	50,378.16	41,036.98	34,066.56	20,316.39	16,459.65	23,286.32	31,121.45	33,399.06	20,081.22	36,769.00
5005	On-Call Stipend	6,600.00	8,100.00	7,800.00	7,800.00	7,800.00	7,950.00	7,500.00	7,950.00	7,800.00	7,650.00	7,800.00

**Materials Management
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
	Total Salaries	1,326,598.11	1,298,746.71	1,371,132.12	1,443,514.08	1,490,087.27	1,544,029.39	1,605,805.46	1,671,034.01	1,441,252.86	1,411,607.58	1,677,258.00
	Fringe Benefits											
5031 -...	FICA Expense	95,575.35	92,622.89	99,679.74	103,844.68	106,187.51	116,547.14	113,510.28	118,970.82	101,889.19	98,631.15	128,270.00
5032 -...	Pension Expense	144,885.34	184,500.78	245,064.77	288,137.66	278,135.33	203,150.59	317,213.43	310,668.11	177,994.17	195,455.15	239,399.00
5033...	Health Insurance	245,887.41	235,394.93	171,136.04	192,011.23	196,722.99	214,240.16	176,888.78	185,144.36	209,286.54	238,013.50	294,049.00
5034...	Workers Comp	33,177.19	48,584.37	61,543.47	57,271.06	68,293.62	83,317.37	74,785.06	83,532.21	83,291.57	100,036.23	103,620.00
5035 -...	Disability Insurance	587.63	859.04	830.28	953.61	1,019.31	1,017.77	1,229.26	1,249.94	1,062.38	1,079.30	1,079.00
5042 -...	Post Retire Overhead	171,651.53	149,587.38	172,783.21	175,341.24	167,821.34	166,838.75	174,349.51	176,587.74	140,385.23	137,716.12	157,596.00
5054	Employee Physicals & Scr...	3,376.50	3,586.00	7,020.00	3,726.00	4,309.00	6,164.92	4,220.00	5,125.00	7,100.20	8,202.10	8,000.00
	Total Fringe Benefits	695,140.95	715,135.39	758,057.51	821,285.48	822,489.10	791,276.70	862,196.32	881,278.18	721,009.28	779,133.55	932,013.00
	Operations & Maintenance											
5062	Third Party Temporary - O&M	27,391.61	38,439.83	67,516.90	92,951.96	96,042.31	16,116.21	18,033.78	18,657.42	17,526.60	34,898.43	50,976.00
5403	Safety Equipment & Supplies	10,138.42	12,832.81	8,750.87	10,977.18	10,114.39	11,919.05	12,211.28	11,875.75	11,874.05	10,679.78	14,000.00
5702	Large Parts	54,516.11	90,409.16	83,475.21	88,560.69	112,323.71	88,818.86	86,474.99	93,366.55	84,147.36	84,352.14	100,000.00
5703	Small Equipment	0.00	0.00	0.00	0.00	0.00	0.00	29,619.81	29,673.56	21,332.71	13,198.90	30,000.00
5704	O&M Supplies	17,793.47	11,608.95	15,432.35	14,123.51	12,627.35	15,052.60	14,080.70	19,638.23	11,823.67	13,927.00	20,000.00
5708	Fuels	227,368.99	332,839.51	333,994.80	271,176.07	254,296.27	144,776.22	150,760.54	205,141.08	234,408.47	214,111.53	335,000.00
5710	Lubricants	12,633.17	13,949.90	18,402.39	14,310.33	12,567.90	13,801.24	17,407.97	15,138.23	11,209.22	9,044.37	20,000.00
5712	Purchased Maintenance &...	27,457.85	27,598.07	31,364.41	45,929.32	46,773.01	51,850.63	38,701.31	71,304.95	53,903.29	89,927.55	65,000.00
5716	Equipment Rental	87.75	1,000.55	6,781.25	4,016.83	1,910.97	11,432.82	495.00	5,469.48	8,778.00	6,329.10	15,000.00
5718	Tires	14,395.79	13,610.05	16,550.82	14,920.27	6,444.96	5,261.83	12,393.08	15,284.48	19,128.26	33,519.22	30,000.00
5770	Other Tool, Equip & O&M	0.00	1,973.74	1,999.98	1,759.81	1,839.39	2,000.00	1,979.24	1,999.64	2,467.18	2,499.61	2,500.00
5815	Chemicals	3,074.09	12,233.25	18,637.65	20,256.50	16,668.69	29,608.03	30,736.71	15,418.20	6,490.04	16,969.55	10,000.00
5818	Leachate System Expense	12,211.05	7,537.98	11,513.29	0.00	0.00	0.00	0.00	0.00	0.00	0.00	15,000.00
5820	LFG Maintenance	32,604.83	34,099.74	27,521.57	45,300.74	38,564.44	42,508.17	47,634.34	50,752.63	73,306.64	65,440.49	75,000.00
5904	SCADA	2,497.50	11,414.09	7,015.30	5,687.56	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5932	Monitoring & Testing	85,474.01	79,467.17	78,199.65	67,274.93	69,544.29	88,813.95	94,263.58	90,541.81	94,290.06	114,077.01	115,600.00
6008	Contract Hauling	0.00	36,390.34	0.00	20,676.25	9,800.00	960.00	23,037.50	21,565.00	26,528.75	12,065.00	20,000.00
	Total O & M	527,644.64	725,405.14	727,156.44	717,921.95	689,517.68	522,919.61	577,829.83	665,827.01	677,214.30	721,039.68	918,076.00
	Recycling Transfer Station											
5001-...	Material Reprocessing Wa...	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	66,144.00	134,551.00
5002-...	Material Reprocessing OT	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	464.58	0.00
5031-...	FICA Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,767.10	10,293.00
5032-...	Pension Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,709.87	12,917.00
5033-...	Health Insurance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,978.28	25,155.00
5034-...	Workers Comp	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,507.88	12,311.00
5035-...	Disability Insurance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	74.00
5042-...	Post Retire Overhead	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,987.00	16,560.00
6300	RTS -Safety Equipment &...	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,853.43	2,500.00
6305	RTS - Large Parts	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,522.38	7,500.00
6310	RTS - Small Equipment	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,130.99	4,005.00
6315	RTS - O&M Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,502.05	14,000.00
6320	RTS - Fuels	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,287.67	10,000.00
6325	RTS - Purchased Maintena...	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,936.81	7,500.00
6329	RTS - Disposal Costs	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	715,500.00
6330	RTS - Contract Hauling	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	230,000.00

**Materials Management
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
6335	RTS - Office Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	128.62	1,000.00
6340	RTS - Cellular Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,020.00
6345	RTS - Other Communications	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	374.91	2,400.00
6350	RTS - Office Equipment Ma...	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00
6355	RTS - Employee Mileage R...	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	150.00
6360	RTS - Employee Uniforms	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	368.24	950.00
6365	RTS - Gas & Electric	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,120.48	5,000.00
6370	RTS - Propane	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,425.57	4,000.00
6375	RTS - Building Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,387.35	1,000.00
6380	RTS - Site Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	706.59	1,000.00
6385	RTS - Building Maintenanc...	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,688.07	3,000.00
6390	RTS - Site Maintenance &...	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,020.59	3,350.00
6395	RTS - Auto/Light Truck Rep...	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	450.00	2,000.00
6400	RTS - Auto/Light Truck Fuel	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00
6410	RTS - Programming & Soft...	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00
	Total Recycling Transfer...	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	151,462.46	1,234,736.00
	Waste Diversion											
5125	Promotional Materials - RRR	48,518.84	61,347.20	82,258.39	70,734.66	79,246.01	50,951.05	57,558.24	55,024.60	25,396.88	50,463.18	75,000.00
6009	Household Hazardous Waste	58,220.69	46,974.02	63,179.81	58,501.32	54,845.38	46,006.20	54,745.32	57,795.30	68,422.72	66,479.75	75,000.00
6011	Recycling Incentive	175,000.00	175,000.00	175,000.00	175,000.00	0.00	0.00	27,135.85	26,400.70	49,019.45	64,894.10	116,000.00
6012	Recycling Incentive-County...	0.00	0.00	0.00	0.00	0.00	0.00	0.00	310,533.85	0.00	337,679.93	555,000.00
6013	CRT Recycling	0.00	0.00	0.00	0.00	26,238.95	153,374.00	145,245.45	112,449.40	95,782.40	104,398.17	90,000.00
6017	Book Debinding	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,000.00	6,086.31	5,369.63	5,000.00
6018	Mattress Recycling - All Co...	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	42,494.00	171,825.00	370,000.00
6019	Fort Drum - Public Partners...	0.00	0.00	0.00	0.00	0.00	0.00	0.00	18,262.36	17,308.80	0.00	0.00
6020	Waste Audit	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	34,000.00	0.00
6021	Regional Tire Recycling	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	53,393.76	140,000.00
	Total Waste Diversion	281,739.53	283,321.22	320,438.20	304,235.98	160,330.34	250,331.25	284,684.86	586,466.21	304,510.56	888,503.52	1,426,000.00
6002	Sewage Treatment	87,798.63	162,347.17	217,660.60	237,847.41	271,907.65	232,389.99	283,333.24	391,618.80	339,155.36	335,294.80	354,200.00
6016...	Closure & Post Closure C...	599,682.49	689,809.04	633,337.89	605,991.00	699,099.54	744,728.94	846,789.46	640,861.62	1,037,920.58	851,891.25	803,999.00
6006	Host Community Benefits	707,381.98	738,590.86	702,302.88	642,350.97	695,645.89	712,175.92	884,301.09	735,924.92	928,647.88	772,063.15	780,261.00
6007	LFGTE Revenue Sharing	108,546.03	11,737.99	8,789.65	83,636.32	21,372.03	0.00	0.00	9,197.36	0.00	0.00	0.00
	Office & Administrative											
5053	Misc Employee Costs	822.55	493.50	765.03	526.00	501.00	856.50	431.20	1,083.00	582.23	751.99	1,000.00
5104	Office Supplies	5,380.51	6,832.15	3,604.20	4,288.15	3,385.12	4,130.92	3,530.36	2,710.83	2,850.59	1,367.02	5,000.00
5112	Telephone	8,774.39	9,072.28	5,945.98	5,979.98	5,600.80	6,200.82	6,388.13	6,560.51	6,837.33	7,537.05	8,000.00
5114	Cellular Services	8,330.16	6,650.04	6,703.91	6,031.44	6,242.77	6,531.61	6,810.00	6,845.25	7,624.72	6,932.37	10,000.00
5120	Dues & Subscriptions	1,768.95	2,658.95	1,716.45	1,744.95	1,534.95	1,703.83	2,534.95	1,836.60	1,539.00	1,981.99	3,000.00
5122	Public Info & Advertising	3,606.77	365.87	897.35	589.95	1,370.00	750.92	1,839.13	2,801.97	3,226.52	1,333.72	2,500.00
5123	Promotional Materials	5,879.61	3,472.57	3,144.20	5,280.34	7,478.07	5,644.21	8.10	5,972.59	6,819.68	5,187.79	8,000.00
5130	Office Equipment	1,625.59	172.95	0.00	668.94	0.00	7,435.17	395.00	56.91	0.00	210.67	1,000.00
5132	Office Equip Maintenance	525.00	620.00	639.78	971.25	751.17	1,085.68	540.00	540.00	0.00	529.20	1,200.00
5202	Employee Mileage Reimbu...	3,009.22	2,923.30	2,638.31	2,014.08	1,717.79	2,586.52	2,314.96	1,351.90	1,433.30	1,011.26	5,000.00
5204	Empl. Meals & Incidental	1,371.27	779.60	554.08	506.10	294.40	711.39	598.80	290.08	93.83	35.47	1,800.00
5206	Empl. Lodging	2,704.85	1,675.00	2,353.00	2,240.00	2,017.00	2,558.00	3,476.84	3,488.57	2,633.20	1,894.00	4,800.00
5270	Travel & Meeting Expense	218.45	163.88	0.00	223.74	359.75	128.99	0.00	0.00	9.00	0.00	750.00

**Materials Management
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
5312	Continuing Education	0.00	0.00	2,763.18	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,000.00
5370	Training & Development	4,890.34	5,405.45	4,619.95	2,830.90	1,869.50	2,008.70	3,929.00	6,906.85	5,358.23	2,090.41	8,000.00
5402	Employee Uniforms	13,479.58	14,000.00	15,912.10	16,307.47	15,777.80	19,197.00	15,391.84	13,751.95	10,781.71	13,806.50	20,100.00
5508	Cleaning Services	5,976.25	6,920.00	7,142.40	7,200.00	7,280.00	4,031.25	4,625.00	9,225.00	10,657.50	9,540.00	12,000.00
6210	Trustee Fees	17,227.50	26,310.00	14,359.00	11,942.00	9,773.60	10,801.60	9,926.60	9,026.60	6,766.20	3,500.00	7,500.00
	Total Office & Admin	85,590.99	88,515.54	73,758.92	69,345.29	65,953.72	76,363.11	62,739.91	72,448.61	67,213.04	57,709.44	102,650.00
	Utilities											
5801	Waste Oil	3,680.30	619.06	631.80	399.40	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5802	Gas & Electric	56,632.58	49,951.64	48,884.73	78,766.19	53,463.86	39,633.01	39,487.83	39,683.29	38,036.28	34,773.66	40,000.00
5803	Propane	16,741.74	13,356.32	13,462.00	26,700.00	18,572.02	13,228.78	18,113.51	24,217.32	21,854.09	16,366.84	25,000.00
	Total Utilities	77,054.62	63,927.02	62,978.53	105,865.59	72,035.88	52,861.79	57,601.34	63,900.61	59,890.37	51,140.50	65,000.00
	Materials & Supplies											
5806	Building Supplies	6,022.09	2,266.35	1,458.74	2,452.34	3,836.63	5,611.74	5,251.80	4,898.99	3,297.70	3,531.01	7,000.00
5810	Site Supplies	26,172.18	19,906.24	20,872.90	32,767.65	14,740.30	21,600.63	19,869.79	31,580.89	34,694.60	13,356.26	40,000.00
5824	Sand, Gravel & Stone	119,465.86	120,000.00	118,660.43	126,291.86	134,812.27	149,950.89	149,096.67	174,466.26	199,892.60	195,500.03	200,000.00
5826	Seed & Mulch	9,394.80	5,021.25	7,208.00	6,734.00	19,183.70	29,288.41	21,957.43	26,094.04	22,840.00	27,262.90	35,000.00
	Total Materials & Supplies	161,054.93	147,193.84	148,200.07	168,245.85	172,572.90	206,451.67	196,175.69	237,040.18	260,724.90	239,650.20	282,000.00
	Professional Fees											
5924	Legal	8,899.00	5,438.55	4,864.20	2,333.47	3,464.75	571.13	4,860.77	3,433.50	780.00	2,550.00	5,500.00
5926	Investment Banking Fees	18,219.32	13,263.82	15,152.71	12,883.92	12,168.96	12,845.36	13,874.28	14,324.96	14,714.17	14,974.87	17,353.00
5970	Consulting	23,556.05	31,530.68	17,062.55	13,817.27	11,569.56	2,465.88	3,000.00	2,635.00	2,635.00	180.00	3,500.00
5971	Carbon Credit Expense	42,951.30	26,080.20	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Professional Fees	93,625.67	76,313.25	37,079.46	29,034.66	27,203.27	15,882.37	21,735.05	20,393.46	18,129.17	17,704.87	26,353.00
	Repairs & Maintenance											
5804	Building Maintenance & Re...	20,017.51	18,516.74	24,596.24	7,429.10	16,110.23	20,940.24	16,315.07	20,032.51	23,629.17	22,771.36	20,000.00
	Total Repairs & Maintena...	20,017.51	18,516.74	24,596.24	7,429.10	16,110.23	20,940.24	16,315.07	20,032.51	23,629.17	22,771.36	20,000.00
	Automobile											
5603	Auto/Light Truck Rental/Le...	2,509.24	2,814.36	2,814.36	2,814.36	11,418.62	15,219.22	20,286.35	28,350.23	31,743.84	23,399.96	17,200.00
	Total Automobile	2,509.24	2,814.36	2,814.36	2,814.36	11,418.62	15,219.22	20,286.35	28,350.23	31,743.84	23,399.96	17,200.00
	Computer											
5124	Computer Equipment	11,237.10	9,595.46	6,455.23	4,037.10	1,711.20	8,874.81	7,985.47	6,080.61	1,762.53	8,116.28	9,900.00
5128	Programming & Software	20,301.33	6,507.03	8,548.32	7,434.05	3,662.44	3,662.44	10,485.74	4,834.62	15,053.93	5,039.84	6,155.00
6108	Web Page Design & Maint...	0.00	0.00	0.00	248.25	832.45	957.75	2,500.00	0.00	0.00	0.00	0.00
5906	GIS	19,442.00	7,770.10	9,704.43	7,921.98	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Computer	50,980.43	23,872.59	24,707.98	19,641.38	6,206.09	13,495.00	20,971.21	10,915.23	16,816.46	13,156.12	16,055.00
6122	Bad Debt Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,112.35	0.00	0.00
6114	Insurance	104,745.71	105,081.08	104,804.64	114,329.19	124,003.61	150,617.31	142,571.68	149,906.03	153,519.64	171,307.63	169,600.00
6190...	Admin Allocation	92,262.30	75,025.27	88,730.08	102,127.01	107,336.09	113,376.04	112,277.31	145,982.37	702,056.51	784,408.75	840,523.00
6191...	Engineering Allocation	0.00	0.00	0.00	0.00	22,445.62	32,477.25	27,748.58	26,709.39	31,394.55	19,175.02	31,076.00
6208	NYS Administrative Asse...	108,908.00	46,921.00	51,330.00	49,040.00	49,262.00	51,201.00	48,537.00	50,876.00	49,605.00	50,941.00	52,101.00
8901...	Water Quality Allocation	0.00	0.00	25,836.56	24,318.75	0.00	0.00	0.00	0.00	0.00	23.03	0.00
7032	Depreciation	2,874,116.16	3,069,023.98	3,321,482.13	4,622,334.11	4,891,645.06	4,980,214.91	5,142,510.32	5,616,791.61	4,263,466.41	3,914,217.22	3,560,700.00

**Materials Management
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
7002	Amortization	29,564.52	29,564.34	201,859.14	(21,732.84)	(21,732.84)	(58,316.33)	0.00	0.00	0.00	0.00	0.00
7102	Refunding Loss Amortiza...	154,551.33	165,249.40	176,294.38	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6202	Interest Expense	567,173.96	507,482.82	356,571.00	250,032.66	145,155.61	160,336.87	267,664.72	269,080.67	258,319.74	453,588.02	658,144.00
7170	Bond Issuance Costs	0.00	0.00	0.00	0.00	0.00	173,545.29	0.00	0.00	0.00	128,847.57	0.00
6901	Contingency	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	30,000.00
	Total Expenses	8,756,687.73	9,044,594.75	9,439,918.78	10,399,608.30	10,540,065.36	10,802,517.54	11,482,074.49	12,294,635.01	11,398,331.97	11,859,036.68	13,997,945.00
	Change in Net Position	2,229,733.53	1,555,085.51	472,400.94	63,989.49	716,889.86	683,570.60	(530,039.92)	(1,615,726.83)	420,913.34	(518,176.14)	(2,438,093.00)

**Telecommunications
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
	Customer Billings											
4001	Customer Billings	\$5,640,911.26	\$5,767,947.63	\$5,588,485.91	\$6,291,902.34	\$6,283,878.08	\$5,632,828.53	\$5,575,997.06	\$5,776,105.48	\$5,842,465.49	\$5,903,569.24	\$5,720,074.00
4004	Dark Fiber Billings	64,410.00	64,410.00	64,410.00	64,410.00	59,325.83	64,410.00	64,410.00	64,410.00	128,896.68	541,561.92	440,016.00
	Total Customer Billings	5,705,321.26	5,832,357.63	5,652,895.91	6,356,312.34	6,343,203.91	5,697,238.53	5,640,407.06	5,840,515.48	5,971,362.17	6,445,131.16	6,160,090.00
	Grant Revenue											
4181	Federal Grant Income	534,504.54	3,162,807.66	7,537,207.11	2,341,578.81	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4183	NY State Grants	4,959.00	0.00	0.00	676,629.00	250,000.00	300,030.00	2,222,000.00	0.00	100,000.00	0.00	0.00
	Total Grant Revenue	539,463.54	3,162,807.66	7,537,207.11	3,018,207.81	250,000.00	300,030.00	2,222,000.00	0.00	100,000.00	0.00	0.00
	Other Income											
4164	Miscellaneous	15,331.49	16,239.59	17,298.02	44,607.44	20,511.86	61,800.85	57,076.19	57,320.58	51,594.67	58,051.63	47,050.00
	Total Other Income	15,331.49	16,239.59	17,298.02	44,607.44	20,511.86	61,800.85	57,076.19	57,320.58	51,594.67	58,051.63	47,050.00
4201	Gain on Sale of Assets	7,539.00	0.00	0.00	0.00	0.00	0.00	138.00	0.00	0.00	0.00	0.00
	Interest Income											
4102	Investment Interest Income	3,184.41	6,202.48	7,709.16	7,183.28	4,565.87	4,778.16	4,772.37	4,754.55	2,954.29	38,672.95	38,890.00
4108	Reserve Interest	97,599.72	81,535.41	62,232.40	26,148.80	94,689.24	147,495.23	174,237.48	162,805.01	183,088.28	232,789.01	211,633.00
4202...	Mark to Market Adjustment	0.00	0.00	0.00	0.00	60,411.51	(24,438.53)	(171,653.02)	(49,292.22)	65,245.33	119,234.09	0.00
	Total Interest Income	100,784.13	87,737.89	69,941.56	33,332.08	159,666.62	127,834.86	7,356.83	118,267.34	251,287.90	390,696.05	250,523.00
	Total Income	6,368,439.42	9,099,142.77	13,277,342.60	9,452,459.67	6,773,382.39	6,186,904.24	7,926,978.08	6,016,103.40	6,374,244.74	6,893,878.84	6,457,663.00
	Salaries											
5001-...	Administrative Wages	136,356.81	190,777.93	207,451.26	245,855.80	262,706.14	284,455.96	222,240.82	244,698.54	0.00	0.00	0.00
5001-...	Engineering Wages	17,184.95	34,278.42	74,499.46	71,039.06	68,788.35	56,337.30	27,452.78	13,074.67	32,148.16	26,749.74	28,419.00
5001-...	Technology Wages	672,797.53	735,861.38	728,621.39	766,159.18	779,157.19	774,441.51	913,863.38	997,505.20	1,208,063.64	1,151,172.70	1,206,515.00
5001-...	Regional Development Wa...	0.00	0.00	0.00	0.00	0.00	1,073.79	77.47	0.00	0.00	0.00	0.00
5001-...	MMF Wages	0.00	0.00	438.82	444.19	0.00	1,948.28	0.00	0.00	0.00	0.00	0.00
5001-...	WQ Wages	0.00	0.00	0.00	63.08	0.00	0.00	0.00	0.00	69.63	0.00	0.00
5002 -...	Overtime Wages	564.00	1,728.00	635.42	1,748.25	654.09	970.17	1,040.98	2,389.78	2,228.90	2,376.15	2,500.00
	Total Salaries	826,903.29	962,645.73	1,011,646.35	1,085,309.56	1,111,305.77	1,119,227.01	1,164,675.43	1,257,668.19	1,242,510.33	1,180,298.59	1,237,434.00
	Fringe Benefits											
5031 -...	FICA Expense	59,999.35	69,985.22	74,360.01	78,403.90	82,393.15	83,482.04	83,095.67	91,639.50	90,341.28	86,810.21	94,474.00
5032 -...	Pension Expense	87,018.48	130,801.72	169,673.61	205,047.90	199,788.38	141,368.46	228,661.07	234,613.09	145,923.69	160,747.56	179,435.00
5033...	Health Insurance	53,940.59	60,452.20	45,333.36	55,896.37	74,269.70	78,596.25	67,609.37	75,064.95	87,304.55	90,959.35	85,255.00
5034...	Workers Comp	908.48	1,491.90	949.71	1,513.58	2,476.10	3,242.46	2,610.64	2,562.16	2,397.86	2,272.74	2,328.00
5035 -...	Disability Insurance	239.46	273.00	389.28	392.28	429.00	450.00	472.97	569.21	359.45	396.43	400.00
5042 -...	Post Retire Overhead	56,692.17	61,790.38	76,716.82	82,981.71	82,486.95	77,870.66	80,992.88	86,419.25	73,304.46	72,420.33	69,055.00
5054	Employee Physicals & Scr...	427.25	490.50	153.50	293.50	242.00	0.00	265.50	0.00	272.25	271.25	500.00
	Total Fringe Benefits	259,225.78	325,284.92	367,576.29	424,529.24	442,085.28	385,009.87	463,708.10	490,868.16	399,903.54	413,877.87	431,447.00
	Operations & Maintenance											
5062	Third Party Temporary - O&M	1,240.00	0.00	7,328.00	44,719.70	0.00	0.00	5,595.72	629.00	0.00	0.00	500.00
5133	Equipment Maintenance C...	121,457.17	100,255.51	87,134.39	146,566.49	163,336.63	164,228.55	212,019.74	228,567.53	224,922.32	308,874.87	354,144.00
5134	Maintenance Contracts	47,350.08	49,252.31	99,645.83	131,214.74	94,012.59	100,929.35	112,729.27	100,163.01	171,724.91	125,677.67	167,705.00
5135	Underground Locating	25,797.78	21,765.61	28,552.04	27,174.98	40,497.56	43,721.60	45,543.83	81,055.89	56,011.69	44,162.73	75,000.00
5403	Safety Equipment & Supplies	0.00	1,385.00	604.45	425.45	0.00	591.11	453.86	0.00	813.30	310.27	900.00

**Telecommunications
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
5704	O&M Supplies	3,775.50	2,206.63	2,759.12	3,316.32	2,771.33	2,904.84	4,153.40	1,096.33	2,602.61	4,612.32	4,500.00
5712	Purchased Maintenance &...	15,512.61	18,996.57	14,598.39	33,327.28	24,235.05	31,944.29	25,645.83	19,382.65	14,321.70	20,159.64	53,500.00
5720	Offnet Circuit Lease	145,132.73	153,695.00	176,420.43	195,014.40	244,034.79	326,326.10	374,863.48	384,515.98	486,374.44	566,865.33	610,812.00
5770	Other Tool, Equip & O&M	4,437.85	4,644.96	9,512.23	2,930.45	4,189.31	12,958.31	4,890.51	5,482.88	13,794.45	8,208.20	6,000.00
5830	Collo Expense	62,587.00	76,541.04	77,365.38	83,943.49	130,583.97	113,132.96	139,756.43	137,358.40	150,070.10	151,986.62	183,348.00
5834	Permitting	125.00	125.00	125.00	125.00	0.00	0.00	0.00	0.00	265.90	269.00	11,000.00
5836	Pole Attachment Fees	103,062.30	103,541.87	142,594.14	179,938.74	204,204.29	168,414.89	229,651.30	224,000.27	204,544.82	261,486.12	319,979.00
5838	Conduit Lease	4,706.88	8,530.04	18,353.29	16,283.58	18,446.87	19,695.96	19,695.96	18,446.87	19,695.93	16,069.78	24,696.00
	Total O & M	535,184.90	540,939.54	664,992.69	864,980.62	926,312.39	984,847.96	1,174,999.33	1,200,698.81	1,345,142.17	1,508,682.55	1,812,084.00
	Office & Administrative											
5053	Misc Employee Costs	787.42	235.29	748.56	1,088.12	1,197.44	311.25	309.60	1,794.74	1,308.21	1,458.36	2,400.00
5102	Office Rent	17,904.36	23,790.88	33,949.01	33,949.04	34,148.71	44,046.32	44,060.78	43,938.47	44,385.20	46,725.20	44,279.00
5104	Office Supplies	883.73	1,184.14	1,691.79	1,637.24	1,294.31	972.06	1,804.47	1,628.90	1,905.47	2,199.31	2,200.00
5110	Postage & Shipping	466.86	609.21	342.74	221.48	96.37	122.21	237.66	197.44	97.44	234.38	1,000.00
5112	Telephone	4,377.62	6,663.38	8,854.90	9,378.11	9,778.27	9,881.24	10,348.30	10,608.34	11,482.03	11,602.42	12,420.00
5114	Cellular Services	6,167.83	4,768.24	4,730.67	4,754.24	5,198.67	3,887.76	5,217.98	5,127.54	6,408.05	5,793.42	5,600.00
5118	Other Communications	4,201.56	4,290.12	2,982.01	1,176.40	1,214.82	1,254.97	1,253.40	1,253.40	1,253.40	1,373.40	1,600.00
5120	Dues & Subscriptions	11.72	166.22	416.66	13.18	0.00	314.00	154.00	150.00	60.00	0.00	500.00
5122	Public Info & Advertising	736.61	1,110.47	1,259.01	531.43	1,230.00	0.00	642.11	650.00	1,671.60	0.00	2,000.00
5123	Promotional Materials	1,818.62	497.00	0.00	4,985.14	2,005.41	3,088.00	300.00	300.00	555.12	250.00	1,000.00
5130	Office Equipment	1,277.28	2,277.28	0.00	14,786.24	0.00	0.00	4,777.21	4,324.93	907.60	3,317.33	1,000.00
5170	Other Office Expenses	0.00	2,689.29	471.49	1,451.94	2,181.34	776.72	1,472.62	4,302.57	458.45	3,925.32	6,000.00
5172	Filing Fees	5,577.58	9,772.59	12,517.07	9,796.53	13,514.90	13,589.33	10,047.10	7,094.09	3,749.26	2,476.93	9,000.00
5202	Employee Mileage Reimbu...	9,682.90	4,085.27	10,478.60	10,372.12	5,690.24	2,201.30	489.03	1,888.01	2,387.13	1,107.06	1,962.00
5204	Empl. Meals & Incidental	2,165.64	8,484.13	27,216.22	17,866.53	10,275.00	13,497.00	6,509.24	7,766.33	8,532.94	5,309.98	4,500.00
5206	Empl. Lodging	2,132.95	10,986.55	33,458.08	19,093.00	12,121.00	15,146.00	9,552.60	16,518.43	17,653.23	10,358.34	6,000.00
5270	Travel & Meeting Expense	1,558.05	1,095.20	664.45	414.41	277.60	33.90	19.20	274.22	133.25	327.48	500.00
5312	Continuing Education	19,865.02	3,656.00	4,912.32	1,932.00	1,826.00	0.00	0.00	0.00	399.00	0.00	0.00
5370	Training & Development	14,488.95	9,895.96	2,048.79	3,032.90	6,052.39	5,146.16	0.00	638.95	188.95	7,978.86	4,300.00
5402	Employee Uniforms	661.36	0.00	0.00	354.25	290.67	821.15	1,192.31	1,018.00	21.00	912.00	1,225.00
5570	Other General Expense	0.00	817.66	417.47	698.78	0.00	0.00	0.00	150.00	813.20	0.00	1,000.00
	Total Office & Admin	94,766.06	97,074.88	147,159.84	137,533.08	108,393.14	115,089.37	98,387.61	109,624.36	104,370.53	105,349.79	108,486.00
	Utilities											
5802	Gas & Electric	0.00	0.00	0.00	0.00	3,048.09	2,333.82	2,462.28	3,095.97	3,595.32	3,411.23	5,000.00
	Total Utilities	0.00	0.00	0.00	0.00	3,048.09	2,333.82	2,462.28	3,095.97	3,595.32	3,411.23	5,000.00
	Professional Fees											
5924	Legal	14,853.10	21,884.00	1,368.00	11,631.00	19,422.75	12,060.00	11,500.00	17,939.41	12,360.00	19,215.00	80,000.00
5926	Investment Banking Fees	6,354.47	5,427.22	6,250.27	3,275.50	3,936.98	4,162.13	4,252.50	4,515.81	4,480.42	5,050.73	5,791.00
5934	Engineering	(87.00)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5970	Consulting	7,421.00	0.00	925.00	137.00	0.00	22,800.00	15,900.00	0.00	15,730.00	6,400.00	113,000.00
	Total Professional Fees	28,541.57	27,311.22	8,543.27	15,043.50	23,359.73	39,022.13	31,652.50	22,455.22	32,570.42	30,665.73	198,791.00
	Automobile											
5601	Auto/Light Truck Rep. & M...	598.05	2,235.79	4,273.34	7,205.60	3,854.58	5,365.44	3,587.04	13,434.32	7,627.56	12,328.02	12,000.00
5602	Auto/Light Truck Fuel	12,715.48	22,319.02	30,028.66	23,979.65	21,782.91	15,656.55	14,525.88	17,454.67	21,735.62	21,716.88	17,000.00

**Telecommunications
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
5603	Auto/Light Truck Rental/Le...	15,742.63	17,609.04	17,609.04	17,609.04	18,536.72	22,305.90	25,611.33	29,088.44	29,523.48	43,300.06	59,700.00
5605	Vehicle Ins	5,806.49	2,327.70	4,122.98	2,577.49	3,950.49	4,307.55	5,371.59	5,339.11	6,887.01	10,544.55	12,900.00
	Total Automobile	34,862.65	44,491.55	56,034.02	51,371.78	48,124.70	47,635.44	49,095.84	65,316.54	65,773.67	87,889.51	101,600.00
	Computer											
5124	Computer Equipment	9,015.22	2,183.52	8,206.62	8,948.65	2,565.84	3,250.90	3,407.29	7,990.97	4,900.89	4,611.95	11,100.00
5126	Computer Maintenance	351.65	0.00	822.04	0.00	0.00	0.00	549.03	350.00	1,168.00	0.00	0.00
5128	Programming & Software	6,820.85	283.97	4,650.72	7,271.05	100.00	270.77	1,201.15	7,344.73	20,202.18	11,546.71	17,505.00
5906	GIS	6,449.58	11,199.52	10,695.00	7,713.24	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Computer	22,637.30	13,667.01	24,374.38	23,932.94	2,665.84	3,521.67	5,157.47	15,685.70	26,271.07	16,158.66	28,605.00
6122	Bad Debt Expense	0.00	0.00	4,858.01	0.00	0.00	0.00	0.00	0.00	0.00	130,302.40	0.00
6114	Insurance	39,968.29	45,465.26	49,830.54	62,424.57	83,419.69	105,362.37	94,266.84	106,750.33	111,692.79	122,004.98	122,900.00
6190...	Admin Allocation	52,032.74	71,867.11	78,702.55	88,603.75	91,074.90	99,574.69	94,042.15	125,536.71	470,544.00	572,416.46	616,227.00
6191...	Engineering Allocation	0.00	0.00	0.00	0.00	15,489.83	20,768.23	17,429.55	15,007.94	20,732.59	13,644.31	11,662.00
6208	NYS Administrative Asse...	66,756.00	33,855.00	34,697.00	34,550.00	33,686.00	27,807.00	31,424.00	33,122.00	31,981.00	33,942.00	34,715.00
8901...	Water Quality Allocation	0.00	0.00	18,345.71	14,470.89	0.00	0.00	0.00	0.00	18.22	0.00	0.00
7032	Depreciation	1,218,055.72	1,401,155.04	1,416,838.49	2,727,683.30	3,507,012.88	3,785,253.51	3,990,365.45	4,382,517.83	3,942,662.68	3,474,403.72	3,647,400.00
6202	Interest Expense	53,535.01	41,854.40	29,974.77	14,878.46	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6901	Contingency	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	19,580.00
	Total Expenses	3,232,469.31	3,605,611.66	3,913,573.91	5,545,311.69	6,395,978.24	6,735,453.07	7,217,666.55	7,828,347.76	7,797,768.33	7,693,047.80	8,375,931.00
	Change in Net Position	3,135,970.11	5,493,531.11	9,363,768.69	3,907,147.98	377,404.15	(548,548.83)	709,311.53	(1,812,244.36)	(1,423,523.59)	(799,168.96)	(1,918,268.00)

**Water Quality
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
	Customer Billings											
4001	Customer Billings	\$4,204,532.79	\$4,986,125.16	\$5,200,774.55	\$6,095,267.60	\$5,179,407.35	\$5,112,403.55	\$5,963,812.34	\$5,191,345.72	\$4,768,105.62	\$4,804,614.31	\$5,343,438.00
4005	Capital Billings	264,624.00	293,641.92	326,925.36	328,602.32	308,397.56	307,727.72	307,498.76	307,037.44	278,566.88	277,287.52	274,264.00
	Total Customer Billings	4,469,156.79	5,279,767.08	5,527,699.91	6,423,869.92	5,487,804.91	5,420,131.27	6,271,311.10	5,498,383.16	5,046,672.50	5,081,901.83	5,617,702.00
	Other Income											
4164	Miscellaneous	1,954.78	612.10	1,776.76	1,740.00	3,122.09	13,408.46	13,786.03	14,394.16	14,487.37	12,501.00	12,501.00
	Total Other Income	1,954.78	612.10	1,776.76	1,740.00	3,122.09	13,408.46	13,786.03	14,394.16	14,487.37	12,501.00	12,501.00
4201	Gain on Sale of Assets	0.00	0.00	0.00	0.00	0.00	260.00	0.00	0.00	24,457.50	0.00	0.00
	Interest Income											
4102	Investment Interest Income	2,254.28	5,638.44	1,547.21	832.34	696.06	434.28	506.13	590.74	3,899.35	8,773.53	8,600.00
4108	Reserve Interest	51,653.65	70,062.33	44,806.50	(15,767.73)	33,013.51	34,148.03	35,820.00	42,896.43	56,163.83	58,571.84	59,300.00
4202...	Mark to Market Adjustment	0.00	0.00	0.00	0.00	1,736.39	810.17	(63,608.52)	(13,644.85)	42,542.36	50,269.90	0.00
	Total Interest Income	53,907.93	75,700.77	46,353.71	(14,935.39)	35,445.96	35,392.48	(27,282.39)	29,842.32	102,605.54	117,615.27	67,900.00
	Total Income	4,525,019.50	5,356,079.95	5,575,830.38	6,410,674.53	5,526,372.96	5,469,192.21	6,257,814.74	5,542,619.64	5,188,222.91	5,212,018.10	5,698,103.00
	Salaries											
5001-...	Administrative Wages	130,529.91	154,949.05	179,350.68	182,354.53	186,491.88	183,268.90	167,960.48	184,386.93	0.00	0.00	0.00
5001-...	Engineering Wages	188,410.59	241,259.00	288,613.04	426,591.93	128,908.61	135,947.22	123,079.47	51,129.05	65,270.12	49,523.05	102,377.00
5001-...	Technology Wages	2,700.00	0.00	1,504.72	954.56	0.00	5,800.63	23,526.83	33,493.04	31,150.69	0.00	0.00
5001-...	MMF Wages	0.00	0.00	0.00	311.04	0.00	73.32	0.00	0.00	0.00	0.00	0.00
5001-...	WQ Wages	583,651.10	660,439.11	633,973.83	665,870.20	701,886.59	655,892.78	725,699.75	752,678.00	851,056.46	882,003.49	969,653.00
5002 -...	Overtime Wages	59,908.49	71,079.43	88,169.01	88,365.64	83,179.74	82,178.64	90,864.21	107,439.16	120,996.09	113,699.67	123,268.00
5005	On-Call Stipend	17,250.00	18,300.00	18,000.00	17,550.00	17,700.00	16,200.00	15,600.00	15,900.00	16,050.00	15,300.00	18,000.00
	Total Salaries	982,450.09	1,146,026.59	1,209,611.28	1,381,997.90	1,118,166.82	1,079,361.49	1,146,730.74	1,145,026.18	1,084,523.36	1,060,526.21	1,213,298.00
	Fringe Benefits											
5031 -...	FICA Expense	70,564.12	82,956.75	89,382.91	100,150.17	79,475.73	83,208.34	81,355.46	81,496.57	76,506.94	75,280.08	92,771.00
5032 -...	Pension Expense	104,898.14	166,332.74	214,927.96	265,547.50	204,781.03	120,504.59	220,671.73	208,843.60	129,053.24	143,627.04	159,230.00
5033...	Health Insurance	134,368.98	154,432.20	119,441.43	173,767.79	149,549.58	127,157.39	108,762.11	115,948.49	145,077.42	159,784.45	175,606.00
5034...	Workers Comp	14,072.98	23,272.99	29,935.17	40,720.36	50,339.47	52,150.18	55,331.18	62,510.15	65,230.36	68,565.09	80,603.00
5035 -...	Disability Insurance	486.25	531.30	540.00	592.56	600.12	596.04	851.11	824.37	495.16	554.54	604.00
5042 -...	Post Retire Overhead	111,719.14	119,454.76	144,389.99	163,670.16	127,253.24	119,389.16	124,057.28	124,602.84	107,111.41	94,001.70	107,088.00
5054	Employee Physicals & Scr...	2,976.00	4,465.00	4,746.50	4,920.00	2,893.50	3,592.50	3,742.49	3,866.50	4,970.25	3,886.25	5,500.00
	Total Fringe Benefits	439,085.61	551,445.74	603,363.96	749,368.54	614,892.67	506,598.20	594,771.36	598,092.52	528,444.78	545,699.15	621,402.00
	Operations & Maintenance											
5062	Third Party Temporary - O&M	0.00	0.00	0.00	0.00	0.00	0.00	3,878.67	0.00	4,092.00	0.00	7,500.00
5403	Safety Equipment & Supplies	6,824.48	8,831.58	7,962.70	7,267.85	7,494.04	8,328.97	10,189.24	8,693.78	10,930.50	13,139.19	15,000.00
5704	O&M Supplies	11.71	0.00	130.92	0.00	150.78	0.00	35.63	0.00	30.81	0.00	500.00
5706	Shop Tools	12,840.84	13,345.46	12,144.77	12,137.43	13,006.61	12,241.51	13,944.24	16,143.10	8,968.56	11,403.46	17,500.00
5770	Other Tool, Equip & O&M	0.00	0.00	0.00	0.00	436.40	0.00	0.00	0.00	264.00	0.00	500.00
5815	Chemicals	19,840.65	13,570.10	17,420.60	24,585.59	18,196.15	19,361.64	23,570.80	23,285.67	22,916.51	45,530.38	77,000.00
5819	SCADA Expense - Non Co...	2,045.66	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5832	Emergency Restoration	0.00	0.00	25,306.44	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5902	Lab Fees	4,893.00	3,792.00	6,510.00	4,164.00	2,650.00	11,185.00	5,588.00	6,410.00	6,620.00	6,871.00	9,100.00
5904	SCADA	26,392.91	30,907.29	17,396.78	10,141.98	0.00	0.00	0.00	0.00	0.00	0.00	0.00

**Water Quality
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
5930	Environmental	0.00	0.00	10,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6010	Cape Vincent Reserve	700.00	700.00	700.00	700.00	700.00	700.00	700.00	700.00	700.00	700.00	700.00
8090	Purchases for Resale	28,328.29	145,861.95	74,454.03	46,719.76	32,738.02	14,083.16	6,711.50	10,947.44	15,905.24	27,474.16	50,000.00
	Total O & M	101,877.54	217,008.38	172,026.24	105,716.61	75,372.00	65,900.28	64,618.08	66,179.99	70,427.62	105,118.19	177,800.00
6002	Sewage Treatment	734,777.27	597,449.80	738,087.75	773,744.68	815,947.78	1,119,139.68	1,109,499.55	1,247,562.10	857,038.61	937,678.09	1,016,076.00
6004	Water Purchases	707,608.21	706,986.22	909,477.48	902,468.06	783,597.50	763,455.39	1,078,561.30	539,082.26	600,528.97	568,892.77	765,941.00
	Office & Administrative											
5053	Misc Employee Costs	702.92	1,405.67	828.36	355.00	985.30	72.00	300.43	2.75	100.00	10.75	100.00
5102	Office Rent	1,755.57	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5104	Office Supplies	5,337.23	5,959.82	7,769.18	5,044.98	5,354.90	3,317.54	4,242.51	4,168.18	3,860.86	5,068.84	5,500.00
5110	Postage & Shipping	797.54	908.13	1,587.56	1,238.02	824.17	928.07	1,132.47	624.60	615.00	340.00	1,500.00
5112	Telephone	4,802.73	4,949.47	4,784.40	4,895.13	4,341.72	5,181.47	5,422.83	5,831.16	6,927.81	9,011.73	10,000.00
5114	Cellular Services	13,542.12	13,329.60	16,385.64	17,138.57	11,184.24	9,134.19	9,258.81	9,401.51	10,091.97	12,107.98	14,600.00
5120	Dues & Subscriptions	1,212.88	1,479.88	1,323.88	1,062.00	587.00	810.60	909.60	2,088.45	1,548.20	1,332.20	2,000.00
5122	Public Info & Advertising	2,994.99	1,494.23	4,160.28	1,598.35	1,346.99	554.03	40.00	2,355.28	81.32	1,087.54	2,750.00
5130	Office Equipment	1,878.27	3,973.05	2,908.94	2,464.42	4,121.84	638.77	584.32	572.63	572.63	0.00	1,000.00
5136	Break Room Supplies	882.72	1,013.53	1,250.49	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5202	Employee Mileage Reimbu...	5,548.65	5,705.93	6,413.08	7,796.68	2,271.84	290.11	269.47	281.59	55.05	0.00	1,700.00
5204	Empl. Meals & Incidental	1,956.60	1,225.62	1,485.42	4,485.66	1,312.00	153.00	456.07	101.27	828.54	655.25	3,000.00
5206	Empl. Lodging	2,325.00	3,011.96	3,244.80	4,364.89	2,817.00	534.00	2,091.00	1,156.49	4,699.72	2,513.60	5,000.00
5270	Travel & Meeting Expense	0.00	21.60	0.00	0.00	0.00	0.00	200.75	111.75	605.29	73.00	300.00
5312	Continuing Education	20,570.61	21,376.00	13,316.60	1,392.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5370	Training & Development	7,805.00	8,047.75	8,348.40	7,480.80	5,569.71	7,650.90	10,955.10	7,186.26	8,853.95	5,074.77	10,000.00
5402	Employee Uniforms	3,628.34	4,217.45	5,856.30	2,366.07	5,275.85	6,366.54	6,950.56	3,287.05	6,250.93	6,456.60	9,000.00
5508	Cleaning Services	0.00	0.00	11,071.25	10,476.75	10,716.00	10,716.00	10,716.00	10,716.00	10,980.00	11,055.00	12,000.00
	Total Office & Admin	75,741.17	78,119.69	90,734.58	72,159.32	56,708.56	46,347.22	53,529.92	47,884.97	56,071.27	54,787.26	78,450.00
	Utilities											
5802	Gas & Electric	135,824.04	123,410.80	117,470.14	132,937.85	111,959.31	76,266.02	84,074.18	94,693.86	98,941.13	82,846.31	106,000.00
	Total Utilities	135,824.04	123,410.80	117,470.14	132,937.85	111,959.31	76,266.02	84,074.18	94,693.86	98,941.13	82,846.31	106,000.00
	Professional Fees											
5924	Legal	1,987.00	2,570.57	811.00	840.50	0.00	0.00	1,872.00	1,092.00	12,963.50	0.00	5,000.00
5926	Investment Banking Fees	2,035.20	1,544.91	1,998.00	1,934.93	1,891.75	1,671.10	1,627.71	1,597.94	1,590.44	1,636.50	1,936.00
5970	Consulting	5,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Professional Fees	9,022.20	4,115.48	2,809.00	2,775.43	1,891.75	1,671.10	3,499.71	2,689.94	14,553.94	1,636.50	6,936.00
	Repairs & Maintenance											
5804	Building Maintenance & Re...	20,988.09	23,187.16	18,314.51	12,459.45	13,436.18	25,070.38	19,616.76	36,860.85	17,569.36	29,453.81	28,000.00
5808	Site Maint & Repair	13,942.45	20,655.13	20,491.76	30,036.90	31,579.71	27,929.77	37,068.72	33,247.59	12,668.24	28,416.43	35,500.00
5812	Pipeline Maintenance	29,607.00	47,938.79	31,919.18	42,818.52	57,857.28	72,443.94	74,576.17	72,280.50	42,603.45	69,972.17	85,000.00
	Total Repairs & Maintena...	64,537.54	91,781.08	70,725.45	85,314.87	102,873.17	125,444.09	131,261.65	142,388.94	72,841.05	127,842.41	148,500.00
	Automobile											
5601	Auto/Light Truck Rep. & M...	13,422.05	20,614.22	11,096.58	11,266.32	11,331.30	18,178.30	12,213.59	13,376.39	11,966.79	9,948.19	19,000.00
5602	Auto/Light Truck Fuel	39,386.55	51,294.93	63,303.92	66,883.78	51,997.37	32,526.87	32,554.97	39,251.99	46,780.77	44,393.19	58,020.00
5603	Auto/Light Truck Rental/Le...	41,123.04	46,198.05	54,665.62	61,865.97	49,721.88	48,167.28	56,352.62	76,261.76	93,500.35	116,999.86	127,400.00

**Water Quality
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
5605	Vehicle Ins	16,216.71	10,136.52	10,965.63	11,788.87	16,789.60	12,198.66	13,182.73	13,227.24	16,153.76	19,607.48	35,300.00
	Total Automobile	110,148.35	128,243.72	140,031.75	151,804.94	129,840.15	111,071.11	114,303.91	142,117.38	168,401.67	190,948.72	239,720.00
	Computer											
5124	Computer Equipment	8,156.93	8,496.38	16,515.24	8,868.57	5,095.15	4,795.97	5,746.31	6,915.31	15,548.40	11,720.46	6,000.00
5128	Programming & Software	13,453.57	4,342.58	4,388.29	7,778.25	1,800.00	1,800.00	0.00	2,500.00	11,613.44	49,435.00	7,602.00
5906	GIS	19,311.93	11,717.54	9,978.56	7,668.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Computer	40,922.43	24,556.50	30,882.09	24,314.82	6,895.15	6,595.97	5,746.31	9,415.31	27,161.84	61,155.46	13,602.00
6114	Insurance	34,173.93	39,417.04	58,578.79	56,334.68	51,780.40	66,197.94	77,920.31	69,790.63	77,074.13	78,151.89	84,900.00
6190...	Admin Allocation	56,751.06	56,787.69	61,808.85	67,819.26	66,777.98	71,486.46	73,473.10	100,520.05	328,043.68	422,778.39	496,760.00
6191...	Engineering Allocation	0.00	0.00	0.00	0.00	30,556.24	35,657.10	38,473.82	32,981.46	36,112.27	29,067.41	35,958.00
6208	NYS Administrative Asse...	60,757.00	31,664.00	35,783.00	38,410.00	35,568.00	39,547.00	37,131.00	32,486.00	33,036.00	30,582.00	31,277.00
8901...	Water Quality Allocation	0.00	0.00	(44,182.27)	(38,789.64)	0.00	(163.17)	(246.46)	(375.15)	(273.36)	(1,207.03)	0.00
7032	Depreciation	1,152,978.61	715,134.58	746,121.81	757,920.00	805,100.37	806,524.87	782,416.42	748,287.06	604,043.30	570,133.32	683,700.00
7002	Amortization	0.00	0.00	0.00	0.00	12,183.39	24,366.72	24,366.72	24,366.72	24,366.72	24,366.75	24,400.00
4165	SWAP Gain/Loss	(22,738.54)	(12,781.59)	(129,378.37)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6202	Interest Expense	183,142.22	208,828.66	177,482.15	145,988.26	122,323.00	98,692.30	75,679.56	66,621.36	64,306.88	61,902.02	59,403.00
	Total Expenses	4,867,058.73	4,708,194.38	4,991,433.68	5,410,285.58	4,942,434.24	5,044,159.77	5,495,811.18	5,109,811.58	4,745,643.86	4,952,905.82	5,804,123.00
	Change in Net Position	(342,039.23)	647,885.57	584,396.70	1,000,388.95	583,938.72	425,032.44	762,003.56	432,808.06	442,579.05	259,112.28	(106,020.00)

**Army Sewer
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
	Customer Billings											
4001	Customer Billings	\$2,043,434.58	\$2,368,162.34	\$2,483,704.48	\$3,147,546.37	\$2,759,437.11	\$2,887,779.20	\$3,604,306.13	\$2,442,093.58	\$2,605,077.52	\$2,174,515.06	\$2,365,363.00
	Total Customer Billings	2,043,434.58	2,368,162.34	2,483,704.48	3,147,546.37	2,759,437.11	2,887,779.20	3,604,306.13	2,442,093.58	2,605,077.52	2,174,515.06	2,365,363.00
	Other Income											
4164	Miscellaneous	1,454.18	337.20	1,764.68	1,740.00	1,740.00	13,408.46	13,334.04	14,394.16	14,487.37	12,501.00	12,501.00
	Total Other Income	1,454.18	337.20	1,764.68	1,740.00	1,740.00	13,408.46	13,334.04	14,394.16	14,487.37	12,501.00	12,501.00
4201	Gain on Sale of Assets	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	24,457.50	0.00	0.00
	Interest Income											
4102	Investment Interest Income	828.90	4,864.27	727.82	121.32	65.58	0.00	0.00	0.00	0.00	0.00	0.00
4108	Reserve Interest	33,187.56	44,859.79	28,588.86	(10,058.43)	20,643.97	21,574.23	22,931.49	27,756.52	36,341.28	37,899.40	38,400.00
4202...	Mark to Market Adjustment	0.00	0.00	0.00	0.00	1,123.55	524.22	(41,158.45)	(8,829.02)	27,527.41	32,527.58	0.00
	Total Interest Income	34,016.46	49,724.06	29,316.68	(9,937.11)	21,833.10	22,098.45	(18,226.96)	18,927.50	63,868.69	70,426.98	38,400.00
	Total Income	2,078,905.22	2,418,223.60	2,514,785.84	3,139,349.26	2,783,010.21	2,923,286.11	3,599,413.21	2,475,415.24	2,707,891.08	2,257,443.04	2,416,264.00
	Salaries											
5001-...	Administrative Wages	61,467.30	71,124.32	83,905.49	86,423.56	88,589.71	85,684.67	80,224.97	88,020.66	0.00	0.00	0.00
5001-...	Engineering Wages	77,038.75	101,981.13	93,559.19	98,421.64	78,597.42	76,335.82	62,648.94	16,041.65	24,472.51	17,899.39	37,764.00
5001-...	Technology Wages	1,476.00	0.00	752.36	477.28	0.00	2,900.31	11,700.96	16,806.22	15,583.16	0.00	0.00
5001-...	WQ Wages	193,367.00	194,933.40	179,991.41	208,201.88	225,302.71	213,838.38	235,244.20	271,155.35	292,119.04	299,589.94	343,288.00
5002 -...	Overtime Wages	20,443.10	22,971.92	15,853.26	17,122.35	21,602.86	21,383.93	21,769.73	27,229.21	28,533.41	27,395.49	25,618.00
5005	On-Call Stipend	3,975.00	4,125.00	4,950.00	4,050.00	4,200.00	3,825.00	3,750.00	3,810.00	3,180.00	3,060.00	3,840.00
	Total Salaries	357,767.15	395,135.77	379,011.71	414,696.71	418,292.70	403,968.11	415,338.80	423,063.09	363,888.12	347,944.82	410,510.00
	Fringe Benefits											
5031 -...	FICA Expense	25,503.52	28,554.41	27,876.65	29,976.19	29,439.15	31,202.14	28,262.93	30,045.45	28,970.79	24,608.34	31,403.00
5032 -...	Pension Expense	37,705.43	57,274.56	67,534.05	80,498.09	75,951.36	41,658.68	77,462.48	77,563.06	48,846.91	46,929.24	54,524.00
5033...	Health Insurance	40,652.75	46,225.54	34,627.55	52,094.60	54,387.41	47,705.77	39,346.91	40,275.68	52,374.26	55,983.63	58,334.00
5034...	Workers Comp	5,067.94	8,024.24	9,407.57	12,251.10	17,490.99	18,122.91	19,819.10	24,472.56	26,533.81	27,596.80	26,785.00
5035 -...	Disability Insurance	176.97	175.70	178.32	201.24	221.04	227.04	325.29	306.33	169.60	194.06	204.00
5042 -...	Post Retire Overhead	43,173.57	45,919.84	52,027.63	54,491.80	48,096.86	38,975.69	38,442.78	42,642.71	35,849.91	32,000.94	35,577.00
5054	Employee Physicals & Scr...	1,252.50	2,160.00	2,653.25	2,439.25	1,075.75	2,390.00	2,254.74	2,422.25	2,484.75	1,993.75	3,000.00
	Total Fringe Benefits	153,532.68	188,334.29	194,305.02	231,952.27	226,662.56	180,282.23	205,914.23	217,728.04	195,230.03	189,306.76	209,827.00
	Operations & Maintenance											
5062	Third Party Temporary - O&M	0.00	0.00	0.00	0.00	0.00	0.00	3,878.67	0.00	4,092.00	0.00	7,500.00
5403	Safety Equipment & Supplies	6,824.48	8,831.58	7,962.70	7,267.85	7,494.04	8,328.97	10,189.24	8,693.78	10,930.50	13,139.19	15,000.00
5704	O&M Supplies	11.71	0.00	130.92	0.00	0.00	0.00	0.00	0.00	30.81	0.00	0.00
5706	Shop Tools	8,701.47	8,955.46	8,469.52	9,239.54	9,283.00	9,051.04	10,149.74	12,154.38	8,885.00	11,403.46	12,000.00
5815	Chemicals	17,929.50	12,600.60	15,921.20	22,878.24	17,342.50	18,730.54	22,431.30	22,253.47	21,663.71	44,420.68	75,000.00
5832	Emergency Restoration	0.00	0.00	25,306.44	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5902	Lab Fees	754.00	422.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00
5904	SCADA	10,908.70	9,988.22	8,348.20	4,376.45	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total O & M	45,129.86	40,797.86	66,138.98	43,762.08	34,119.54	36,110.55	46,648.95	43,101.63	45,602.02	68,963.33	110,000.00
6002	Sewage Treatment	734,777.27	597,449.80	738,087.75	773,744.68	815,947.78	1,119,139.68	1,109,499.55	1,247,562.10	857,038.61	937,678.09	1,016,076.00
6004	Water Purchases	0.00	0.00	15,749.24	25,521.17	18,670.80	8,750.00	2,400.00	2,818.00	2,872.00	2,872.00	3,200.00

**Army Sewer
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
Office & Administrative												
5053	Misc Employee Costs	682.86	1,311.52	740.38	355.00	985.30	72.00	300.43	0.00	100.00	0.00	100.00
5102	Office Rent	1,755.57	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5104	Office Supplies	5,337.23	5,959.82	7,769.18	5,044.98	5,354.90	3,317.54	4,242.51	4,168.18	3,860.86	5,068.84	5,500.00
5110	Postage & Shipping	797.54	908.13	1,587.56	1,238.02	824.17	928.07	1,132.47	624.60	615.00	340.00	1,500.00
5112	Telephone	4,802.73	4,949.47	4,784.40	4,895.13	4,341.72	5,181.47	5,422.83	5,831.16	6,927.81	9,011.73	10,000.00
5114	Cellular Services	13,542.12	13,329.60	16,385.64	17,138.57	11,184.24	9,134.19	9,258.81	9,401.51	10,091.97	12,107.98	14,600.00
5120	Dues & Subscriptions	1,212.88	1,479.88	1,323.88	1,062.00	587.00	810.60	909.60	2,088.45	1,548.20	1,332.20	2,000.00
5122	Public Info & Advertising	2,075.67	1,434.28	4,160.28	1,598.35	1,346.99	554.03	0.00	2,355.28	81.32	1,087.54	1,500.00
5130	Office Equipment	1,878.27	3,973.05	2,908.94	2,464.42	4,121.84	638.77	584.32	572.63	572.63	0.00	1,000.00
5136	Break Room Supplies	882.72	1,013.53	1,250.49	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5202	Employee Mileage Reimbu...	3,276.60	2,947.85	1,636.11	863.24	767.49	151.51	186.74	188.50	10.90	0.00	1,000.00
5204	Empl. Meals & Incidental	1,819.60	775.62	908.42	3,273.66	1,138.00	153.00	456.07	101.27	828.54	655.25	3,000.00
5206	Empl. Lodging	2,325.00	3,011.96	3,244.80	4,364.89	2,817.00	534.00	2,091.00	1,156.49	4,699.72	2,513.60	5,000.00
5270	Travel & Meeting Expense	0.00	21.60	0.00	0.00	0.00	0.00	0.00	0.00	471.04	0.00	0.00
5312	Continuing Education	20,570.61	21,376.00	13,316.60	1,392.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5370	Training & Development	7,805.00	8,047.75	8,348.40	7,480.80	5,569.71	7,650.90	10,955.10	7,186.26	8,853.95	5,074.77	10,000.00
5402	Employee Uniforms	3,628.34	4,217.45	5,856.30	2,366.07	5,275.85	6,366.54	6,950.56	3,287.05	6,250.93	6,456.60	9,000.00
5508	Cleaning Services	0.00	0.00	11,071.25	10,476.75	10,716.00	10,716.00	10,716.00	10,716.00	10,980.00	11,055.00	12,000.00
	Total Office & Admin	72,392.74	74,757.51	85,292.63	64,013.88	55,030.21	46,208.62	53,206.44	47,677.38	55,892.87	54,703.51	76,200.00
Utilities												
5802	Gas & Electric	75,875.33	73,150.67	68,401.05	82,039.93	64,385.70	47,773.55	47,910.74	57,303.43	61,187.08	49,999.00	59,750.00
	Total Utilities	75,875.33	73,150.67	68,401.05	82,039.93	64,385.70	47,773.55	47,910.74	57,303.43	61,187.08	49,999.00	59,750.00
Professional Fees												
5924	Legal	1,511.50	2,257.57	772.00	102.50	0.00	0.00	1,189.50	1,092.00	7,960.00	0.00	3,000.00
5926	Investment Banking Fees	1,287.47	1,004.19	1,298.69	1,257.70	1,229.64	1,086.22	1,058.02	1,038.66	1,033.79	1,063.72	1,179.00
5970	Consulting	5,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Professional Fees	7,798.97	3,261.76	2,070.69	1,360.20	1,229.64	1,086.22	2,247.52	2,130.66	8,993.79	1,063.72	4,179.00
Repairs & Maintenance												
5804	Building Maintenance & Re...	10,101.47	12,694.32	12,501.63	7,549.75	8,706.25	18,948.94	15,388.55	22,871.98	13,734.96	18,527.12	15,000.00
5808	Site Maint & Repair	11,173.06	13,539.75	14,088.01	16,986.88	19,661.15	17,758.49	24,772.49	26,397.25	8,895.32	22,418.64	25,000.00
5812	Pipeline Maintenance	10,983.62	16,274.78	11,375.04	14,988.87	22,838.73	37,907.10	41,793.73	38,670.14	29,312.16	35,939.75	45,000.00
	Total Repairs & Maintena...	32,258.15	42,508.85	37,964.68	39,525.50	51,206.13	74,614.53	81,954.77	87,939.37	51,942.44	76,885.51	85,000.00
Automobile												
5601	Auto/Light Truck Rep. & M...	13,422.05	20,614.22	11,096.58	11,266.32	11,331.30	18,178.30	12,213.59	13,376.39	11,966.79	9,948.19	19,000.00
5602	Auto/Light Truck Fuel	39,386.55	51,294.93	63,303.92	66,883.78	51,997.37	32,526.87	32,554.97	39,251.99	46,780.77	44,393.19	58,020.00
5603	Auto/Light Truck Rental/Le...	41,123.04	46,198.05	54,665.62	61,865.97	49,721.88	48,167.28	56,352.62	76,261.76	93,500.35	116,999.86	127,400.00
5605	Vehicle Ins	16,216.71	10,136.52	10,965.63	11,788.87	16,789.60	12,198.66	13,182.73	13,227.24	16,153.76	19,607.48	35,300.00
	Total Automobile	110,148.35	128,243.72	140,031.75	151,804.94	129,840.15	111,071.11	114,303.91	142,117.38	168,401.67	190,948.72	239,720.00
Computer												
5124	Computer Equipment	8,156.93	8,496.38	16,515.24	8,868.57	5,095.15	4,795.97	5,746.31	6,915.31	15,548.40	11,720.46	6,000.00
5128	Programming & Software	13,453.57	2,095.64	3,209.46	6,103.25	1,800.00	1,800.00	0.00	2,500.00	11,613.44	29,455.00	7,602.00
5906	GIS	6,437.06	5,642.46	4,494.00	3,384.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

**Army Sewer
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
	Total Computer	28,047.56	16,234.48	24,218.70	18,355.82	6,895.15	6,595.97	5,746.31	9,415.31	27,161.84	41,175.46	13,602.00
6114	Insurance	15,690.45	18,189.46	25,010.00	25,081.85	26,713.70	35,847.19	39,824.33	30,942.00	35,226.73	31,874.62	34,700.00
6190...	Admin Allocation	27,283.45	24,840.18	28,479.34	31,604.78	31,250.26	33,206.45	34,566.98	47,576.47	189,360.43	232,206.12	289,618.00
6191...	Engineering Allocation	0.00	0.00	0.00	0.00	15,280.43	17,888.45	18,041.01	8,107.73	9,889.88	7,768.75	10,720.00
6208	NYS Administrative Asse...	27,304.00	14,252.00	16,773.00	18,805.00	18,674.00	20,891.00	19,789.00	14,690.00	16,018.00	13,434.00	13,740.00
8901...	Water Quality Allocation	(144,836.93)	(156,031.79)	(190,363.61)	(184,496.03)	(143,296.19)	(124,072.52)	(135,907.57)	(138,510.14)	(168,185.14)	(173,854.32)	(210,579.00)
7032	Depreciation	404,541.45	422,956.14	486,119.14	497,014.25	537,765.65	542,184.52	528,392.91	489,904.32	313,929.82	270,790.21	275,200.00
4165	SWAP Gain/Loss	(22,738.54)	(12,781.59)	(129,378.37)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6202	Interest Expense	97,667.95	112,472.62	90,748.21	69,158.87	47,430.03	25,593.08	6,830.57	0.00	0.00	0.00	0.00
	Total Expenses	2,022,639.89	1,983,771.73	2,078,659.91	2,303,945.90	2,356,098.24	2,587,138.74	2,596,708.45	2,733,566.77	2,234,450.19	2,343,760.30	2,641,463.00
	Change in Net Position	56,265.33	434,451.87	436,125.93	835,403.36	426,911.97	336,147.37	1,002,704.76	(258,151.53)	473,440.89	(86,317.26)	(225,199.00)

**Army Water Line
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
	Customer Billings											
4001	Customer Billings	\$1,278,913.91	\$1,519,408.83	\$1,576,420.89	\$1,726,584.97	\$1,575,485.19	\$1,424,817.86	\$1,558,077.44	\$1,898,559.75	\$1,279,409.87	\$1,759,065.56	\$2,022,314.00
	Total Customer Billings	1,278,913.91	1,519,408.83	1,576,420.89	1,726,584.97	1,575,485.19	1,424,817.86	1,558,077.44	1,898,559.75	1,279,409.87	1,759,065.56	2,022,314.00
	Other Income											
4164	Miscellaneous	439.06	252.20	10.00	0.00	1,382.09	0.00	0.00	0.00	0.00	0.00	0.00
	Total Other Income	439.06	252.20	10.00	0.00	1,382.09	0.00	0.00	0.00	0.00	0.00	0.00
	Interest Income											
4108	Reserve Interest	18,466.09	25,202.54	16,217.64	(5,709.30)	12,369.54	12,573.80	12,888.51	15,139.91	19,822.55	20,672.44	20,900.00
4202...	Mark to Market Adjustment	0.00	0.00	0.00	0.00	612.84	285.95	(22,450.07)	(4,815.83)	15,014.95	17,742.32	0.00
	Total Interest Income	18,466.09	25,202.54	16,217.64	(5,709.30)	12,982.38	12,859.75	(9,561.56)	10,324.08	34,837.50	38,414.76	20,900.00
	Total Income	1,297,819.06	1,544,863.57	1,592,648.53	1,720,875.67	1,589,849.66	1,437,677.61	1,548,515.88	1,908,883.83	1,314,247.37	1,797,480.32	2,043,214.00
	Salaries											
5001-...	Administrative Wages	60,314.14	69,866.97	80,730.00	81,008.31	85,789.36	84,273.69	74,769.79	85,417.81	0.00	0.00	0.00
5001-...	Engineering Wages	62,634.33	67,274.11	73,525.25	66,072.40	41,097.28	49,383.99	47,269.21	15,679.98	19,943.87	17,525.04	36,898.00
5001-...	Technology Wages	0.00	0.00	752.36	477.28	0.00	2,900.32	11,680.74	16,664.14	15,567.53	0.00	0.00
5001-...	WQ Wages	122,315.39	136,650.94	96,230.03	145,155.47	165,649.92	171,325.43	181,465.00	171,553.08	158,966.37	255,312.06	295,190.00
5002 -...	Overtime Wages	3,172.97	2,855.42	16,859.86	9,666.69	1,020.22	1,084.59	2,258.67	749.05	3,629.34	8,446.01	11,282.00
5005	On-Call Stipend	3,975.00	4,125.00	4,500.00	4,050.00	4,200.00	3,825.00	3,750.00	3,810.00	3,180.00	3,060.00	3,840.00
	Total Salaries	252,411.83	280,772.44	272,597.50	306,430.15	297,756.78	312,793.02	321,193.41	293,874.06	201,287.11	284,343.11	347,210.00
	Fringe Benefits											
5031 -...	FICA Expense	17,838.37	20,276.23	19,944.28	22,102.60	21,007.86	24,063.80	21,709.90	20,791.93	13,307.37	20,065.38	26,562.00
5032 -...	Pension Expense	26,218.20	40,765.50	48,656.31	59,885.92	54,833.15	32,453.04	60,064.07	54,304.68	22,357.30	38,228.33	46,070.00
5033...	Health Insurance	28,508.07	30,490.02	24,839.24	36,128.71	36,890.01	38,802.58	29,152.26	30,914.96	30,461.55	44,455.44	49,390.00
5034...	Workers Comp	3,535.91	5,701.80	7,535.41	6,171.75	6,132.03	7,215.55	6,922.92	6,488.60	5,700.67	12,605.42	22,316.00
5035 -...	Disability Insurance	128.50	146.63	144.24	162.00	186.00	197.04	288.69	292.15	139.89	159.90	174.00
5042 -...	Post Retire Overhead	20,103.51	20,160.51	21,872.38	24,140.88	23,947.88	26,625.40	27,441.76	24,189.90	16,346.22	25,086.72	30,029.00
5054	Employee Physicals & Scr...	1,723.50	2,305.00	2,093.25	2,480.75	1,817.75	1,202.50	1,487.75	1,444.25	2,485.50	1,892.50	2,500.00
	Total Fringe Benefits	98,056.06	119,845.69	125,085.11	151,072.61	144,814.68	130,559.91	147,067.35	138,426.47	90,798.50	142,493.69	177,041.00
	Operations & Maintenance											
5706	Shop Tools	3,747.14	3,900.00	3,675.25	2,897.89	3,723.61	3,190.47	3,794.50	3,988.72	83.56	0.00	5,000.00
5902	Lab Fees	1,184.00	746.00	3,385.00	1,835.00	880.00	5,710.00	2,719.00	3,340.00	3,460.00	3,598.00	5,000.00
5904	SCADA	14,697.96	19,804.07	8,062.58	5,453.24	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total O & M	19,629.10	24,450.07	15,122.83	10,186.13	4,603.61	8,900.47	6,513.50	7,328.72	3,543.56	3,598.00	10,000.00
6004	Water Purchases	581,402.07	571,786.70	724,810.63	758,669.32	668,045.86	622,628.92	921,122.14	420,674.66	503,750.61	486,929.77	686,300.00
	Office & Administrative											
5053	Misc Employee Costs	0.00	0.00	15.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5122	Public Info & Advertising	919.32	59.95	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,000.00
5202	Employee Mileage Reimbu...	487.89	102.40	0.00	6.78	26.46	12.65	0.00	0.00	0.00	0.00	100.00
5204	Empl. Meals & Incidental	0.00	0.00	0.00	626.00	174.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Office & Admin	1,407.21	162.35	15.00	632.78	200.46	12.65	0.00	0.00	0.00	0.00	1,100.00
	Utilities											

**Army Water Line
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
5802	Gas & Electric	32,177.64	28,330.74	22,866.46	24,220.71	28,223.94	11,887.63	17,907.20	15,702.87	17,470.33	14,131.25	21,250.00
	Total Utilities	32,177.64	28,330.74	22,866.46	24,220.71	28,223.94	11,887.63	17,907.20	15,702.87	17,470.33	14,131.25	21,250.00
	Professional Fees											
5924	Legal	277.50	273.00	39.00	574.00	0.00	0.00	682.50	0.00	4,703.50	0.00	1,500.00
5926	Investment Banking Fees	747.73	540.72	699.31	677.23	662.11	584.88	569.69	559.28	556.65	572.78	757.00
	Total Professional Fees	1,025.23	813.72	738.31	1,251.23	662.11	584.88	1,252.19	559.28	5,260.15	572.78	2,257.00
	Repairs & Maintenance											
5804	Building Maintenance & Re...	6,113.74	6,678.09	1,968.56	2,224.00	2,316.43	3,373.03	2,894.33	10,672.40	3,337.95	2,037.54	4,000.00
5808	Site Maint & Repair	688.73	4,716.19	4,117.28	11,199.31	10,209.05	7,490.96	9,885.00	4,348.34	1,971.00	3,355.00	7,000.00
5812	Pipeline Maintenance	7,644.68	24,646.31	8,810.47	15,645.87	22,898.45	19,498.26	19,944.25	15,411.92	8,655.86	15,632.91	20,000.00
	Total Repairs & Maintena...	14,447.15	36,040.59	14,896.31	29,069.18	35,423.93	30,362.25	32,723.58	30,432.66	13,964.81	21,025.45	31,000.00
	Computer											
5128	Programming & Software	0.00	1,846.94	928.32	1,375.00	0.00	0.00	0.00	0.00	0.00	19,980.00	0.00
5906	GIS	10,875.00	4,846.91	4,485.00	3,384.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Computer	10,875.00	6,693.85	5,413.32	4,759.00	0.00	0.00	0.00	0.00	0.00	19,980.00	0.00
6114	Insurance	11,871.18	13,170.53	24,185.20	19,380.54	15,581.86	18,990.06	25,503.73	24,160.26	23,923.64	25,236.34	27,500.00
6190...	Admin Allocation	26,969.73	23,667.77	27,910.12	30,462.09	30,641.80	32,771.21	33,161.55	46,814.48	99,309.25	135,879.88	152,867.00
6191...	Engineering Allocation	0.00	0.00	0.00	0.00	13,201.19	14,781.86	16,118.25	7,715.17	9,110.13	7,479.08	10,197.00
6208	NYS Administrative Asse...	18,170.00	9,031.00	10,038.00	10,377.00	10,806.00	11,709.00	10,979.00	11,436.00	10,836.00	10,609.00	10,851.00
8901...	Water Quality Allocation	37,062.70	29,567.50	26,039.20	24,843.02	28,351.39	27,413.94	30,304.90	28,050.05	33,800.32	62,727.10	94,469.00
7032	Depreciation	611,109.43	158,251.18	128,118.19	127,406.53	126,953.20	122,753.18	109,718.66	114,083.87	146,041.92	157,623.60	266,100.00
6202	Interest Expense	23,398.72	35,586.77	27,329.73	18,851.67	9,507.76	2,106.09	0.00	0.00	0.00	0.00	0.00
	Total Expenses	1,740,013.05	1,338,170.90	1,425,165.91	1,517,611.96	1,414,774.57	1,348,255.07	1,673,565.46	1,139,258.55	1,159,096.33	1,372,629.05	1,838,142.00
	Change in Net Position	(442,193.99)	206,692.67	167,482.62	203,263.71	175,075.09	89,422.54	(125,049.58)	769,625.28	155,151.04	424,851.27	205,072.00

**Regional Water Line
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
Customer Billings												
4001	Customer Billings	\$150,334.01	\$112,208.97	\$154,641.68	\$94,216.00	\$84,203.67	\$84,295.31	\$125,262.99	\$109,644.25	\$93,726.50	\$88,223.52	\$76,441.00
4005	Capital Billings	264,624.00	293,641.92	326,925.36	328,602.32	308,397.56	307,727.72	307,498.76	307,037.44	278,566.88	277,287.52	274,264.00
	Total Customer Billings	414,958.01	405,850.89	481,567.04	422,818.32	392,601.23	392,023.03	432,761.75	416,681.69	372,293.38	365,511.04	350,705.00
Other Income												
4164	Miscellaneous	61.62	22.70	2.08	0.00	0.00	0.00	425.80	0.00	0.00	0.00	0.00
	Total Other Income	61.62	22.70	2.08	0.00	0.00	0.00	425.80	0.00	0.00	0.00	0.00
4201	Gain on Sale of Assets	0.00	0.00	0.00	0.00	0.00	260.00	0.00	0.00	0.00	0.00	0.00
Interest Income												
4102	Investment Interest Income	1,425.38	774.17	819.39	711.02	630.48	434.28	506.13	590.74	3,899.35	8,773.53	8,600.00
	Total Interest Income	1,425.38	774.17	819.39	711.02	630.48	434.28	506.13	590.74	3,899.35	8,773.53	8,600.00
	Total Income	416,445.01	406,647.76	482,388.51	423,529.34	393,231.71	392,717.31	433,693.68	417,272.43	376,192.73	374,284.57	359,305.00
Salaries												
5001-...	Administrative Wages	5,031.25	4,845.56	6,017.57	6,344.97	6,366.87	6,235.24	5,465.59	7,217.19	0.00	0.00	0.00
5001-...	Engineering Wages	5,641.84	6,071.76	13,358.19	19,847.30	6,099.64	7,058.93	5,317.29	6,857.55	5,125.41	4,054.81	8,690.00
5001-...	Technology Wages	0.00	0.00	0.00	0.00	0.00	0.00	145.13	22.68	0.00	0.00	0.00
5001-...	WQ Wages	16,347.38	21,641.55	14,799.48	19,914.48	21,262.46	19,705.02	22,195.98	23,883.72	22,624.25	19,575.50	21,018.00
5002 -...	Overtime Wages	796.92	2,295.82	2,164.11	864.00	541.98	191.52	592.14	1,210.74	866.09	1,046.21	1,583.00
5005	On-Call Stipend	1,500.00	1,950.00	600.00	1,500.00	1,500.00	600.00	300.00	630.00	1,590.00	1,530.00	1,920.00
	Total Salaries	29,317.39	36,804.69	36,939.35	48,470.75	35,770.95	33,790.71	34,016.13	39,821.88	30,205.75	26,206.52	33,211.00
Fringe Benefits												
5031 -...	FICA Expense	2,155.14	2,666.84	2,715.83	3,509.10	2,525.58	2,585.81	2,886.15	2,830.21	1,974.44	1,876.87	2,541.00
5032 -...	Pension Expense	3,198.14	5,351.28	6,504.30	9,291.64	6,496.88	3,438.41	7,801.65	7,235.30	3,321.71	3,545.28	4,370.00
5033...	Health Insurance	4,937.06	6,295.41	4,294.60	6,226.83	5,559.48	5,354.64	3,367.66	4,230.21	4,699.79	5,149.08	4,552.00
5034...	Workers Comp	429.79	747.41	1,023.84	1,943.06	829.68	736.06	820.54	1,354.48	1,170.28	1,168.33	1,776.00
5035 -...	Disability Insurance	7.55	17.55	17.52	18.72	17.04	18.00	28.46	20.76	16.07	15.75	17.00
5042 -...	Post Retire Overhead	3,442.25	3,848.75	4,244.95	5,176.91	3,666.04	3,818.26	3,743.34	4,489.76	2,854.04	2,378.79	2,819.00
	Total Fringe Benefits	14,169.93	18,927.24	18,801.04	26,166.26	19,094.70	15,951.18	18,647.80	20,160.72	14,036.33	14,134.10	16,075.00
Operations & Maintenance												
5706	Shop Tools	392.23	490.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00
5815	Chemicals	1,911.15	969.50	1,499.40	1,707.35	853.65	631.10	1,139.50	1,032.20	1,252.80	1,109.70	2,000.00
5902	Lab Fees	2,955.00	2,624.00	3,125.00	2,329.00	1,770.00	5,475.00	2,869.00	3,070.00	3,160.00	3,273.00	3,600.00
5904	SCADA	786.25	1,115.00	986.00	312.29	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6010	Cape Vincent Reserve	700.00	700.00	700.00	700.00	700.00	700.00	700.00	700.00	700.00	700.00	700.00
	Total O & M	6,744.63	5,898.50	6,310.40	5,048.64	3,323.65	6,806.10	4,708.50	4,802.20	5,112.80	5,082.70	6,800.00
6004	Water Purchases	126,206.14	135,199.52	168,917.61	118,277.57	96,880.84	132,076.47	155,039.16	115,589.60	93,906.36	79,091.00	76,441.00
Office & Administrative												
5122	Public Info & Advertising	0.00	0.00	0.00	0.00	0.00	0.00	40.00	0.00	0.00	0.00	250.00
5202	Employee Mileage Reimbu...	50.90	119.21	94.95	172.90	71.38	12.08	0.00	9.63	0.00	0.00	100.00
5204	Empl. Meals & Incidental	0.00	23.00	23.00	23.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Office & Admin	50.90	142.21	117.95	195.90	71.38	12.08	40.00	9.63	0.00	0.00	350.00

**Regional Water Line
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
	Utilities											
5802	Gas & Electric	27,771.07	21,929.39	26,202.63	26,677.21	19,349.67	16,604.84	18,256.24	21,687.56	20,283.72	18,716.06	25,000.00
	Total Utilities	27,771.07	21,929.39	26,202.63	26,677.21	19,349.67	16,604.84	18,256.24	21,687.56	20,283.72	18,716.06	25,000.00
	Professional Fees											
5924	Legal	198.00	40.00	0.00	164.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00
	Total Professional Fees	198.00	40.00	0.00	164.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00
	Repairs & Maintenance											
5804	Building Maintenance & Re...	4,772.88	3,814.75	3,844.32	2,685.70	2,413.50	2,748.41	1,333.88	3,316.47	496.45	8,889.15	9,000.00
5808	Site Maint & Repair	2,080.66	2,399.19	2,286.47	1,850.71	1,709.51	2,680.32	2,411.23	2,502.00	1,801.92	2,642.79	3,500.00
5812	Pipeline Maintenance	10,978.70	7,017.70	11,733.67	12,183.78	12,120.10	15,038.58	12,838.19	18,198.44	4,635.43	18,399.51	20,000.00
	Total Repairs & Maintena...	17,832.24	13,231.64	17,864.46	16,720.19	16,243.11	20,467.31	16,583.30	24,016.91	6,933.80	29,931.45	32,500.00
	Computer											
5128	Programming & Software	0.00	400.00	250.51	300.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5906	GIS	1,999.87	1,228.17	999.56	900.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Computer	1,999.87	1,628.17	1,250.07	1,200.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6114	Insurance	2,460.84	2,343.64	3,000.00	4,638.74	3,573.35	4,018.86	4,938.14	4,911.95	4,517.70	4,938.84	5,400.00
6190...	Admin Allocation	2,497.88	2,055.06	2,409.42	2,539.44	2,453.79	2,448.88	2,212.94	3,409.27	11,648.00	17,193.15	17,717.00
6191...	Engineering Allocation	0.00	0.00	0.00	0.00	1,868.03	2,615.82	3,671.75	4,524.20	4,768.12	3,597.60	2,747.00
6208	NYS Administrative Asse...	5,886.00	2,438.00	2,841.00	2,723.00	2,526.00	2,482.00	2,472.00	2,358.00	2,072.00	2,102.00	2,149.00
8901...	Water Quality Allocation	7,254.16	8,360.97	6,452.52	6,774.36	5,739.91	4,978.15	5,478.96	6,850.16	6,203.50	5,503.59	7,517.00
7032	Depreciation	137,327.73	133,927.26	131,884.48	133,499.22	140,381.52	141,587.17	144,304.85	144,298.87	144,071.56	141,719.51	142,400.00
7002	Amortization	0.00	0.00	0.00	0.00	12,183.39	24,366.72	24,366.72	24,366.72	24,366.72	24,366.75	24,400.00
6202	Interest Expense	62,075.55	60,769.27	59,404.21	57,977.72	65,385.21	70,993.13	68,848.99	66,621.36	64,306.88	61,902.02	59,403.00
	Total Expenses	441,792.33	443,695.56	482,395.14	451,073.00	424,845.50	479,199.42	503,585.48	483,429.03	432,433.24	434,485.29	452,610.00
	Change in Net Position	(25,347.32)	(37,047.80)	(6.63)	(27,543.66)	(31,613.79)	(86,482.11)	(69,891.80)	(66,156.60)	(56,240.51)	(60,200.72)	(93,305.00)

**Water Sewer Contracts
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
	Customer Billings											
4001	Customer Billings	\$731,850.29	\$986,345.02	\$986,007.50	\$1,126,920.26	\$760,281.38	\$715,511.18	\$676,165.78	\$741,048.14	\$789,891.73	\$782,810.17	\$879,320.00
	Total Customer Billings	731,850.29	986,345.02	986,007.50	1,126,920.26	760,281.38	715,511.18	676,165.78	741,048.14	789,891.73	782,810.17	879,320.00
	Other Income											
4164	Miscellaneous	(0.08)	0.00	0.00	0.00	0.00	0.00	26.19	0.00	0.00	0.00	0.00
	Total Other Income	(0.08)	0.00	0.00	0.00	0.00	0.00	26.19	0.00	0.00	0.00	0.00
	Total Income	731,850.21	986,345.02	986,007.50	1,126,920.26	760,281.38	715,511.18	676,191.97	741,048.14	789,891.73	782,810.17	879,320.00
	Salaries											
5001-...	Administrative Wages	3,717.22	9,112.20	8,697.62	8,577.69	5,745.94	7,075.30	7,500.13	3,731.27	0.00	0.00	0.00
5001-...	Engineering Wages	43,095.67	65,932.00	108,170.41	242,250.59	3,114.27	3,168.48	7,844.03	12,549.87	15,728.33	10,043.81	19,025.00
5001-...	Technology Wages	1,224.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5001-...	MMF Wages	0.00	0.00	0.00	311.04	0.00	73.32	0.00	0.00	0.00	0.00	0.00
5001-...	WQ Wages	251,621.33	307,213.22	342,952.91	292,598.37	289,671.50	251,023.95	286,794.57	286,085.85	377,346.80	307,525.99	310,157.00
5002 -...	Overtime Wages	35,495.50	42,956.27	53,291.78	60,712.60	60,014.68	59,518.60	66,243.67	78,250.16	87,967.25	76,811.96	84,785.00
5005	On-Call Stipend	7,800.00	8,100.00	7,950.00	7,950.00	7,800.00	7,950.00	7,800.00	7,650.00	8,100.00	7,650.00	8,400.00
	Total Salaries	342,953.72	433,313.69	521,062.72	612,400.29	366,346.39	328,809.65	376,182.40	388,267.15	489,142.38	402,031.76	422,367.00
	Fringe Benefits											
5031 -...	FICA Expense	25,067.09	31,459.27	38,846.15	44,562.28	26,503.14	25,356.59	28,496.48	27,828.98	32,254.34	28,729.49	32,265.00
5032 -...	Pension Expense	37,776.37	62,941.40	92,233.30	115,871.85	67,499.64	42,954.46	75,343.53	69,740.56	54,527.32	54,924.19	54,266.00
5033-...	Health Insurance	60,271.10	71,421.23	55,680.04	79,317.65	52,712.68	35,294.40	36,895.28	40,527.64	57,541.82	54,196.30	63,330.00
5034-...	Workers Comp	5,039.34	8,799.54	11,968.35	20,354.45	25,886.77	26,075.66	27,768.62	30,194.51	31,825.60	27,194.54	29,726.00
5035 -...	Disability Insurance	173.23	191.42	199.92	210.60	176.04	153.96	208.67	205.13	169.60	184.83	209.00
5042 -...	Post Retire Overhead	44,999.81	49,525.66	66,245.03	79,860.57	51,542.46	49,969.81	54,429.40	53,280.47	52,061.24	34,535.25	38,663.00
	Total Fringe Benefits	173,326.94	224,338.52	265,172.79	340,177.40	224,320.73	179,804.88	223,141.98	221,777.29	228,379.92	199,764.60	218,459.00
	Operations & Maintenance											
5704	O&M Supplies	0.00	0.00	0.00	0.00	150.78	0.00	35.63	0.00	0.00	0.00	500.00
5770	Other Tool, Equip & O&M	0.00	0.00	0.00	0.00	436.40	0.00	0.00	0.00	264.00	0.00	500.00
5819	SCADA Expense - Non Co...	2,045.66	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5930	Environmental	0.00	0.00	10,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
8090	Purchases for Resale	28,328.29	145,861.95	74,454.03	46,719.76	32,738.02	14,083.16	6,711.50	10,947.44	15,905.24	27,474.16	50,000.00
	Total O & M	30,373.95	145,861.95	84,454.03	46,719.76	33,325.20	14,083.16	6,747.13	10,947.44	16,169.24	27,474.16	51,000.00
	Office & Administrative											
5053	Misc Employee Costs	20.06	94.15	72.98	0.00	0.00	0.00	0.00	2.75	0.00	10.75	0.00
5202	Employee Mileage Reimbu...	1,733.26	2,536.47	4,682.02	6,753.76	1,406.51	113.87	82.73	83.46	44.15	0.00	500.00
5204	Empl. Meals & Incidental	137.00	427.00	554.00	563.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5270	Travel & Meeting Expense	0.00	0.00	0.00	0.00	0.00	0.00	200.75	111.75	134.25	73.00	300.00
	Total Office & Admin	1,890.32	3,057.62	5,309.00	7,316.76	1,406.51	113.87	283.48	197.96	178.40	83.75	800.00
	Professional Fees											
5924	Legal	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	300.00	0.00	0.00
	Total Professional Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	300.00	0.00	0.00

**Water Sewer Contracts
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
6114	Insurance	4,151.46	5,713.41	6,383.59	7,233.55	5,911.49	7,341.83	7,654.11	9,776.42	13,406.06	16,102.09	17,300.00
6190...	Admin Allocation	0.00	6,224.68	3,009.97	3,212.95	2,432.13	3,059.92	3,531.63	2,719.83	27,726.00	37,499.24	36,558.00
6191...	Engineering Allocation	0.00	0.00	0.00	0.00	206.59	370.97	642.81	12,634.36	12,344.14	10,221.98	12,294.00
6208	NYS Administrative Asse...	9,397.00	5,943.00	6,131.00	6,505.00	3,562.00	4,465.00	3,891.00	4,002.00	4,110.00	4,437.00	4,537.00
8901...	Water Quality Allocation	100,520.07	118,103.32	113,689.62	114,089.01	109,204.89	91,517.26	99,877.25	103,234.78	127,907.96	104,416.60	108,593.00
	Total Expenses	662,613.46	942,556.19	1,005,212.72	1,137,654.72	746,715.93	629,566.54	721,951.79	753,557.23	919,664.10	802,031.18	871,908.00
	Change in Net Position	69,236.75	43,788.83	(19,205.22)	(10,734.46)	13,565.45	85,944.64	(45,759.82)	(12,509.09)	(129,772.37)	(19,221.01)	7,412.00

**Engineering
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
Customer Billings												
4001	Customer Billings	\$0.00	\$0.00	\$0.00	\$0.00	\$563,156.96	\$624,594.38	\$829,484.61	\$1,062,118.41	\$1,231,125.65	\$1,444,830.58	\$1,266,025.00
	Total Customer Billings	0.00	0.00	0.00	0.00	563,156.96	624,594.38	829,484.61	1,062,118.41	1,231,125.65	1,444,830.58	1,266,025.00
Grant Revenue												
4181	Federal Grant Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	17,505.00	8,995.00	0.00
4184	Other Grants	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	438.24	0.00	0.00
	Total Grant Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	17,943.24	8,995.00	0.00
	Total Income	0.00	0.00	0.00	0.00	563,156.96	624,594.38	829,484.61	1,062,118.41	1,249,068.89	1,453,825.58	1,266,025.00
Salaries												
5001-...	Administrative Wages	0.00	0.00	0.00	0.00	6,744.52	6,383.86	4,756.11	7,685.95	0.00	0.00	0.00
5001-...	Engineering Wages	0.00	0.00	0.00	0.00	298,804.89	357,981.17	500,897.43	621,705.99	725,185.18	740,351.62	700,886.00
5001-...	Technology Wages	0.00	0.00	0.00	0.00	0.00	1,213.34	7,051.00	15,829.55	15,536.67	0.00	0.00
5001-...	Regional Development Wa...	0.00	0.00	0.00	0.00	0.00	193.38	894.00	979.49	2,582.29	0.00	0.00
5001-...	WQ Wages	0.00	0.00	0.00	0.00	1,641.85	323.94	604.46	497.90	442.63	2,190.58	0.00
5002 -...	Overtime Wages	0.00	0.00	0.00	0.00	232.98	246.22	136.78	1,061.63	871.63	2,063.24	375.00
	Total Salaries	0.00	0.00	0.00	0.00	307,424.24	366,341.91	514,339.78	647,760.51	744,618.40	744,605.44	701,261.00
Fringe Benefits												
5031 -...	FICA Expense	0.00	0.00	0.00	0.00	25,947.15	23,911.37	36,787.79	46,657.63	54,181.73	53,537.60	53,647.00
5032 -...	Pension Expense	0.00	0.00	0.00	0.00	62,175.74	38,768.15	94,092.36	112,067.26	88,495.03	93,339.39	82,542.00
5033...	Health Insurance	0.00	0.00	0.00	0.00	28,899.11	21,687.48	41,467.39	50,989.56	98,509.07	114,710.73	93,189.00
5034...	Workers Comp	0.00	0.00	0.00	0.00	903.24	1,309.73	1,492.39	1,408.50	13,570.86	32,395.92	29,179.00
5035 -...	Disability Insurance	0.00	0.00	0.00	0.00	14.28	183.96	281.86	286.48	633.33	373.37	445.00
5042 -...	Post Retire Overhead	0.00	0.00	0.00	0.00	35,137.77	31,472.63	47,124.99	56,753.80	57,880.29	56,861.79	51,226.00
5054	Employee Physicals & Scr...	0.00	0.00	0.00	0.00	186.50	614.50	419.50	256.25	841.75	364.00	500.00
	Total Fringe Benefits	0.00	0.00	0.00	0.00	153,263.79	117,947.82	221,666.28	268,419.48	314,112.06	351,582.80	310,728.00
Operations & Maintenance												
5403	Safety Equipment & Supplies	0.00	0.00	0.00	0.00	1,048.98	2,754.56	1,356.35	2,028.36	1,108.44	1,289.78	1,000.00
5712	Purchased Maintenance &...	0.00	0.00	0.00	0.00	5,129.00	0.00	0.00	0.00	0.00	0.00	0.00
5904	SCADA	0.00	0.00	0.00	0.00	15,674.87	15,468.87	24,129.55	25,304.60	22,717.22	16,903.01	22,200.00
8090	Purchases for Resale	0.00	0.00	0.00	0.00	47,016.51	33,405.87	22,840.54	71,025.98	79,806.59	90,857.60	66,000.00
	Total O & M	0.00	0.00	0.00	0.00	68,869.36	51,629.30	48,326.44	98,358.94	103,632.25	109,050.39	89,200.00
Office & Administrative												
5053	Misc Employee Costs	0.00	0.00	0.00	0.00	211.00	0.00	1,029.87	546.00	730.82	219.25	1,000.00
5102	Office Rent	0.00	0.00	0.00	0.00	0.00	11,592.00	11,594.04	11,594.04	12,716.04	10,761.00	10,761.00
5104	Office Supplies	0.00	0.00	0.00	0.00	0.00	1,984.78	2,506.93	2,716.86	863.74	1,547.38	2,800.00
5112	Telephone	0.00	0.00	0.00	0.00	1,972.57	2,497.82	2,619.74	2,735.47	3,022.59	3,656.26	4,020.00
5114	Cellular Services	0.00	0.00	0.00	0.00	6,286.69	5,732.69	5,048.67	6,070.66	6,947.94	5,690.07	6,700.00
5120	Dues & Subscriptions	0.00	0.00	0.00	0.00	447.00	810.02	681.00	405.00	913.00	618.00	1,000.00
5122	Public Info & Advertising	0.00	0.00	0.00	0.00	553.64	1,652.90	3,228.43	3,850.79	4,345.02	0.00	500.00
5130	Office Equipment	0.00	0.00	0.00	0.00	0.00	6,385.66	5,832.84	8,463.37	3,075.95	2,796.39	5,000.00
5202	Employee Mileage Reimbu...	0.00	0.00	0.00	0.00	5,326.13	10,158.90	15,191.46	14,757.50	19,026.40	16,518.33	14,500.00
5204	Empl. Meals & Incidental	0.00	0.00	0.00	0.00	403.00	1,957.00	905.01	691.03	1,958.81	453.30	2,500.00

**Engineering
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
5206	Empl. Lodging	0.00	0.00	0.00	0.00	206.40	978.00	479.00	2,012.00	6,612.00	1,715.00	6,500.00
5312	Continuing Education	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00
5370	Training & Development	0.00	0.00	0.00	0.00	750.85	3,109.90	744.90	4,326.80	8,021.07	7,994.00	7,580.00
5402	Employee Uniforms	0.00	0.00	0.00	0.00	0.00	908.00	233.00	486.00	633.90	753.00	1,300.00
	Total Office & Admin	0.00	0.00	0.00	0.00	16,157.28	47,767.67	50,094.89	58,655.52	68,867.28	52,721.98	69,161.00
	Professional Fees											
5924	Legal	0.00	0.00	0.00	0.00	2,500.00	0.00	203.40	0.00	0.00	29,426.88	500.00
	Total Professional Fees	0.00	0.00	0.00	0.00	2,500.00	0.00	203.40	0.00	0.00	29,426.88	500.00
	Automobile											
5601	Auto/Light Truck Rep. & M...	0.00	0.00	0.00	0.00	777.81	1,104.32	479.76	1,040.21	2,427.47	479.76	2,777.00
5602	Auto/Light Truck Fuel	0.00	0.00	0.00	0.00	4,648.94	3,380.38	3,611.73	3,609.44	4,265.06	3,265.01	6,000.00
5603	Auto/Light Truck Rental/Le...	0.00	0.00	0.00	0.00	8,705.16	9,698.64	10,576.52	12,164.04	12,164.04	8,600.04	8,400.00
5604	Parts & Supplies	0.00	0.00	0.00	0.00	0.00	244.00	0.00	0.00	0.00	0.00	0.00
5605	Vehicle Ins	0.00	0.00	0.00	0.00	1,975.25	1,307.37	2,223.20	2,182.96	2,197.27	1,195.88	3,200.00
	Total Automobile	0.00	0.00	0.00	0.00	16,107.16	15,734.71	16,891.21	18,996.65	21,053.84	13,540.69	20,377.00
	Computer											
5124	Computer Equipment	0.00	0.00	0.00	0.00	3,543.00	7,398.45	4,843.49	6,385.46	3,059.58	5,020.61	6,500.00
5128	Programming & Software	0.00	0.00	0.00	0.00	0.00	1,747.00	790.42	2,500.00	9,667.78	11.10	1,300.00
5906	GIS	0.00	0.00	0.00	0.00	24,828.75	34,379.11	38,914.18	40,065.42	42,045.51	34,220.54	29,006.00
	Total Computer	0.00	0.00	0.00	0.00	28,371.75	43,524.56	44,548.09	48,950.88	54,772.87	39,252.25	36,806.00
6114	Insurance	0.00	0.00	0.00	0.00	4,927.52	5,712.11	9,876.27	13,487.84	24,077.03	24,687.51	26,600.00
6190...	Admin Allocation	0.00	0.00	0.00	0.00	2,390.81	2,441.14	1,995.02	3,534.89	42,870.00	53,703.05	55,463.00
6191...	Engineering Allocation	0.00	0.00	0.00	0.00	(68,851.47)	(90,088.49)	(86,314.22)	(85,882.43)	(96,570.33)	(67,192.98)	(82,956.00)
6208	NYS Administrative Asse...	0.00	0.00	0.00	0.00	3,484.00	3,445.00	4,908.00	5,516.00	7,378.00	6,535.00	6,957.00
8901...	Water Quality Allocation	0.00	0.00	0.00	0.00	0.00	163.17	246.46	375.15	255.14	1,184.00	0.00
7032	Depreciation	0.00	0.00	0.00	0.00	0.00	7,127.36	22,256.98	26,522.06	27,217.26	34,865.10	27,800.00
	Total Expenses	0.00	0.00	0.00	0.00	534,644.44	571,746.26	849,038.60	1,104,695.49	1,312,283.80	1,393,962.11	1,261,897.00
	Change in Net Position	0.00	0.00	0.00	0.00	28,512.52	52,848.12	(19,553.99)	(42,577.08)	(63,214.91)	59,863.47	4,128.00

**Regional Development
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
	Customer Billings											
4001	Customer Billings	\$76,675.48	\$98,420.46	\$92,935.38	\$137,342.50	\$128,964.78	\$143,589.87	\$186,015.30	\$216,280.74	\$222,185.58	\$145,500.47	\$162,510.00
	Total Customer Billings	76,675.48	98,420.46	92,935.38	137,342.50	128,964.78	143,589.87	186,015.30	216,280.74	222,185.58	145,500.47	162,510.00
	Grant Revenue											
4181	Federal Grant Income	93,030.00	40,465.00	47,285.00	0.00	0.00	0.00	180,472.43	328,619.77	109,584.04	214,514.58	90,000.00
4183	NY State Grants	250,000.00	0.00	3,000,000.00	4,000,000.00	506,000.00	798,000.00	1,493,000.41	2,037,703.34	1,945,719.20	2,164,333.97	1,239,000.00
4184	Other Grants	0.00	1,000,000.00	0.00	0.00	400,000.00	0.00	0.00	0.00	0.00	0.00	40,000.00
	Total Grant Revenue	343,030.00	1,040,465.00	3,047,285.00	4,000,000.00	906,000.00	798,000.00	1,673,472.84	2,366,323.11	2,055,303.24	2,378,848.55	1,369,000.00
4104	Loan Interest Income	586,036.82	572,031.62	568,405.95	504,468.15	543,871.46	639,583.05	664,527.51	617,971.80	661,274.95	635,971.21	697,000.00
	Other Income											
4162	Processing Fees	0.00	0.00	0.00	0.00	10,500.00	0.00	26,265.00	46,617.00	39,355.00	39,950.00	25,000.00
4164	Miscellaneous	1,029.99	34,856.99	60,712.46	2,882.41	9,698.09	34,187.66	40,115.65	40,826.16	29,585.70	7,717.42	17,500.00
4185	Grant Recapture	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	16,350.00	0.00
4190	Recovery of Bad Debts	0.00	5,875.00	21.90	0.00	0.00	0.00	60,424.16	17,392.00	22,317.89	0.00	0.00
	Total Other Income	1,029.99	40,731.99	60,734.36	2,882.41	20,198.09	34,187.66	126,804.81	104,835.16	91,258.59	64,017.42	42,500.00
	Interest Income											
4102	Investment Interest Income	99,054.65	44,531.33	24,955.12	21,648.80	30,092.95	81,966.38	135,267.19	162,283.17	220,599.35	291,044.17	382,280.00
4106...	Trustee Interest	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	61.32	0.00	0.00
4202...	Mark to Market Adjustment	0.00	0.00	0.00	0.00	314.55	18,292.77	(39,479.89)	(23,261.88)	38,236.80	18,806.22	0.00
	Total Interest Income	99,054.65	44,531.33	24,955.12	21,648.80	30,407.50	100,259.15	95,787.30	139,021.29	258,897.47	309,850.39	382,280.00
	Total Income	1,105,826.94	1,796,180.40	3,794,315.81	4,666,341.86	1,629,441.83	1,715,619.73	2,746,607.76	3,444,432.10	3,288,919.83	3,534,188.04	2,653,290.00
	Salaries											
5001-...	Administrative Wages	254,537.16	231,873.51	217,377.83	226,478.79	234,361.05	208,869.78	58,206.43	58,445.64	9,972.40	16,052.90	12,669.00
5001-...	Engineering Wages	0.00	0.00	0.00	6,251.26	6,324.22	12,970.40	28,611.69	78,457.11	64,661.40	24,258.44	25,094.00
5001-...	Technology Wages	0.00	0.00	0.00	381.52	0.00	0.00	1,811.99	1,815.51	0.00	0.00	0.00
5001-...	Regional Development Wa...	0.00	0.00	0.00	0.00	0.00	57,793.75	275,012.23	273,691.36	292,711.42	312,180.79	332,753.00
5002 -...	Overtime Wages	0.00	0.00	0.00	0.00	7.49	0.00	33.54	82.46	0.00	17.82	0.00
	Total Salaries	254,537.16	231,873.51	217,377.83	233,111.57	240,692.76	279,633.93	363,675.88	412,492.08	367,345.22	352,509.95	370,516.00
	Fringe Benefits											
5031 -...	FICA Expense	18,349.72	16,634.43	15,378.62	16,338.84	16,737.88	20,034.65	24,545.34	28,840.86	24,523.39	23,768.34	28,344.00
5032 -...	Pension Expense	26,048.09	34,327.86	40,967.71	49,344.65	47,466.63	38,476.04	74,920.27	81,676.10	48,996.02	54,750.16	54,377.00
5033...	Health Insurance	41,201.94	39,790.54	24,451.21	27,996.30	30,221.27	36,923.98	38,976.86	42,922.52	51,098.00	56,095.72	52,972.00
5034...	Workers Comp	279.94	359.35	181.77	349.42	458.44	832.51	749.74	821.61	709.18	728.97	765.00
5035 -...	Disability Insurance	139.67	174.38	137.88	135.00	143.76	143.04	372.78	299.65	303.49	302.17	321.00
5042 -...	Post Retire Overhead	19,147.18	19,282.00	21,350.46	23,298.08	22,568.06	24,766.38	31,963.71	35,971.03	26,039.23	25,226.85	25,116.00
	Total Fringe Benefits	105,166.54	110,568.56	102,467.65	117,462.29	117,596.04	121,176.60	171,528.70	190,531.77	151,669.31	160,872.21	161,895.00
	Operations & Maintenance											
6110	Marketing	0.00	20,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00
8090	Purchases for Resale	0.00	24.90	682.87	645.80	5,710.33	4,103.70	8,323.20	10,982.00	6,260.00	500.00	7,000.00
	Total O & M	0.00	20,024.90	5,682.87	5,645.80	10,710.33	9,103.70	13,323.20	15,982.00	11,260.00	5,500.00	12,000.00
6006	Host Community Benefits	0.00	0.00	0.00	0.00	0.00	0.00	20,757.52	20,757.72	59,297.16	88,942.88	103,766.00

**Regional Development
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
Office & Administrative												
5053	Misc Employee Costs	95.49	82.00	10.74	0.00	0.00	0.00	(10.00)	0.00	0.00	0.00	0.00
5104	Office Supplies	22.50	190.89	0.00	114.00	0.00	114.00	0.00	114.00	0.00	0.00	0.00
5110	Postage & Shipping	35.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5120	Dues & Subscriptions	609.00	765.00	40.00	125.00	125.00	625.00	625.00	625.00	625.00	125.00	625.00
5122	Public Info & Advertising	3,331.98	1,576.06	364.04	1,786.29	738.22	1,449.55	1,468.36	1,870.02	220.76	230.12	2,000.00
5170	Other Office Expenses	0.00	0.00	0.00	0.00	0.00	4,238.50	0.00	0.00	0.00	0.00	0.00
5172	Filing Fees	0.00	0.00	250.00	260.00	540.00	790.00	280.00	560.00	580.00	580.00	1,100.00
5202	Employee Mileage Reimbu...	1,943.89	1,192.11	510.95	1,044.02	1,019.91	1,072.35	4,159.16	3,306.33	1,277.93	443.00	1,750.00
5204	Empl. Meals & Incidental	1,044.09	1,188.52	1,121.25	1,246.25	1,259.00	1,231.50	823.47	355.18	532.09	350.02	1,625.00
5206	Empl. Lodging	2,432.71	3,360.83	2,720.95	2,961.46	3,977.79	4,606.13	4,071.99	2,955.41	3,780.11	2,280.06	3,300.00
5270	Travel & Meeting Expense	154.00	822.19	60.60	1,084.50	1,449.02	2,262.08	2,508.23	1,370.58	4,459.68	611.74	2,300.00
5312	Continuing Education	0.00	0.00	238.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5370	Training & Development	464.00	1,160.00	789.00	1,500.00	1,000.00	95.00	1,490.00	55.00	0.00	1,749.00	1,800.00
5570	Other General Expense	300.00	828.98	441.29	570.80	492.73	515.06	476.61	896.11	369.64	1,293.90	2,200.00
	Total Office & Admin	10,432.66	11,166.58	6,546.82	10,692.32	10,601.67	16,999.17	15,892.82	12,107.63	11,845.21	7,662.84	16,700.00
Professional Fees												
5924	Legal	1,805.15	6,426.93	2,695.90	2,131.55	2,370.00	696.50	2,248.50	2,646.55	2,323.90	6,480.95	12,900.00
5926	Investment Banking Fees	3,853.25	2,730.70	2,354.98	703.95	831.38	6,567.64	6,762.92	7,240.73	7,231.08	7,795.79	12,377.00
5970	Consulting	5,953.18	6,959.30	22,950.00	18,703.18	15,012.40	93,500.00	199,120.45	245,109.00	69,429.56	117,020.40	157,850.00
	Total Professional Fees	11,611.58	16,116.93	28,000.88	21,538.68	18,213.78	100,764.14	208,131.87	254,996.28	78,984.54	131,297.14	183,127.00
Computer												
5124	Computer Equipment	0.00	0.00	0.00	0.00	0.00	1,396.32	0.00	0.00	0.00	0.00	0.00
6108	Web Page Design & Maint...	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	750.00
	Total Computer	0.00	0.00	0.00	0.00	0.00	1,396.32	0.00	0.00	0.00	0.00	750.00
6122	Bad Debt Expense	0.00	0.00	0.00	0.00	250,000.00	0.00	0.00	245,149.93	0.00	499,921.46	0.00
6120	Grants	270,000.00	0.00	700.00	0.00	0.00	0.00	631,753.16	524,871.32	732,672.04	731,174.64	1,517,500.00
6190...	Admin Allocation	104,972.94	90,159.51	88,595.07	103,321.50	99,924.96	116,991.32	34,462.97	40,517.90	132,226.00	152,342.64	159,176.00
6191...	Engineering Allocation	0.00	0.00	0.00	0.00	359.78	1,185.91	2,662.27	11,183.64	8,330.92	5,306.24	4,260.00
6202	Interest Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,277.79	3,500.00
	Total Expenses	756,720.88	479,909.99	449,371.12	491,772.16	748,099.32	647,251.09	1,462,188.39	1,728,590.27	1,553,630.40	2,137,807.79	2,533,190.00
	Change in Net Position	349,106.06	1,316,270.41	3,344,944.69	4,174,569.70	881,342.51	1,068,368.64	1,284,419.37	1,715,841.83	1,735,289.43	1,396,380.25	120,100.00

**RD Contracts
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
	Customer Billings											
4001	Customer Billings	\$71,730.48	\$93,475.46	\$87,990.38	\$132,397.50	\$123,924.84	\$138,644.87	\$181,070.30	\$212,200.74	\$218,105.58	\$141,620.47	\$158,710.00
	Total Customer Billings	71,730.48	93,475.46	87,990.38	132,397.50	123,924.84	138,644.87	181,070.30	212,200.74	218,105.58	141,620.47	158,710.00
	Grant Revenue											
4181	Federal Grant Income	0.00	0.00	0.00	0.00	0.00	0.00	180,472.43	328,619.77	109,584.04	214,514.58	90,000.00
4183	NY State Grants	0.00	0.00	0.00	0.00	0.00	0.00	31,494.09	14,709.83	93,220.98	325,576.19	239,000.00
	Total Grant Revenue	0.00	0.00	0.00	0.00	0.00	0.00	211,966.52	343,329.60	202,805.02	540,090.77	329,000.00
	Other Income											
4162	Processing Fees	0.00	0.00	0.00	0.00	0.00	0.00	10,400.00	13,300.00	4,450.00	12,725.00	7,500.00
4164	Miscellaneous	424.99	0.00	80.89	0.00	0.18	0.00	0.00	0.00	0.00	0.00	0.00
	Total Other Income	424.99	0.00	80.89	0.00	0.18	0.00	10,400.00	13,300.00	4,450.00	12,725.00	7,500.00
	Total Income	72,155.47	93,475.46	88,071.27	132,397.50	123,925.02	138,644.87	403,436.82	568,830.34	425,360.60	694,436.24	495,210.00
	Salaries											
5001-...	Administrative Wages	46,032.14	48,543.48	43,100.03	53,807.49	58,120.13	47,119.58	23,288.71	25,559.79	9,972.40	16,052.90	12,669.00
5001-...	Engineering Wages	0.00	0.00	0.00	6,251.26	6,324.22	12,896.10	28,611.69	78,299.36	64,661.40	24,258.44	25,094.00
5001-...	Technology Wages	0.00	0.00	0.00	0.00	0.00	0.00	494.33	1,746.89	0.00	0.00	0.00
5001-...	Regional Development Wa...	0.00	0.00	0.00	0.00	0.00	16,972.36	117,712.66	128,253.34	131,021.81	150,413.64	190,682.00
5002 -...	Overtime Wages	0.00	0.00	0.00	0.00	0.00	0.00	0.00	66.23	0.00	17.82	0.00
	Total Salaries	46,032.14	48,543.48	43,100.03	60,058.75	64,444.35	76,988.04	170,107.39	233,925.61	205,655.61	190,742.80	228,445.00
	Fringe Benefits											
5031 -...	FICA Expense	3,321.10	3,482.47	3,049.16	4,220.08	4,458.40	5,612.05	11,544.63	16,450.89	13,601.99	13,075.39	17,476.00
5032 -...	Pension Expense	4,714.42	7,186.65	8,122.77	12,594.85	12,505.43	10,518.80	34,635.23	45,241.08	26,339.32	29,524.12	32,177.00
5033...	Health Insurance	7,282.34	8,547.45	5,555.90	7,771.23	8,639.57	11,355.80	20,472.34	24,490.94	31,420.82	31,563.96	33,715.00
5034...	Workers Comp	50.67	75.23	30.27	90.11	125.82	303.99	354.00	462.91	402.80	407.85	509.00
5035 -...	Disability Insurance	36.00	46.23	19.68	23.64	25.44	27.96	218.27	189.02	243.36	239.30	254.00
5042 -...	Post Retire Overhead	3,358.99	4,345.89	4,941.58	6,322.91	6,343.05	7,177.00	16,843.88	23,457.55	17,834.99	15,086.55	15,953.00
	Total Fringe Benefits	18,763.52	23,683.92	21,719.36	31,022.82	32,097.71	34,995.60	84,068.35	110,292.39	89,843.28	89,897.17	100,084.00
	Operations & Maintenance											
8090	Purchases for Resale	0.00	24.90	682.87	645.80	5,710.33	4,103.70	8,323.20	10,982.00	6,260.00	500.00	7,000.00
	Total O & M	0.00	24.90	682.87	645.80	5,710.33	4,103.70	8,323.20	10,982.00	6,260.00	500.00	7,000.00
	Office & Administrative											
5053	Misc Employee Costs	0.00	0.00	0.00	0.00	0.00	0.00	(10.00)	0.00	0.00	0.00	0.00
5104	Office Supplies	22.50	190.89	0.00	114.00	0.00	114.00	0.00	114.00	0.00	0.00	0.00
5110	Postage & Shipping	35.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5120	Dues & Subscriptions	40.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5122	Public Info & Advertising	194.82	107.28	125.04	247.13	228.98	274.83	570.00	1,255.02	220.76	230.12	500.00
5172	Filing Fees	0.00	0.00	0.00	260.00	540.00	790.00	280.00	560.00	580.00	580.00	600.00
5202	Employee Mileage Reimbu...	0.00	590.59	15.54	617.43	655.20	692.06	3,431.55	2,932.89	1,047.39	75.40	750.00
5204	Empl. Meals & Incidental	8.59	609.64	124.00	88.00	34.50	72.00	391.54	69.11	457.94	145.27	150.00
5206	Empl. Lodging	0.00	811.00	192.00	0.00	0.00	0.00	1,625.98	232.00	2,573.12	488.34	500.00
5270	Travel & Meeting Expense	0.00	12.00	4.00	0.00	0.00	0.00	1,263.19	759.95	3,850.25	365.47	500.00

**RD Contracts
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
5370	Training & Development	0.00	0.00	0.00	0.00	0.00	0.00	1,490.00	0.00	0.00	1,400.00	0.00
5570	Other General Expense	0.00	354.10	0.00	0.00	0.00	72.06	0.00	0.00	0.00	50.00	200.00
	Total Office & Admin	300.91	2,675.50	460.58	1,326.56	1,458.68	2,014.95	9,042.26	5,922.97	8,729.46	3,334.60	3,200.00
	Professional Fees											
5924	Legal	0.00	0.00	287.00	690.00	270.00	0.00	0.00	0.00	250.00	0.00	500.00
5970	Consulting	739.83	446.90	0.00	6,000.00	0.00	0.00	140,270.45	222,109.00	37,979.56	77,020.40	55,500.00
	Total Professional Fees	739.83	446.90	287.00	6,690.00	270.00	0.00	140,270.45	222,109.00	38,229.56	77,020.40	56,000.00
6120	Grants	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	27,891.00	282,018.66	92,500.00
6190...	Admin Allocation	18,133.55	20,769.36	19,868.68	25,999.50	26,517.33	30,528.21	12,819.21	16,189.27	28,368.00	31,765.42	32,686.00
6191...	Engineering Allocation	0.00	0.00	0.00	0.00	359.78	1,178.03	2,662.27	11,168.51	8,330.92	5,306.24	4,260.00
	Total Expenses	83,969.95	96,144.06	86,118.52	125,743.43	130,858.18	149,808.53	427,293.13	610,589.75	413,307.83	680,585.29	524,175.00
	Change in Net Position	(11,814.48)	(2,668.60)	1,952.75	6,654.07	(6,933.16)	(11,163.66)	(23,856.31)	(41,759.41)	12,052.77	13,850.95	(28,965.00)

**Affordable Housing Program
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
	Customer Billings											
4001	Customer Billings	\$4,945.00	\$4,945.00	\$4,945.00	\$4,945.00	\$5,039.94	\$4,945.00	\$4,945.00	\$4,080.00	\$4,080.00	\$3,880.00	\$3,800.00
	Total Customer Billings	4,945.00	4,945.00	4,945.00	4,945.00	5,039.94	4,945.00	4,945.00	4,080.00	4,080.00	3,880.00	3,800.00
	Grant Revenue											
4183	NY State Grants	0.00	0.00	3,000,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Grant Revenue	0.00	0.00	3,000,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4104	Loan Interest Income	373,820.64	358,883.77	365,872.40	359,631.12	371,108.30	377,563.38	405,714.79	368,376.90	352,692.17	323,132.74	305,000.00
	Other Income											
4164	Miscellaneous	430.00	2,000.00	60,480.00	2,843.55	5,839.61	14,522.82	35,461.21	34,225.88	24,031.09	24.77	10,000.00
4190	Recovery of Bad Debts	0.00	0.00	21.90	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Other Income	430.00	2,000.00	60,501.90	2,843.55	5,839.61	14,522.82	35,461.21	34,225.88	24,031.09	24.77	10,000.00
	Interest Income											
4102	Investment Interest Income	68,144.39	26,243.94	14,577.68	12,396.21	11,305.15	20,791.83	40,798.88	76,377.42	100,815.94	124,804.27	120,700.00
4202...	Mark to Market Adjustment	0.00	0.00	0.00	0.00	0.00	(136.03)	(15,192.63)	(18,082.97)	23,766.84	19,225.62	0.00
	Total Interest Income	68,144.39	26,243.94	14,577.68	12,396.21	11,305.15	20,655.80	25,606.25	58,294.45	124,582.78	144,029.89	120,700.00
	Total Income	447,340.03	392,072.71	3,445,896.98	379,815.88	393,293.00	417,687.00	471,727.25	464,977.23	505,386.04	471,067.40	439,500.00
	Salaries											
5001-...	Administrative Wages	79,519.13	66,502.91	109,326.26	108,332.98	115,998.43	99,584.08	19,671.98	16,502.07	0.00	0.00	0.00
5001-...	Engineering Wages	0.00	0.00	0.00	0.00	0.00	0.00	0.00	157.75	0.00	0.00	0.00
5001-...	Technology Wages	0.00	0.00	0.00	190.76	0.00	0.00	653.16	34.31	0.00	0.00	0.00
5001-...	Regional Development Wa...	0.00	0.00	0.00	0.00	0.00	26,776.94	76,379.52	78,970.65	83,719.94	94,979.60	84,903.00
5002 -...	Overtime Wages	0.00	0.00	0.00	0.00	0.00	0.00	16.77	0.00	0.00	0.00	0.00
	Total Salaries	79,519.13	66,502.91	109,326.26	108,523.74	115,998.43	126,361.02	96,721.43	95,664.78	83,719.94	94,979.60	84,903.00
	Fringe Benefits											
5031 -...	FICA Expense	5,806.94	4,770.87	7,734.40	7,599.69	8,081.78	8,972.92	6,499.09	6,639.96	5,654.90	6,461.51	6,495.00
5032 -...	Pension Expense	8,243.16	9,845.46	20,603.97	23,047.77	23,009.83	17,436.95	20,166.20	19,526.34	11,731.46	15,243.01	13,512.00
5033...	Health Insurance	10,863.02	9,692.20	12,552.52	13,416.08	14,993.22	16,799.83	8,532.03	8,981.05	8,192.16	13,998.81	11,488.00
5034...	Workers Comp	88.59	103.07	98.91	160.77	218.83	335.74	176.42	189.46	161.96	150.83	153.00
5035 -...	Disability Insurance	42.52	45.08	66.36	63.00	66.96	65.04	73.19	61.95	44.05	29.61	32.00
5042 -...	Post Retire Overhead	5,866.16	5,068.50	9,860.61	10,138.47	10,421.88	10,834.39	8,573.18	8,321.62	5,621.98	6,066.63	5,354.00
	Total Fringe Benefits	30,910.39	29,525.18	50,916.77	54,425.78	56,792.50	54,444.87	44,020.11	43,720.38	31,406.51	41,950.40	37,034.00
	Office & Administrative											
5053	Misc Employee Costs	10.00	0.00	10.74	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5120	Dues & Subscriptions	569.00	765.00	0.00	125.00	125.00	625.00	625.00	625.00	625.00	125.00	625.00
5122	Public Info & Advertising	250.00	(250.00)	239.00	424.42	3.20	406.75	136.72	0.00	0.00	0.00	500.00
5202	Employee Mileage Reimbu...	221.06	289.23	302.27	107.35	198.95	305.53	151.20	228.98	154.24	0.00	500.00
5204	Empl. Meals & Incidental	60.00	139.00	218.25	284.00	304.50	124.00	175.00	0.00	0.00	0.00	475.00
5206	Empl. Lodging	82.00	399.00	320.00	745.80	686.19	96.00	483.00	0.00	0.00	0.00	800.00
5270	Travel & Meeting Expense	0.00	144.03	36.00	939.60	652.70	9.00	161.74	0.00	0.00	0.00	800.00
5370	Training & Development	245.00	550.00	125.00	630.00	0.00	0.00	0.00	0.00	0.00	0.00	800.00
5570	Other General Expense	0.00	0.00	390.57	240.00	309.03	400.00	109.21	216.11	34.64	0.00	500.00

**Affordable Housing Program
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
	Total Office & Admin	1,437.06	2,036.26	1,641.83	3,496.17	2,279.57	1,966.28	1,841.87	1,070.09	813.88	125.00	5,000.00
	Professional Fees											
5924	Legal	1,545.65	1,873.50	805.50	396.05	312.50	0.00	1,413.00	0.00	0.00	3,041.40	3,000.00
5926	Investment Banking Fees	2,354.03	1,788.19	1,367.39	0.00	0.00	2,723.05	2,635.89	3,506.65	3,511.93	3,511.32	4,139.00
5970	Consulting	0.00	0.00	4,500.00	10,000.00	0.00	4,500.00	12,000.00	0.00	0.00	2,500.00	15,000.00
	Total Professional Fees	3,899.68	3,661.69	6,672.89	10,396.05	312.50	7,223.05	16,048.89	3,506.65	3,511.93	9,052.72	22,139.00
6122	Bad Debt Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	230,414.29	0.00
6190...	Admin Allocation	32,266.86	23,294.85	41,104.15	45,924.05	46,973.39	53,247.23	11,245.18	12,136.05	52,060.00	59,195.01	61,484.00
6191...	Engineering Allocation	0.00	0.00	0.00	0.00	0.00	0.00	0.00	15.13	0.00	0.00	0.00
	Total Expenses	148,033.12	125,020.89	209,661.90	222,765.79	222,356.39	243,242.45	169,877.48	156,113.08	171,512.26	435,717.02	210,560.00
	Change in Net Position	299,306.91	267,051.82	3,236,235.08	157,050.09	170,936.61	174,444.55	301,849.77	308,864.15	333,873.78	35,350.38	228,940.00

**Community Development Loan Fund
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
	Grant Revenue											
4183	NY State Grants	\$0.00	\$0.00	\$0.00	\$0.00	\$506,000.00	\$798,000.00	\$1,461,506.32	\$2,022,993.51	\$1,852,498.22	\$1,838,757.78	\$1,000,000.00
	Total Grant Revenue	0.00	0.00	0.00	0.00	506,000.00	798,000.00	1,461,506.32	2,022,993.51	1,852,498.22	1,838,757.78	1,000,000.00
4104	Loan Interest Income	104,847.92	100,699.04	92,345.81	83,309.36	89,374.05	91,690.96	83,777.09	66,462.66	77,326.04	84,523.67	83,000.00
	Other Income											
4162	Processing Fees	0.00	0.00	0.00	0.00	10,500.00	0.00	15,865.00	33,317.00	34,905.00	0.00	0.00
4164	Miscellaneous	150.00	171.99	151.57	8.86	3,828.30	19,614.84	4,654.44	6,600.28	5,554.61	1,096.18	0.00
4190	Recovery of Bad Debts	0.00	5,875.00	0.00	0.00	0.00	0.00	60,424.16	17,392.00	22,317.89	0.00	0.00
	Total Other Income	150.00	6,046.99	151.57	8.86	14,328.30	19,614.84	80,943.60	57,309.28	62,777.50	1,096.18	0.00
	Interest Income											
4102	Investment Interest Income	30,532.48	16,796.52	5,981.89	4,156.40	12,745.90	31,928.46	48,210.83	32,137.93	35,293.11	639.49	200.00
4106...	Trustee Interest	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	61.32	0.00	0.00
4202...	Mark to Market Adjustment	0.00	0.00	0.00	0.00	350.00	13,957.35	(17,120.93)	(1,498.18)	946.05	0.00	0.00
	Total Interest Income	30,532.48	16,796.52	5,981.89	4,156.40	13,095.90	45,885.81	31,089.90	30,639.75	36,300.48	639.49	200.00
	Total Income	135,530.40	123,542.55	98,479.27	87,474.62	622,798.25	955,191.61	1,657,316.91	2,177,405.20	2,028,902.24	1,925,017.12	1,083,200.00
	Salaries											
5001-...	Administrative Wages	38,404.62	39,924.36	64,951.54	64,338.32	60,242.49	60,001.42	13,516.61	15,302.42	0.00	0.00	0.00
5001-...	Engineering Wages	0.00	0.00	0.00	0.00	0.00	74.30	0.00	0.00	0.00	0.00	0.00
5001-...	Technology Wages	0.00	0.00	0.00	190.76	0.00	0.00	664.50	34.31	0.00	0.00	0.00
5001-...	Regional Development Wa...	0.00	0.00	0.00	0.00	0.00	13,673.07	76,246.40	61,967.52	73,600.67	17,790.02	19,495.00
5002 -...	Overtime Wages	0.00	0.00	0.00	0.00	7.49	0.00	16.77	16.23	0.00	0.00	0.00
	Total Salaries	38,404.62	39,924.36	64,951.54	64,529.08	60,249.98	73,748.79	90,444.28	77,320.48	73,600.67	17,790.02	19,495.00
	Fringe Benefits											
5031 -...	FICA Expense	2,724.58	2,864.14	4,595.06	4,519.07	4,197.70	5,267.18	6,071.05	5,362.87	4,971.39	898.12	1,491.00
5032 -...	Pension Expense	3,867.64	5,910.63	12,240.97	13,702.03	11,951.37	10,245.62	18,776.11	15,770.24	10,312.93	2,119.09	2,924.00
5033...	Health Insurance	5,478.67	6,147.10	6,342.79	6,808.99	6,588.48	8,625.24	9,654.08	9,214.67	11,272.77	2,978.27	2,998.00
5034...	Workers Comp	41.56	61.87	52.59	98.54	113.79	185.56	208.77	157.50	137.44	94.16	35.00
5035 -...	Disability Insurance	33.88	51.35	51.84	48.36	51.36	50.04	74.49	42.89	12.72	7.43	12.00
5042 -...	Post Retire Overhead	3,213.66	3,690.86	6,548.27	6,836.70	5,803.13	6,541.66	6,063.73	3,774.62	2,337.30	655.02	1,380.00
	Total Fringe Benefits	15,359.99	18,725.95	29,831.52	32,013.69	28,705.83	30,915.30	40,848.23	34,322.79	29,044.55	6,752.09	8,840.00
	Operations & Maintenance											
6110	Marketing	0.00	20,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	0.00	0.00
	Total O & M	0.00	20,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	0.00	0.00
	Office & Administrative											
5053	Misc Employee Costs	48.00	82.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5120	Dues & Subscriptions	0.00	0.00	40.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5122	Public Info & Advertising	2,887.16	1,658.68	0.00	1,114.74	506.04	767.97	761.64	615.00	0.00	0.00	0.00
5170	Other Office Expenses	0.00	0.00	0.00	0.00	0.00	4,238.50	0.00	0.00	0.00	0.00	0.00
5202	Employee Mileage Reimbu...	866.87	312.29	193.14	319.24	165.76	74.76	576.41	144.46	76.30	0.00	0.00
5204	Empl. Meals & Incidental	762.50	439.88	779.00	874.25	920.00	1,035.50	256.93	286.07	74.15	0.00	0.00
5206	Empl. Lodging	2,132.71	2,150.83	2,208.95	2,215.66	3,291.60	4,510.13	1,963.01	2,723.41	1,206.99	0.00	0.00

**Community Development Loan Fund
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
5270	Travel & Meeting Expense	147.00	666.16	20.60	144.90	796.32	2,253.08	1,083.30	610.63	609.43	0.00	0.00
5312	Continuing Education	0.00	0.00	238.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5370	Training & Development	219.00	610.00	664.00	870.00	1,000.00	95.00	0.00	55.00	0.00	0.00	0.00
5570	Other General Expense	300.00	468.70	50.72	330.80	183.70	43.00	367.40	680.00	335.00	318.90	0.00
	Total Office & Admin	7,363.24	6,388.54	4,194.41	5,869.59	6,863.42	13,017.94	5,008.69	5,114.57	2,301.87	318.90	0.00
	Professional Fees											
5924	Legal	259.50	2,663.05	1,603.40	1,045.50	1,787.50	696.50	760.50	2,646.55	2,073.90	0.00	3,000.00
5926	Investment Banking Fees	1,499.22	942.51	987.59	703.95	831.38	2,054.66	1,906.98	1,539.93	1,535.40	0.00	0.00
5970	Consulting	5,213.35	6,512.40	18,450.00	2,703.18	15,012.40	89,000.00	46,850.00	23,000.00	31,450.00	0.00	0.00
	Total Professional Fees	6,972.07	10,117.96	21,040.99	4,452.63	17,631.28	91,751.16	49,517.48	27,186.48	35,059.30	0.00	3,000.00
	Computer											
5124	Computer Equipment	0.00	0.00	0.00	0.00	0.00	1,396.32	0.00	0.00	0.00	0.00	0.00
	Total Computer	0.00	0.00	0.00	0.00	0.00	1,396.32	0.00	0.00	0.00	0.00	0.00
6122	Bad Debt Expense	0.00	0.00	0.00	0.00	250,000.00	0.00	0.00	245,149.93	0.00	134,373.01	0.00
6120	Grants	20,000.00	0.00	700.00	0.00	0.00	0.00	631,753.16	487,596.76	670,378.59	448,482.99	400,000.00
6190...	Admin Allocation	17,679.69	17,697.00	27,622.24	31,397.95	26,434.24	32,165.90	9,518.23	11,412.82	45,315.00	5,212.57	0.00
6191...	Engineering Allocation	0.00	0.00	0.00	0.00	0.00	7.88	0.00	0.00	0.00	0.00	0.00
6202	Interest Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,277.79	0.00
	Total Expenses	105,779.61	112,853.81	153,340.70	143,262.94	394,884.75	248,003.29	832,090.07	893,103.83	860,699.98	615,207.37	431,335.00
	Change in Net Position	29,750.79	10,688.74	(54,861.43)	(55,788.32)	227,913.50	707,188.32	825,226.84	1,284,301.37	1,168,202.26	1,309,809.75	651,865.00

**DANC EDF
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
	Grant Revenue											
4184	Other Grants	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40,000.00
	Total Grant Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	40,000.00
4104	Loan Interest Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,071.81	1,000.00
	Other Income											
4162	Processing Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	27,225.00	17,500.00
4164	Miscellaneous	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,596.47	7,000.00
	Total Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	33,821.47	24,500.00
	Interest Income											
4102	Investment Interest Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,418.90	71,152.02	33,580.00
4202...	Mark to Market Adjustment	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,695.62	4,161.42	0.00
	Total Interest Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,114.52	75,313.44	33,580.00
	Total Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,114.52	116,206.72	99,080.00
	Salaries											
5001-...	Regional Development Wa...	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	39,430.19	22,680.00
	Total Salaries	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	39,430.19	22,680.00
	Fringe Benefits											
5031 -...	FICA Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,682.45	1,735.00
5032 -...	Pension Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,328.49	3,350.00
5033...	Health Insurance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,839.84	3,942.00
5034...	Workers Comp	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	60.25	41.00
5035 -...	Disability Insurance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	20.29	13.00
5042 -...	Post Retire Overhead	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,958.15	1,711.00
	Total Fringe Benefits	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	18,889.47	10,792.00
	Operations & Maintenance											
6110	Marketing	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00	5,000.00
	Total O & M	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00	5,000.00
	Office & Administrative											
5122	Public Info & Advertising	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,000.00
5202	Employee Mileage Reimbu...	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	367.60	500.00
5204	Empl. Meals & Incidental	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	204.75	1,000.00
5206	Empl. Lodging	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,791.72	2,000.00
5270	Travel & Meeting Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	246.27	1,000.00
5370	Training & Development	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	349.00	1,000.00
5570	Other General Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	925.00	1,000.00
	Total Office & Admin	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,884.34	7,500.00
	Professional Fees											
5924	Legal	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,277.55	1,500.00
5926	Investment Banking Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,087.40	1,556.00
5970	Consulting	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	37,500.00	79,250.00

**DANC EDF
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
	Total Professional Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	42,864.95	82,306.00
	Computer											
6108	Web Page Design & Maint...	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	750.00
	Total Computer	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	750.00
6122	Bad Debt Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	18,296.33	0.00
6190...	Admin Allocation	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	48,310.12	56,009.00
6202	Interest Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,500.00
	Total Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	176,675.40	188,537.00
	Change in Net Position	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,114.52	(60,468.68)	(89,457.00)

**Comm Rental Housing Program
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
	Grant Revenue											
4181	Federal Grant Income	\$93,030.00	\$40,465.00	\$47,285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
4183	NY State Grants	250,000.00	0.00	0.00	4,000,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4184	Other Grants	0.00	1,000,000.00	0.00	0.00	400,000.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Grant Revenue	343,030.00	1,040,465.00	47,285.00	4,000,000.00	400,000.00	0.00	0.00	0.00	0.00	0.00	0.00
4104	Loan Interest Income	107,368.26	112,448.81	110,187.74	61,527.67	83,389.11	170,328.71	175,035.63	183,132.24	231,256.74	221,242.99	223,000.00
	Other Income											
4164	Miscellaneous	25.00	32,685.00	0.00	30.00	30.00	50.00	0.00	0.00	0.00	0.00	0.00
4185	Grant Recapture	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	16,350.00	0.00
	Total Other Income	25.00	32,685.00	0.00	30.00	30.00	50.00	0.00	0.00	0.00	16,350.00	0.00
	Interest Income											
4102	Investment Interest Income	377.78	1,490.87	4,395.55	5,096.19	6,041.90	29,246.09	46,257.48	53,767.82	74,071.40	94,448.39	85,600.00
4202...	Mark to Market Adjustment	0.00	0.00	0.00	0.00	(35.45)	4,471.45	(7,166.33)	(3,680.73)	11,828.29	(4,580.82)	0.00
	Total Interest Income	377.78	1,490.87	4,395.55	5,096.19	6,006.45	33,717.54	39,091.15	50,087.09	85,899.69	89,867.57	85,600.00
	Total Income	450,801.04	1,187,089.68	161,868.29	4,066,653.86	489,425.56	204,096.25	214,126.78	233,219.33	317,156.43	327,460.56	308,600.00
	Salaries											
5001-...	Administrative Wages	90,581.27	76,902.76	0.00	0.00	0.00	2,164.70	1,729.13	1,081.36	0.00	0.00	0.00
5001-...	Regional Development Wa...	0.00	0.00	0.00	0.00	0.00	371.38	4,673.65	4,499.85	4,369.00	9,567.34	14,993.00
	Total Salaries	90,581.27	76,902.76	0.00	0.00	0.00	2,536.08	6,402.78	5,581.21	4,369.00	9,567.34	14,993.00
	Fringe Benefits											
5031 -...	FICA Expense	6,497.10	5,516.95	0.00	0.00	0.00	182.50	430.57	387.14	295.11	650.87	1,147.00
5032 -...	Pension Expense	9,222.87	11,385.12	0.00	0.00	0.00	274.67	1,342.73	1,138.44	612.31	1,535.45	2,414.00
5033...	Health Insurance	17,577.91	15,403.79	0.00	0.00	0.00	143.11	318.41	235.86	212.25	714.84	829.00
5034...	Workers Comp	99.12	119.18	0.00	0.00	0.00	7.22	10.55	11.74	6.98	15.88	27.00
5035 -...	Disability Insurance	27.27	31.72	0.00	0.00	0.00	0.00	6.83	5.79	3.36	5.54	10.00
5042 -...	Post Retire Overhead	6,708.37	6,176.75	0.00	0.00	0.00	213.33	482.92	417.24	244.96	460.50	718.00
	Total Fringe Benefits	40,132.64	38,633.51	0.00	0.00	0.00	820.83	2,592.01	2,196.21	1,374.97	3,383.08	5,145.00
6006	Host Community Benefits	0.00	0.00	0.00	0.00	0.00	0.00	20,757.52	20,757.72	59,297.16	88,942.88	103,766.00
	Office & Administrative											
5053	Misc Employee Costs	37.49	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5122	Public Info & Advertising	0.00	60.10	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5172	Filing Fees	0.00	0.00	250.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00
5202	Employee Mileage Reimbu...	855.96	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5204	Empl. Meals & Incidental	213.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5206	Empl. Lodging	218.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5270	Travel & Meeting Expense	7.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5570	Other General Expense	0.00	6.18	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00
	Total Office & Admin	1,331.45	66.28	250.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,000.00
	Professional Fees											
5924	Legal	0.00	1,890.38	0.00	0.00	0.00	0.00	75.00	0.00	0.00	162.00	2,900.00
5926	Investment Banking Fees	0.00	0.00	0.00	0.00	0.00	1,789.93	2,220.05	2,194.15	2,183.75	2,197.07	2,625.00

**Comm Rental Housing Program
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
5970	Consulting	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	100.00
	Total Professional Fees	0.00	1,890.38	0.00	0.00	0.00	1,789.93	2,295.05	2,194.15	2,183.75	2,359.07	5,625.00
6122	Bad Debt Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	116,837.83	0.00
6120	Grants	250,000.00	0.00	0.00	0.00	0.00	0.00	0.00	37,274.56	34,402.45	672.99	1,025,000.00
6190...	Admin Allocation	36,892.84	28,398.30	0.00	0.00	0.00	1,049.98	880.35	779.76	6,483.00	7,859.52	8,997.00
	Total Expenses	418,938.20	145,891.23	250.00	0.00	0.00	6,196.82	32,927.71	68,783.61	108,110.33	229,622.71	1,164,526.00
	Change in Net Position	31,862.84	1,041,198.45	161,618.29	4,066,653.86	489,425.56	197,899.43	181,199.07	164,435.72	209,046.10	97,837.85	(855,926.00)

**North Country EDF
Change In Net Assets**

GL Acct	Account Description	ACTUAL 3/31/2011	ACTUAL 3/31/2012	ACTUAL 3/31/2013	ACTUAL 3/31/2014	ACTUAL 3/31/2015	ACTUAL 3/31/2016	ACTUAL 3/31/2017	ACTUAL 3/31/2018	ACTUAL 3/31/2019	ACTUAL 3/31/2020	BUDGET 3/31/2021
4104	Loan Interest Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$85,000.00
	Other Income											
4164	Miscellaneous	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00
	Total Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00
	Interest Income											
4102	Investment Interest Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	142,200.00
	Total Interest Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	142,200.00
	Total Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	227,700.00
	Professional Fees											
5924	Legal	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,000.00
5926	Investment Banking Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,057.00
5970	Consulting	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,000.00
	Total Professional Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	14,057.00
	Total Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	14,057.00
	Change in Net Position	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	213,643.00

APPENDIX IV

ADMINISTRATION
2021-2022 Wage & Fringe Benefit Budget Assumptions

Wages - Pool Percentage

4.00% Subject to approval.

	Position ID	WC Code	
Health Stipend			\$ 4,000
Chelsea LaLone	10-008	8810	\$ 4,000
Katie Maitland	10-004	8810	\$ 4,000
Tracey Yarina	10-006	8810	\$ 4,000
Total			\$ 12,000

Family Health Insurance (net of employee offset)

VACANCY IT TECHNICIAN			\$ 16,564
Angela Marra	10-015	8810	\$ 16,564
Carl Farone	10-003	8810	\$ 16,564
Carrie Tuttle	10-001	8810	\$ 16,564
Keely Barney	10-016	8810	\$ 16,564
Stephen Bohmer	10-010	8810	\$ 16,564
Total (code 5)			\$ 99,384

Individual Health Insurance (net of employee offset)

			\$ 6,798
Dawn Caccavo	10-005	8810	\$ 6,798
Laurie Marr	10-002	8810	\$ 6,798
Nicholas Moulton	10-014	8810	\$ 6,798
Vicky DeFranco	10-007	8810	\$ 6,798
Total (code 1)			\$ 27,192

Individual/Spouse (net of employee offset)

			\$ 13,077
Jennifer Staples	10-012	8810	\$ 13,077
Total (code 2)			\$ 13,077

Individual/Children (net of employee offset) (code 3&4)

			\$ 11,869
Regina Lagtuta	10-009	8810	\$ 11,869
Leslie Deysenroth	10-011	8810	\$ 11,869
			\$ 23,738

Position Count: 16

FICA 7.65% of Payroll

Workers' Compensation

8810 **0.17** clerical/office

Disability

Males \$190.00 per year per employee
 Females \$190.00 per year per employee

Pension Tier 1

25.20% of Payroll

Pension Tier 3 & 4 (See Tier 3 & 4 Employee Listing)

23.00% of Payroll

Pension Tier 5 (See Tier 5 Employee Listing)

18.20% of Payroll

Pension Tier 6 (See Tier 6 Employee Listing)

15.20% of Payroll

NYS Voluntary Defined Contribution

10.70% of Payroll

8.00% of Payroll

Post Retirement

\$ 3.00 per hour

**REGIONAL DEVELOPMENT
2021-2022 Wage & Fringe Benefit Budget Assumptions**

Wages - Pool Percentage 4.00% Subject to approval.

Health Stipend	Position ID	WC Code	\$ 4,000
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Total			\$ -
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Family Health Insurance (net of employee offset)			\$ 16,564
E. Hartley BonisteelSchweitzer	11-004	8810	\$ 16,564
Matthew Siver	11-003	8810	\$ 16,564
Total (code 5)			\$ 33,128

Individual Health Insurance (net of employee offset)			\$ 6,798
Michelle Capone	11-001	8810	\$ 6,798
Total (code 1)			\$ 6,798

Individual/Spouse (net of employee offset)			\$ 13,077
Matthew Taylor	11-002	8810	\$ 13,077
Total (code 2)			\$ 13,077

Individual/Children (net of employee offset) (code 3&4)			\$ 11,869
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No Health Coverage - PT Status/Intern			
Vacancy - Housing Code Inspector			
Matt Owen	11-005	8810	
	11-006	8810	

Position Count: 6

FICA 7.65% of Payroll

Workers' Compensation 8810 0.17 clerical/office

Disability			
Males			\$ 190.00 per year per employee
Females			\$ 190.00 per year per employee

Pension Tier 3 & 4 (See Tier 3&4 Employee Listing) 18.20% of Payroll

Pension Tier 5 (See Tier 5 Employee Listing) 15.20% of Payroll

Pension Tier 6 (See Tier 6 Employee Listing) 10.70% of Payroll

NYS Voluntary Defined Contribution 8.00% of Payroll

Post Retirement \$ 3.00 per hour

MMF
2021-2022 Wage & Fringe Benefit Budget Assumptions

12/1/2020 - updated EE plan selections

Wages - Pool Percentage

4.00% Subject to approval.

	Position ID	WC Code	
Health Stipend			\$ 4,000
Cody Walters	20-031	6217	\$ 4,000
Denise Kacuba	20-025	6217	\$ 4,000
Flint Filson	20-023	6217	\$ 4,000
Mark Tyo	20-022	6217	\$ 4,000
Total			\$ 16,000

Family Health Insurance (net of employee offset)			\$ 16,564
Vacancy - Maint Tech Assistant	20-018	6217	\$ 16,564
Brian Wohnsiedler	20-002	8810	\$ 16,564
Kimberly Simmons	20-027	6217	\$ 16,564
Kyle Miller	20-006	8810	\$ 16,564
Michael Blackwell	20-015	6217	\$ 16,564
Stuart Tamblin	20-009	6217	\$ 16,564
Total (code 5)			\$ 99,384

Individual Health Insurance (net of employee offset)			\$ 6,798
Benjamin Millard	20-017	6217	\$ 6,798
Brianne Bush	20-005	8810	\$ 6,798
Christopher O'Connor	20-012	6217	\$ 6,798
David Best	20-030	6217	\$ 6,798
Howard Widrick	20-020	6217	\$ 6,798
Jason Akins	20-021	6217	\$ 6,798
Joshua Doyle	20-013	6217	\$ 6,798
Leonard Tibbetts	20-024	6217	\$ 6,798
Mark Kline	20-014	6217	\$ 6,798
Monty Phinney	20-007	6217	\$ 6,798
Noah Herne	20-029	6217	\$ 6,798
Patricia Pastella	20-001	8810	\$ 6,798
Total (code 1)			\$ 81,576

Individual/Spouse (net of employee offset)			\$ 13,077
Brian LaRock	20-016	6217	\$ 13,077
Terri Belden	20-004	8810	\$ 13,077
Henry Waite	20-019	6217	\$ 13,077
Peter Chereshnoski	20-028	6217	\$ 13,077
Scott Worden	20-011	6217	\$ 13,077
Valerie Deon	20-003	8810	\$ 13,077
Total (code 2)			\$ 78,462

Individual/Children (net of employee offset)			\$ 11,869
Christopher Sullivan	20-010	6217	\$ 11,869
Total (code 3&4)			\$ 11,869

No Health Coverage - PT Status/Intern
VACANCY - RECYCLING COMPLIANCE OFFICER 20-008 8810

Position Count: 30

FICA 7.65% of Payroll

Workers' Compensation 8810 0.170 clerical/office
 6217 8.900 excavation & grading

Disability
 Males \$ 190.00 per year per employee
 Females \$ 190.00 per year per employee

Pension Tier 3 & 4 (See Tier 3 & 4 Employee Listing) 18.20% of Payroll
Pension Tier 5 (See Tier 5 Employee Listing) 15.20% of Payroll
Pension Tier 6 (See Tier 6 Employee Listing) 10.70% of Payroll
NYS Voluntary Defined Contribution 8.00% of Payroll

Post Retirement \$ 3.00 PER HOUR

TELECOMMUNICATIONS
2021-2022 Wage & Fringe Benefit Budget Assumptions

Wages - Pool Percentage

4.00% Subject to approval.

	Position ID	WC Code	
Health Stipend			\$ 4,000
Daniel Shue	30-016	8810	\$ 4,000
Mark Borte	30-002	8810	\$ 4,000
Mary Chereshnoski	30-008	8810	\$ 4,000
Timothy Buckley	30-007	8810	\$ 4,000
Total			\$ 16,000

Family Health Insurance (net of employee offset)			\$ 16,564
Anthony Cerrone	30-006	8810	\$ 16,564
David Wolf	30-001	8810	\$ 16,564
Total (code 5)			\$ 33,128

Individual Health Insurance (net of employee offset)			\$ 6,798
John LaFontaine	30-015	8810	\$ 6,798
Nicklaus Thomas	30-012	8810	\$ 6,798
Total (code 1)			\$ 13,596

Individual/Spouse (net of employee offset)			\$ 13,077
Robert Durantini	30-005	8810	\$ 13,077
Tim Field	30-004	8810	\$ 13,077
Total (code 2)			\$ 26,154

Individual/Children (net of employee offset)			\$ 11,869
Stephen Smithers	30-003	8810	\$ 11,869
Total (code 3&4)			\$ 11,869

No Health Coverage - PT Status/Intern			
Thomas Roman	30-017	8810	
Thomas Duffany	30-009	8810	

Position Count: 13

FICA 7.65% of Payroll

Workers' Compensation 8810 0.17 clerical/office

Disability			
Males		\$	190.00 per year per employee
Females		\$	190.00 per year per employee

Pension Tier 3 & 4 (See Tier 3 & 4 Employee Listing) 18.20% of Payroll
Pension Tier 5 (See Tier 5 Employee Listing) 15.20% of Payroll
Pension Tier 6 (See Tier 6 Employee Listing) 10.70% of Payroll
NYS Voluntary Defined Contribution 8.00% of Payroll

Post Retirement \$ 3.00 Per hour

**WATER QUALITY
2021-2022 Wage & Fringe Benefit Budget Assumptions**

Wages - Pool Percentage

4.00% Subject to approval.

	Position ID	WC Code	
Health Stipend			\$ 4,000
Kevin Perkins	41-012	7520	\$ 4,000
Melissa Durant	41-003	8810	\$ 4,000
Michael Taber	41-004	7520	\$ 4,000
Norman W. Jones	41-009	7520	\$ 4,000
Steven Marshall	41-010	7520	\$ 4,000
Total			\$ 20,000

Family Health Insurance (net of employee offset)			\$ 16,564
Anthony Clary	41-007	7520	\$ 16,564
Brian Nutting	41-001	8810	\$ 16,564
Larry Pete	41-011	7520	\$ 16,564
William Jesmore II	41-017	8810	\$ 16,564
Total (code 5)			\$ 66,256

Individual Health Insurance (net of employee offset)			\$ 6,798
Brian Mantle	41-008	7520	\$ 6,798
Scott McConnell	41-005	7520	\$ 6,798
Total (code 1)			\$ 6,798

Individual/Spouse (net of employee offset)			\$ 13,077
Andrew Bishop	41-006	7520	\$ 13,077
Daniel Jackson	41-016	7520	\$ 13,077
Total (code 2)			\$ 26,154

Individual/Children (net of employee offset)			\$ 11,869
Alan Fleming (4)	41-013	7520	\$ 11,869
Jerame Roux (3)	41-014	7520	\$ 11,869
Kenneth Kizzer (3)	41-015	7520	\$ 11,869
Neil O'Dell (4)	41-002	7520	\$ 11,869
Stephen Dulmage (4)	41-018	7520	\$ 11,869
Total			\$ 59,345

No Health Coverage - PT Status/Intern 7520

Position Count: 18

FICA 7.65% of Payroll

Workers' Compensation 8810 0.17 clerical/office
7520 8.32% water works operation & drivers

Disability
Males \$ 190.00 per year per employee
Females \$ 190.00 per year per employee

Pension Tier 3 & 4 (See Tier 3 & 4 Employee Listing) 18.20% of Payroll
Pension Tier 5 (See Tier 5 Employee Listing) 15.20% of Payroll
Pension Tier 6 (See Tier 6 Employee Listing) 10.70% of Payroll
NYS Voluntary Defined Contribution 8.00% of Payroll

Post Retirement \$ 3.00 PER HOUR

ENGINEERING
2021-2022 Wage & Fringe Benefit Budget Assumptions

12/1/2020 - updated EE plan selections

Wages - Pool Percentage

4.00% Subject to approval.

	Position ID	WC Code	
Health Stipend			\$ 4,000
Robert Stevenson	60-002	7520	\$ 4,000
Starr Carter	60-009	8601	\$ 4,000
Total			\$ 8,000

Family Health Insurance (net of employee offset)			\$ 16,564
VACANCY - DIR OF ENGINEERING & ENVIRONMENTAL	60-001	8601	\$ 16,564
Christian Fout	60-013	7520	\$ 16,564
Daniel Merrill	60-003	8803	\$ 16,564
David Rohe	60-014	7520	\$ 16,564
Kari Tremper	60-011	8601	\$ 16,564
Total (code 5)			\$ 82,820

Individual Health Insurance (net of employee offset)			\$ 6,798
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Total (code 1)			\$ -
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Individual/Spouse (net of employee offset)			\$ 13,077
Matthew Sutliff	60-016	8803	\$ 13,077
Megan Ervay	60-008	7520	\$ 13,077
Warren Salo	60-010	8601	\$ 13,077
Thomas Haynes	60-007	8601	\$ 13,077
Total (code 2)			\$ 52,308

Individual/Children (net of employee offset)			\$ 11,869
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Total			\$ -
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Position Count: 11

FICA 7.65% of Payroll

Workers' Compensation	8810	0.17%	clerical/office
	8803	0.06%	clerical svc contractors - traveling
	8601	0.55%	engineer or architect - consulting
	7520	8.32%	water works operation & drivers

Disability			
Males	\$	190.00	per year per employee
Females	\$	190.00	per year per employee

Pension Tier 3 & 4 (See Tier 3 & 4 Employee Listing)	18.20%	of Payroll
Pension Tier 5 (See Tier 5 Employee Listing)	15.20%	of Payroll
Pension Tier 6 (See Tier 6 Employee Listing)	10.70%	of Payroll
NYS Voluntary Defined Contribution	8.00%	of Payroll

Post Retirement	\$	3.00	PER HOUR
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RETIREMENT TIERS (Sorted Alpha w/in Division)
2021-2022 Wage & Fringe Benefit Budget Assumptions

Division Last Name First Name Position ID

The following Authority Employees are in Tier 1 :

The following Authority Employees are in Tier 3 :

30	FIELD	TIMOTHY	30-004
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The following Authority Employees are in Tier 4 :

10	BOHMER	STEPHEN	10-013
10	FARONE JR	CARL	10-001
10	TUTTLE	CARRIE	10-016
11	BONISTEEL SCHWEITZER	E. HARTLEY	11-004
11	CAPONE	MICHELLE	11-001
11	OWEN	MATT	11-006
11	TAYLOR	MATTHEW	11-002
20	BUSH	BRIANNE	20-005
20	AKINS	JASON	20-021
20	BLACKWELL	MICHAEL	20-015
20	CHERESHNOSKI	PETER	20-028
20	DEON	VALERIE	20-003
20	LAROCK	BRIAN	20-016
20	MILLARD	BENJAMIN	20-017
20	PASTELLA	PATRICIA	20-001
20	TAMBLIN	STUART	20-009
20	TIBBETTS	LEONARD	20-024
20	TYO	MARK	20-023
20	WAITE	HENRY	20-019
20	WIDRICK	HOWARD	20-020
20	WOHNSIEDLER	BRIAN	20-002
20	WORDEN	SCOTT	20-011
30	BORTE	MARK	30-002
30	BUCKLEY	TIMOTHY	30-007
30	CHERESHNOSKI	MARY	30-008
30	DURANTINI JR	ROBERT	30-005
30	SMITHERS	STEPHEN	30-003
30	WOLF	DAVID	30-001
41	DULMAGE	STEPHEN	41-018
41	FLEMING	ALAN	41-013
41	JESMORE	WILLIAM	41-017
41	JONES	NORMAN	41-009

41 MANTLE	BRIAN	41-008
41 MARSHALL	STEVEN	41-010
41 MCCONNELL	SCOTT	41-005
41 NUTTING	BRIAN	41-001
41 O'DELL	NEIL	41-002
60 MERRILL	DANIEL	60-003
60 STEVENSON	ROBERT	60-002

The following Authority Employees are in Tier 5:

10 MOULTON	NICHOLAS	10-014
11 SIVER	MATTHEW	11-003
20 BELDEN	TERRI	20-004
20 SULLIVAN	CHRISTOPHER	20-010
30 THOMAS	NICKLAUS	30-012
41 ROUX	JERAME	41-014
60 CARTER	STARR	60-009
60 SALO	WARREN	60-010

The following Authority Employees are in Tier 6:

10 BARNEY	KEELY	10-010
10 CACCAVO	DAWN	10-005
10 DEFRANCO	VICKY	10-007
10 DEYSENROTH	LESLIE	10-011
10 LALONE	CHELSEA	10-008
10 MAITLAND	KATIE	10-004
10 MARR	LAURIE	10-002
10 MARRA	ANGELA	10-003
10 STAPLES	JENNIFER	10-012
20 BEST	DAVID	20-030
20 DOYLE	JOSHUA	20-012
20 FILSON	FLINT	20-023
20 HERNE	NOAH	20-029
20 KACUBA	DENISE	20-025
20 KLINE	MARK	20-014
20 MILLER	KYLE	20-006
20 O'CONNOR	CHRISTOPHER	20-012
20 PHINNEY	MONTY	20-007
20 SIMMONS	KIMBERLY	20-027
20 WALTERS	CODY	20-031
30 CERRONE	ANTHONY	30-006
30 LAFONTAINE	JOHN	30-015
30 SHUE	DANIEL	30-016
41 BISHOP	ANDREW	41-006
41 CLARY	ANTHONY	41-007
41 DURANT	MELISSA	41-003

41 JACKSON	DANIEL	41-016
41 KIZZER	KENNETH	41-015
41 PERKINS	KEVIN	41-012
41 PETE	LARRY	41-011
41 TABER	MICHAEL	41-004
60 ERVAY	MEGAN	60-008
60 FOUT	CHRISTIAN	60-013
60 HAYNES	THOMAS	60-007
60 ROHE	DAVID	60-014
60 SUTLIFF	MATTHEW	60-016
60 TREMPER	KARI	60-011

The following Authority Employees are NYS VDC (Voluntary Defined Contributors)

10 RYBKA-LAGATTUTA	REGINA	10-009
10 YARINA	TRACEY	10-006

APPENDIX V



BUDGET RISK ASSESSMENT

Public Authorities are required to provide information regarding their budget and financial planning to the Office of the State Comptroller pursuant to New York Codes, Rules and Regulations, Part 203, Chapter V, Title 2. The data is collected in the OSC Budget Request (Part 203) tab in the Public Authorities Reporting Information System (PARIS), posted on the Authority's website, www.danc.org.

Pursuant to Section 203.6, the following is a self-assessment of budgetary risk.

1. Cyber Security – Medium to High Risk

The instances of cyber-attacks, hacking, ransom ware, and other attempts to invade our electronic network are ongoing and never ending. Each occasion a new threat is met, there will be an effort to work around the solution. Any information technology professional will tell you, "it's not whether or not you will be hacked, but a question of when." The Authority has deflected several attempts and was unsuccessful on one occasion. Therefore, given the Authority's dependence upon electronics and technology, cyber security will continue to be a high priority.

2. Telecommunications DOT Right of Way Fee – Medium to High Risk

New York State has authorized the Department of Transportation to impose a fee on any fiber optic cable that is in or even crosses a state right-of-way, including fiber that is on a pole. The Development Authority has a very large regional network that provides backbone connectivity for many small regional providers, schools, and hospitals. We have calculated that approximately 830 miles of our fiber would fall into this category. This will cost the Development Authority \$1.6 million a year. This fee will virtually eliminate our ability to invest in infrastructure that will provide increased broadband access for schoolchildren, other distance-learners, business and industry.

3. Leachate Management – Medium Risk

The extension of the landfill will increase the production of leachate being collected from the existing landfill and the extension area. The City of Watertown has voiced issues with regard to the terms of the Authority's contract for treatment of leachate. The city was originally looking to increase the price fivefold at a time when the generation of leachate is increasing. Subsequent negotiations with the city have resulted in a proposed rate increase from 1.64 cents per gallon to 3.15 cents per gallon. This would increase operating costs by \$275,000 annually and will increase reserves for closure expenses. This is included as a medium risk as no formal agreements have been finalized.



4. Changing Telecommunication Industry – Medium Risk

The telecommunication industry continues to evolve and the pace of change is accelerating. Recent industry trends have included mergers and consolidations. The mergers have led to fewer but larger competitors operating in the upstate New York market. To maintain and retain the Authority's competitive market share will warrant continued investment in the telecommunications network.

5. Army Water Line / Regional Water Line – Disinfection Byproducts – Low Risk

The Authority has been aggressive in its efforts to address the problem of disinfection byproduct concentrations in the Army Waterline and Regional Water Line. In both cases, there have been instances where the water exceeded allowable federal/state standards.

The problems start with the water supply sources, surface water as opposed to ground water, Lake Ontario and Black River. These sources have high organic content which requires extensive treatment. The water is then transmitted through long lines to municipal distribution systems. This allows for the chemical byproducts to concentrate within the lines with limited or minimal flow, which is frequently the case with dead-end municipal distribution lines

The risk is the two lines that supply the Authority's water customers, and compliance with the EPA standards is required. The further risk is the Authority has limited control as a transporter of water, not controlling either supply source and has no oversight of the municipal distribution system.

Emerging contaminants like polyfluoroalkyl substances (PFAs), are causing stricter regulations and more testing. Commonly used in firefighting foam at military installations and airports, these elements can contaminate ground water as well as surface water.

APPENDIX VI



PRELIMINARY BUDGET OVERVIEW SUMMARY

As we mark the beginning of a new year, we just as importantly note the end of 2020. 2020 will be remembered as the year of COVID and we look to 2021 as a new beginning. The Authority has been fortunate that our operations continue to provide sufficient revenue to cover operating expenditures and to fund capital and operating reserves. As we prepare for a new fiscal year, we reflect upon current year's achievements and challenges to document the resources required to meet Authority defined objectives in the upcoming year. While Fiscal Year 2022 offers a fresh start, it is certain to offer new challenges for the Authority and our partners. As a revenue-based organization, our sensitivity to customer pricing is more critical than ever before as the nation and our customers continue to be stressed financially due to the COVID pandemic.

Over the past 35 years the Authority has grown from three employees to over 90. While the primary service area remains the original three counties of Jefferson, Lewis and St. Lawrence, service contracts also include municipalities in Oswego and Franklin counties. Partnerships exist at the federal, state, county and municipal levels of government, including with the Department of Defense, Fort Drum Garrison, US Customs, New York Power Authority, and over 75 municipalities.

This year's budget maintains the existing level of partnership service with limited growth anticipated from new customers. It is anticipated the estimated service revenues across the divisions will be strong and consistent with budget projections. As the fiscal year approaches closure, financial strength and sustainability are directly attributed to managed growth and a policy of balanced self-sufficiency. Our success is attributable to the Authority's commitment to mutual agreements for mutual benefit. This flexibility allows partners to adjust their level of service as circumstances dictate.

The FY 2022 operating budget contains expenses for the Regional Recycling Transfer Station based on its second full year of operation. The Materials Management waste diversion budget provides for a \$10.00 per ton single stream recycling rebate and reflects significant commitments to mattress and tire recycling through cost-sharing initiatives with the county partners.

The proposed FY 2022 operating budget reflects the opening of new cells in the landfill expansion area. Expected to be operational in the second quarter of the fiscal year it will require, by state regulation, dual operation of the old and new cells simultaneously, increasing costs.



CAPITAL BUDGET

AUTHORITY CAPITAL PROJECT SUMMARY - FYE2022

	Amended Budget FYE 2021	Budget FYE 2022	Budget FYE 2023	Budget FYE 2024	Budget FYE 2025	Budget FYE 2026
ADMINISTRATION	\$ 195,500	\$ 180,800	\$ 213,800	\$ 199,500	\$ 203,000	\$ 267,400
TELECOMMUNICATIONS	\$ 2,685,000	\$ 1,520,000	\$ 1,697,500	\$ 1,620,375	\$ 1,823,644	\$ 1,732,326
MATERIALS MANAGEMENT FACILITY	\$ 1,890,000	\$ 1,017,500	\$ 1,590,000	\$ 3,645,000	\$13,445,000	\$ 1,510,000
ARMY SEWER LINE	\$ 50,000	\$ 240,000	\$ -	\$ -	\$ 2,000,000	\$ 7,850,000
ARMY WATER LINE	\$ 1,000,000	\$ 50,000	\$ -	\$ 40,000	\$ -	\$ -
REGIONAL WATER LINE	\$ 85,000	\$ 100,000	\$ -	\$ -	\$ -	\$ 2,700,000
ENGINEERING	\$ -	\$ -	\$ 30,000	\$ 50,000	\$ -	\$ -
TOTAL	\$ 5,905,500	\$ 3,108,300	\$ 3,531,300	\$ 5,554,875	\$17,471,644	\$14,059,726

The capital budget continues significant investment to complete previously authorized capital projects as well as FY 2022 capital appropriations. These include the completion of the landfill extension (\$24 million), the Recycling Transfer Station (\$1.65 million) and the landfill closure (\$4.7 million) at the Materials Management Facility. In addition, the Materials Management Facility will make a significant investment in heavy landfill equipment replacement, landfill gas wellfield expansion, and building improvements. The capital project to explore the feasibility of utilizing reverse osmosis as a pretreatment phase for leachate processing has been postponed from FY 2021 to FY 2024.

The Telecommunications Division will compete major multi-year projects in FY 2022 to update the network, enabling the Authority to remain efficient and competitive. The two projects authorized in FY 2021 include replacement of the original Dense Wave Division Multiplexing (DWDM) equipment installed in 2008 and the Ethernet core switching equipment installed in 2011. Estimated cost is \$1.5 million from replacement reserves.

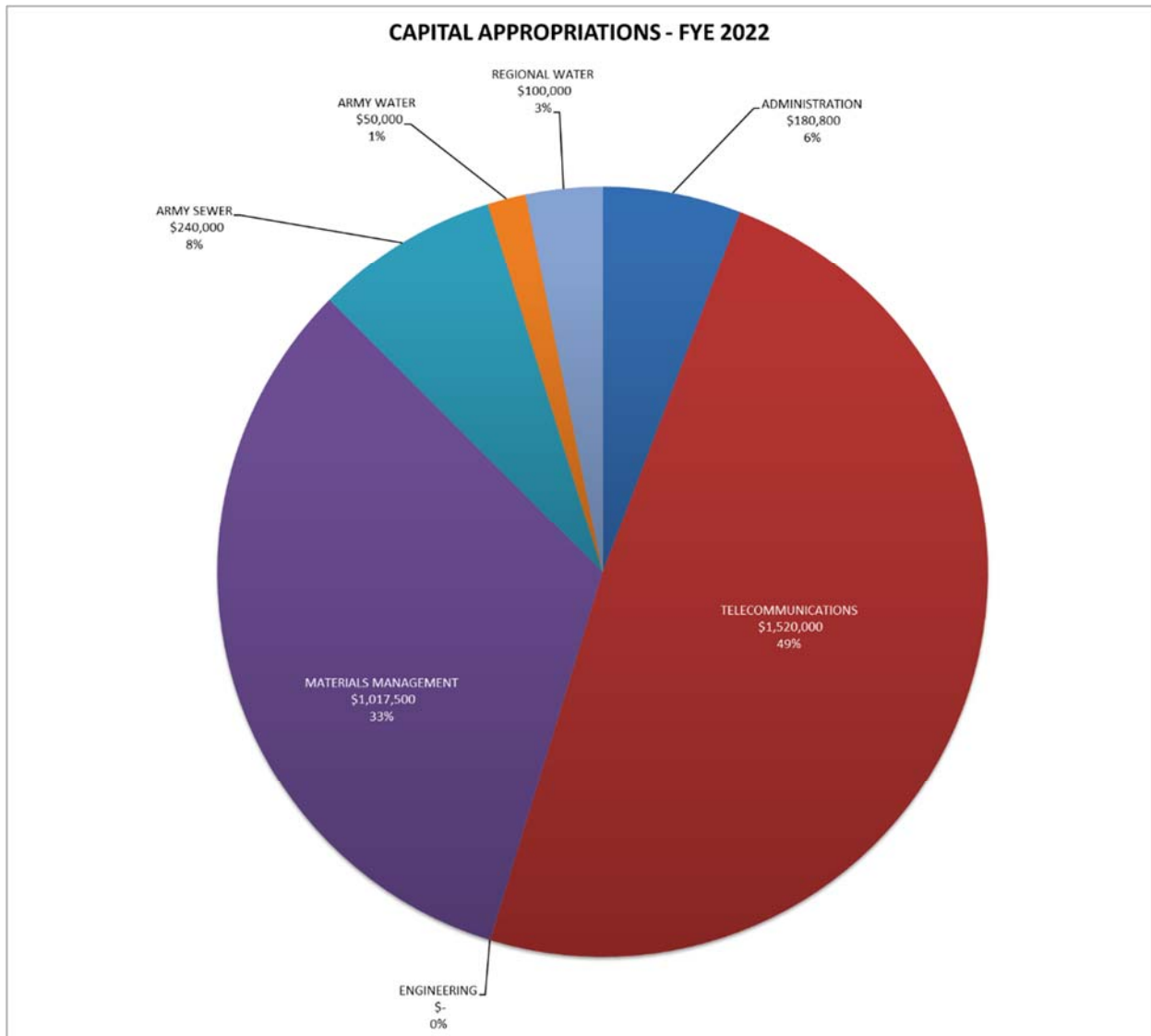
A strong element of our balanced, sustained growth is the management of capital costs, utilization of debt, and application of reserves. Annually, to the extent possible, the Authority adds to the reserve funds for critical capital investments like Materials Management and Telecommunications. While these reserves are pointed to by some as excessive for the Authority, the reserve funds are a combination of statutory requirements and Board designation. These essential reserves have allowed the Authority to avoid any chargeback to the partner counties for solid waste operations and to avoid the annual cost of catastrophic loss insurance for replacement of the telecommunications network by essentially self-insuring and earning investment income from the reserve.

It is anticipated the capital projects, which commenced last year and are progressing this year, will continue to utilize existing reserves.



CAPITAL APPROPRIATIONS

CAPITAL APPROPRIATIONS	FYE 2018	FYE 2019	FYE 2020	FYE 2021	FYE 2022
ADMINISTRATION	\$ 168,000	\$ 277,300	\$ 200,200	\$ 195,500	\$ 180,800
TELECOMMUNICATIONS	\$ 2,385,000	\$ 2,775,000	\$ 3,832,000	\$ 2,685,000	\$ 1,520,000
ENGINEERING	\$ -	\$ 50,000	\$ -	\$ -	\$ -
MATERIALS MANAGEMENT	\$ 5,098,250	\$ 10,019,000	\$ 21,178,000	\$ 1,890,000	\$ 1,017,500
ARMY SEWER	\$ 210,000	\$ 525,000	\$ 30,000	\$ 50,000	\$ 240,000
ARMY WATER	\$ 150,000	\$ 170,000	\$ 1,629,866	\$ 1,000,000	\$ 50,000
REGIONAL WATER	\$ 20,000	\$ -	\$ 130,000	\$ 85,000	\$ 100,000
TOTAL APPROPRIATION	\$ 8,031,250	\$ 13,816,300	\$ 27,000,066	\$ 5,905,500	\$ 3,108,300





HUMAN RESOURCES

➤ **Staffing**

The FY 2022 budget does not include any additional staff positions.

➤ **Wage Pool**

The budget reflects the annual wage pool at 4% of payroll, as provided in the personnel policies for merit-based wage adjustments, reclassifications, longevity and all other adjustments. This is the same as last year, in recognition of the need to hire replacement employees overlapping for training purposes with retiring long term employees. Additionally, it provides for wage adjustments essential to retaining technical and professional personnel.

➤ **Employee Health Premiums**

The budget anticipates total plan costs of \$845,715.

➤ **Employee Health Insurance**

The Authority completed its annual update to employee health insurance coverage. The Authority continues its existing Bronze 4 Health Insurance Plan with Excellus Blue Cross. The plan is a combination of premiums and self insurance deductible. The premium increase is 4.2% and the self funded deductible increased 3.7% and all benefits remain unchanged. The Authority establishes an annual premium equivalent by totalling premium costs and estimated self insurance utilization. The Authority maintains a level of 30% employee contribution, except for single coverage which is limited by the Affordable Care Act.

PREMIUM EQUIVALENT						
	Total Premium & Deductible	Recapture of Deductible	Premium Equivalent	Employee Contribution	Authority Cost (Premium Equiv)	Employee % of Premium Equivalent
Individual	\$ 12,846.28	\$ (3,500.00)	\$ 9,346.28	\$ (2,548.00)	\$ 6,799.00	27%
E/S	\$ 25,692.56	\$ (7,000.00)	\$ 18,692.56	\$ (5,616.00)	\$ 13,077.00	30%
E/C	\$ 23,938.76	\$ (7,000.00)	\$ 16,938.76	\$ (5,070.00)	\$ 11,869.00	30%
Family	\$ 30,661.88	\$ (7,000.00)	\$ 23,661.88	\$ (7,098.00)	\$ 16,564.00	30%

➤ **Retirement Post Employee Benefits (Health Insurance)**

The Authority operates as a true enterprise fund. The Authority annually funds its liability for post-retirement benefits. The Authority retains the services of an actuarial firm which provides the projections biannually. The rate, \$3.00 per hour, remains stable again as the Authority manages retirement health insurance exposure and contained retiree health insurance costs. During FY 2022, the Authority will explore setting up a Trust for managing post-retirement benefits.



➤ **Retirement**

The Authority's retirement benefit rate continues to decline as employees retire and new employees are placed in Tier 6.

<u>TIER</u>	<u>#</u>	<u>% Contribution</u>
Tier 3 & 4	40	18.2%
Tier 5	8	15.2%
Tier 6	37	10.7%
NYS VDC	2	8.0%

➤ **Workers' Compensation**

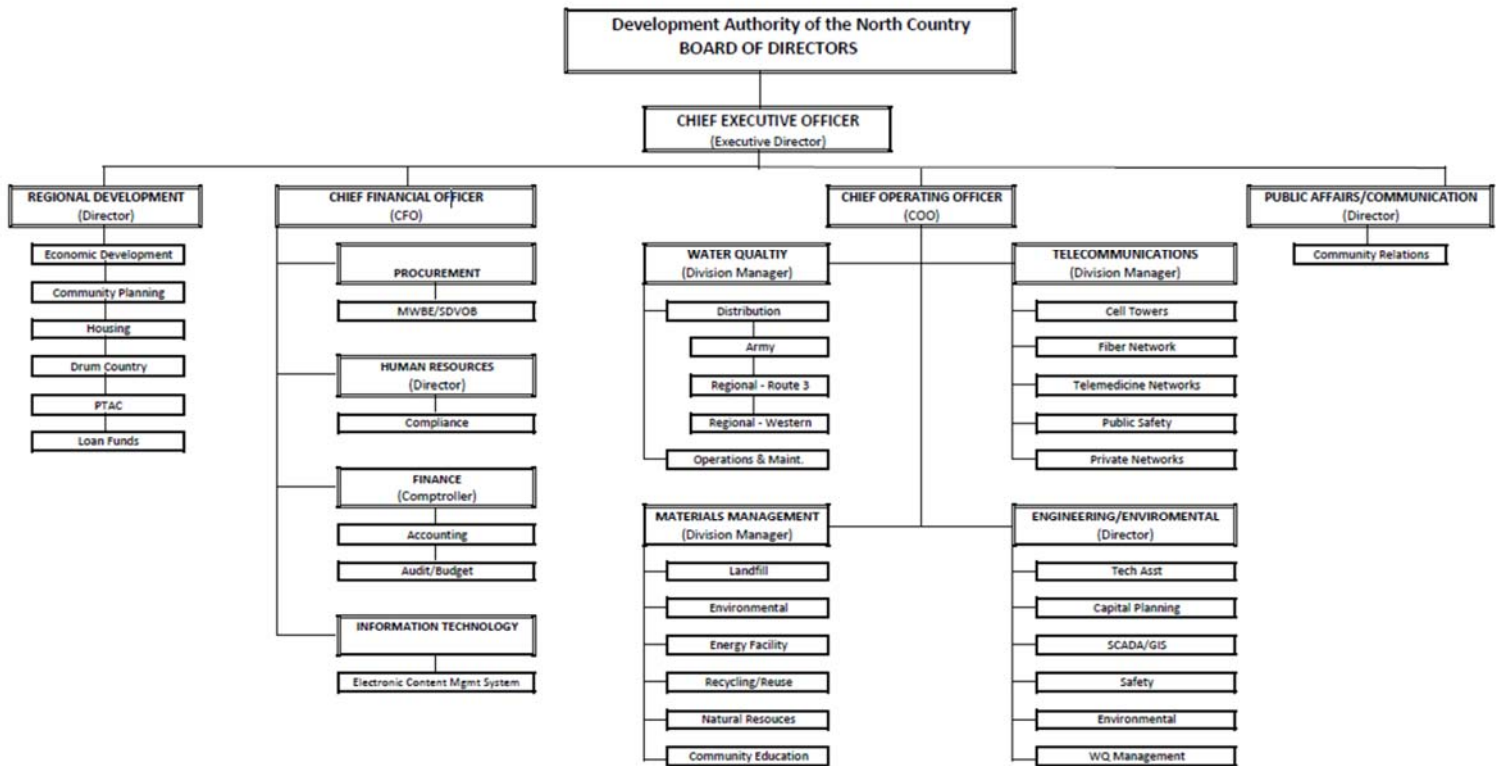
The Authority purchases workers' compensation at rates as a percentage of payroll, based upon occupational classification. The rates are as follows:

Administration	.17%
Regional Development	.17%
Materials Management	8.9%
Telecommunications	.17%
Water Quality	8.32%
Engineering – WQ	8.32%
Engineer	.55%

These reflect slight decreases from the prior year.



ORGANIZATION FUNCTION CHART





Administration Division Budget Elements

➤ **Administration – Information Technology Security**

The Authority has maintained cyber security as an operational priority given the dependence on the application of electronic technology ranging from accounting and finance, to GIS, and SCADA alarming and monitoring.

➤ **Administration – Information Technology – NAC (2021 Carryover)**

The Authority budget anticipates continued investment in the most up-to-date software to deflect and detect intrusions into our network. This will include the installation of a network access control system (NAC). This system will allow IT to prevent end-situations that lack anti-virus, patches or host intrusion prevention software from accessing our network. Once a computer is in our network, the NAC system can make enforcement decisions based on user action as well as automated incident responses based on our policies. The more we grow in number of users and locations, this type of network control becomes an enormous challenge without a NAC system.

➤ **Administration – Office Rent**

The budget reflects the decision to maintain current office space in the Dulles State Office Building and St. Lawrence County Office Building. The full impact of telecommuting as a result of COVID has yet to be fully assessed but may result in less square footage requirement for office space if telecommuting becomes an option.

➤ **Administration – Interest Earnings**

The Authority has budgeted interest at lower rates than recent years based on current market conditions. Further, interest earnings are decreasing from prior years due to lower reserve balances after capital obligations.

➤ **Administration – Liability Insurance**

In July 2020, the Authority issued an RFP for commercial insurance coverage as the existing 5 year agreement with our insurance agent, Eastern Shore Associates, concluded in December 2020. The Authority received 4 proposals as a result of the RFP and selected Eastern Shore Associates as its insurance broker for a period of 5 years. As a result of the RFP, the Authority realized a \$2,242 decrease (.5%) in insurance costs over the previous year.



➤ **Administration – Retiree Health Insurance**

The budget reflects an increase in retiree health insurance based upon increased premiums and the number of retirees. This year, two additional individuals have retired with medical insurance benefits. As the Authority approaches 40 years of operation, more individuals will be retiring with eligibility for health insurance.

➤ **Administration – Vehicles**

The budget reflects the purchase of four new vehicles within the fleet, consisting of three vehicle replacements and one additional vehicle to support water quality staff. Administration purchases the vehicles and “leases” them internally to the operating divisions. The fleet is reviewed annually for possible rotation of vehicles among divisions based on usage. Vehicles are generally replaced based on 100,000 miles or 10 years of operation.

➤ **Short Term Disability**

Currently, the Authority offers employees the minimum state requirement for Short Term Disability (STD) benefits which is 50 percent of their average weekly wage but no more than \$170 per week. As one can imagine, if an employee were to get sick or injured outside of work, without having built up a significant amount of sick time, the employee would be unable to survive on \$170 per week.

In order to offer our employees the peace of mind in knowing that if tragedy strikes they will not be left to shoulder unimaginable debt and to also enhance our overall employment benefit offerings, the FY 2022 Budget discontinues the current STD policy we have with Unum and provides a more robust plan that would offer employees up to 60% of their current wages or a \$2,000 maximum weekly benefit. Staff have analyzed over 10 STD policies using several different brokers and the most affordable, which also has very comparable benefits, is Equitable through The Business Council Insurance Fund.

The total cost of a new STD policy funded by the Authority is \$18,600. The current Unum policy cost is \$3,940. The total increase to the Authority is \$14,660 or \$162 per employee over 12 months.

➤ **Wage Analysis**

The budget eliminates Capital Project 10020 (Classification & Compensation Evaluation) which has a balance of \$51,000 and includes \$35,000 as Consulting Expense to retain a third party consultant to complete a compensation evaluation of all exempt staff.



Administration Division Capital Projects

ADMINISTRATIVE CAPITAL PROJECTS

Project Number	Project Description	Fund	Budget FYE 2022	Budget FYE 2023	Budget FYE 2024	Budget FYE 2025	Budget FYE 2026
	Fleet Vehicles	O	\$ 130,800	\$ 207,600	\$ 159,500	\$ 187,000	\$ 255,400
	Voice Upgrade	O	\$ 50,000	\$ -	\$ -	\$ -	\$ -
	Server Replacement	O	\$ -	\$ 6,200	\$ 40,000	\$ 16,000	\$ 12,000

TOTAL ADMINISTRATIVE			\$ 180,800	\$ 213,800	\$ 199,500	\$ 203,000	\$ 267,400
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Fund Description

- O Operating Investments
- AR Administrative Reserve

- **Fleet Vehicles** – The budget reflects the purchase of four new vehicles within the fleet, consisting of three vehicle replacements and one additional vehicle to support water quality staff. Used vehicles are publicly auctioned.
- **Phone System Upgrade** – The Authority will upgrade its existing voice system which is over 10 years old to ensure operability and to keep current with technology.



Materials Management Division Budget Elements

➤ **Materials Management – Disposal Rate Per Ton (Tipping Fees)**

Tipping fees at Materials Management have not changed since 2012 and the FY 2022 Budget does not reflect a change in tipping fee rates. It is anticipated that a rate increase will be required on January 1, 2022 to reflect increased operating expenses and reserve requirements associated with operating the southern expansion. Staff will complete a full analysis of the reserve requirements to support the southern expansion and provide a recommendation to revise the rate structure commencing January 1, 2022, as required. Such analysis will be completed by June 30, 2021 to provide partners and customers ample notice if a rate increase is warranted.

➤ **Materials Management - Leachate Management**

The Authority will incur additional costs for leachate treatment with the addition of new landfill cells. To help mitigate the increase in volume, the Authority has reduced the size of the open working face.

The City of Watertown served notice of a desire to increase the treatment fee. The Authority has budgeted an increase from 1.64 cents per gallon to 3.15 cents per gallon. This would increase operating costs by \$275,000 annually and will increase reserves for closure expenses.

➤ **Materials Management – Dual Working Faces**

The Authority will be required by NYSDEC regulation to simultaneously and temporarily operate two landfill “working faces” for the old landfill and the new cells. Consequently, the division will incur increased operating costs. The intent is that the new cells receive “soft waste” and the old cell will receive “hard waste,” thereby protecting the new liner.

➤ **Materials Management – Closure Reserves**

The Authority is required by regulation to annually project the funding required for the sustainability of closure activities at the landfill. This year the potential of dramatically increasing costs for leachate treatment will adversely impact the need to contribute more to the closure reserve.



➤ **Materials Management – Equipment Life Extension**

The Authority has implemented a new replacement schedule for its landfill equipment. The “useful life” of equipment will be extended and monitored. The intent is to utilize an “industry standard” for equipment replacement, thereby extending the capital dollars over a longer period.

➤ **Materials Management – LFGTE Revenues**

The revenues to Materials Management from landfill gas to energy generation are projected to increase slightly. The 10-year agreement with NYSERDA to purchase renewable energy credits (RECs) at \$26 per mWh expires in June 2021. It is anticipated that RECs will have a value of \$30 per mWh in the open market. Revenues from the LFGTE Facility are shared 50/50 between the Authority and the methane plant owner.

➤ **Materials Management – Single Stream Capital**

The Authority authorized a financial investment in the recycling efforts of the county partners by establishing a program of capital cost sharing of up to 50% or \$600,000 of the project. The budget reflects discontinuing the \$600,000 per county single stream capital incentive effective December 31, 2021 for St. Lawrence and Lewis counties. To date, \$238,814 of this incentive remains unspent in Lewis and St. Lawrence counties. This program was intended to assist with the implementation of single stream recycling, which has been in effect for several years in Lewis and St. Lawrence counties. If Jefferson County were to proceed with single stream recycling it is recommended that the \$600,000 capital incentive be offered to them.

➤ **Materials Management - Explore the Feasibility of Utilizing Solar Photovoltaics**

The budget includes \$15,000 to explore the feasibility of utilizing solar photovoltaics at Materials Management facilities (Rodman and Harrisville). There is the potential solar installation on roofs, open green space, or thin film photovoltaic modules on closed landfill cells. Systems could be grid-tied or stand-alone to provide supplemental internal green power. Other landfills have successfully implemented solar projects including Madison County landfill which has thin film photovoltaics that were installed in 2011 and are grid-connected, and solar panels that are being maintained by an outside developer and provide low cost power to the facility. The Development Authority will also be reviewing the feasibility of solar at the Warneck Pump Station.

➤ **Materials Management – Waste Diversion**

The budget anticipates the continuation of successful diversion programs for CRTs, mattresses, book de-binding, and tire recycling. The diversion of these materials reduces the impact on landfill operations and includes a cost sharing with the counties. All counties are now participating.



➤ **Materials Management – Recycling Transfer Station**

The budget contains expenses for the Recycling Transfer Station based on its second full year of operations. The Authority assumed county transportation costs from the Authority recycling facility to the markets for FY 2021. The FY 2022 budget currently includes the cost associated with paying for such transportation.

The current operating model of the Authority's Recycling Transfer Station can be improved to further achieve the goals of the program to increase the volume of recyclables diverted from disposal at the MMF, to provide recycling benefits that are fairly distributed among Authority partners that are participating in single stream recycling, and incentivizing recycling in the most cost effective manner possible.

A preliminary breakeven analysis of implementing a Materials Recovery Facility (MRF) indicates that this could significantly reduce the cost of recyclable processing for the North Country. Authority staff recommend retaining a third party consultant to evaluate if operating a MRF at Harrisville, Rodman or another feasible location would provide a more efficient model for processing recyclables and achieving the Authority's programmatic goals.

The following changes can be implemented while the evaluation of the MRF is being completed to better align the Authority's recycling program and the operation of the RTS, with the Authority's goals.

- Discontinue paying for transportation of recyclables for Lewis and St. Lawrence counties. Authority savings will be \$51,512 for Lewis County's recyclables and \$153,889 for St. Lawrence County's recyclables for a total savings of \$205,401 per year. Staff recommends commencing conversations with St. Lawrence and Lewis counties to establish an acceptable date for the counties to begin paying transportation costs from the Authority recycling facility to the markets.
- Redirect 800 tons of St. Lawrence County recyclables processed at the RTS from WM Recycle America to OHSWA, thereby utilizing their remaining capacity. This change will reduce the cost of St. Lawrence County recyclables by 3%.
- Given the high cost of recyclable processing in the St. Lawrence County, the Authority's goal to incentivize Jefferson County to consider transitioning to single stream recycling to increase waste diversion, and to ensure benefits are fairly distributed, it is recommended that the Authority continue to offer a per ton single stream recycling rebate of \$10 per ton for FY 22.

The counties will continue to pay the cost of recyclable disposal at a Materials Recovery Facility.



MMF TONNAGES

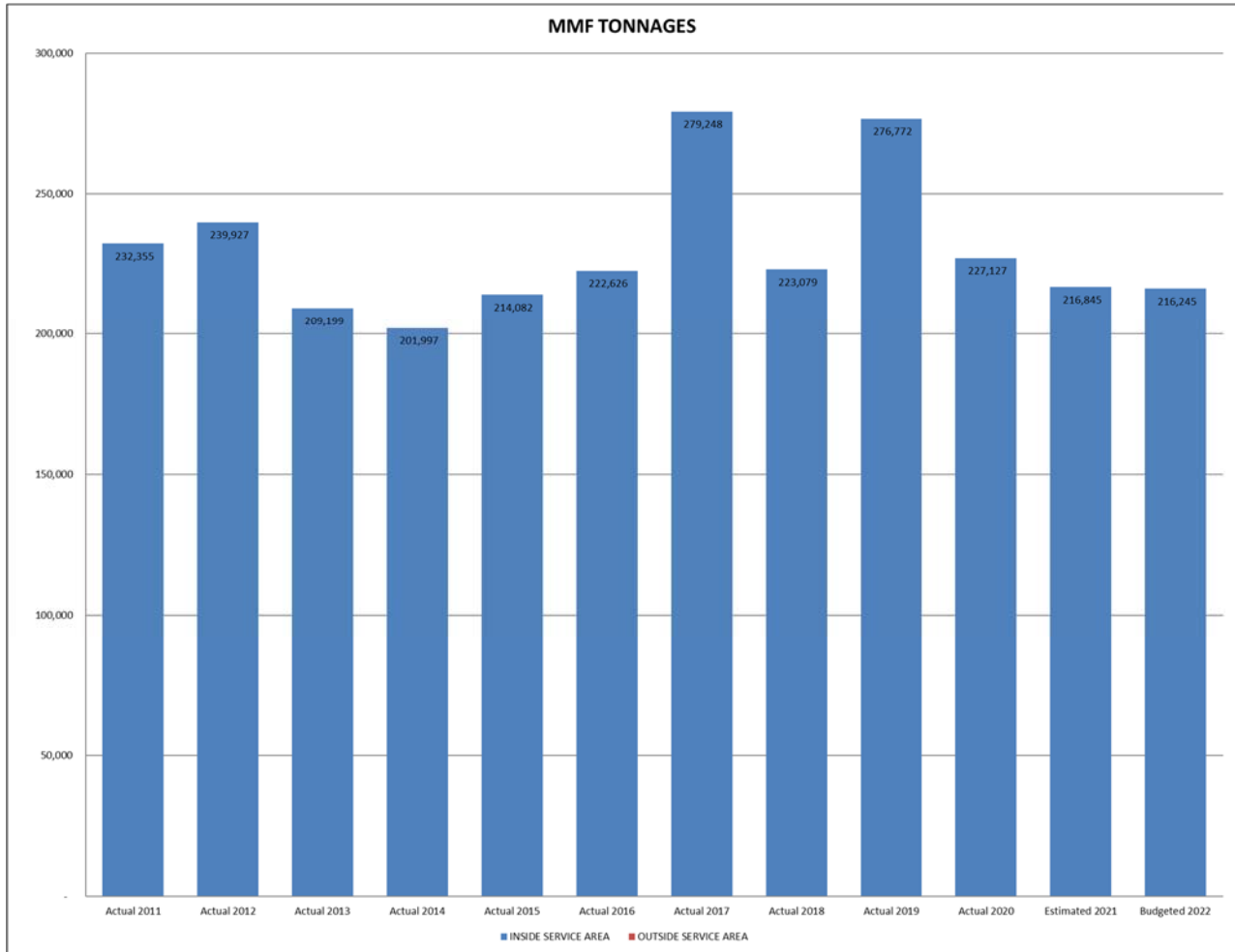


FIGURE 2

RESERVES (CONTRIBUTIONS FROM TIP FEES):

	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
Replacement Reserve	\$ 1.00	\$ 1.00	\$ 2.00	\$ 2.00	\$ 4.00	\$ 4.00	\$ 4.00	\$ 2.25	\$ 3.00	\$ 1.00
Liner Reserve	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Closure Reserve	\$ 2.00	\$ 2.25	\$ 2.25	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.75
Tip Fee Stabilization Reserve	\$ -	\$ 2.00	\$ 1.00	\$ 1.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ -	\$ -	\$ -
Capital Reserve	\$ -	\$ -	\$ -	\$ -	\$ 2.00	\$ 4.75	\$ 3.00	\$ 2.00	\$ 1.25	\$ -
Landfill Gas Reserve	\$ -	\$ -	\$ -	\$ -	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ -	\$ -
	\$ 3.00	\$ 5.25	\$ 5.25	\$ 5.00	\$ 12.00	\$ 14.75	\$ 13.00	\$ 8.25	\$ 6.25	\$ 3.75



Materials Management Division Capital Projects

Project Number	Project Description	Fund	Budget FYE 2022	Budget FYE 2023	Budget FYE 2024	Budget FYE 2025	Budget FYE 2026
	O&M Building Door Replacement	R	\$ 40,000				
	O&M Building Roof Assessment & Replaceme	R	\$ 180,000				
	Main Flare Siting and Sizing	R	\$ 7,500	\$ 350,000			
	LFG Wellfield Expansion Project	LGR	\$ 300,000			\$ 200,000	
	Equipment: Sewer Jet/Vacuum Truck	R	\$ 460,000				
	Waste Heat Recovery Report/Study	R	\$ 30,000				
	RTS Material Recovery Facility or Move	TBD					
	Equipment: Waste Dozer	R		\$ 550,000	\$ 600,000		
	O&M Building Parking Lot Paving	R		\$ 200,000			
	Equipment: Hydraulic Excavator	R		\$ 400,000		\$ 475,000	
	Equipment: Leachate Tank Trailer	R		\$ 90,000	\$ 95,000	\$ 100,000	\$ 105,000
	Equipment: Articulated Hauler	R			\$ 550,000		\$ 625,000
	Closure V Phase 1 & 2	C			\$ 500,000	\$ 5,000,000	
	Design and Construction for Cell 14	LR			\$ 500,000	\$ 7,500,000	
	Equipment: Landfill Compactor	R			\$ 650,000		
	On-site Leachate Treatment - Planning & Development	R			\$ 750,000		
	Equipment: Leachate Truck Tractor	R				\$ 170,000	\$ 180,000
	Closure VI (Phase 1: Design & Bidding, Phase 2: Construction)	C					\$ 600,000

TOTAL MMF \$ 1,017,500 \$ 1,590,000 \$ 3,645,000 \$ 13,445,000 \$ 1,510,000

Materials Management – Landfill Expansion

The regional solid waste landfill is commencing its 29th year of operation and is being extended for an additional 50 years of useful life with the southern expansion. This year will see transition from the current landfill to the new cells. We will be operating both the current and new cells of the landfill to maximize air space. This project will reach substantial completion in FY 2021 and the southern expansion will begin accepting waste in the summer of 2022.

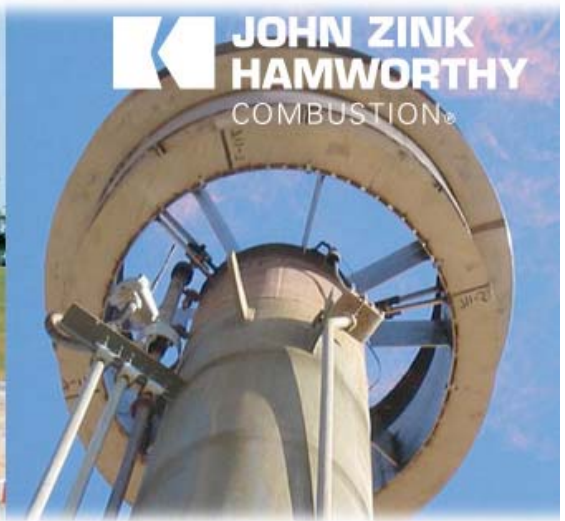




➤ **Materials Management – Phase IV Closure**

The previous capital budget provided funds for the design and construction for the permanent capping and closure of cell 11 at a cost of \$4.7 million. This project is 60% complete and will be completed in the spring of 2022. Funding is from the closure reserve fund.







Telecommunications Division Budget Elements

➤ **Telecommunications – Fiber Construction Costs**

The cost of construction of the telecommunications network is increasing dramatically. Originally, it began with National Grid increasing its “make ready” engineering design costs to attach to the National Grid poles. Recently, NYSEG and Frontier have increased their rates significantly. In addition, both organizations have outsourced the “make ready” engineering which has seen the prices rise dramatically. In addition to price increases, there are significant preparation delays to projects.

➤ **Telecommunications – NYS Right of Way Fees**

The Authority is facing a significant and dramatic expense in the Telecommunications budget due to a new state fee being charged for every mile of the NYSDOT right-of-way utilized for fiber optic cable. Initial estimates project the cost could be as high as \$1.6 million annually. This new fee has a disproportionate impact on the Authority’s rural networks, where fiber can only be deployed on NYSDOT right-of-ways through the Adirondack Park and other low density rural areas.

The Authority has protested the fees to the Commissioner of the Department of Transportation, seeking the continued precedent of exemption under our enabling legislation. Should the exemption not be granted, the capital budget will require significant amendments.

➤ **Telecommunications – Pole Attachment Fees**

The majority of the Authority’s Telecommunications network is above ground and attached to utility poles. For the opportunity to attach the fiber optic cables to the utility poles, a permit is required, and a load and stress analysis conducted. Additionally, the utilities no longer perform the work in-house but now contract out at higher costs. The Authority must bear these additional expenses.

➤ **Telecommunications – Cell Tower Connections**

The budget anticipates the Authority completing connections to 10 to 15 additional cell towers under contract with T-Mobile and ATT. Revenue collections will cover connection and maintenance costs over multi-year agreements.



➤ **Telecommunications – Central Office Enhancements**

The Authority operates Central Offices in support of its telecommunications network. The operation of these offices is critical to the reliability of the network. Enhancements will be made to several Central Offices including: equipment reconfigurations, network monitoring server, battery upgrades, new fuse panels, and fire suppression upgrades.



Telecommunications Division Capital Projects

Project Number	Project Description	Fund	Budget FYE 2022	Budget FYE 2023	Budget FYE 2024	Budget FYE 2025	Budget FYE 2026
	DWDM Upgrade (Dense Wave Division Multiplexing)	R	\$ 120,000	\$ 100,000	\$ -	\$ 200,000	\$ 100,000
	Customer Network Construction	R	\$ 550,000	\$ 600,000	\$ 650,000	\$ 700,000	\$ 700,000
	Ethernet Enhancements	R	\$ 100,000	\$ 350,000	\$ 300,000	\$ 250,000	\$ 250,000
	Wireless Tower Service	R	\$ 350,000	\$ 200,000	\$ 200,000	\$ 200,000	\$ 200,000
	Emergency Restoration	R	\$ 150,000	\$ 157,500	\$ 165,375	\$ 173,644	\$ 182,326
	Central Office Enhancements	R	\$ 120,000	\$ 125,000	\$ 125,000	\$ 125,000	\$ 125,000
	DOT Road Projects	R	\$ 50,000	\$ 80,000	\$ 80,000	\$ 75,000	\$ 75,000
	Fiber Augments	R	\$ 80,000	\$ 85,000	\$ 100,000	\$ 100,000	\$ 100,000

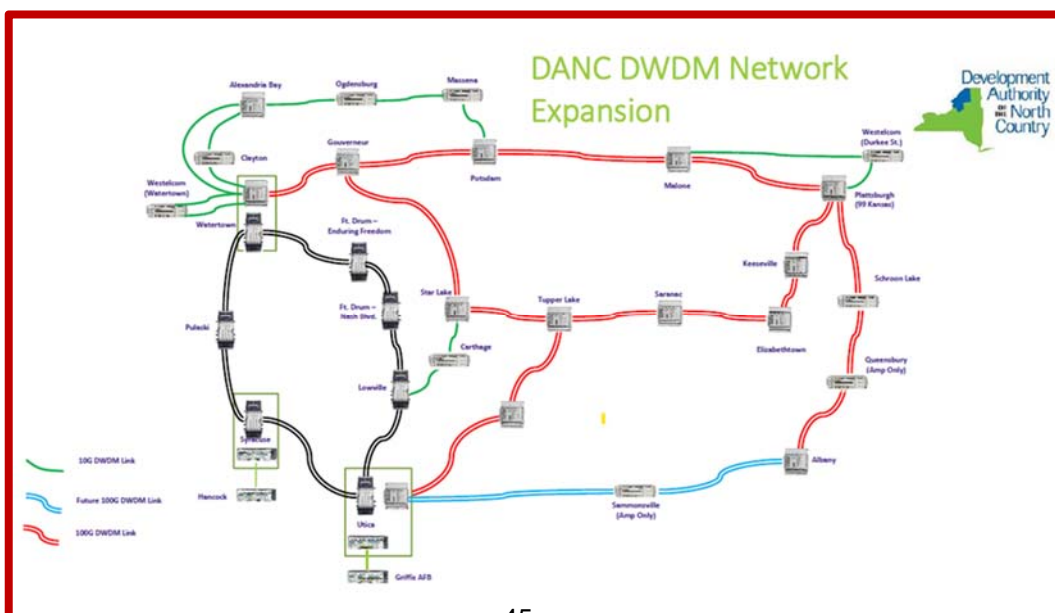
TOTAL TELECOMMUNICATIONS \$ 1,520,000 \$ 1,697,500 \$ 1,620,375 \$ 1,823,644 \$ 1,732,326

➤ Telecommunications – DWDM (FY 2021 Carryover)

The original core Dense Wave Length Division Multiplexing (DWDM) was installed in 2008. The DWDM equipment allows for additional capacity on the leased fibers, currently linking Watertown to Syracuse, and Syracuse to Utica. The original DWDM is nearing end of life and will reach its end of support in 2022. Once the end of support term is reached, we will no longer receive support in the event of an outage.

Since the original installation, internal capacity requirements and customer requirements have grown significantly and the Authority has been requested to provide 100 Gbps waves to Syracuse. The current network equipment does not support 100 Gbps.

The Authority will be required to replace the original core from Watertown to Syracuse, Utica, Lowville, Fort Drum and return to Watertown, at an estimated cost of \$1 million. Without this investment, the equipment will not be supported, spare equipment will not be available, and the Authority network will not stay competitive.

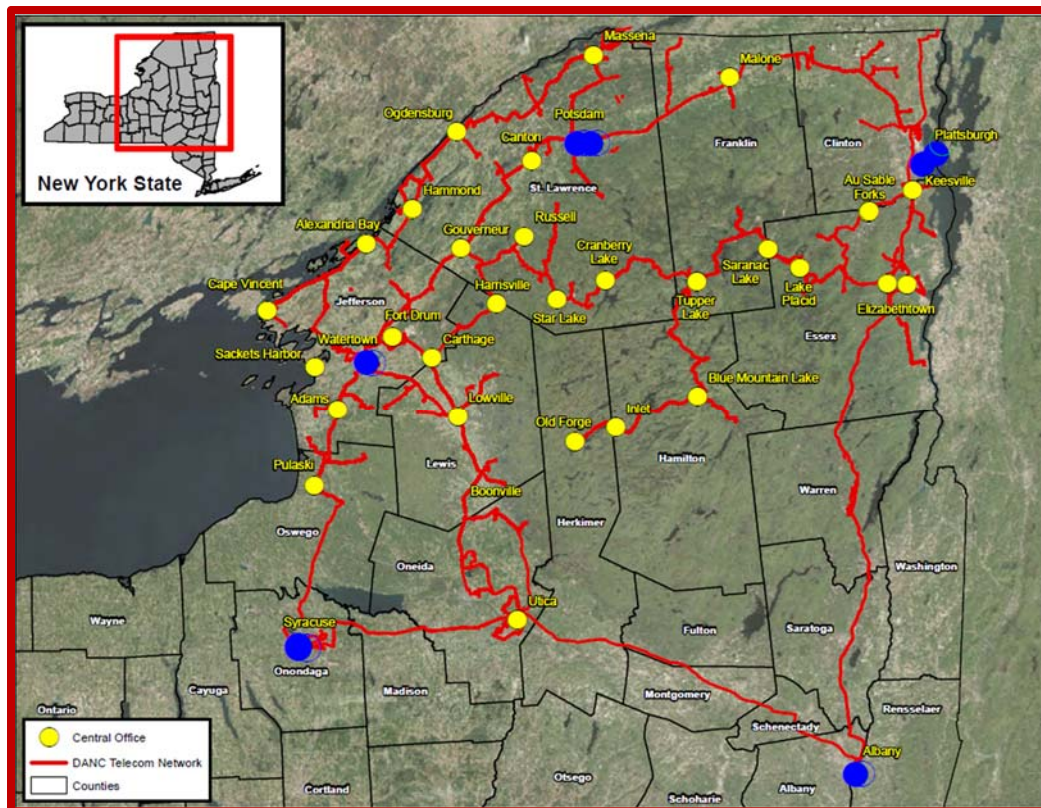




➤ **Telecommunications – Ethernet Core Equipment (FY 2021 Carryover)**

The 10 Gbps Ethernet Core switching network was originally installed in 2011. The equipment is nearing its end of life. Circuit growth and bandwidth increases combined with the anticipated growth of the cell tower network require us to upgrade our equipment. With the planned upgrade to 5G, the Authority will be expected to upgrade each tower's capacity.

The Authority will upgrade core switches in Syracuse, Watertown, Potsdam, Plattsburgh, and Albany to 100 Gbps, with multiple 10 Gbps ports. This will also entail upgrading the remaining Central Offices over several years. Anticipated cost is \$500,000.





Regional Development Division Budget Elements

➤ Regional Development - Housing

The Authority's Affordable Housing rehabilitation programs are dependent upon state grants and municipal contracts. The budget conservatively anticipates staff will provide program delivery and administration for at least one municipal housing program. There are two applications pending with NYS for Affordable Housing Corporation funding for the Villages of Massena and Tupper Lake. Staff has been asked to write grants, provide program delivery and grant administration for Community Development Block Grants for housing programs in the Village of Massena and Town of Gouverneur. Staff responded to a Request for Statement of Interest from St. Lawrence County to assist with program delivery and administration for its affordable housing and community development programs. This should be announced before March 31, 2021.

➤ Regional Development – Query Tool

A recommendation from the Joint Land Use Study was to identify a “query tool” that could be utilized to better communicate potential encroachment issues between Fort Drum and the surrounding communities. The budget anticipates completion of the tool by VHB in late spring 2021. Funding is from a grant from OEA.

➤ Regional Development – Local Government Data Collection

Regional Development is working with Engineering reaching out to municipal partners to see if there are opportunities to better utilize existing tools to collect, analyze, and present data for decision-making. Upon completion of this outreach, a feasibility analysis will be completed to see if the Authority is able to provide some of these opportunities to its municipal partners in a cost-effective manner.

➤ Regional Development – Fort Drum Symposium

The Authority has received funding from OEA to coordinate with Fort Drum Garrison to provide a symposium to local leaders in fall 2021. The symposium will be an opportunity for local officials on planning and zoning boards and elected officials to learn more about Fort Drum's mission and the potential for encroachment around the installation.

➤ Regional Development – Investment Income

A major component of revenue for Regional Development is investment income. It is projected at historical lows for FY 2022 and there is no expectation that it will rise during the year. To offset this we will need to make more loans to increase loan interest income earned.



Water Quality Division Budget Elements

➤ Water Quality – Certified/Licensed Operators

The demands on Water Quality are similar to the Engineering Division: specific education and experience requirements for licensure, while older operators are nearing retirement age. These are problems across the state and the industry. The Authority has made efforts to enhance recruitment and retention. However, additional incentives, training, and compensation may be required.

The Authority will continue recruitment and retention efforts.

➤ Water Quality – Disinfection Byproducts

The USEPA and NYSDOH have expressed concerns to all City of Watertown supply users over the concentrations of disinfection byproducts (DBP) in the water. The water source, the Black River, is heavy in organic material, requiring high levels of chemical treatment. The transmission distance of the water lines to outside customers contributes to increased concentration. Improper or inadequate flushing techniques by municipalities distributing the water also contribute. The federal/state governments may make the concentration limits stricter.

The Authority completed the installation of the aerator in the water tank at BPS to strip out DBP in FY 2021. The Authority will continue to monitor DBP and will implement corrective actions as required.

➤ Water Quality – Army Sewer Line

The rates being charged on the Army Sewer Line are increasing due to increased costs from the City of Watertown to treat wastewater and an increase in Authority capital costs.

➤ Water Quality – Regional Water Line Rates

The water rates charged to the municipalities on the Regional Water Line are increasing due to the increased rate being charged by the water source, the Village of Cape Vincent. These rates are based upon an annual audit required by the Authority's contract with Cape Vincent.



Water Quality User Charges

Army Sewer Line/Army Water Line/Regional Water Line 2021-2022 User Charges Schedule						
				2020-2021	2021-2022	Change
Army Sewer				4.41	5.14	0.73
Army Water				6.63	6.58	-0.05
Sewer Connection Rates:						
Town of LeRay - Sanford Corners				3.14	3.31	0.17
Town of Pamela SD9				3.18	3.35	0.17
Town of LeRay - North Entry				3.14	3.31	0.17
Town of Leray SD 4				3.55	3.72	0.17
Town of Pamela SD3				3.25	3.31	0.06
Route 3 Sewer				3.39	3.34	-0.05
Route 12				3.16	3.33	0.17
Water Connection Rates:						
Pamelia District #2, LeRay District #1				2.92	2.91	-0.01
Pamelia District #1				2.98	2.97	-0.01
Pamelia District #4 & #5				3.04	3.04	0.00
LeRay District #2				3.25	3.25	0.00
Champion				3.68	3.73	0.05
Regional Water Line (COST COMPARISON FY21 / FY22)						
Municipality	FY 2021 Quarterly Fixed Cost	FY2021 Variable Cost / KGAL	FY 2022 Quarterly Fixed Cost	FY2022 Variable Cost / KGAL		
T/Cape Vincent (WD 2,3)	\$ 1,490.57	\$ 1.63	\$ 1,514.06	\$ 1.70		
Lyme (incl Bus Garage)	\$ 12,669.80	\$ 1.63	\$ 12,869.49	\$ 1.70		
Chaumont	\$ 11,924.52	\$ 1.63	\$ 12,112.47	\$ 1.70		
Dexter	\$ 9,688.67	\$ 1.63	\$ 9,841.38	\$ 1.70		
T/Brownville (incl GBHS)	\$ 12,669.80	\$ 1.63	\$ 12,869.49	\$ 1.70		
V/Brownville	\$ 20,122.63	\$ 1.63	\$ 20,439.79	\$ 1.70		



Water Quality Division Capital Projects

ARMY SEWER LINE

Project Number	Project Description	Fund	Budget FYE 2022	Budget FYE 2023	Budget FYE 2024	Budget FYE 2025	Budget FYE 2026
	WPS HVAC Evaluation/Design & Improv.	REV	\$ 190,000	\$ -	\$ -	\$ -	\$ -
	WPS WWTP Prelim Eng Report	REV	\$ 50,000	\$ -	\$ -	\$ -	\$ -
	WPS Gen. Maint. For Upgrade & Rehab.	TBD	\$ -	\$ -	\$ -	\$ 2,000,000	\$ -
	WPS ASL Contract 6 Expansion	TBD	\$ -	\$ -	\$ -	\$ -	\$ 7,850,000
TOTAL ARMY SEWER LINE			\$ 240,000	\$ -	\$ -	\$ 2,000,000	\$ 7,850,000

ARMY WATER LINE

Project Number	Project Description	Fund	Budget FYE 2022	Budget FYE 2023	Budget FYE 2024	Budget FYE 2025	Budget FYE 2026
	AWL Alternative Water Source	REV	\$ 50,000	\$ -	\$ -	\$ -	\$ -
	AWL BPS1/2 SCADA Upgrade	REV	\$ -	\$ -	\$ 40,000	\$ -	\$ -
TOTAL ARMY WATER LINE			\$ 50,000	\$ -	\$ 40,000	\$ -	\$ -

REGIONAL WATER LINE

Project Number	Project Description	Fund	Budget FYE 2022	Budget FYE 2023	Budget FYE 2024	Budget FYE 2025	Budget FYE 2026
43111	RWL Mainline Valve Bolt Replacement- Carryover \$5,000	CR*	\$ 5,000	\$ -	\$ -	\$ -	\$ -
43109	RWL TOCV Pump Station Generator Replacement- Carryover \$25,000	CR*	\$ 25,000				
	RWL Connection to Village of Dexter	CR	\$ 100,000				
	RWL Water Tower	TBD	\$ -	\$ -	\$ -	\$ -	\$ 2,500,000
	RWL Limerick Booster Pump Station Genset Replacement	TBD	\$ -	\$ -	\$ -	\$ -	\$ 200,000
TOTAL REGIONAL WATER LINE			\$ 130,000	\$ -	\$ -	\$ -	\$ 2,700,000

➤ **Water Quality – WPS - HVAC**

The Warneck Pump Station (WPS) has two air handlers that are past their useful life. Due to additions to the WPS over its life, the building has four heating systems, two air conditioning systems, and two air handlers. These systems need to be replaced and combined to create a more efficient system. Phase I evaluation and design was completed in FY 2021 with project implementation in FY 2022.

➤ **Water Quality – Integrity of Army Waterline**

In 2019, many of the isolating gate valves along the Army Waterline (AWL) were replaced. Immediately following the valve replacement work, the first ever leaks were found in the AWL. This prompted the Integrity Assessment Project. In 2021, the Authority retained an engineering firm (EDR) through a Request for Proposal (RFP) procurement method which assisted the Authority in identifying investigative technologies available for conducting an assessment of the AWL. EDR evaluated many investigation techniques and technologies, narrowing the field to just two providers who were capable of meeting the specific requirements of the investigation



in all of North America. The companies have developed specialized and proprietary tools that travel with the water flow detecting and logging integrity issues within the pipe walls. Based on proposals received, the Authority retained Xylem to assess the integrity of the AWL as their proposal caused the least disruption in service and was less expensive. Xylem will complete the inspection and evaluation of the waterline and make recommendations for performing any required repairs or improvements in FY 2022.



Engineering Division Budget Elements

➤ **Engineering – Stabilization**

The Engineering Division has experienced a steady period of growth since its inception. However, the past two fiscal years have seen revenue stabilization. There are two contributing factors, the absence of growth in water quality management services and the completion of significant capital projects on the technical services side.

The technical service/engineering agreements are the second largest element of revenues. The completion of each project requires the division to continually identify new projects and enter into new municipal agreements. Engineering staffing is critical to the support of new agreements for services.

The engineering division will continue to work with our municipal partners to provide opportunities to provide value-added services and assist municipalities with their infrastructure, planning and economic needs. Staffing levels should be monitored and adjusted according to demand for service.

➤ **Engineering – Licensing**

Although services have stabilized, the potential for additional water quality management service contracts is high as licensed operators at the municipal level continue to retire. The ability of the Authority to establish additional service contracts is directly connected to our ability to recruit, retain, and develop licensed personnel.

There should be a continuing focus on licensing water quality personnel through NYSDEC and NYSDOH training courses.

➤ **Engineering – GIS Sustainability**

The Authority provides GIS services to nearly 70 customers in five counties. These services include hosting data on the Authority's Internet Mapping Application (IMA), completing data development projects, and supporting other internal Authority projects across all divisions. Declining State grant funding in FY 21 impacted the Authority's GIS revenue and that is expected to continue through FY 22. Staff flexibility to support increasing municipal requests for other engineering services has resulted in stabilized revenue across the division. The Authority has also implemented additional value-added GIS services for its hosting customers that allows greater use of mobile applications to maintain customer base.

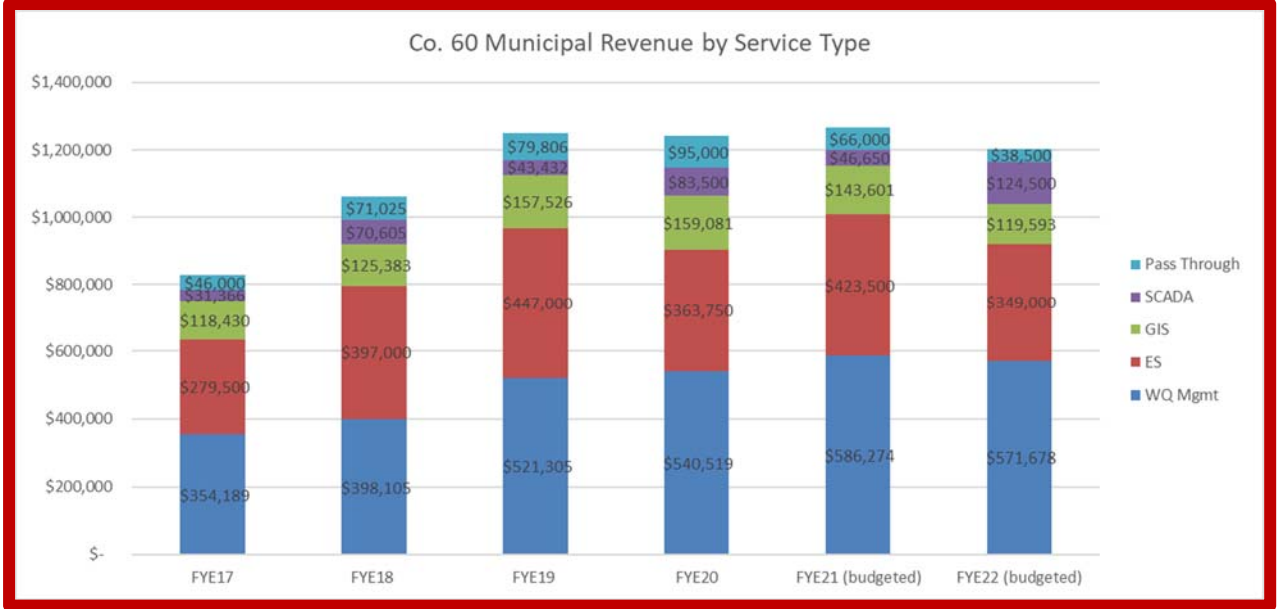


Engineering Division Capital Projects

Project Number	Project Description	Fund	Budget FYE 2022	Budget FYE 2023	Budget FYE 2024	Budget FYE 2025	Budget FYE 2026
	GIS Equipment	0	\$ -	\$ 30,000		\$ -	\$ -
	GIS ESRI Software & Internet Mapping Application Upgrade	0	\$ -	\$ -	\$ 50,000	\$ -	\$ -
TOTAL ENGINEERING			\$ -	\$ 30,000	\$ 50,000	\$ -	\$ -



ENGINEERING – REVENUE BY SERVICE TYPE





MUNICIPAL PARTNER CONTRACTS

Customer	Services						Regional Development
	O&M Water	O&M Sewer	Technical	SCADA	GIS	Management	
Jefferson County							
Town of Adams					1		
Village of Adams					1		
Town of Alexandria			2		1		
Village of Alexandria Bay			4		1		
Village of Antwerp				2	1		
Village of Black River							
Town of Brownville					1		
Town of Cape Vincent					1		
Village of Cape Vincent			1		1		
Village of Carthage & West Carthage						1	
Town of Champion	2	1					
Village of Chaumont					1		
Town of Clayton					1		
Village of Clayton			3		1	1	
Cornell Cooperative Extension					1		1
Town of Ellisburg (Village of Ellisburg shares)					1		
Village of Glen Park					1		
Jefferson County							1
Jefferson County Highway	1	1					
Town of LeRay	4	3		1			
Town of Lyme					1		
Town of Pamela		1	1				
Route 3 Sewer Board		1	2				
Town of Rodman					1		
Town of Rutland	1		1				
Village of Sackets Harbor	1	1					
Village of Theresa			1				
Town of Wilna	1						1
US Customs		1					
Westelcom					1		
Thousand Islands Bridge Authority	1	2					
Lewis County					1		
Lewis County IDA							1
Town of Diana	1		2				
Village of Lowville					1		
Village of Lyons Falls			3	1	1		1
Town of Martinsburg				1			
Village of Port Leyden				1	1		
Village of Turin					1		
Town of Watson					1		1
TOTALS	12	11	20	6	23	2	6

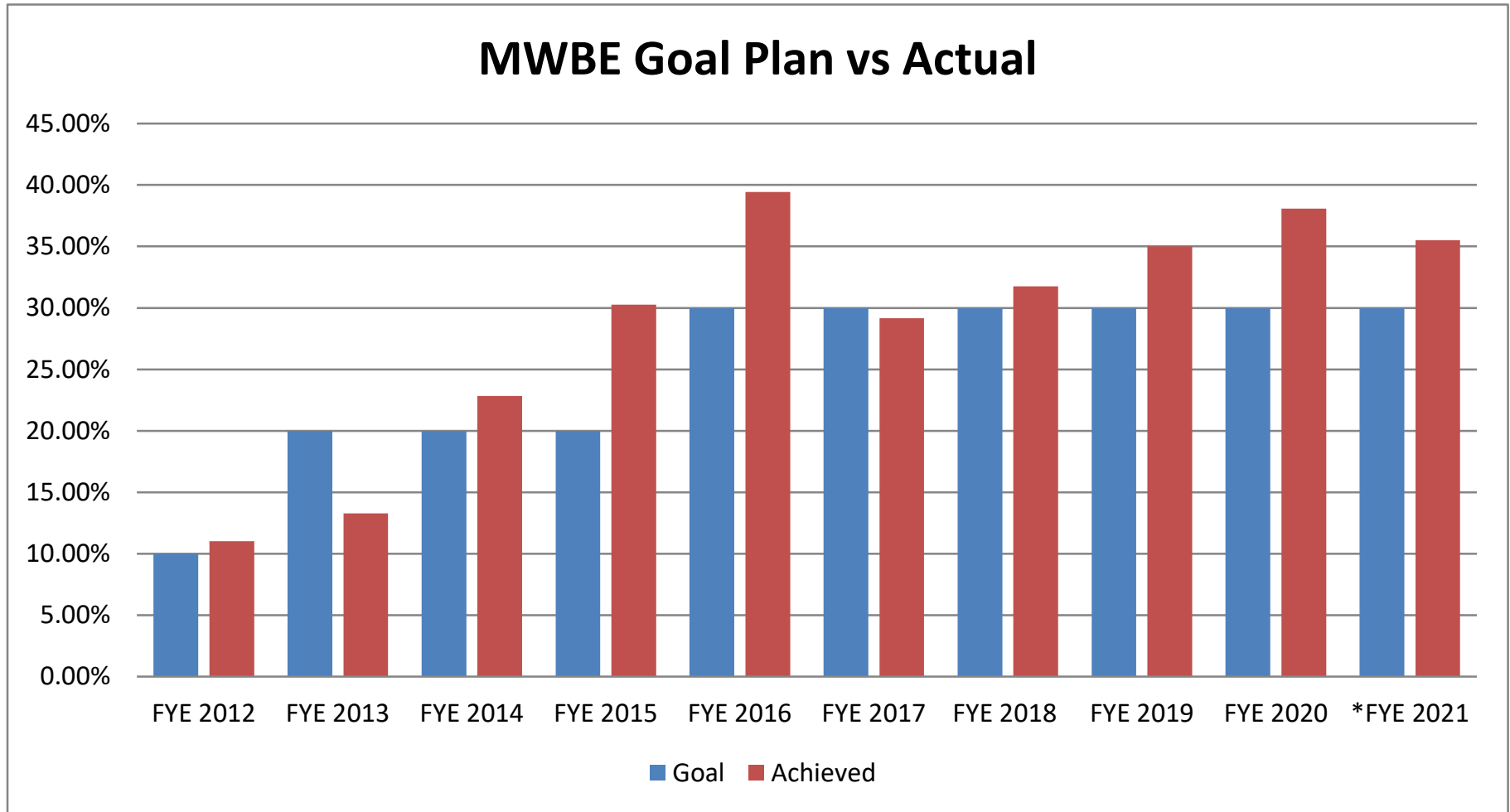


MUNICIPAL PARTNER CONTRACTS (con't)

Customer	O&M Water	O&M Sewer	Technical	SCADA	GIS	Management	Regional Development
St. Lawrence County							
St Lawrence County IDA			1		1		1
Town of Canton					1		
Village of Canton					1		1
Town of Clifton		1	1				
Town of Colton					1		
Town of Dekalb	1	1	1				
Town of Edwards	1	1					
Town of Fine					1		
Town of Gouverneur	1	1					2
Village of Gouverneur					1		
Town of Hermon					1		
Village of Heuvelton	1	1	3				
Town of Lisbon	1	1					
Town of Louisville					1		
Town of Madrid					1		
Town of Massena					1		
Village of Massena					1		1
Town of Morristown	1	1	2				
NCA							1
NCEDF							1
Town of Norfolk					1		
City of Ogdensburg			1	1		2	2
Ogdensburg Growth Fund							
Town of Parishville					1		
Town of Potsdam					1		
Village of Potsdam			2	1	1		
Village of Rensselaer Falls					1		
Town of Stockholm (Town of Brasher shares)					1		
Oswego County							
Village of Lacona (Village of Sandy Creek shares)					1		
Town of Parish			1				
Town of Sandy Creek					1		
Town of Richland					1		
Franklin County							
ANCA			1		1		
Franklin County IDA							1
Town of Harriestown					1		
Town of Malone					1		
Village of Malone			3			1	
Village of Tupper Lake			2				
Town of Tupper Lake			1		1		
Hamilton County							
Town of Long Lake					1		
Essex County							
TOTALS	6	7	19	2	25	3	10
SERVICE TOTALS	18	18	39	8	48	5	16
GRAND TOTAL	152						

	FYE 2012	FYE 2013	FYE 2014	FYE 2015	FYE 2016	FYE 2017	FYE 2018	FYE 2019	FYE 2020	*FYE 2021
Goal	10.00%	20.00%	20.00%	20.00%	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%
Achieved	11.03%	13.27%	22.82%	30.28%	39.43%	29.16%	31.75%	35.02%	38.08%	35.52%

***Q1-Q3 only**



MWBE Quarterly Breakdown

MWBE Quarterly Breakdown												
FYE	% Annual Eligible Spend by				MBE % of				WBE % of			
	Quarter	Eligible Spend	MWBE	% MWBE	MBE	\$ MBE	Eligible Spend	WBE	\$ WBE	Eligible Spend	MWBE Count	\$ MWBE
2021												
Q1	21.30%	4,028,312.26	1,095,198.61	27.19%	3	953,740.02	23.68%	13	141,458.59	3.51%	16	1,095,198.61
Q2	41.93%	7,928,789.57	2,440,168.90	30.78%	5	1,108,833.37	13.98%	16	1,331,335.53	16.79%	21	2,440,168.90
Q3	36.77%	6,954,355.26	3,181,760.19	45.75%	7	812,008.25	11.68%	18	2,369,751.94	34.08%	25	3,181,760.19
Q4	0.00%			#DIV/0!			#DIV/0!			#DIV/0!		-
		18,911,457.09	6,717,127.70	35.52%		2,874,581.64	15.20%		3,842,546.06	20.32%		6,717,127.70
	*FY2021 only includes Q1-Q3									different vendors in total		
2020												
Q1	16.37%	1,858,453.28	491,405.56	26.44%	6	366,993.95	19.75%	12	124,411.61	6.69%	18	491,405.56
Q2	47.06%	5,344,427.06	2,665,013.84	49.87%	6	319,954.07	5.99%	17	2,345,059.77	43.88%	23	2,665,013.84
Q3	26.86%	3,050,413.27	722,742.60	23.69%	4	95,914.17	3.14%	15	626,828.43	20.55%	19	722,742.60
Q4	9.71%	1,102,886.05	444,710.08	40.32%	4	160,378.61	14.54%		284,331.47	25.78%	14	444,710.08
		11,356,179.66	4,323,872.08	38.08%		943,240.80	8.31%		3,380,631.28	29.77%		4,323,872.08
										31 different vendors in total		
2019												
Q1	15.01%	1,210,497.05	523,553.82	43.25%	4	297,192.48	24.55%	16	226,361.34	18.70%	20	523,553.82
Q2	34.02%	2,743,756.13	1,166,164.85	42.50%	4	304,651.35	11.10%	16	861,513.50	31.40%	20	1,166,164.85
Q3	36.77%	2,965,995.92	638,328.45	21.52%	5	84,189.97	2.84%	14	554,138.48	18.68%	19	638,328.45
Q4	14.21%	1,146,043.57	496,578.66	43.33%	4	192,009.12	16.75%	17	304,569.54	26.58%	21	496,578.66
		8,066,292.67	2,824,625.78	35.02%		878,042.92	10.89%		1,946,582.86	24.13%		2,824,625.78
										35 different vendors in total		
2018												
Q1	21.19%	1,319,405.30	424,346.22	32.16%	5	101,498.74	7.69%	19	322,847.48	24.47%	24	424,346.22
Q2	27.04%	1,684,013.30	681,803.06	40.49%	7	151,882.31	9.02%	24	529,920.75	31.47%	31	681,803.06
Q3	24.72%	1,539,461.86	464,901.30	30.20%	5	217,830.71	14.15%	18	247,070.59	16.05%	23	464,901.30
Q4	27.05%	1,684,243.44	406,074.59	24.11%	4	171,341.60	10.17%	16	234,732.99	13.94%	20	406,074.59
		6,227,123.90	1,977,125.17	31.75%		642,553.36	10.32%		1,334,571.81	21.43%		1,977,125.17
										47 different vendors in total		
2017												
Q1	11.36%	819,774.15	222,099.17	27.09%	6	79,953.90	9.75%	18	142,145.27	17.34%	24	222,099.17
Q2	24.06%	1,736,165.96	476,380.47	27.44%	8	151,701.23	8.74%	12	324,679.24	18.70%	20	476,380.47
Q3	50.29%	3,628,637.86	931,763.02	25.68%	7	635,738.48	17.52%	16	296,024.54	8.16%	23	931,763.02
Q4	14.28%	1,030,498.23	473,879.81	45.99%	8	170,235.74	16.52%	11	303,644.07	29.47%	19	473,879.81
		7,215,076.20	2,104,122.47	29.16%		1,037,629.35	14.38%		1,066,493.12	14.78%		2,104,122.47
										43 different vendors in total		
2016												
Q1	10.38%	1,041,036.86	422,264.82	40.56%	4	102,198.28	9.82%	17	320,066.54	30.74%	21	422,264.82
Q2	41.31%	4,144,786.89	2,225,199.19	53.69%	7	161,948.41	3.91%	20	2,063,250.78	49.78%	27	2,225,199.19
Q3	28.65%	2,874,861.57	599,059.48	20.84%	10	213,074.27	7.41%	15	385,985.21	13.43%	25	599,059.48
Q4	19.66%	1,972,212.19	709,412.76	35.97%	6	299,037.24	15.16%	21	410,375.52	20.81%	27	709,412.76
		10,032,897.51	3,955,936.25	39.43%		776,258.20	7.74%		3,179,678.05	31.69%		3,955,936.25
					11			32		43 different vendors in total		

APPENDIX VII

Authority Staff
As of 4/1/2020 (3/1/2021)

Last Name	First Name	Division	Job Title
Farone	Carl	Admin	Executive Director
Marr	Laurie	Admin	Director of Public Affairs and Communications
Marra	Angela	Admin	Executive Assistant
Maitland	Katie	Admin	Administrative Assistant I
Caccavo	Dawn	Finance	Comptroller
Yarina	Tracey	Finance	Deputy Comptroller
VACANT	Full Time	Finance	Accountant I
LaLone	Chelsea	Finance	Accounting Associate
Rybka-Lagattuta	Regina	Admin	Human Resources Director
Jerome	Katelyn	Admin	HR Assistant Director
Deysenroth	Leslie	Finance	Procurement Coordinator
Staples	Jennifer	Admin	Chief Financial Officer
Bohmer	Stephen	Admin	IT Network Administrator
Moulton	Nicholas	Admin	IT Application Analyst
Hatzis	William	Admin	IT Technician
Tuttle	Carrie	Admin	Chief Operating Officer
Capone	Michelle	RD	Regional Development Director
Taylor	Matthew	RD	Sr. Project Development Specialist
Siver	Matthew	RD	Project Development Specialist
Bonisteel Schweitzer	E. Hartley	RD	Community Planner
VACANT	Part time	RD	Housing Code Inspector
Owen	Matthew	RD	GIS Technician II
Pastella	Patricia	MMF	Materials Management Division Manager
Wohnsiedler	Brian	MMF	Landfill Superintendent
Deon	Valerie	MMF	Customer Service Coordinator
Belden	Terri	MMF	Administrative Associate - MMF
Bush	Brianne	MMF	Administrative Assistant II
Miller	Kyle	MMF	Recycling Coordinator
Phinney	Monty	MMF	Environmental Technician I
VACANT	Part time	MMF	Recycling Compliance Officer
Tamblin	Stuart	MMF	Assistant Landfill Superintendent
Sullivan	Christopher	MMF	MMF Equipment Operator II
Worden	Scott	MMF	MMF Equipment Operator II
O'Connor	Christopher	MMF	MMF Equipment Operator I
Doyle	Joshua	MMF	MMF Lead Equipment Operator
Kline	Mark	MMF	MMF Equipment Operator I
Blackwell	Michael	MMF	MMF Lead Maintenance Technician
LaRock	Brian	MMF	MMF Maintenance Technician II
Millard	Benjamin	MMF	MMF Maintenance Technician I
Thomas	Nicholas	MMF	MMF Maintenance Tech Assistant
Waite	Henry	MMF	MMF Lead Truck Driver
Widrick	Howard	MMF	MMF Truck Driver
Akins	Jason	MMF	Environmental Specialist
Tyo	Mark	MMF	MMF Equipment Operator II
Filson	Flint	MMF	MMF Maintenance Tech Assistant
Tibbetts	Leonard	MMF	Environmental Technician I
Kacuba	Denise	MMF	MMF Equipment Operator I
Simmons	Kimberly	MMF	Environmental Assistant
Chereshnoski	Peter	MMF	Environmental Coordinator
Herne	Noah	MMF	MMF Equipment Operator II
Best	David	MMF	MMF Equipment Operator I
Walters	Cody	MMF	MMF Maintenance Tech Assistant
Wolf	David	Telecom	Telecommunications Division Manager
Borte	Mark	Telecom	Telecom Chief Technology Officer

Last Name	First Name	Division	Job Title
Smithers	Stephen	Telecom	Director of Network Architecture and Engineering
Field	Timothy	Telecom	Director of Network Management and Security
Durantini	Robert	Telecom	Director of Network Facilities
Cerrone	Anthony	Telecom	Telecom Business Development Representative
Buckley	Timothy	Telecom	Senior Telecom Specialist
Chereshnoski	Mary	Telecom	Administrative Specialist
Duffany	Thomas	Telecom	Telecom Specialist
Thomas	Nicklaus	Telecom	Telecom Specialist
LaFountaine	John	Telecom	Telecom Specialist - Facilities
Shue	Daniel	Telecom	Telecom Specialist - Network Engineer
Roman	Thomas	Telecom	Telecom Specialist
Nutting	Brian	WQ	Water Quality Division Manager
O'Dell	Neil	WQ	Lead WQ Operator
Durant	Melissa	WQ	Administrative Associate
Taber	Michael	WQ	WQ Technician II
McConnell	Scott	WQ	WQ Operator I
Bishop	Andrew	WQ	WQ Technician I
Clary	Anthony	WQ	WQ Operator I
Mantle	Brian	WQ	WQ Operator I
Jones	Norman	WQ	WQ Operator V
Marshall	Steven	WQ	WQ Operator V
Pete	Larry	WQ	WQ Technician II
Perkins	Kevin	WQ	WQ Technician I
Fleming	Alan	WQ	WQ Technician II
Roux	Jerame	WQ	WQ Technician II
Kizzer	Kenneth	WQ	WQ Technician I
Jackson	Daniel	WQ	WQ Technician I
Jesmore	William	WQ	WQ Project Engineer
Dulmage	Stephen	WQ	WQ Operator I
VACANT	Full Time	Engineering	Director of Engineering and Environmental
Stevenson	Robert	Engineering	Water Quality Supervisor I
Merrill	Daniel	Engineering	Controls Engineer II
Benati	Danielle	Engineering	Project Engineer II
Haynes	Thomas	Engineering	Project Engineer
Ervay	Megan	Engineering	Water Quality Supervisor I
Carter	Starr	Engineering	Assistant Director of Engineering
Salo	Warren	Engineering	GIS Specialist
Tremper	Kari	Engineering	Project Engineer (GIS)
Fout	Christian	Engineering	Water Quality Supervisor II
Rohe	David	Engineering	Water Quality Supervisor I
Sutliff	Matthew	Engineering	Controls Engineer Trainee

APPENDIX VIII

Development Authority of the North Country Budget Revisions FYE 2020

Budget Revisions for the Month of February 2021

Company	GL Acct#	Acct Description	Type of Budget Revision	Original Budget	\$ Change	Revised Budget
10	5970	Consulting Expense	Expensed from Capital Project	\$3,500.00	\$72,500.00	\$76,000.00
10	5124	Computer Equipment	Internal Transfer Modification	\$50,468.40	\$6,000.00	\$56,468.40
10	5128	Programming & Software	Internal Transfer Modification	\$148,893.89	(\$5,000.00)	\$143,893.89
10	5126	Computer Maintenance	Internal Transfer Modification	\$8,500.00	(\$1,000.00)	\$7,500.00
20	5130	Office Equipment	Internal Transfer Modification	\$1,000.00	\$550.00	\$1,550.00
20	5508	Cleaning Supplies	Internal Transfer Modification	\$12,000.00	\$480.00	\$12,480.00
20	5804	Building Maintenance & Repair	Internal Transfer Modification	\$20,000.00	\$5,000.00	\$25,000.00
20	6360	RTS - Employee Uniforms	Internal Transfer Modification	\$950.00	\$300.00	\$1,250.00
20	6315	RTS - O&M Supplies	Internal Transfer Modification	\$14,000.00	(\$300.00)	\$13,700.00
20	5810	Site Supplies	Internal Transfer Modification	\$40,000.00	(\$4,530.00)	\$35,470.00
20	5820	Landfill Gas Small Parts	Internal Transfer Modification	\$75,000.00	(\$1,500.00)	\$73,500.00
41	5602	Auto/Truck Light Fuel	Internal Transfer Modification	\$53,020.00	(\$1,100.00)	\$51,920.00
41	5508	Cleaning Supplies	Internal Transfer Modification	\$12,000.00	\$1,100.00	\$13,100.00
41	5062	Third Party Temporary O&M	Internal Transfer Modification	\$2,500.00	(\$1,950.00)	\$550.00
41	5370	Training & Development	Internal Transfer Modification	\$7,000.00	\$1,950.00	\$8,950.00
					\$0.00	
					\$0.00	
					\$0.00	
					\$0.00	

Development Authority of the North Country Budget Revisions FYE 2020

Budget Revisions for the Month of January 2021

Company	GL Acct#	Acct Description	Type of Budget Revision	Original Budget	\$ Change	Revised Budget
10	5124	Computer Equipment	Internal Transfer Modification	\$44,800.00	\$535.02	\$45,335.02
10	5128	Programming & Software	Internal Transfer Modification	\$152,993.39	(\$535.02)	\$152,458.37
10	5124	Computer Equipment	Internal Transfer Modification	\$44,800.00	\$5,668.40	\$50,468.40
10	5130	Office Equipment	Internal Transfer Modification	\$5,500.00	\$795.38	\$6,295.38
10	5128	Programming & Software	Internal Transfer Modification	\$152,993.39	\$100.50	\$153,093.89
10	5924	Legal	Internal Transfer Modification	\$58,500.00	\$690.00	\$59,190.00
10	5202	Employee Mileage Reimbursement	Internal Transfer Modification	\$5,500.00	(\$4,000.00)	\$1,500.00
10	5206	Employee Lodging	Internal Transfer Modification	\$3,700.00	(\$3,254.28)	\$445.72
30	5835	NYS DOT Fees	Internal Transfer Modification	\$2,000.00	\$3,500.00	\$5,500.00
30	5370	Training & Development	Internal Transfer Modification	\$4,300.00	(\$3,500.00)	\$800.00
10	5128	Programming & Software	Internal Transfer Modification	\$153,093.89	(\$4,200.00)	\$148,893.89
10	5102	Office Rent	Internal Transfer Modification	\$103,700.00	\$4,200.00	\$107,900.00
30	5924	Legal	Internal Transfer Modification	\$108,000.00	\$1,000.00	\$109,000.00
30	5206	Employee Lodging	Internal Transfer Modification	\$6,000.00	(\$1,000.00)	\$5,000.00
41	5804	Building Maintenance & Repair	Internal Transfer Modification	\$15,000.00	\$24,500.00	\$39,500.00
41	5602	Auto/Light Truck Fuel	Internal Transfer Modification	\$58,020.00	(\$5,000.00)	\$53,020.00
41	5062	Third Party Temporary - O&M	Internal Transfer Modification	\$7,500.00	(\$5,000.00)	\$2,500.00
41	5370	Training & Development	Internal Transfer Modification	\$10,000.00	(\$3,000.00)	\$7,000.00
41	5402	Employee Uniforms	Internal Transfer Modification	\$9,000.00	(\$2,000.00)	\$7,000.00
41	5206	Employee Lodging	Internal Transfer Modification	\$5,000.00	(\$2,500.00)	\$2,500.00
41	5802	Utilities	Internal Transfer Modification	\$59,750.00	(\$5,000.00)	\$54,750.00
41	5204	Employee Meals & Incidentals	Internal Transfer Modification	\$3,000.00	(\$2,000.00)	\$1,000.00

Development Authority of the North Country Budget Revisions FYE 2020

Budget Revisions for the Month of December 2020

Company	GL Acct#	Acct Description	Type of Budget Revision	Original Budget	\$ Change	Revised Budget
30	5133	Equipment Maintenance Contract	Internal Transfer Modification	\$345,144.00	(\$20,000.00)	\$325,144.00
30	5720	Offnet Circuit Lease	Internal Transfer Modification	\$610,812.00	\$20,000.00	\$630,812.00
30	5172	Filing Fees	Internal Transfer Modification	\$9,000.00	\$7,600.00	\$16,600.00
30	5834	Permitting	Internal Transfer Modification	\$11,000.00	(\$7,600.00)	\$3,400.00
10	5128	Programming & Software	Internal Transfer Modification	\$153,074.00	(\$80.61)	\$152,993.39
10	5129	ECSM Expense	Internal Transfer Modification	\$28,225.00	\$80.61	\$28,305.61
30	5835	NYS DOT Fees	Internal Transfer Modification	\$0.00	\$2,000.00	\$2,000.00
30	5834	Permitting	Internal Transfer Modification	\$3,400.00	\$6,000.00	\$9,400.00
30	5135	Underground Locating	Internal Transfer Modification	\$75,000.00	(\$8,000.00)	\$67,000.00

Development Authority of the North Country Budget Revisions FYE 2020

Budget Revisions for the Month of November 2020

Company	GL Acct#	Acct Description	Type of Budget Revision	Original Budget	\$ Change	Revised Budget
53	5924	Legal	Internal Transfer Modification	\$1,500.00	\$500.00	\$2,000.00
53	5270	Travel & Meeting Expense	Internal Transfer Modification	\$1,000.00	(\$500.00)	\$500.00
60	5122	Public Info & Advertising	Internal Transfer Modification	\$500.00	\$680.00	\$1,180.00
60	5202	Employee Mileage Reimbursement	Internal Transfer Modification	\$14,500.00	(\$680.00)	\$13,820.00
42	5808	Site Maintenance & Repair	Internal Transfer Modification	\$7,900.00	\$3,700.00	\$11,600.00
42	5706	Shop Tools	Internal Transfer Modification	\$4,100.00	(\$2,000.00)	\$2,100.00
42	5802	Utilities	Internal Transfer Modification	\$21,250.00	(\$1,700.00)	\$19,550.00
60	5202	Employee Mileage Reimbursement	Internal Transfer Modification	\$13,820.00	(\$1,000.00)	\$12,820.00
60	5122	Public Info & Advertising	Internal Transfer Modification	\$1,180.00	\$1,000.00	\$2,180.00
30	5133	Equipment Maintenance Contract	Internal Transfer Modification	\$354,144.00	(\$9,000.00)	\$345,144.00
30	5924	Legal	Internal Transfer Modification	\$99,000.00	\$9,000.00	\$108,000.00

Development Authority of the North Country Budget Revisions FYE 2020

Budget Revisions for the Month of October 2020

Company	GL Acct#	Acct Description	Type of Budget Revision	Original Budget	\$ Change	Revised Budget
10	5508	Cleaning Supplies	Internal Transfer Modification	\$5,000.00	\$5,000.00	\$10,000.00
10	5404	Training Fees - Safety	Internal Transfer Modification	\$10,000.00	(\$5,000.00)	\$5,000.00
42	5706	Shop Tools	Internal Transfer Modification	\$5,000.00	(\$900.00)	\$4,100.00
42	5808	Site Maint & Repair	Internal Transfer Modification	\$7,000.00	\$900.00	\$7,900.00
20		Contingency	Capital Budget Modification	\$791,202.55	(\$191,632.79)	\$599,569.76
20		Contract 1B	Capital Budget Modification	\$6,862,835.21	\$31,632.79	\$6,894,468.00
20		New Above Ground Fuel Tank	Capital Budget Modification	\$0.00	\$160,000.00	\$160,000.00
30	6901	Contingency	Internal Transfer Modification	\$19,580.00	(\$19,000.00)	\$580.00
30	5924	Legal	Internal Transfer Modification	\$80,000.00	\$19,000.00	\$99,000.00

Development Authority of the North Country Budget Revisions FYE 2020

Budget Revisions for the Month of September 2020

Company	GL Acct#	Acct Description	Type of Budget Revision	Original Budget	\$ Change	Revised Budget
30	5924	Legal	Internal Transfer Modification	\$60,000.00	\$20,000.00	\$80,000.00
30	5062	Third Party Temp O&M	Internal Transfer Modification	\$5,500.00	(\$5,000.00)	\$500.00
30	5123	Promotional Materials	Internal Transfer Modification	\$5,000.00	(\$4,000.00)	\$1,000.00
30	5130	Office Equipment	Internal Transfer Modification	\$4,000.00	(\$3,000.00)	\$1,000.00
30	5204	Empl Meals & Incidental	Internal Transfer Modification	\$8,500.00	(\$4,000.00)	\$4,500.00
30	5206	Empl Lodging	Internal Transfer Modification	\$10,000.00	(\$4,000.00)	\$6,000.00
55	5970	Consulting	Internal Transfer Modification	\$2,500.00	(\$2,400.00)	\$100.00
55	5924	Legal	Internal Transfer Modification	\$500.00	\$2,400.00	\$2,900.00
10	5403	Safety Equipment & Supplies	Internal Transfer Modification	\$10,000.00	\$4,000.00	\$14,000.00
10	5202	Employee Mileage Reimbursement	Internal Transfer Modification	\$7,500.00	(\$2,000.00)	\$5,500.00
10	5370	Training & Development	Internal Transfer Modification	\$11,980.00	(\$2,000.00)	\$9,980.00
41	5124	Computer equipment	Internal Transfer Modification	\$4,000.00	\$2,000.00	\$6,000.00
41	5206	Employee Lodging	Internal Transfer Modification	\$7,000.00	(\$2,000.00)	\$5,000.00
30	5124	Computer equipment	Internal Transfer Modification	\$9,500.00	\$1,600.00	\$11,100.00
30	5134	Maintenance Contracts	Internal Transfer Modification	\$169,305.00	(\$1,600.00)	\$167,705.00

Development Authority of the North Country Budget Revisions FYE 2020

Budget Revisions for the Month of August 2020

Company	GL Acct#	Acct Description	Type of Budget Revision	Original Budget	\$ Change	Revised Budget
30	5924	Legal	Internal Transfer Modification	\$45,000.00	\$15,000.00	\$60,000.00
30	5206	Empl Lodging	Internal Transfer Modification	\$15,000.00	(\$5,000.00)	\$10,000.00
30	5370	Training & Development	Internal Transfer Modification	\$9,300.00	(\$5,000.00)	\$4,300.00
30	5970	Consulting	Internal Transfer Modification	\$15,000.00	(\$5,000.00)	\$10,000.00
20	6390	RTS Site Maintenance & Repair	Internal Transfer Modification	\$4,000.00	(\$650.00)	\$3,350.00
20	6360	RTS Employee Uniforms	Internal Transfer Modification	\$300.00	\$650.00	\$950.00
11	5202	Employee Mileage reimbursement	Internal Transfer Modification	\$250.00	\$500.00	\$750.00
11	5970	Consulting	Internal Transfer Modification	\$56,000.00	(\$500.00)	\$55,500.00
10	5122	Public Info & Advertising	Internal Transfer Modification	\$6,500.00	\$2,000.00	\$8,500.00
10	6104	Sponsorships	Internal Transfer Modification	\$9,500.00	(\$2,000.00)	\$7,500.00
20		Contingency	Capital Budget Modification	\$822,809.00	(\$31,606.45)	\$791,202.55
20		The Wesson Group	Capital Budget Modification	\$6,855,000.00	\$7,835.21	\$6,862,835.21
20		Kubricky Construction	Capital Budget Modification	\$12,701,300.00	\$223,685.74	\$12,924,985.74
20		Patricia Electric	Capital Budget Modification	\$836,000.00	\$85.50	\$836,085.50
20		Contract	Capital Budget Modification	\$200,000.00	(\$200,000.00)	\$0.00

Development Authority of the North Country Budget Revisions FYE 2020

Budget Revisions for the Month of July 2020

Company	GL Acct#	Acct Description	Type of Budget Revision	Original Budget	\$ Change	Revised Budget
60	5206	Empl Lodging	Internal Transfer Modification	\$7,000.00	(\$500.00)	\$6,500.00
60	5128	Programming and Software	Internal Transfer Modification	\$800.00	\$500.00	\$1,300.00
10	5122	Public Info & Advertising	Internal Transfer Modification	\$5,000.00	\$1,500.00	\$6,500.00
10	5970	Consulting	Internal Transfer Modification	\$5,000.00	(\$1,500.00)	\$3,500.00
30	5130	Office Equipment	Internal Transfer Modification	\$5,000.00	(\$1,000.00)	\$4,000.00
30	5170	Other Office Supplies	Internal Transfer Modification	\$5,000.00	\$1,000.00	\$6,000.00
30		Pass Through	Capital Budget Modification	\$220,000.00	(\$22,000.00)	\$198,000.00
30		Fiber Cable Construction	Capital Budget Modification	\$205,000.00	\$22,000.00	\$227,000.00
42		Construction	Capital Budget Modification	\$100,000.00	(\$50,000.00)	\$50,000.00
42		Engineering	Capital Budget Modification	\$0.00	\$50,000.00	\$50,000.00

Development Authority of the North Country Budget Revisions FYE 2020

Budget Revisions for the Month of June 2020

Company	GL Acct#	Acct Description	Type of Budget Revision	Original Budget	\$ Change	Revised Budget
10	5924	Legal	Internal Transfer Modification	\$30,000.00	\$18,500.00	\$48,500.00
10	6901	Contingency	Internal Transfer Modification	\$18,500.00	(\$18,500.00)	\$0.00
10	5924	Legal	Internal Transfer Modification	\$48,500.00	\$10,000.00	\$58,500.00
10	6106	Annual Report	Internal Transfer Modification	\$5,000.00	(\$5,000.00)	\$0.00
10	5970	Consulting	Internal Transfer Modification	\$10,000.00	(\$5,000.00)	\$5,000.00
30	5924	Legal	Internal Transfer Modification	\$25,000.00	\$20,000.00	\$45,000.00
30	6901	Contingency	Internal Transfer Modification	\$25,000.00	(\$5,000.00)	\$20,000.00
30	5602	Auto Light Truck	Internal Transfer Modification	\$22,000.00	(\$5,000.00)	\$17,000.00
30	5134	Maintenance Contracts	Internal Transfer Modification	\$174,305.00	(\$5,000.00)	\$169,305.00
30	5135	Underground Locating	Internal Transfer Modification	\$80,000.00	(\$5,000.00)	\$75,000.00
10	5403	Safety Equipment and Supplies	Internal Transfer Modification	\$7,500.00	\$2,500.00	\$10,000.00
10	5123	Promotional Materials	Internal Transfer Modification	\$5,000.00	(\$2,500.00)	\$2,500.00
10	5370	Training & Development	Internal Transfer Modification	\$12,400.00	(\$420.00)	\$11,980.00
10	5112	Telephone	Internal Transfer Modification	\$3,600.00	\$420.00	\$4,020.00
30	6901	Contingency	Internal Transfer Modification	\$20,000.00	(\$420.00)	\$19,580.00
30	5112	Telephone	Internal Transfer Modification	\$12,420.00	(\$420.00)	\$12,000.00
41	5370	Training & Development	Internal Transfer Modification	\$10,000.00	(\$420.00)	\$9,580.00
41	5112	Telephone	Internal Transfer Modification	\$10,000.00	\$420.00	\$10,420.00
60	5370	Training & Development	Internal Transfer Modification	\$8,000.00	(\$420.00)	\$7,580.00
60	5112	Telephone	Internal Transfer Modification	\$3,600.00	\$420.00	\$4,020.00
42		Construction	Capital Project Modification	\$1,000,000.00	(\$1,000,000.00)	\$0.00
42		Consultation	Capital Project Modification	\$0.00	\$100,000.00	\$100,000.00
42		Evaluation	Capital Project Modification	\$0.00	\$900,000.00	\$900,000.00
30		Customer Equipment	Capital Project Modification	\$20,000.00	\$15,000.00	\$35,000.00
30		Fiber Construction to Customers	Capital Project Modification	\$562,639.00	(\$15,000.00)	\$547,639.00

Development Authority of the North Country Budget Revisions FYE 2020

Budget Revisions for the Month of May 2020

Company	GL Acct#	Acct Description	Type of Budget Revision	Original Budget	\$ Change	Revised Budget
10	5130	Office Equipment	Internal Transfer Modification	\$2,500.00	\$3,000.00	\$5,500.00
10	6901	Contingency	Internal Transfer Modification	\$25,000.00	(\$3,000.00)	\$22,000.00
53	5570	Other General Expense	Internal Transfer Modification	\$250.00	\$750.00	\$1,000.00
53	5970	Consulting	Internal Transfer Modification	\$80,000.00	(\$750.00)	\$79,250.00
10	5122	Public Info and Advertising	Internal Transfer Modification	\$1,500.00	\$3,500.00	\$5,000.00
10	6901	Contingency	Internal Transfer Modification	\$22,000.00	(\$3,500.00)	\$18,500.00
30		Equipment	Capital Project Modification	\$140,000.00	\$60,000.00	\$200,000.00
30		Construction	Capital Project Modification	\$1,140,000.00	(\$60,000.00)	\$1,080,000.00

Development Authority of the North Country Budget Revisions FYE 2020

Budget Revisions for the Month of April 2020

Company	GL Acct#	Acct Description	Type of Budget Revision	Original Budget	\$ Change	Revised Budget
41	5128	Programming and Software	Internal Transfer Modification	\$5,622.00	\$1,980.00	\$7,602.00
41	5602	Auto/Light Truck Fuel	Internal Transfer Modification	\$60,000.00	(\$1,980.00)	\$58,020.00
10	5130	Office Equipment	Internal Transfer Modification	\$2,500.00	\$3,000.00	\$5,500.00
10	6901	Contingency	Internal Transfer Modification	\$25,000.00	(\$3,000.00)	\$22,000.00
53	5570	Other expense	Internal Transfer Modification	\$250.00	\$750.00	\$1,000.00
53	5970	Consulting	Internal Transfer Modification	\$80,000.00	(\$750.00)	\$79,250.00
10	5122	Public Info and Advertising	Internal Transfer Modification	\$1,500.00	\$2,000.00	\$3,500.00
10	6901	Contingency	Internal Transfer Modification	\$22,000.00	(\$3,500.00)	\$18,500.00

APPENDIX IX

**Summary of All Units
Change In Net Position
For the Twelve Months Ending Tuesday, March 31, 2020**

GL	Account Description	Annual Budget	YTD Budget	Actual YTD	YTD Variance Over (Under)
	Customer Billings				
4001	Customer Billings	\$19,848,921.00	\$19,848,921.00	\$19,517,542.18	(\$331,378.82)
4004	Dark Fiber Billings	414,444.00	414,444.00	541,561.92	127,117.92
4005	Capital Billings	277,287.00	277,287.00	277,287.52	0.52
4006	Replacement Reserve Tip Inco...	537,188.00	537,188.00	511,134.88	(26,053.12)
4008	Closure Reserve Tip Income	477,500.00	477,500.00	454,342.10	(23,157.90)
4012	Capital Reserve Tip Income	477,500.00	477,500.00	454,342.10	(23,157.90)
4013	Landfill Gas Tip Income	477,500.00	477,500.00	454,342.10	(23,157.90)
	Total Customer Billings	22,510,340.00	22,510,340.00	22,210,552.80	(299,787.20)
	Grant Revenue				
4181	Federal Grant Income	253,465.00	253,465.00	223,509.58	(29,955.42)
4183	NY State Grants	2,199,996.00	2,199,996.00	2,173,250.22	(26,745.78)
4184	Other Grants	40,000.00	40,000.00	0.00	(40,000.00)
	Total Grant Revenue	2,493,461.00	2,493,461.00	2,396,759.80	(96,701.20)
4104	Loan Interest Income	699,000.00	699,000.00	635,971.21	(63,028.79)
	Other Income				
4162	Processing Fees	29,575.00	29,575.00	39,950.00	10,375.00
4164	Miscellaneous	264,451.00	264,451.00	320,714.31	56,263.31
4166	LFGTE Revenue	582,330.00	582,330.00	657,210.81	74,880.81
4185	Grant Recapture	0.00	0.00	16,350.00	16,350.00
	Total Other Income	876,356.00	876,356.00	1,034,225.12	157,869.12
4201	Gain on Sale of Assets	43,000.00	43,000.00	81,291.40	38,291.40
	Interest Income				
4102	Investment Interest Income	753,655.00	753,655.00	641,490.60	(112,164.40)
41...	Trustee Interest	147,140.00	147,140.00	375,959.79	228,819.79
4108	Reserve Interest	340,015.00	340,015.00	422,571.96	82,556.96
4116	Replace Reserve Interest Income	124,514.00	124,514.00	123,604.30	(909.70)
4118	Closure Reserve Interest Income	188,360.00	188,360.00	186,047.91	(2,312.09)
4119	Post Close Interest Income	142,096.00	142,096.00	163,850.95	21,754.95
4120	Wetlands Mitigation Interest Inc...	41,092.00	41,092.00	39,965.97	(1,126.03)
42...	Mark to Market Adjustment	0.00	0.00	748,729.34	748,729.34
	Total Interest Income	1,736,872.00	1,736,872.00	2,702,220.82	965,348.82
	Total Income	28,359,029.00	28,359,029.00	29,061,021.15	701,992.15
	Salaries				
50...	Administrative Wages	1,127,771.00	1,127,771.00	1,149,391.37	21,620.37
50...	Engineering Wages	909,665.00	909,665.00	886,499.71	(23,165.29)
50...	Technology Wages	1,159,837.00	1,159,837.00	1,151,172.70	(8,664.30)
50...	Regional Development Wages	338,503.00	338,503.00	312,180.79	(26,322.21)
50...	MMF Wages	1,495,022.00	1,495,022.00	1,338,259.50	(156,762.50)
50...	WQ Wages	910,351.00	910,351.00	885,007.38	(25,343.62)
50...	Overtime Wages	153,420.00	153,420.00	139,114.73	(14,305.27)

**Summary of All Units
Change In Net Position
For the Twelve Months Ending Tuesday, March 31, 2020**

GL	Account Description	Annual Budget	YTD Budget	Actual YTD	YTD Variance Over (Under)
5005	On-Call Stipend	25,800.00	25,800.00	22,950.00	(2,850.00)
	Total Salaries	6,120,369.00	6,120,369.00	5,884,576.18	(235,792.82)
	Fringe Benefits				
50...	FICA Expense	467,941.00	467,941.00	413,954.90	(53,986.10)
50...	Pension Expense	839,448.00	839,448.00	810,436.94	(29,011.06)
50...	Health Insurance	775,655.00	775,655.00	783,265.33	7,610.33
50...	Retiree Health Insurance	56,380.00	56,380.00	59,297.81	2,917.81
50...	Workers Comp	220,984.00	220,984.00	207,378.25	(13,605.75)
50...	Disability Insurance	3,893.00	3,893.00	3,597.59	(295.41)
5036	Unemployment	10,000.00	10,000.00	0.00	(10,000.00)
50...	Post Retire Overhead	478,401.00	478,401.00	355,829.19	(122,571.81)
5051	Benefit Admin. Fees	10,000.00	10,000.00	9,585.55	(414.45)
5054	Employee Physicals & Screening	16,875.00	16,875.00	13,864.85	(3,010.15)
	Total Fringe Benefits	2,879,577.00	2,879,577.00	2,657,210.41	(222,366.59)
	Operations & Maintenance				
5062	Third Party Temporary - O&M	40,000.00	40,000.00	34,898.43	(5,101.57)
5133	Equipment Maintenance Contr...	325,000.00	325,000.00	308,874.87	(16,125.13)
5134	Maintenance Contracts	178,692.00	178,692.00	127,810.24	(50,881.76)
5135	Underground Locating	92,660.00	92,660.00	44,162.73	(48,497.27)
5403	Safety Equipment & Supplies	38,700.00	38,700.00	29,069.51	(9,630.49)
5702	Large Parts	95,000.00	95,000.00	84,352.14	(10,647.86)
5703	Small Equipment	30,000.00	30,000.00	13,198.90	(16,801.10)
5704	O&M Supplies	25,000.00	25,000.00	18,539.32	(6,460.68)
5706	Shop Tools	16,540.00	16,540.00	11,403.46	(5,136.54)
5708	Fuels	248,000.00	248,000.00	214,111.53	(33,888.47)
5710	Lubricants	20,000.00	20,000.00	9,044.37	(10,955.63)
5712	Purchased Maintenance & Repair	135,000.00	135,000.00	110,087.19	(24,912.81)
5716	Equipment Rental	10,000.00	10,000.00	6,329.10	(3,670.90)
5718	Tires	46,000.00	46,000.00	33,519.22	(12,480.78)
5720	Offnet Circuit Lease	600,000.00	600,000.00	566,865.33	(33,134.67)
5770	Other Tool, Equip & O&M	11,000.00	11,000.00	10,707.81	(292.19)
5815	Chemicals	113,040.00	113,040.00	62,499.93	(50,540.07)
5820	LFG Maintenance	75,000.00	75,000.00	65,440.49	(9,559.51)
5830	Collo Expense	185,000.00	185,000.00	151,986.62	(33,013.38)
5834	Permitting	3,000.00	3,000.00	269.00	(2,731.00)
5836	Pole Attachment Fees	314,479.00	314,479.00	261,486.12	(52,992.88)
5838	Conduit Lease	24,696.00	24,696.00	16,069.78	(8,626.22)
5902	Lab Fees	9,100.00	9,100.00	6,871.00	(2,229.00)
5904	SCADA	26,381.07	26,381.07	16,903.01	(9,478.06)
5932	Monitoring & Testing	123,900.00	123,900.00	114,077.01	(9,822.99)
6008	Contract Hauling	19,200.00	19,200.00	12,065.00	(7,135.00)
6010	Cape Vincent Reserve	700.00	700.00	700.00	0.00
6106	Annual Report	5,000.00	5,000.00	0.00	(5,000.00)
6110	Marketing	5,000.00	5,000.00	5,000.00	0.00
8090	Purchases for Resale	152,000.00	152,000.00	118,831.76	(33,168.24)

**Summary of All Units
Change In Net Position
For the Twelve Months Ending Tuesday, March 31, 2020**

GL	Account Description	Annual Budget	YTD Budget	Actual YTD	YTD Variance Over (Under)
	Total O & M	2,968,088.07	2,968,088.07	2,455,173.87	(512,914.20)
	Recycling Transfer Station				
50...	Material Reprocessing Wages	86,757.00	86,757.00	66,144.00	(20,613.00)
50...	Material Reprocessing OT	0.00	0.00	464.58	464.58
50...	FICA Expense	6,637.00	6,637.00	4,767.10	(1,869.90)
50...	Pension Expense	8,068.00	8,068.00	5,709.87	(2,358.13)
50...	Health Insurance	23,120.00	23,120.00	12,978.28	(10,141.72)
50...	Workers Comp	9,552.00	9,552.00	7,507.88	(2,044.12)
50...	Disability Insurance	49.00	49.00	0.00	(49.00)
50...	Post Retire Overhead	11,040.00	11,040.00	8,987.00	(2,053.00)
6300	RTS -Safety Equipment & Sup...	2,350.00	2,350.00	1,853.43	(496.57)
6305	RTS - Large Parts	15,000.00	15,000.00	3,522.38	(11,477.62)
6310	RTS - Small Equipment	6,755.00	6,755.00	6,130.99	(624.01)
6315	RTS - O&M Supplies	14,000.00	14,000.00	10,502.05	(3,497.95)
6320	RTS - Fuels	3,500.00	3,500.00	2,287.67	(1,212.33)
6325	RTS - Purchased Maintenance...	7,500.00	7,500.00	4,936.81	(2,563.19)
6330	RTS - Contract Hauling	144,000.00	144,000.00	0.00	(144,000.00)
6335	RTS - Office Supplies	250.00	250.00	128.62	(121.38)
6340	RTS - Cellular Services	1,020.00	1,020.00	0.00	(1,020.00)
6345	RTS - Other Communications	2,400.00	2,400.00	374.91	(2,025.09)
6350	RTS - Office Equipment Mainte...	500.00	500.00	0.00	(500.00)
6355	RTS - Employee Mileage Reim...	150.00	150.00	0.00	(150.00)
6360	RTS - Employee Uniforms	400.00	400.00	368.24	(31.76)
6365	RTS - Gas & Electric	5,000.00	5,000.00	3,120.48	(1,879.52)
6370	RTS - Propane	5,000.00	5,000.00	4,425.57	(574.43)
6375	RTS - Building Supplies	2,000.00	2,000.00	1,387.35	(612.65)
6380	RTS - Site Supplies	2,000.00	2,000.00	706.59	(1,293.41)
6385	RTS - Building Maintenance &...	2,500.00	2,500.00	1,688.07	(811.93)
6390	RTS - Site Maintenance & Repair	4,000.00	4,000.00	3,020.59	(979.41)
6395	RTS - Auto/Light Truck Rep. &...	1,000.00	1,000.00	450.00	(550.00)
6400	RTS - Auto/Light Truck Fuel	1,500.00	1,500.00	0.00	(1,500.00)
6410	RTS - Programming & Software	5,000.00	5,000.00	0.00	(5,000.00)
	Total Recycling Transfer Stati...	371,048.00	371,048.00	151,462.46	(219,585.54)
	Waste Diversion				
5125	Promotional Materials - RRR	75,000.00	75,000.00	50,463.18	(24,536.82)
6009	Household Hazardous Waste	70,000.00	70,000.00	66,479.75	(3,520.25)
6011	Recycling Incentive	67,755.00	67,755.00	64,894.10	(2,860.90)
6012	Recycling Incentive-County Ca...	600,000.00	600,000.00	337,679.93	(262,320.07)
6013	CRT Recycling	115,000.00	115,000.00	104,398.17	(10,601.83)
6015	Ag Plastics Recycling	5,000.00	5,000.00	0.00	(5,000.00)
6017	Book Debinding	7,500.00	7,500.00	5,369.63	(2,130.37)
6018	Mattress Recycling - All Counties	180,000.00	180,000.00	171,825.00	(8,175.00)
6020	Waste Audit	35,000.00	35,000.00	34,000.00	(1,000.00)
6021	Regional Tire Recycling	70,000.00	70,000.00	53,393.76	(16,606.24)
	Total Waste Diversion	1,225,255.00	1,225,255.00	888,503.52	(336,751.48)

**Summary of All Units
Change In Net Position
For the Twelve Months Ending Tuesday, March 31, 2020**

GL	Account Description	Annual Budget	YTD Budget	Actual YTD	YTD Variance Over (Under)
6002	Sewage Treatment	1,510,963.00	1,510,963.00	1,272,972.89	(237,990.11)
6004	Water Purchases	706,548.00	706,548.00	568,892.77	(137,655.23)
60...	Closure & Post Closure Care	807,956.00	807,956.00	851,891.25	43,935.25
6006	Host Community Benefits	902,316.00	902,316.00	861,006.03	(41,309.97)
6007	LFGTE Revenue Sharing	10,000.00	10,000.00	0.00	(10,000.00)
	Office & Administrative				
5053	Misc Employee Costs	10,170.00	10,170.00	7,375.28	(2,794.72)
5102	Office Rent	131,629.00	131,629.00	131,703.04	74.04
5104	Office Supplies	25,750.00	25,750.00	18,493.74	(7,256.26)
5110	Postage & Shipping	8,500.00	8,500.00	5,785.40	(2,714.60)
5112	Telephone	37,138.93	37,138.93	35,463.90	(1,675.03)
5114	Cellular Services	38,500.00	38,500.00	34,851.98	(3,648.02)
5118	Other Communications	11,600.00	11,600.00	9,377.16	(2,222.84)
5120	Dues & Subscriptions	12,125.00	12,125.00	8,901.67	(3,223.33)
5122	Public Info & Advertising	14,250.00	14,250.00	6,328.72	(7,921.28)
5123	Promotional Materials	16,000.00	16,000.00	7,764.80	(8,235.20)
5130	Office Equipment	21,000.00	21,000.00	12,404.06	(8,595.94)
5132	Office Equip Maintenance	1,200.00	1,200.00	529.20	(670.80)
5170	Other Office Expenses	11,670.00	11,670.00	5,000.42	(6,669.58)
5172	Filing Fees	11,300.00	11,300.00	3,056.93	(8,243.07)
5173	Credit Card Processing Fees	1,200.00	1,200.00	623.59	(576.41)
5202	Employee Mileage Reimburse...	33,162.00	33,162.00	23,900.78	(9,261.22)
5204	Empl. Meals & Incidental	21,175.00	21,175.00	8,501.25	(12,673.75)
5206	Empl. Lodging	39,850.00	39,850.00	21,863.00	(17,987.00)
5270	Travel & Meeting Expense	6,700.00	6,700.00	3,677.05	(3,022.95)
5312	Continuing Education	6,460.00	6,460.00	0.00	(6,460.00)
5370	Training & Development	51,600.00	51,600.00	38,757.34	(12,842.66)
5402	Employee Uniforms	32,875.00	32,875.00	22,909.19	(9,965.81)
5508	Cleaning Services	27,000.00	27,000.00	24,475.00	(2,525.00)
5570	Other General Expense	4,450.00	4,450.00	1,293.90	(3,156.10)
6102	Board Member Travel & Expen...	1,750.00	1,750.00	650.84	(1,099.16)
6104	Sponsorships	9,000.00	9,000.00	8,982.00	(18.00)
6210	Trustee Fees	8,500.00	8,500.00	3,500.00	(5,000.00)
	Total Office & Admin	594,554.93	594,554.93	446,170.24	(148,384.69)
	Utilities				
5802	Gas & Electric	150,400.00	150,400.00	121,031.20	(29,368.80)
5803	Propane	25,000.00	25,000.00	16,366.84	(8,633.16)
	Total Utilities	175,400.00	175,400.00	137,398.04	(38,001.96)
	Materials & Supplies				
5806	Building Supplies	7,000.00	7,000.00	3,531.01	(3,468.99)
5810	Site Supplies	20,000.00	20,000.00	13,356.26	(6,643.74)
5824	Sand, Gravel & Stone	200,000.00	200,000.00	195,500.03	(4,499.97)
5826	Seed & Mulch	30,000.00	30,000.00	27,262.90	(2,737.10)

**Summary of All Units
Change In Net Position
For the Twelve Months Ending Tuesday, March 31, 2020**

GL	Account Description	Annual Budget	YTD Budget	Actual YTD	YTD Variance Over (Under)
	Total Materials & Supplies	257,000.00	257,000.00	239,650.20	(17,349.80)
	Professional Fees				
5924	Legal	122,800.00	122,800.00	81,530.03	(41,269.97)
5926	Investment Banking Fees	47,449.73	47,449.73	36,792.85	(10,656.88)
59...	Accounting Fees	41,700.00	41,700.00	38,900.00	(2,800.00)
5970	Consulting	285,562.00	285,562.00	133,761.90	(151,800.10)
	Total Professional Fees	497,511.73	497,511.73	290,984.78	(206,526.95)
	Repairs & Maintenance				
5804	Building Maintenance & Repair	62,234.26	62,234.26	52,225.17	(10,009.09)
5808	Site Maint & Repair	33,765.74	33,765.74	28,416.43	(5,349.31)
5812	Pipeline Maintenance	85,000.00	85,000.00	69,972.17	(15,027.83)
	Total Repairs & Maintenance	181,000.00	181,000.00	150,613.77	(30,386.23)
	Automobile				
5601	Auto/Light Truck Rep. & Maint.	35,577.00	35,577.00	23,407.23	(12,169.77)
5602	Auto/Light Truck Fuel	89,500.00	89,500.00	69,573.93	(19,926.07)
5603	Auto/Light Truck Rental/Lease	206,200.00	206,200.00	192,299.92	(13,900.08)
5605	Vehicle Ins	44,500.00	44,500.00	31,347.91	(13,152.09)
	Total Automobile	375,777.00	375,777.00	316,628.99	(59,148.01)
	Computer				
5124	Computer Equipment	70,140.00	70,140.00	55,106.30	(15,033.70)
5126	Computer Maintenance	16,900.00	16,900.00	12,273.00	(4,627.00)
5128	Programming & Software	192,269.00	192,269.00	169,254.44	(23,014.56)
5129	ECMS Expense	18,656.00	18,656.00	18,655.92	(0.08)
6108	Web Page Design & Maintenance	2,690.00	2,690.00	2,359.88	(330.12)
5906	GIS	42,450.00	42,450.00	34,220.54	(8,229.46)
	Total Computer	343,105.00	343,105.00	291,870.08	(51,234.92)
6122	Bad Debt Expense	0.00	0.00	630,223.86	630,223.86
6114	Insurance	388,600.00	388,600.00	413,766.62	25,166.62
6120	Grants	812,500.00	812,500.00	731,174.64	(81,325.36)
6208	NYS Administrative Assessm...	125,047.00	125,047.00	122,000.00	(3,047.00)
7032	Depreciation	8,806,100.00	8,806,100.00	8,241,957.08	(564,142.92)
7002	Amortization	24,400.00	24,400.00	24,366.75	(33.25)
6202	Interest Expense	621,199.00	621,199.00	517,767.83	(103,431.17)
7170	Bond Issuance Costs	130,000.00	130,000.00	128,847.57	(1,152.43)
6901	Contingency	11,517.27	11,517.27	0.00	(11,517.27)
	Total Expenses	30,845,832.00	30,845,832.00	28,275,109.83	(2,570,722.17)
	Change in Net Position	(2,486,803.00)	(2,486,803.00)	785,911.32	3,272,714.32

APPENDIX X

AUTHORITY CAPITAL PROJECT SUMMARY - FYE2022

	Amended Budget FYE 2021	Budget FYE 2022	Budget FYE 2023	Budget FYE 2024	Budget FYE 2025	Budget FYE 2026
ADMINISTRATION	\$ 195,500	\$ 180,800	\$ 213,800	\$ 199,500	\$ 203,000	\$ 267,400
TELECOMMUNICATIONS	\$ 2,685,000	\$ 1,520,000	\$ 1,697,500	\$ 1,620,375	\$ 1,823,644	\$ 1,732,326
MATERIALS MANAGEMENT FACILITY	\$ 1,890,000	\$ 1,017,500	\$ 1,590,000	\$ 3,645,000	\$13,445,000	\$ 1,510,000
ARMY SEWER LINE	\$ 50,000	\$ 240,000	\$ -	\$ -	\$ 2,000,000	\$ 7,850,000
ARMY WATER LINE	\$ 1,000,000	\$ 50,000	\$ -	\$ 40,000	\$ -	\$ -
REGIONAL WATER LINE	\$ 85,000	\$ 100,000	\$ -	\$ -	\$ -	\$ 2,700,000
ENGINEERING	\$ -	\$ -	\$ 30,000	\$ 50,000	\$ -	\$ -
TOTAL	\$ 5,905,500	\$ 3,108,300	\$ 3,531,300	\$ 5,554,875	\$17,471,644	\$14,059,726

**APPENDIX B
ADMINISTRATIVE CAPITAL PROJECTS**

Project Number	Project Description	Fund	Budget FYE 2022	Budget FYE 2023	Budget FYE 2024	Budget FYE 2025	Budget FYE 2026
	Fleet Vehicles	O	\$ 130,800	\$ 207,600	\$ 159,500	\$ 187,000	\$ 255,400
	Voice Upgrade	O	\$ 50,000	\$ -	\$ -	\$ -	\$ -
	Server Replacement	O	\$ -	\$ 6,200	\$ 40,000	\$ 16,000	\$ 12,000

TOTAL ADMINISTRATIVE \$ 180,800 \$ 213,800 \$ 199,500 \$ 203,000 \$ 267,400

Fund Description

- O Operating Investments
- AR Administrative Reserve

**APPENDIX B
TELECOMMUNICATIONS CAPITAL PROJECTS**

Project Number	Project Description	Fund	Budget FYE 2022	Budget FYE 2023	Budget FYE 2024	Budget FYE 2025	Budget FYE 2026
	DWDM Upgrade (Dense Wave Division Multiplexing)	R	\$ 120,000	\$ 100,000	\$ -	\$ 200,000	\$ 100,000
	Customer Network Construction	R	\$ 550,000	\$ 600,000	\$ 650,000	\$ 700,000	\$ 700,000
	Ethernet Enhancements	R	\$ 100,000	\$ 350,000	\$ 300,000	\$ 250,000	\$ 250,000
	Wireless Tower Service	R	\$ 350,000	\$ 200,000	\$ 200,000	\$ 200,000	\$ 200,000
	Emergency Restoration	R	\$ 150,000	\$ 157,500	\$ 165,375	\$ 173,644	\$ 182,326
	Central Office Enhancements	R	\$ 120,000	\$ 125,000	\$ 125,000	\$ 125,000	\$ 125,000
	DOT Road Projects	R	\$ 50,000	\$ 80,000	\$ 80,000	\$ 75,000	\$ 75,000
	Fiber Augments	R	\$ 80,000	\$ 85,000	\$ 100,000	\$ 100,000	\$ 100,000

TOTAL TELECOMMUNICATIONS \$ 1,520,000 \$ 1,697,500 \$ 1,620,375 \$ 1,823,644 \$ 1,732,326

Fund Description

- R Repair & Replacement Reserve

**APPENDIX B
MATERIALS MANAGEMENT FACILITY CAPITAL PROJECTS**

Project Number	Project Description	Fund	Budget FYE 2022	Budget FYE 2023	Budget FYE 2024	Budget FYE 2025	Budget FYE 2026
	O&M Building Door Replacement	R	\$ 40,000				
	O&M Building Roof Assessment & Replacement	R	\$ 180,000				
	Main Flare Siting and Sizing	R	\$ 7,500	\$ 350,000			
	LFG Wellfield Expansion Project	LGR	\$ 300,000			\$ 200,000	
	Equipment: Sewer Jet/Vacuum Truck	R	\$ 460,000				
	Waste Heat Recovery Report/Study	R	\$ 30,000				
	RTS Material Recovery Facility or Move	TBD					
	Equipment: Waste Dozer	R		\$ 550,000	\$ 600,000		
	O&M Building Parking Lot Paving	R		\$ 200,000			
	Equipment: Hydraulic Excavator	R		\$ 400,000		\$ 475,000	
	Equipment: Leachate Tank Trailer	R		\$ 90,000	\$ 95,000	\$ 100,000	\$ 105,000
	Equipment: Articulated Hauler	R			\$ 550,000		\$ 625,000
	Closure V Phase 1 & 2	C			\$ 500,000	\$ 5,000,000	
	Design and Construction for Cell 14	LR			\$ 500,000	\$ 7,500,000	
	Equipment: Landfill Compactor	R			\$ 650,000		
	On-site Leachate Treatment - Planning & Development	R			\$ 750,000		
	Equipment: Leachate Truck Tractor	R				\$ 170,000	\$ 180,000
	Closure VI (Phase 1: Design & Bidding, Phase 2: Construction)	C					\$ 600,000

TOTAL MMF \$ 1,017,500 \$ 1,590,000 \$ 3,645,000 \$ 13,445,000 \$ 1,510,000

Fund Description

- C Closure Reserve
- CC Carbon Credit Reserve
- CAP Capital Reserve
- R Replacement Reserve
- LGR Landfill Gas Reserve
- LR Liner Reserve

**APPENDIX B
WATER QUALITY MANAGEMENT CAPITAL PROJECTS**

ARMY SEWER LINE

Project Number	Project Description	Fund	Budget FYE 2022	Budget FYE 2023	Budget FYE 2024	Budget FYE 2025	Budget FYE 2026
	WPS HVAC Evaluation/Design & Improv.	REV	\$ 190,000	\$ -	\$ -	\$ -	\$ -
	WPS WWTP Prelim Eng Report	REV	\$ 50,000	\$ -	\$ -	\$ -	\$ -
	WPS Gen. Maint. For Upgrade & Rehab.	TBD	\$ -	\$ -	\$ -	\$ 2,000,000	\$ -
	WPS ASL Contract 6 Expansion	TBD	\$ -	\$ -	\$ -	\$ -	\$ 7,850,000
TOTAL ARMY SEWER LINE			\$ 240,000	\$ -	\$ -	\$ 2,000,000	\$ 7,850,000

ARMY WATER LINE

Project Number	Project Description	Fund	Budget FYE 2022	Budget FYE 2023	Budget FYE 2024	Budget FYE 2025	Budget FYE 2026
	AWL Alternative Water Source	REV	\$ 50,000	\$ -	\$ -	\$ -	\$ -
	AWL BPS1/2 SCADA Upgrade	REV	\$ -	\$ -	\$ 40,000	\$ -	\$ -
TOTAL ARMY WATER LINE			\$ 50,000	\$ -	\$ 40,000	\$ -	\$ -

REGIONAL WATER LINE

Project Number	Project Description	Fund	Budget FYE 2022	Budget FYE 2023	Budget FYE 2024	Budget FYE 2025	Budget FYE 2026
43111	RWL Mainline Valve Bolt Replacement- Carryover \$5,000	CR*	\$ 5,000	\$ -	\$ -	\$ -	\$ -
43109	RWL TOCV Pump Station Generator Replacement- Carryover \$25,000	CR*	\$ 25,000				
	RWL Connection to Village of Dexter	CR	\$ 100,000				
	RWL Water Tower	TBD	\$ -	\$ -	\$ -	\$ -	\$ 2,500,000
	RWL Limerick Booster Pump Station Genset Replacement	TBD	\$ -	\$ -	\$ -	\$ -	\$ 200,000
TOTAL REGIONAL WATER LINE			\$ 130,000	\$ -	\$ -	\$ -	\$ 2,700,000

**APPENDIX B
ENGINEERING**

ENGINEERING

Project Number	Project Description	Fund	Budget FYE 2022	Budget FYE 2023	Budget FYE 2024	Budget FYE 2025	Budget FYE 2026
	GIS Equipment	O	\$ -	\$ 30,000		\$ -	\$ -
	GIS ESRI Software & Internet Mapping Application Upgrade	O	\$ -	\$ -	\$ 50,000	\$ -	\$ -
TOTAL ENGINEERING			\$ -	\$ 30,000	\$ 50,000	\$ -	\$ -

Fund Description(s)

- REV Revenue
- O Operating Investments
- CR Capital Reserve
- TBD To Be Determined

APPENDIX XI



DEBT SUMMARY

Materials Management

	\$ 10,480,000	2019
	\$ 7,275,000	2015
Outstanding	\$ 17,755,000	

Regional Water Line

	\$ 1,022,749	1997	Regional Water Line
	\$ 605,559	2015	Village of Cape Vincent 4 th Filter
Outstanding	\$ 1,628,308		

Regional Development

	\$ 600,000	2008	Housing Trust Fund
Outstanding	\$ 600,000		

Administration

	\$ 964,000	1987	New York State
Outstanding	\$ 964,000		

TOTAL OUTSTANDING **\$ 20,947,308**



Authority Debt Narrative

1) Materials Management

a) 2019 Bond Issue (Southern Expansion Funding)

- Debt Balance @ 12/31/20: \$10,480,000
- Annual Debt Service, Interest & Principal: \$659,556
- Maturity Date: 9/01/2044
- **A Debt Sinking Fund** was established to meet the 2019 debt service requirements. Balance @ 12/31/2020 \$224,061. Monthly deposit to 2019 Debt Service Sinking Fund: \$55,500
- A Municipal Bond Debt Service Reserve Insurance Commitment has been purchased from Assured Guaranty Municipal Corp. in the amount equal to the Debt Service Reserve Requirement of approximately \$345,000.

b) 2015 Bond Issue (Leachate Loadout & Access Control Facility)

- Debt Balance @ 12/31/20: \$7,275,000
- Annual Debt Service, Interest & Principal: \$501,413
- Maturity Date : 5/15/2040
- **A Debt Sinking Fund** was established to meet debt service requirements of the 2015 Debt issuance. Balance @ 12/31/20: \$227,879. Monthly deposit to 2015 Debt Service Sinking Fund: \$42,000
- **A Debt Service Reserve** was established to meet debt service requirements of the 2015 Debt issuance. Balance @ 12/31/20: \$251,279. No monthly deposits or annual withdrawals are made.

2) Regional Waterline

a) United States Department of Agriculture

- Debt Balance @ 12/31/20: \$1,022,749
- Annual Debt Service, Interest & Principal: \$91,104
- Maturity Date: 4/08/36

b) Village of Cape Vincent – 4th Filter

- Debt Balance @ 12/31/20: \$605,559
- Annual Debt Service, Interest & Principal: \$28,244
- Maturity Date: 3/1/49

3) Regional Development

a) Housing Trust Fund:

- Debt Balance @ 12/31/20: \$600,000
- Annual Debt Service, Interest & Principal: \$6,000 (Interest Only, 1%)
- Maturity Date: 12/31/38. Payable upon loan repayment from ultimate recipient.

4) Administrative

a) NYS Loan (Original State Investment in Authority)

- Debt Balance @ 12/31/20: \$964,000
- Annual Debt Service: \$50,000 (Principal Only, 0% Interest)
- Maturity Date: 3/31/40

APPENDIX XII

DEVELOPMENT AUTHORITY OF THE NORTH COUNTRY

SUPPLEMENTAL SCHEDULE OF REVENUE, EXPENSES AND CHANGE IN NET POSITION BY DEPARTMENT
FOR THE YEAR ENDED MARCH 31, 2020

	General and Administration	Solid Waste Management Facility	Water and Waste Water Operations	Telecommunications Network	Housing and Economic Development	Engineering	Total
OPERATING REVENUE:							
Customer billings	\$ -	\$ 9,093,189	\$ 5,081,903	\$ 6,445,131	\$ 145,500	\$ 1,444,831	\$ 22,210,554
Grant revenue	8,916	-	-	-	2,395,199	8,995	2,413,110
Loan interest income	-	-	-	-	635,972	-	635,972
Other revenue	192,301	707,355	12,501	58,052	47,667	-	1,017,876
Total operating revenues	201,217	9,800,544	5,094,404	6,503,183	3,224,338	1,453,826	26,277,512
OPERATING EXPENSES:							
Depreciation and amortization	248,338	3,914,217	594,501	3,474,404	-	34,865	8,266,325
Salaries	1,135,028	1,478,216	1,060,525	1,180,299	352,511	744,605	5,951,184
Fringe benefits	406,044	819,083	545,703	413,877	160,872	351,583	2,697,162
Operation and maintenance	5,783	1,601,086	104,418	1,508,683	5,500	109,051	3,334,521
Wastewater treatment	-	335,295	937,678	-	-	-	1,272,973
Water purchases	-	-	569,593	-	-	-	569,593
Community benefits	-	772,063	-	-	88,943	-	861,006
Closure and post-closure costs	-	851,891	-	-	-	-	851,891
Grant	-	-	-	-	731,175	-	731,175
Office and administrative	167,936	58,581	54,780	105,350	7,662	52,723	447,032
Insurance	17,615	171,308	78,152	122,005	-	24,688	413,768
Bad debt	-	-	-	130,302	499,921	-	630,223
Automobile	850	25,688	190,948	87,890	-	13,541	318,917
Utilities	-	58,687	82,846	3,411	-	-	144,944
Materials and supplies	-	243,597	-	-	-	-	243,597
Professional fees	80,254	51,705	1,637	30,666	131,296	29,427	324,985
Computer	162,148	13,156	61,155	16,159	-	39,253	291,871
NYS administrative assessment	-	50,941	30,582	33,942	-	6,535	122,000
Repairs and maintenance	-	27,480	127,844	-	-	-	155,324
Engineering allocation	-	19,175	29,068	13,644	5,306	(67,193)	-
Administrative allocation	(1,985,649)	784,431	421,572	572,416	152,343	54,887	-
Total operating expenses	238,347	11,276,600	4,891,002	7,693,048	2,135,529	1,393,965	27,628,491
Total operating income	(37,130)	(1,476,056)	203,402	(1,189,865)	1,088,809	59,861	(1,350,979)
NON-OPERATING REVENUE (EXPENSE):							
Interest income	390,767	1,493,293	117,615	390,696	309,849	-	2,702,220
Gain on sale of capital assets, net	34,266	47,025	-	-	-	-	81,291
Bond issuance costs	-	(128,848)	-	-	-	-	(128,848)
Interest expense	-	(453,588)	(61,902)	-	(2,278)	-	(517,768)
Total non-operating revenue (expense)	425,033	957,882	55,713	390,696	307,571	-	2,136,895
CHANGE IN NET POSITION	\$ 387,903	\$ (518,174)	\$ 259,115	\$ (799,169)	\$ 1,396,380	\$ 59,861	\$ 785,916

The accompanying notes are an integral part of these schedules.